



COMPASS

September 2021

North & Central New Jersey Market Insights

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SEPTEMBER 2021

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Allendale

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$945K | \$770K |
| Total Properties | Average Price | Median Price |
| -42% | 8% | -7% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$819K | \$829K |
| Total Properties | Average Price | Median Price |
| -62% | -6% | 17% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

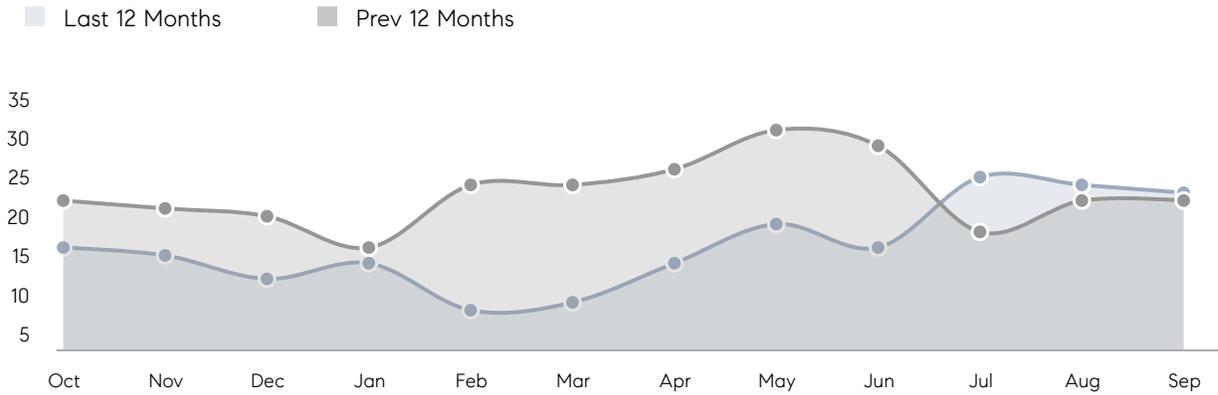
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 16 | 54 | -70% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$819,333 | \$868,781 | -5.7% |
| | # OF CONTRACTS | 11 | 19 | -42.1% |
| | NEW LISTINGS | 10 | 19 | -47% |
| Houses | AVERAGE DOM | 18 | 56 | -68% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$851,200 | \$887,700 | -4% |
| | # OF CONTRACTS | 8 | 16 | -50% |
| | NEW LISTINGS | 6 | 13 | -54% |
| Condo/Co-op/TH | AVERAGE DOM | 8 | 25 | -68% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$660,000 | \$585,000 | 13% |
| | # OF CONTRACTS | 3 | 3 | 0% |
| | NEW LISTINGS | 4 | 6 | -33% |

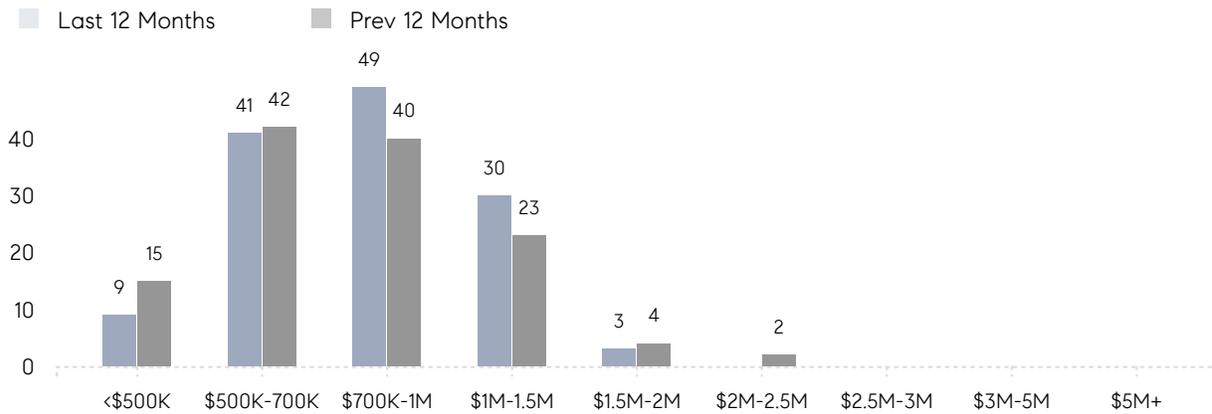
Allendale

SEPTEMBER 2021

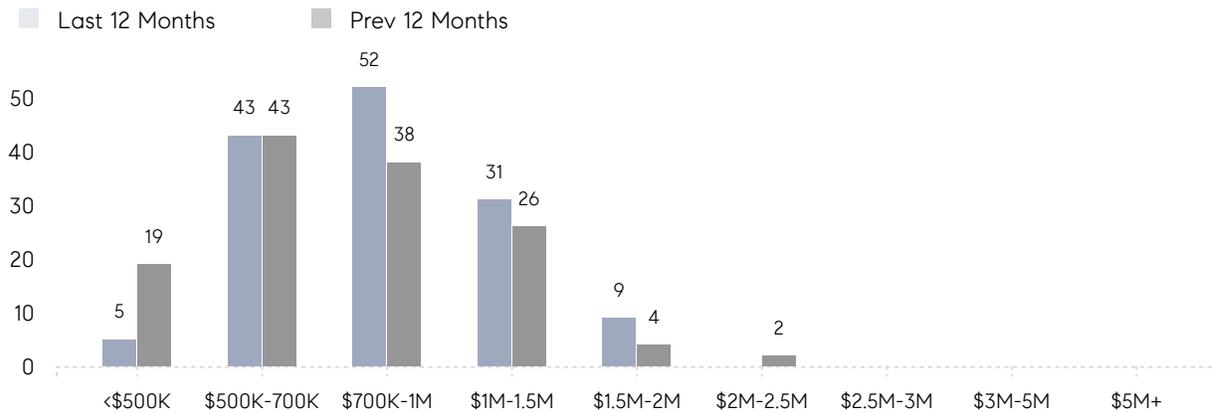
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Alpine

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|----------------------|------------------------|------------------------|
| 3 | \$2.3M | \$2.5M |
| Total Properties | Average Price | Median Price |
| 0% | -33% | -40% |
| Change From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|----------------------|------------------------|------------------------|
| 3 | \$2.0M | \$2.2M |
| Total Properties | Average Price | Median Price |
| 0% | -3% | 2% |
| Change From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

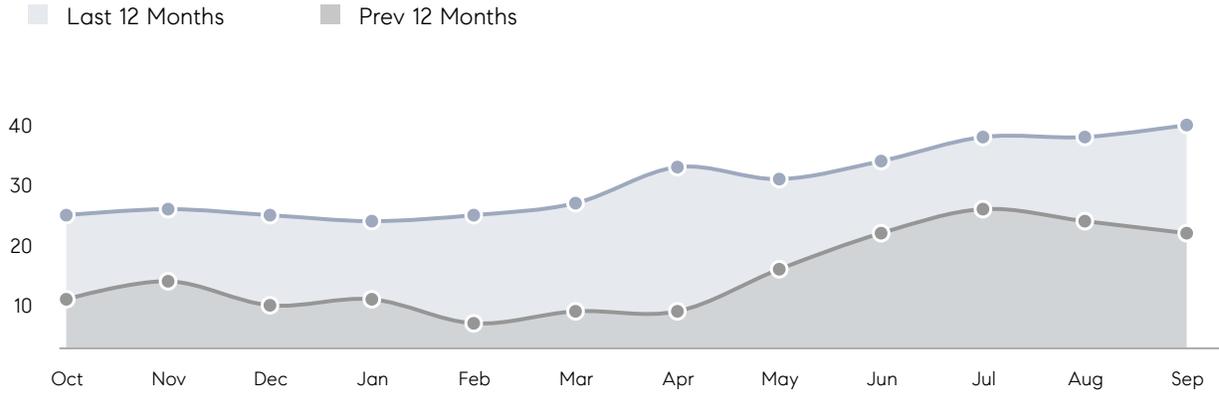
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 109 | 59 | 85% |
| | % OF ASKING PRICE | 96% | 87% | |
| | AVERAGE SOLD PRICE | \$2,000,000 | \$2,066,967 | -3.2% |
| | # OF CONTRACTS | 3 | 3 | 0.0% |
| | NEW LISTINGS | 5 | 1 | 400% |
| Houses | AVERAGE DOM | 109 | 59 | 85% |
| | % OF ASKING PRICE | 96% | 87% | |
| | AVERAGE SOLD PRICE | \$2,000,000 | \$2,066,967 | -3% |
| | # OF CONTRACTS | 3 | 3 | 0% |
| | NEW LISTINGS | 5 | 1 | 400% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

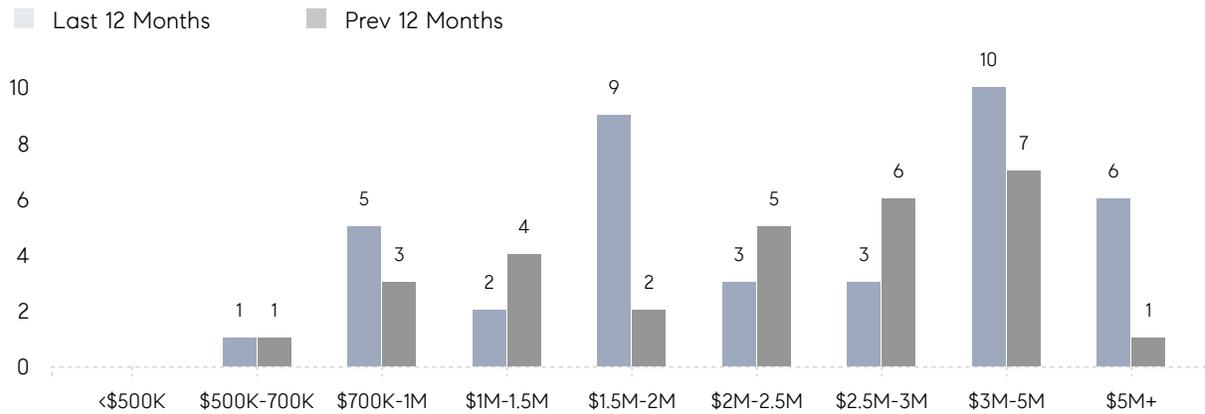
Alpine

SEPTEMBER 2021

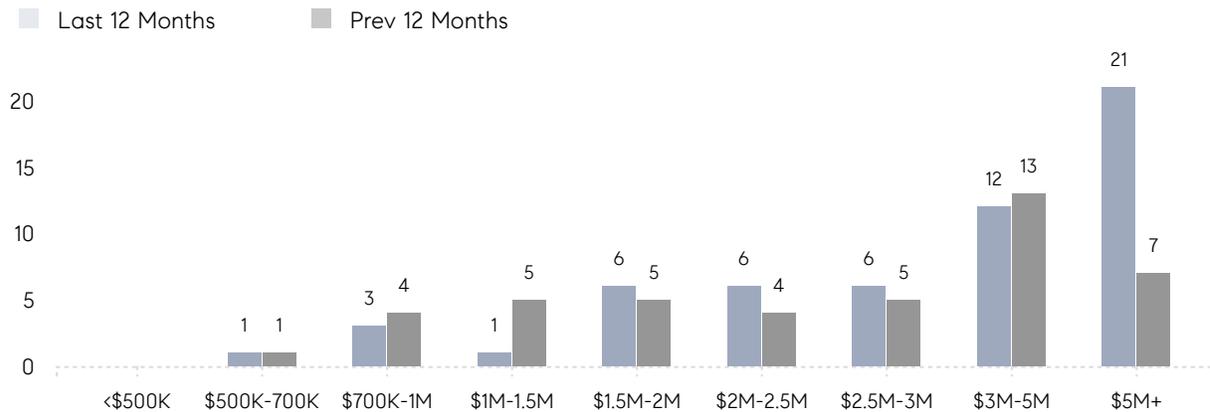
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Basking Ridge

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2020 | Change From Sep 2020 | Change From Sep 2020 |

UNITS SOLD

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2020 | Change From Sep 2020 | Change From Sep 2020 |

Property Statistics

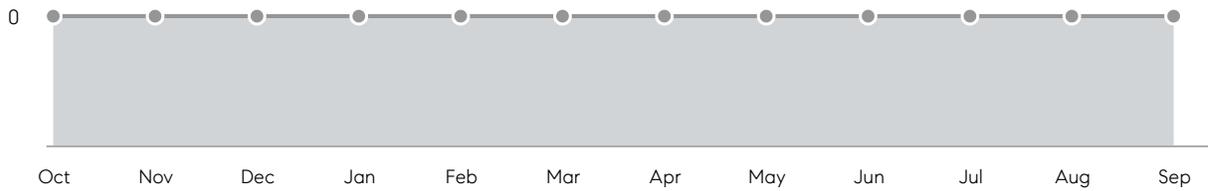
| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|----------|----------|----------|
| Overall | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0.0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Basking Ridge

SEPTEMBER 2021

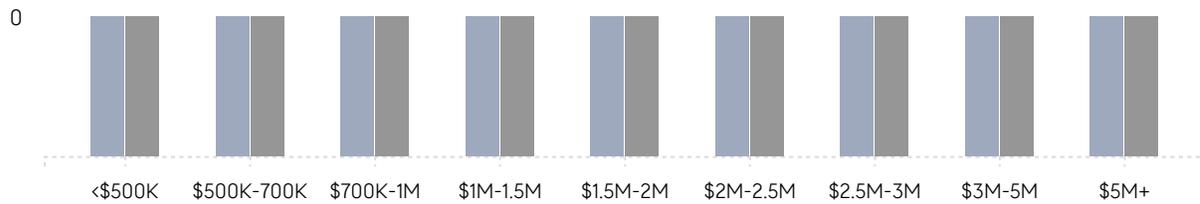
Monthly Inventory

■ Last 12 Months ■ Prev 12 Months



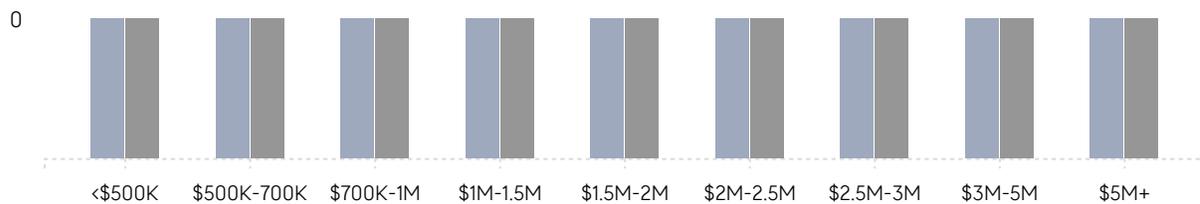
Contracts By Price Range

■ Last 12 Months ■ Prev 12 Months



Listings By Price Range

■ Last 12 Months ■ Prev 12 Months



Bayonne

SEPTEMBER 2021

UNDER CONTRACT

28
Total
Properties

\$393K
Average
Price

\$392K
Median
Price

17%
Increase From
Sep 2020

13%
Increase From
Sep 2020

20%
Increase From
Sep 2020

UNITS SOLD

26
Total
Properties

\$447K
Average
Price

\$416K
Median
Price

13%
Increase From
Sep 2020

28%
Increase From
Sep 2020

19%
Increase From
Sep 2020

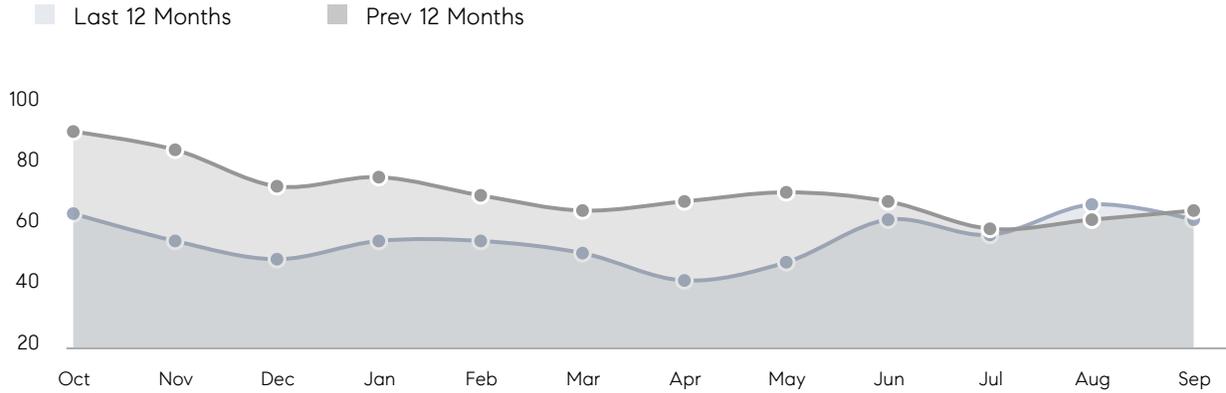
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 57 | -42% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$446,528 | \$347,568 | 28.5% |
| | # OF CONTRACTS | 28 | 24 | 16.7% |
| | NEW LISTINGS | 37 | 37 | 0% |
| Houses | AVERAGE DOM | 35 | 43 | -19% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$492,115 | \$358,599 | 37% |
| | # OF CONTRACTS | 15 | 13 | 15% |
| | NEW LISTINGS | 19 | 18 | 6% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 99 | -71% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$328,000 | \$316,317 | 4% |
| | # OF CONTRACTS | 13 | 11 | 18% |
| | NEW LISTINGS | 18 | 19 | -5% |

Bayonne

SEPTEMBER 2021

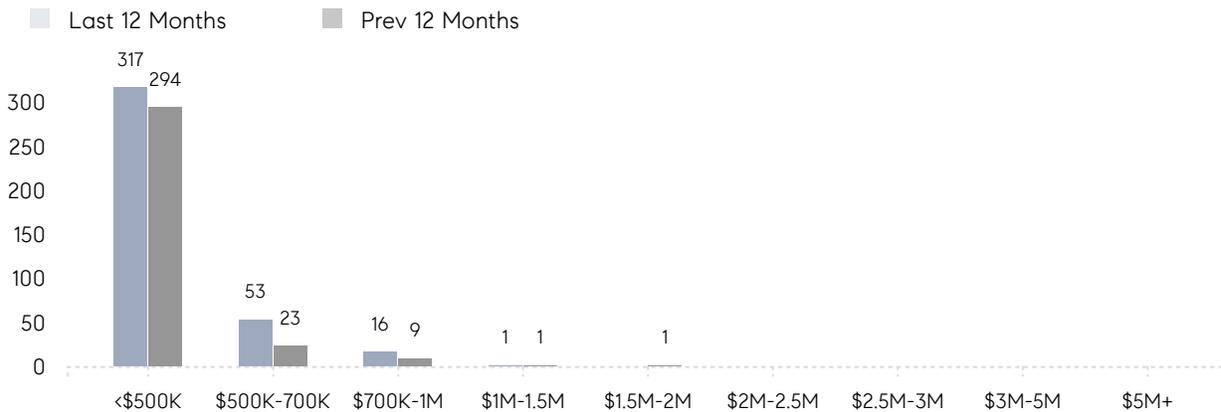
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bergenfield

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 20 | \$547K | \$472K |
| Total Properties | Average Price | Median Price |
| -5% | 2% | -3% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 27 | \$494K | \$475K |
| Total Properties | Average Price | Median Price |
| 35% | 6% | 6% |
| Increase From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

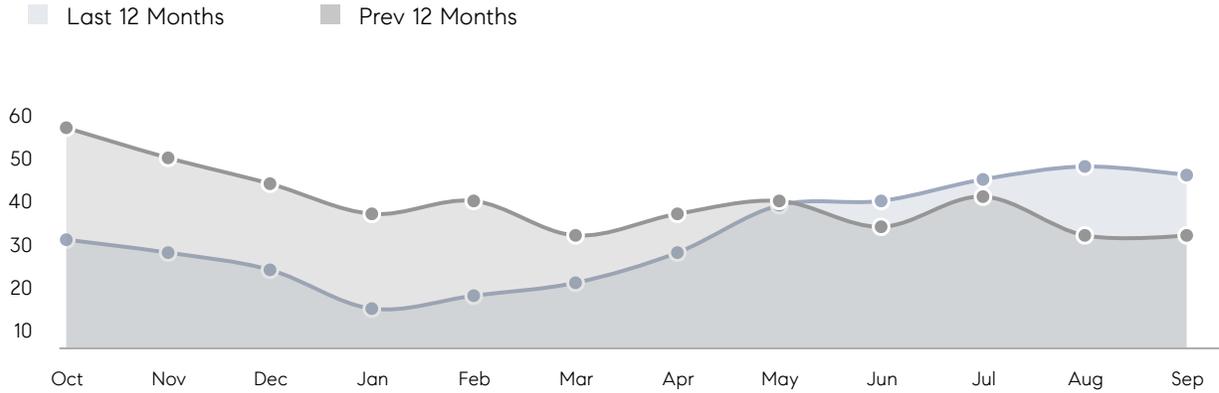
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 23 | 17% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$494,185 | \$465,651 | 6.1% |
| | # OF CONTRACTS | 20 | 21 | -4.8% |
| | NEW LISTINGS | 18 | 22 | -18% |
| Houses | AVERAGE DOM | 27 | 23 | 17% |
| | % OF ASKING PRICE | 104% | 101% | |
| | AVERAGE SOLD PRICE | \$494,185 | \$480,948 | 3% |
| | # OF CONTRACTS | 20 | 21 | -5% |
| | NEW LISTINGS | 18 | 20 | -10% |
| Condo/Co-op/TH | AVERAGE DOM | - | 21 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$175,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |

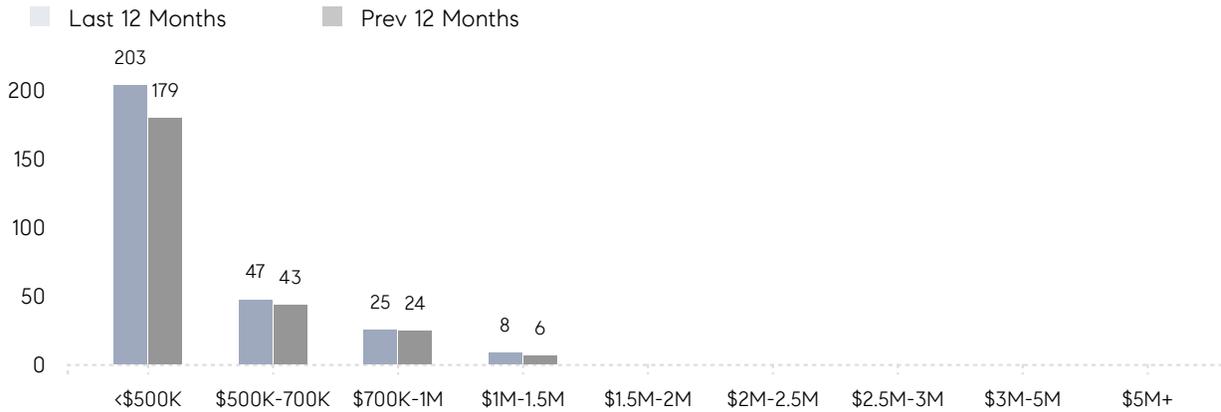
Bergenfield

SEPTEMBER 2021

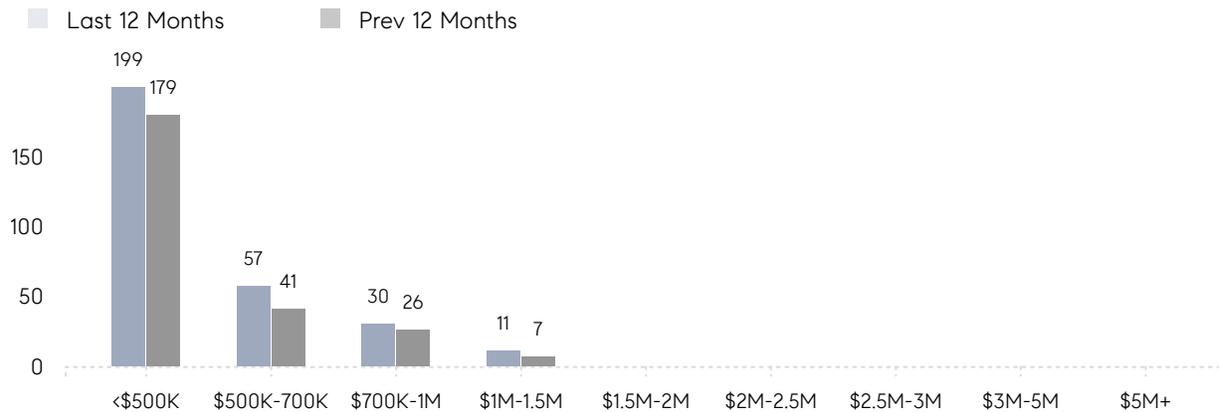
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Berkeley Heights

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 12 | \$568K | \$565K |
| Total Properties | Average Price | Median Price |
| -33% | -21% | -19% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 17 | \$787K | \$764K |
| Total Properties | Average Price | Median Price |
| -41% | 9% | 11% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

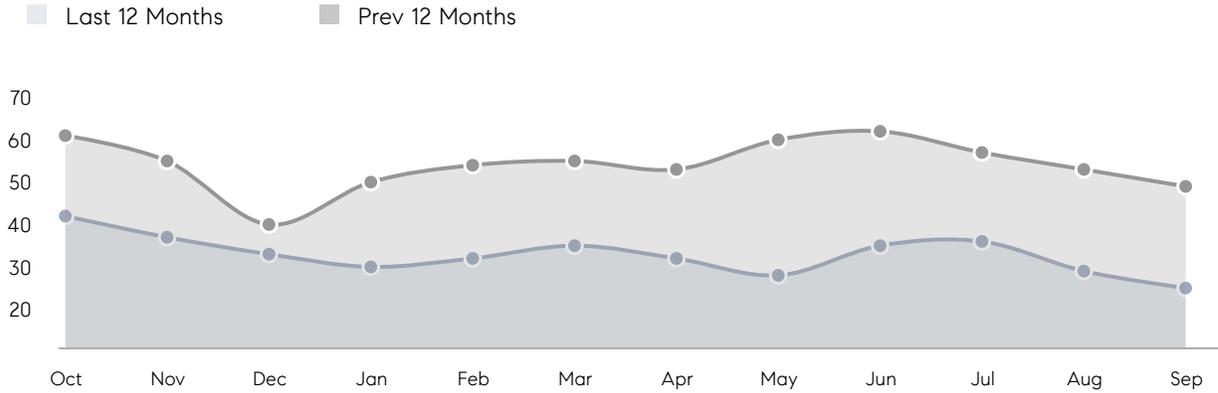
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 56 | -55% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$786,841 | \$719,205 | 9.4% |
| | # OF CONTRACTS | 12 | 18 | -33.3% |
| | NEW LISTINGS | 20 | 24 | -17% |
| Houses | AVERAGE DOM | 25 | 59 | -58% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$786,841 | \$763,037 | 3% |
| | # OF CONTRACTS | 11 | 13 | -15% |
| | NEW LISTINGS | 14 | 21 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | 31 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$339,333 | - |
| | # OF CONTRACTS | 1 | 5 | -80% |
| | NEW LISTINGS | 6 | 3 | 100% |

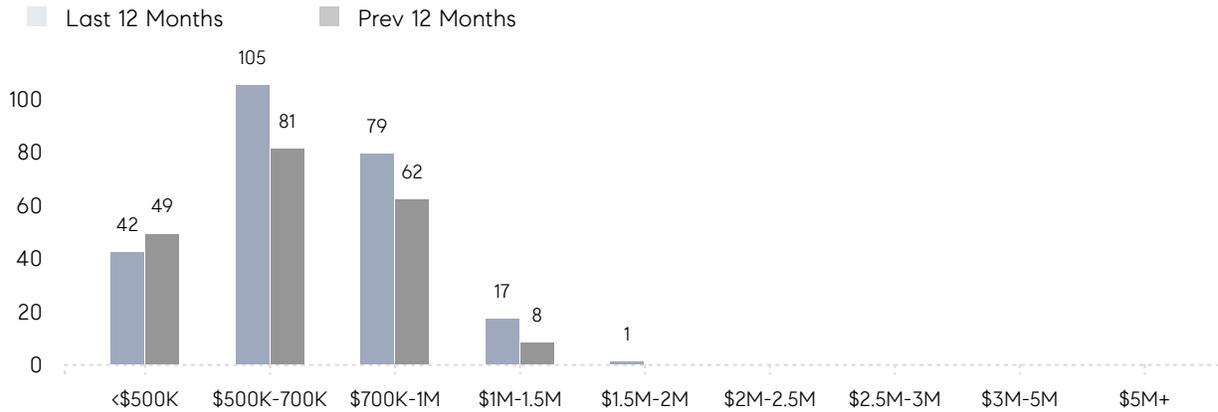
Berkeley Heights

SEPTEMBER 2021

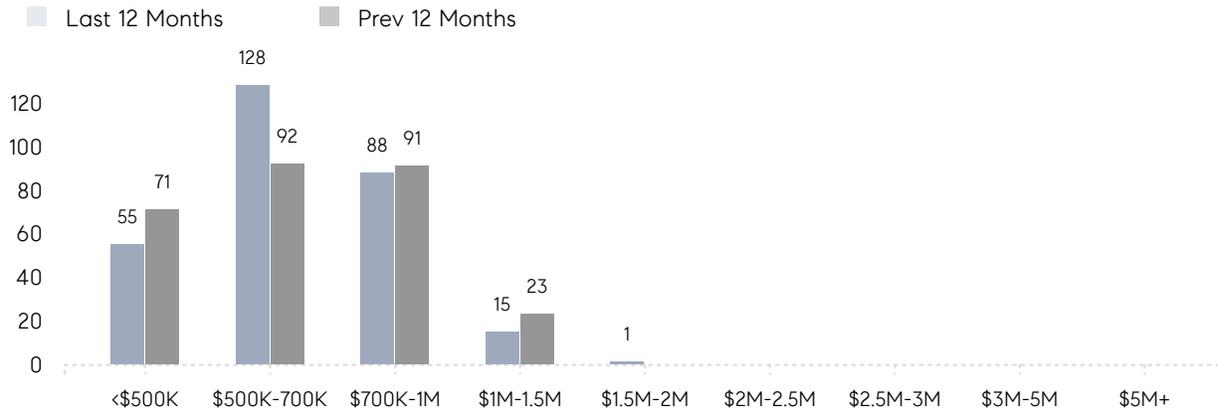
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bloomfield

SEPTEMBER 2021

UNDER CONTRACT

70
Total
Properties

\$423K
Average
Price

\$437K
Median
Price

23%
Increase From
Sep 2020

15%
Increase From
Sep 2020

23%
Increase From
Sep 2020

UNITS SOLD

40
Total
Properties

\$451K
Average
Price

\$445K
Median
Price

-47%
Decrease From
Sep 2020

9%
Increase From
Sep 2020

10%
Increase From
Sep 2020

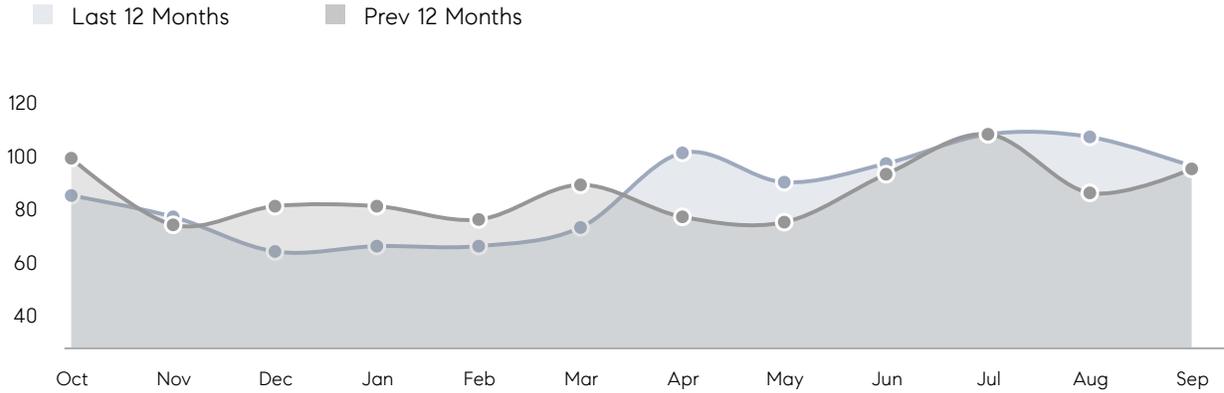
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 27 | 7% |
| | % OF ASKING PRICE | 109% | 104% | |
| | AVERAGE SOLD PRICE | \$451,230 | \$415,130 | 8.7% |
| | # OF CONTRACTS | 70 | 57 | 22.8% |
| | NEW LISTINGS | 65 | 75 | -13% |
| Houses | AVERAGE DOM | 29 | 24 | 21% |
| | % OF ASKING PRICE | 109% | 105% | |
| | AVERAGE SOLD PRICE | \$458,104 | \$436,837 | 5% |
| | # OF CONTRACTS | 62 | 50 | 24% |
| | NEW LISTINGS | 63 | 69 | -9% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 49 | -39% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$190,000 | \$230,625 | -18% |
| | # OF CONTRACTS | 8 | 7 | 14% |
| | NEW LISTINGS | 2 | 6 | -67% |

Bloomfield

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bogota

SEPTEMBER 2021

UNDER CONTRACT

13
Total
Properties

\$433K
Average
Price

\$420K
Median
Price

30%
Increase From
Sep 2020

2%
Increase From
Sep 2020

2%
Increase From
Sep 2020

UNITS SOLD

5
Total
Properties

\$454K
Average
Price

\$450K
Median
Price

-50%
Decrease From
Sep 2020

5%
Increase From
Sep 2020

8%
Increase From
Sep 2020

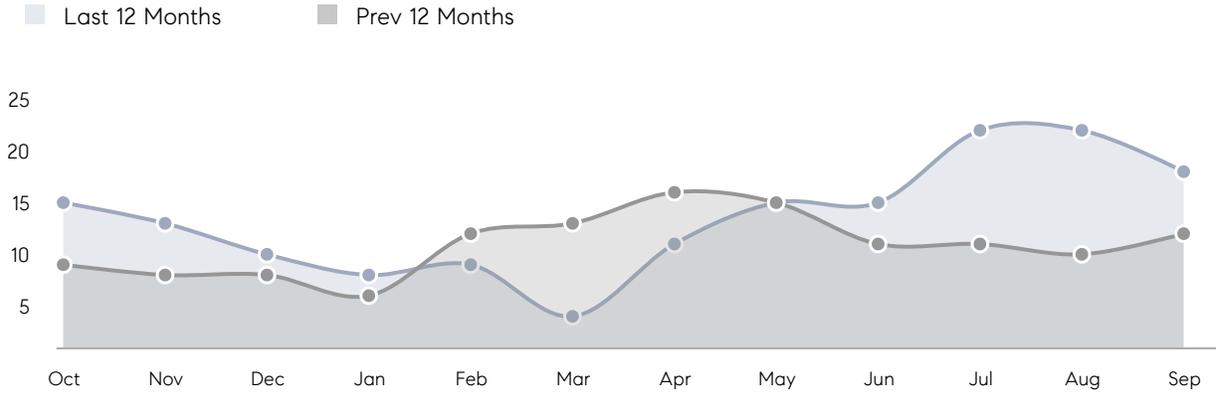
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 18 | 42 | -57% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$454,400 | \$432,490 | 5.1% |
| | # OF CONTRACTS | 13 | 10 | 30.0% |
| | NEW LISTINGS | 9 | 12 | -25% |
| Houses | AVERAGE DOM | 18 | 42 | -57% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$454,400 | \$432,490 | 5% |
| | # OF CONTRACTS | 13 | 10 | 30% |
| | NEW LISTINGS | 9 | 12 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Bogota

SEPTEMBER 2021

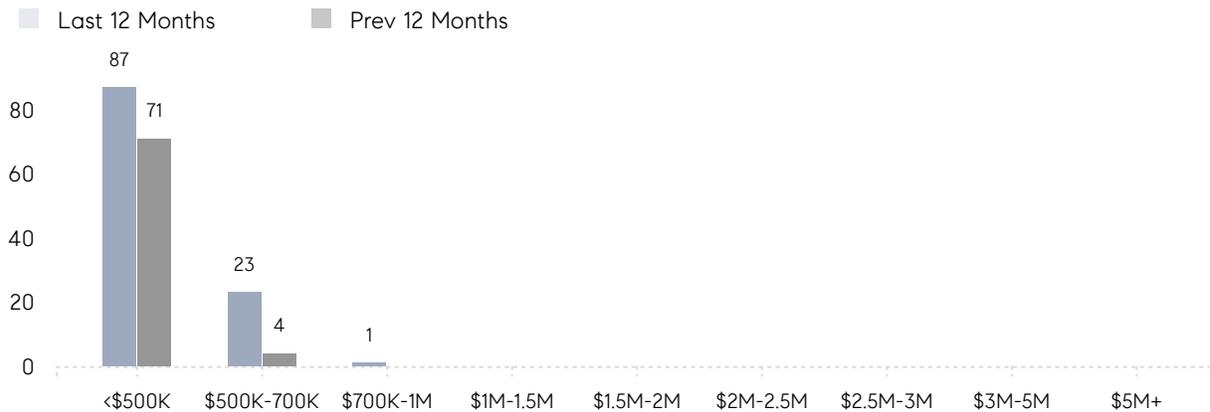
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Boonton

SEPTEMBER 2021

UNDER CONTRACT

10
Total
Properties

\$536K
Average
Price

\$583K
Median
Price

-33%
Decrease From
Sep 2020

25%
Increase From
Sep 2020

37%
Increase From
Sep 2020

UNITS SOLD

10
Total
Properties

\$520K
Average
Price

\$460K
Median
Price

25%
Increase From
Sep 2020

33%
Increase From
Sep 2020

31%
Increase From
Sep 2020

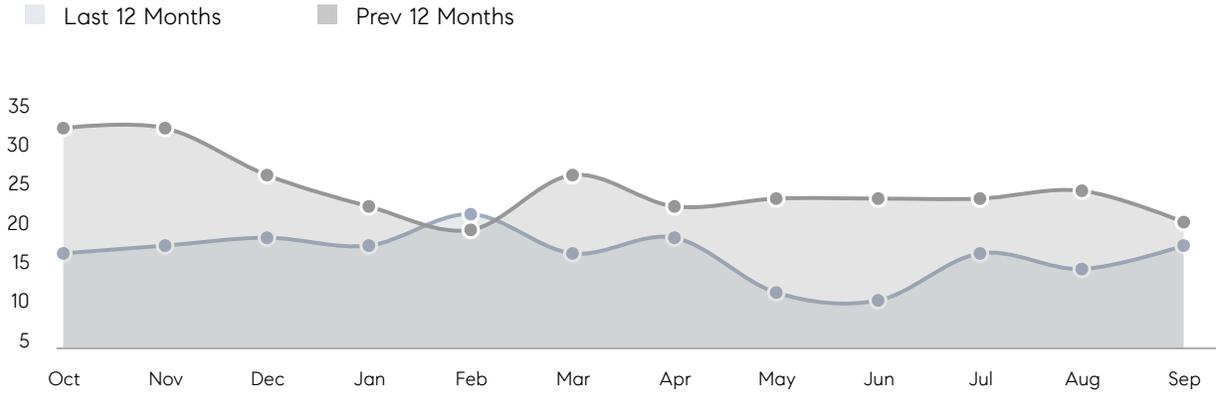
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 76 | -67% |
| | % OF ASKING PRICE | 104% | 99% | |
| | AVERAGE SOLD PRICE | \$519,900 | \$390,938 | 33.0% |
| | # OF CONTRACTS | 10 | 15 | -33.3% |
| | NEW LISTINGS | 15 | 15 | 0% |
| Houses | AVERAGE DOM | 26 | 84 | -69% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$546,563 | \$387,143 | 41% |
| | # OF CONTRACTS | 9 | 13 | -31% |
| | NEW LISTINGS | 14 | 12 | 17% |
| Condo/Co-op/TH | AVERAGE DOM | 21 | 21 | 0% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$413,250 | \$417,500 | -1% |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 1 | 3 | -67% |

Boonton

SEPTEMBER 2021

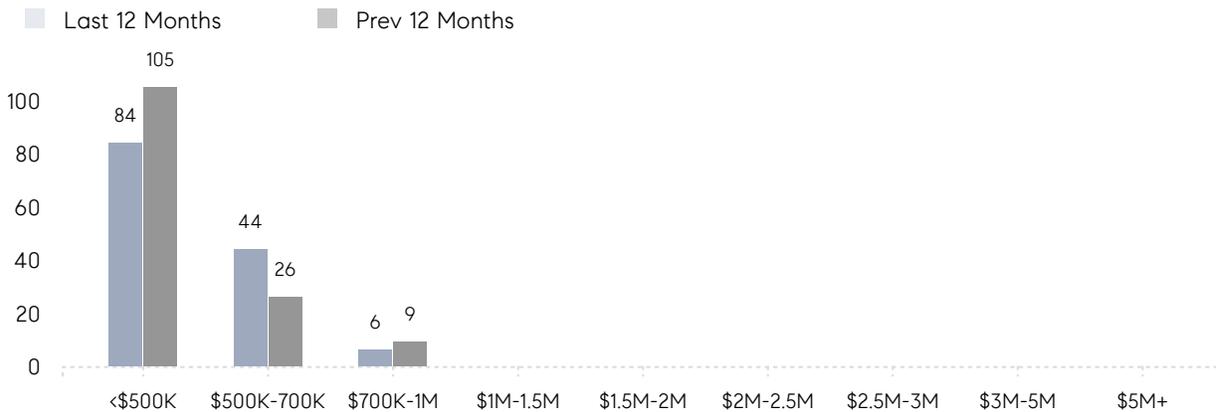
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Boonton Township

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|----------------------|------------------------|------------------------|
| 10 | \$756K | \$517K |
| Total Properties | Average Price | Median Price |
| 0% | 9% | -22% |
| Change From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 1 | \$635K | \$635K |
| Total Properties | Average Price | Median Price |
| -87% | 19% | 19% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

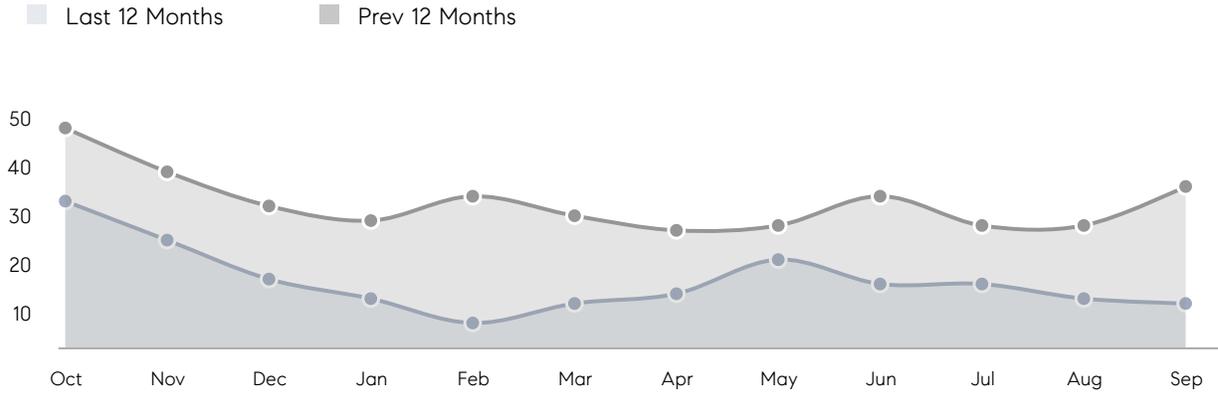
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 35 | 0% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$635,000 | \$535,750 | 18.5% |
| | # OF CONTRACTS | 10 | 10 | 0.0% |
| | NEW LISTINGS | 9 | 23 | -61% |
| Houses | AVERAGE DOM | 35 | 35 | 0% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$635,000 | \$535,750 | 19% |
| | # OF CONTRACTS | 8 | 10 | -20% |
| | NEW LISTINGS | 8 | 23 | -65% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

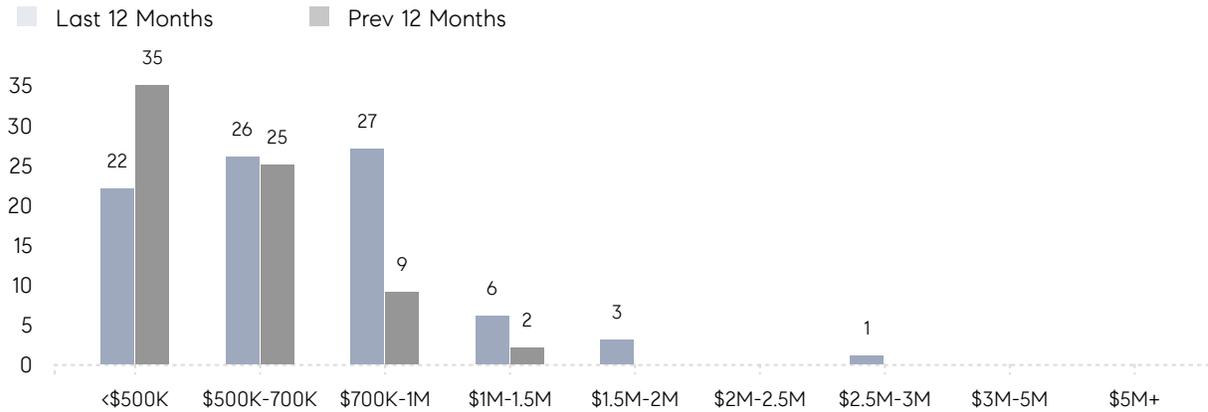
Boonton Township

SEPTEMBER 2021

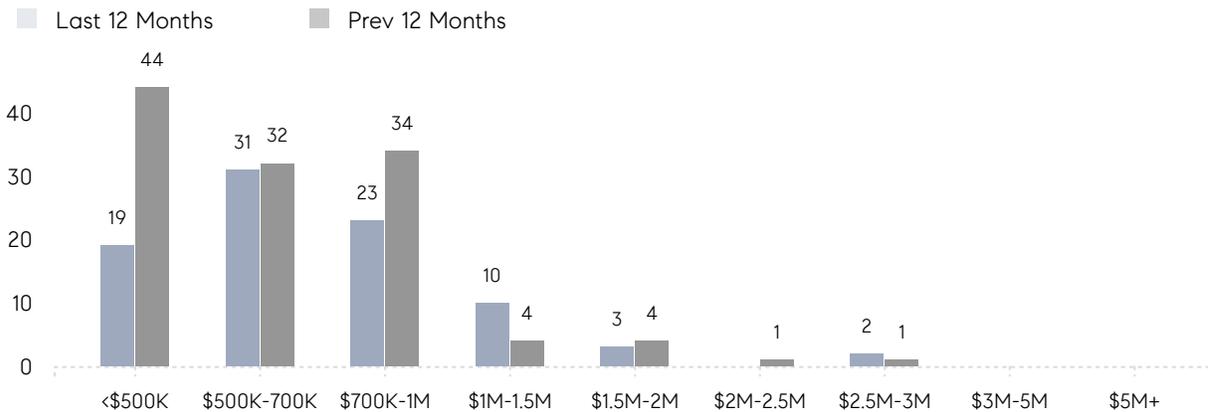
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Caldwell

SEPTEMBER 2021

UNDER CONTRACT

7
Total
Properties

\$571K
Average
Price

\$440K
Median
Price

-56%
Decrease From
Sep 2020

32%
Increase From
Sep 2020

4%
Increase From
Sep 2020

UNITS SOLD

8
Total
Properties

\$425K
Average
Price

\$350K
Median
Price

60%
Increase From
Sep 2020

0%
Change From
Sep 2020

-22%
Decrease From
Sep 2020

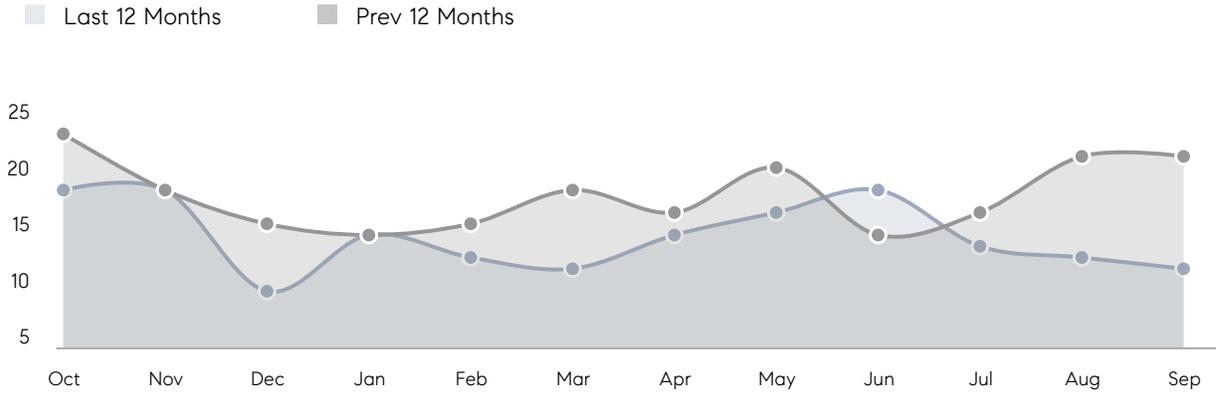
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 70 | -67% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$424,550 | \$424,860 | -0.1% |
| | # OF CONTRACTS | 7 | 16 | -56.2% |
| | NEW LISTINGS | 11 | 16 | -31% |
| Houses | AVERAGE DOM | 23 | 72 | -68% |
| | % OF ASKING PRICE | 107% | 101% | |
| | AVERAGE SOLD PRICE | \$677,167 | \$453,575 | 49% |
| | # OF CONTRACTS | 6 | 9 | -33% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | 60 | -62% |
| | % OF ASKING PRICE | 101% | 94% | |
| | AVERAGE SOLD PRICE | \$272,980 | \$310,000 | -12% |
| | # OF CONTRACTS | 1 | 7 | -86% |
| | NEW LISTINGS | 3 | 6 | -50% |

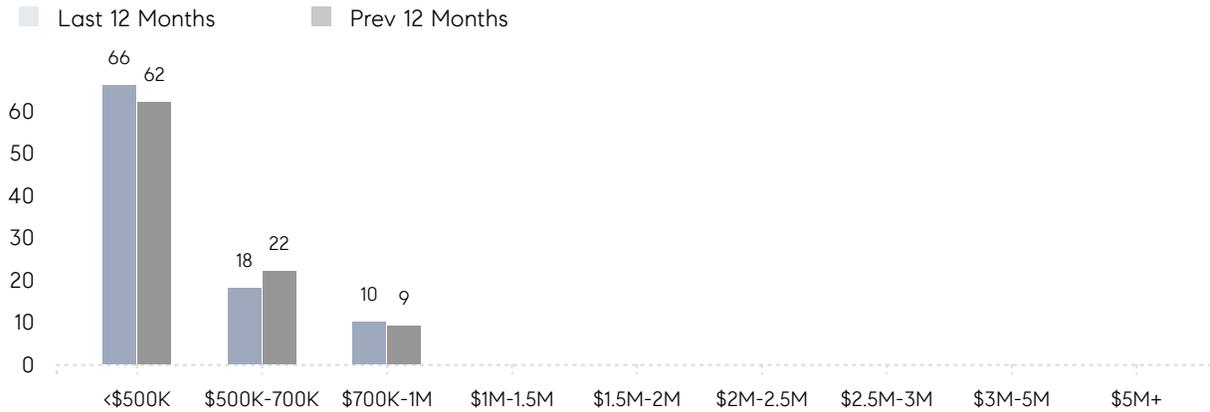
Caldwell

SEPTEMBER 2021

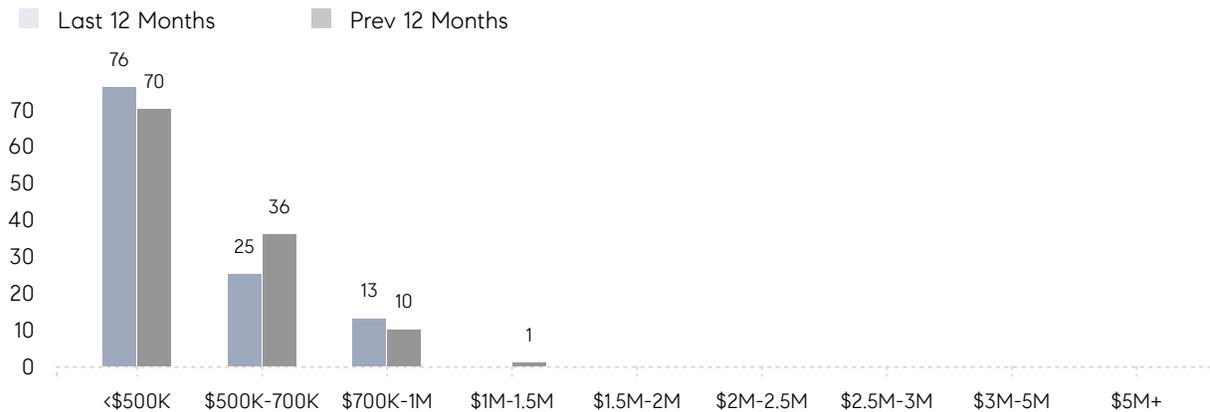
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Carlstadt

SEPTEMBER 2021

UNDER CONTRACT

2
Total
Properties

\$479K
Average
Price

\$479K
Median
Price

0%
Change From
Sep 2020

0%
Change From
Sep 2020

0%
Change From
Sep 2020

UNITS SOLD

4
Total
Properties

\$516K
Average
Price

\$500K
Median
Price

-33%
Decrease From
Sep 2020

12%
Increase From
Sep 2020

9%
Increase From
Sep 2020

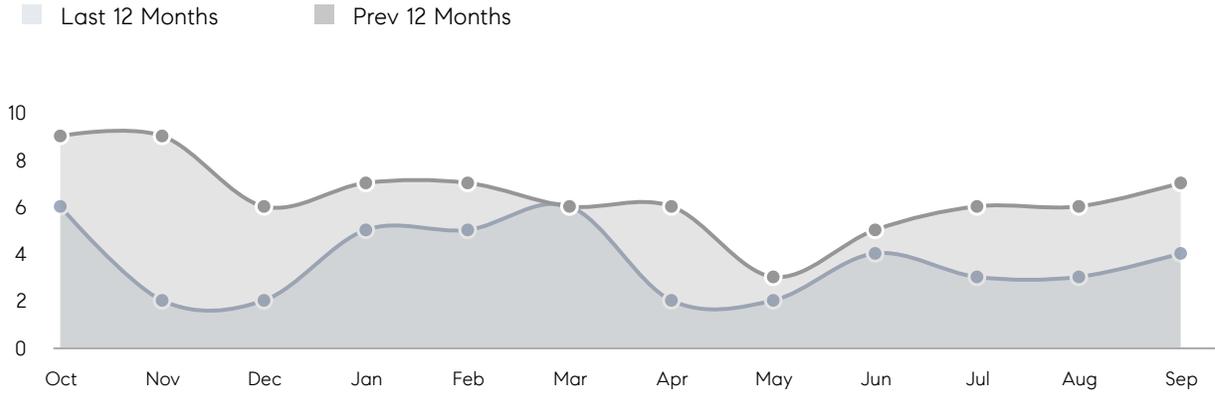
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 30 | 0% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$516,250 | \$462,417 | 11.6% |
| | # OF CONTRACTS | 2 | 2 | 0.0% |
| | NEW LISTINGS | 2 | 4 | -50% |
| Houses | AVERAGE DOM | 30 | 30 | 0% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$516,250 | \$462,417 | 12% |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 2 | 4 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

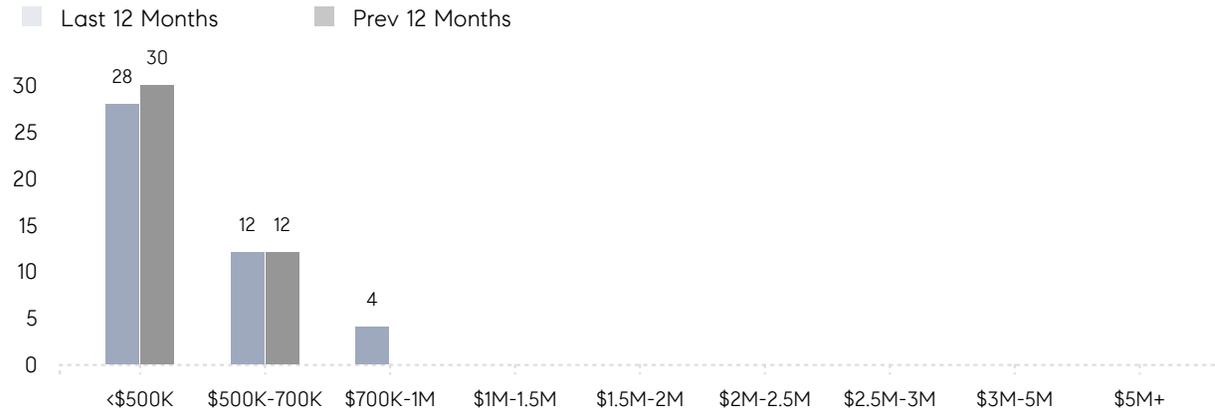
Carlstadt

SEPTEMBER 2021

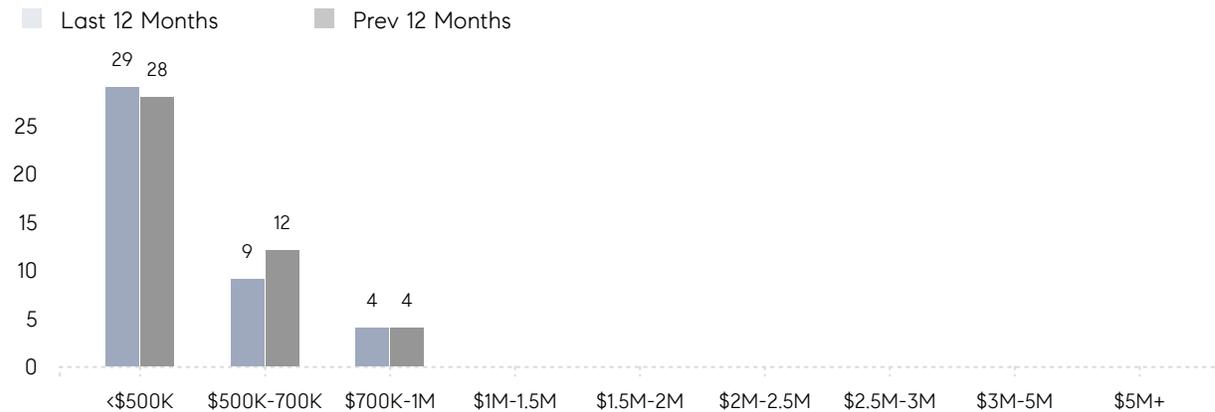
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cedar Grove

SEPTEMBER 2021

UNDER CONTRACT

16
Total
Properties

\$725K
Average
Price

\$659K
Median
Price

-30%
Decrease From
Sep 2020

17%
Increase From
Sep 2020

11%
Increase From
Sep 2020

UNITS SOLD

14
Total
Properties

\$572K
Average
Price

\$561K
Median
Price

-22%
Decrease From
Sep 2020

8%
Increase From
Sep 2020

14%
Increase From
Sep 2020

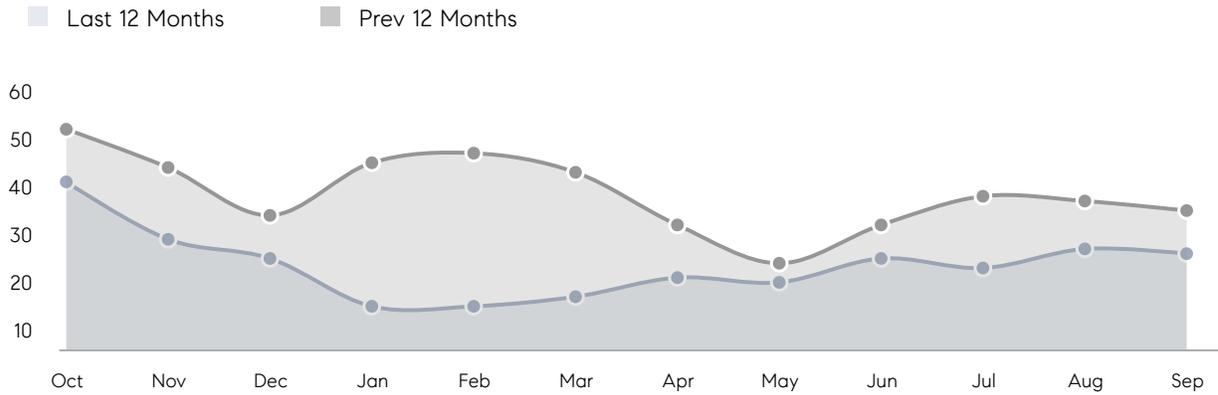
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 25 | -8% |
| | % OF ASKING PRICE | 106% | 103% | |
| | AVERAGE SOLD PRICE | \$572,457 | \$529,439 | 8.1% |
| | # OF CONTRACTS | 16 | 23 | -30.4% |
| | NEW LISTINGS | 19 | 29 | -34% |
| Houses | AVERAGE DOM | 20 | 25 | -20% |
| | % OF ASKING PRICE | 107% | 103% | |
| | AVERAGE SOLD PRICE | \$543,075 | \$528,431 | 3% |
| | # OF CONTRACTS | 14 | 21 | -33% |
| | NEW LISTINGS | 14 | 25 | -44% |
| Condo/Co-op/TH | AVERAGE DOM | 40 | 27 | 48% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$748,750 | \$537,500 | 39% |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 5 | 4 | 25% |

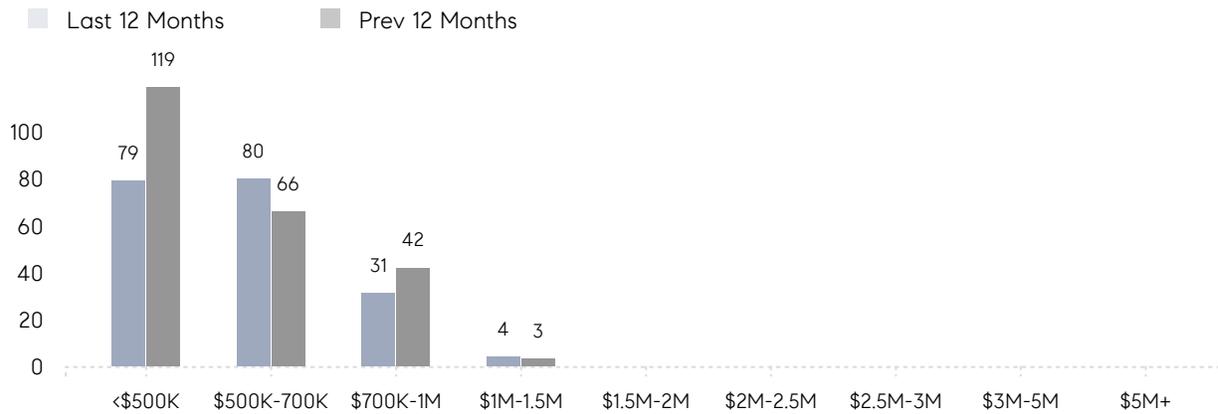
Cedar Grove

SEPTEMBER 2021

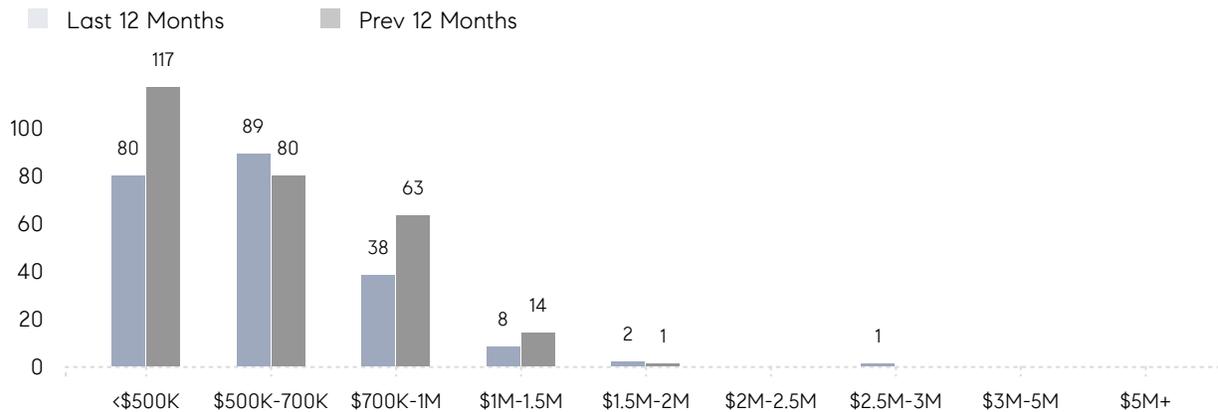
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cedar Knolls

SEPTEMBER 2021

UNDER CONTRACT

5
Total
Properties

\$832K
Average
Price

\$807K
Median
Price

150%
Increase From
Sep 2020

33%
Increase From
Sep 2020

29%
Increase From
Sep 2020

UNITS SOLD

4
Total
Properties

\$528K
Average
Price

\$519K
Median
Price

33%
Increase From
Sep 2020

20%
Increase From
Sep 2020

19%
Increase From
Sep 2020

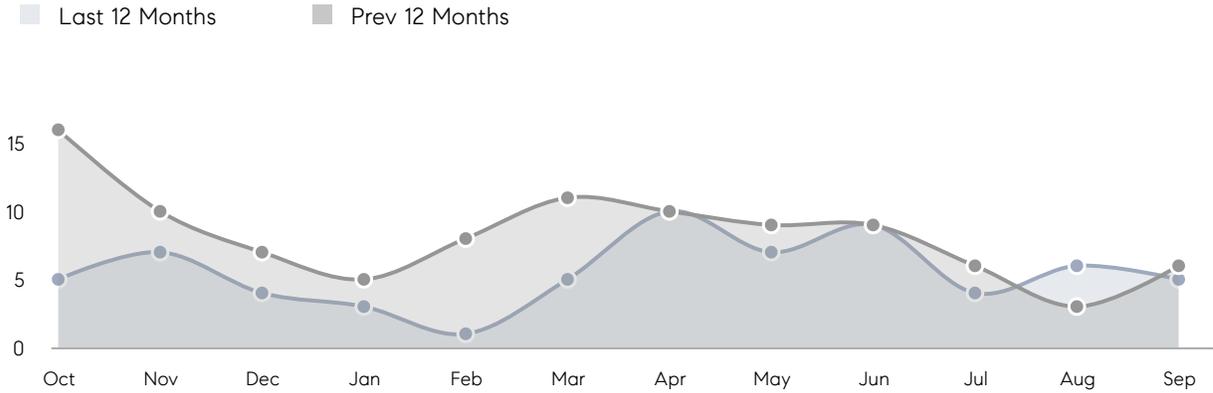
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 44 | 13 | 238% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$528,250 | \$440,667 | 19.9% |
| | # OF CONTRACTS | 5 | 2 | 150.0% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Houses | AVERAGE DOM | 44 | 13 | 238% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$528,250 | \$440,667 | 20% |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 2 | 3 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 3 | 2 | 50% |

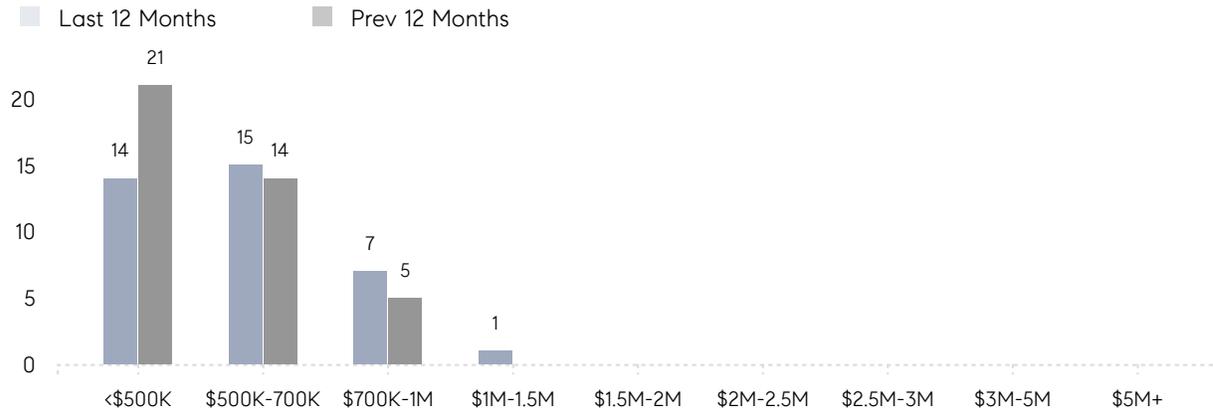
Cedar Knolls

SEPTEMBER 2021

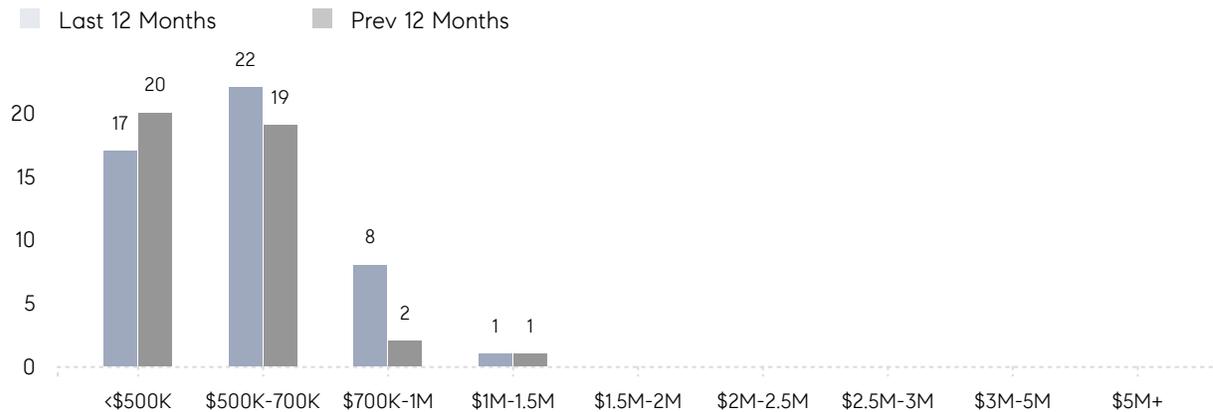
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Chatham Borough

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$979K | \$934K |
| Total Properties | Average Price | Median Price |
| -58% | -6% | -9% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$1.1M | \$993K |
| Total Properties | Average Price | Median Price |
| -60% | 23% | 24% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

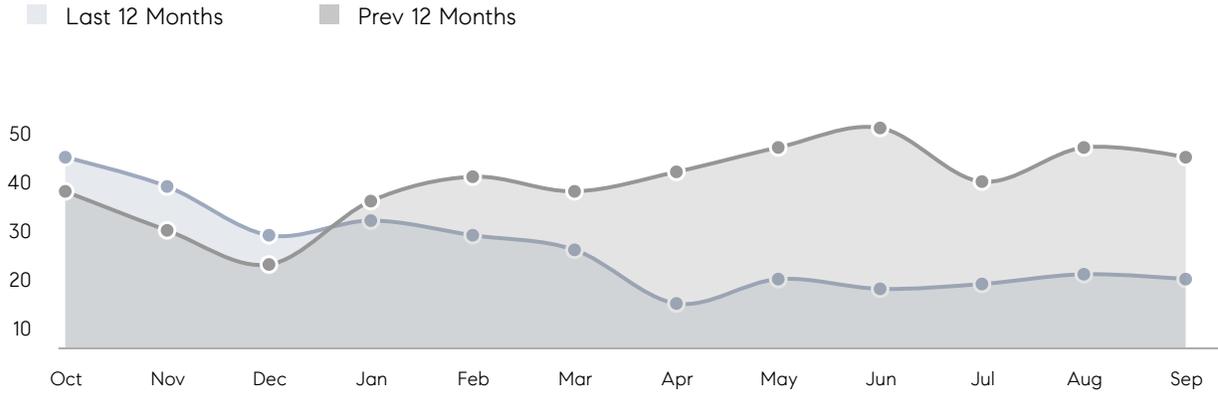
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 38 | -21% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$1,084,167 | \$879,678 | 23.2% |
| | # OF CONTRACTS | 10 | 24 | -58.3% |
| | NEW LISTINGS | 16 | 26 | -38% |
| Houses | AVERAGE DOM | 30 | 38 | -21% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$1,084,167 | \$879,678 | 23% |
| | # OF CONTRACTS | 10 | 23 | -57% |
| | NEW LISTINGS | 15 | 24 | -37% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

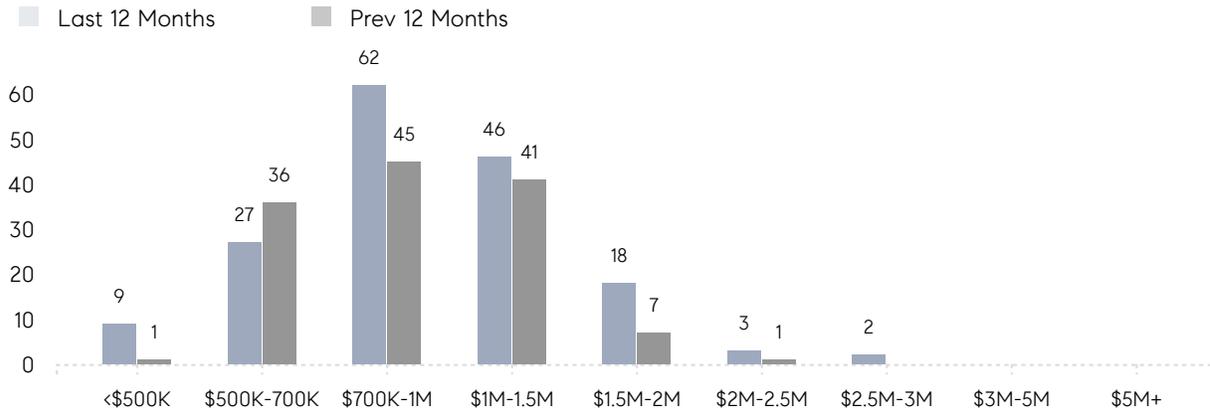
Chatham Borough

SEPTEMBER 2021

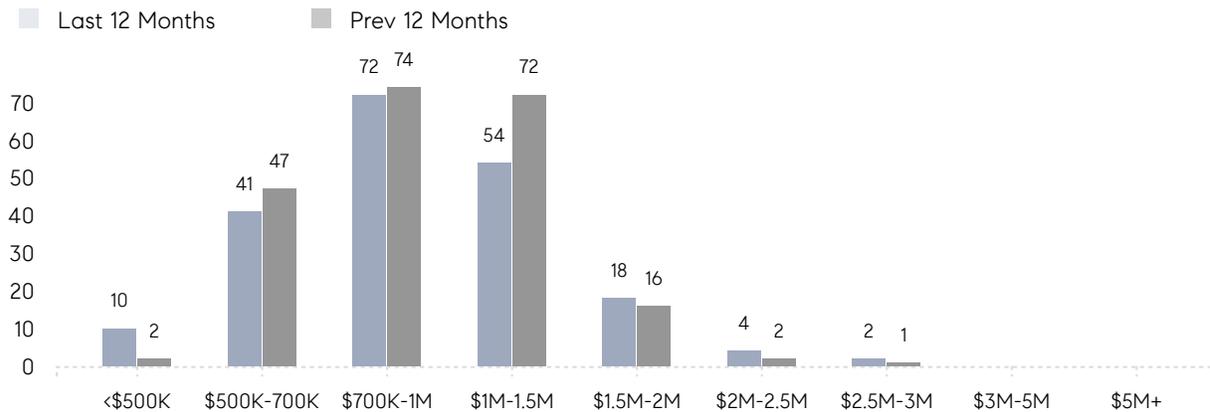
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Chatham Township

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 17 | \$1.2M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -32% | 12% | 15% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 14 | \$1.2M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -39% | 15% | 24% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

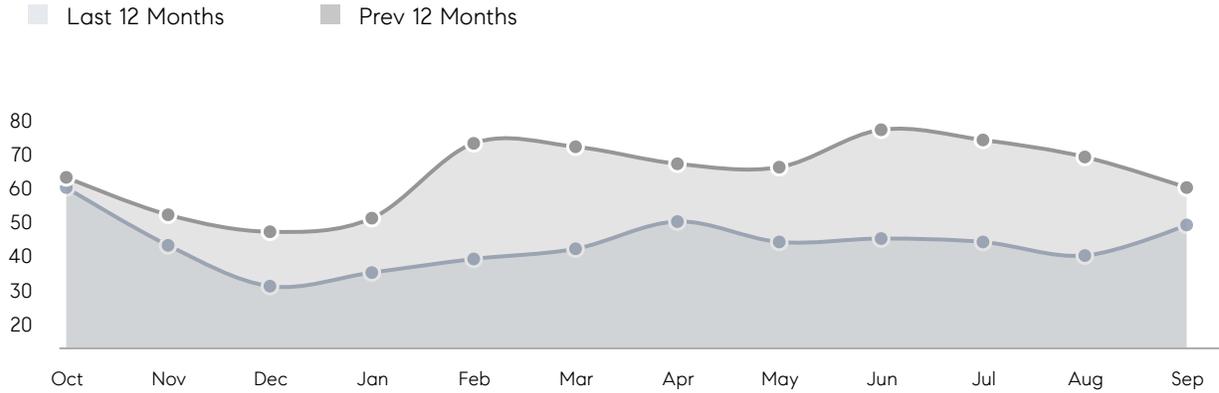
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 21 | 45 | -53% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$1,229,508 | \$1,073,717 | 14.5% |
| | # OF CONTRACTS | 17 | 25 | -32.0% |
| | NEW LISTINGS | 30 | 24 | 25% |
| Houses | AVERAGE DOM | 21 | 49 | -57% |
| | % OF ASKING PRICE | 103% | 97% | |
| | AVERAGE SOLD PRICE | \$1,436,374 | \$1,264,611 | 14% |
| | # OF CONTRACTS | 13 | 18 | -28% |
| | NEW LISTINGS | 23 | 18 | 28% |
| Condo/Co-op/TH | AVERAGE DOM | 20 | 32 | -37% |
| | % OF ASKING PRICE | 99% | 102% | |
| | AVERAGE SOLD PRICE | \$471,000 | \$386,500 | 22% |
| | # OF CONTRACTS | 4 | 7 | -43% |
| | NEW LISTINGS | 7 | 6 | 17% |

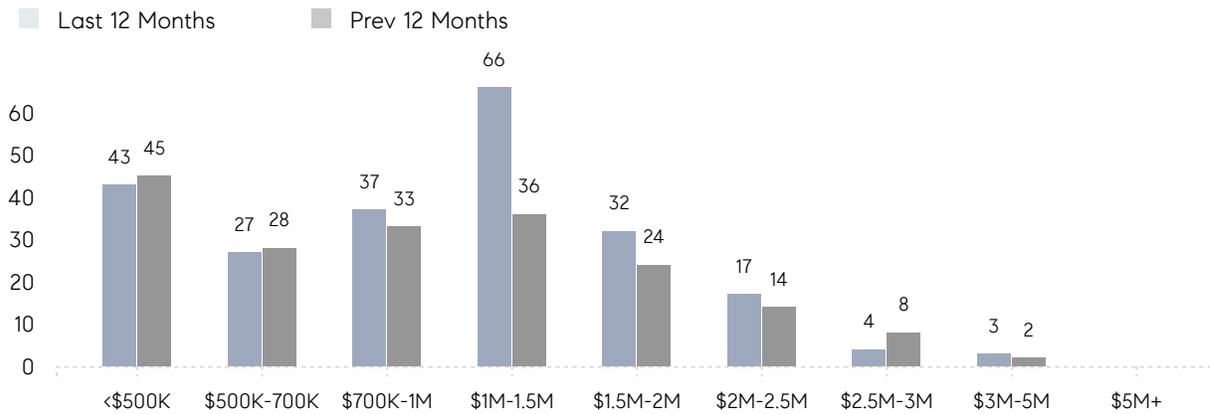
Chatham Township

SEPTEMBER 2021

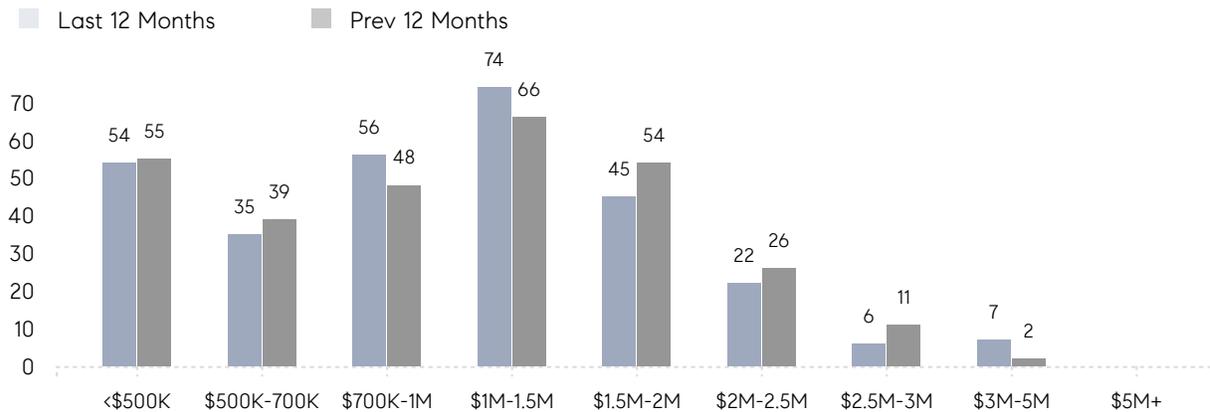
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Clark

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$483K | \$440K |
| Total Properties | Average Price | Median Price |
| -40% | -19% | -20% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 14 | \$657K | \$588K |
| Total Properties | Average Price | Median Price |
| -59% | 29% | 17% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

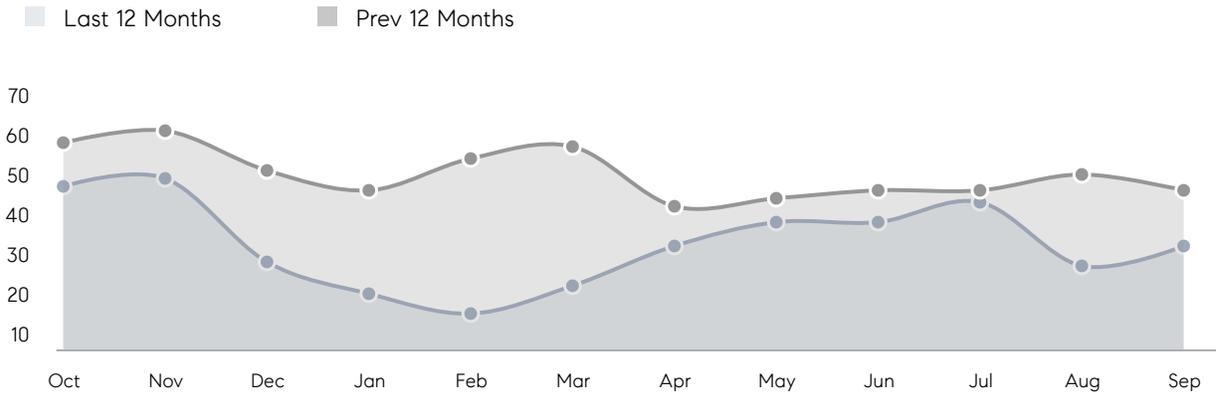
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 67 | -51% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$657,056 | \$511,221 | 28.5% |
| | # OF CONTRACTS | 18 | 30 | -40.0% |
| | NEW LISTINGS | 31 | 35 | -11% |
| Houses | AVERAGE DOM | 35 | 67 | -48% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$675,291 | \$518,047 | 30% |
| | # OF CONTRACTS | 15 | 26 | -42% |
| | NEW LISTINGS | 29 | 34 | -15% |
| Condo/Co-op/TH | AVERAGE DOM | 7 | 53 | -87% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$420,000 | \$402,000 | 4% |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 2 | 1 | 100% |

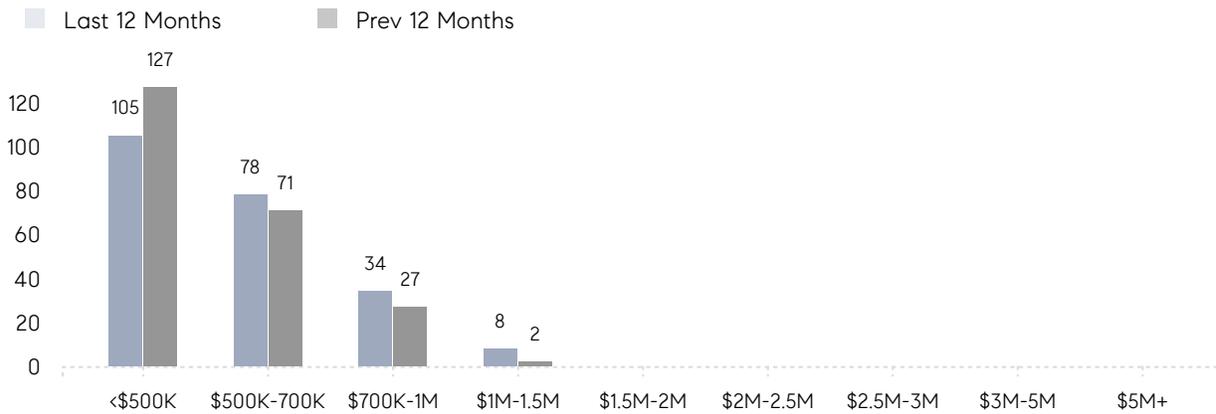
Clark

SEPTEMBER 2021

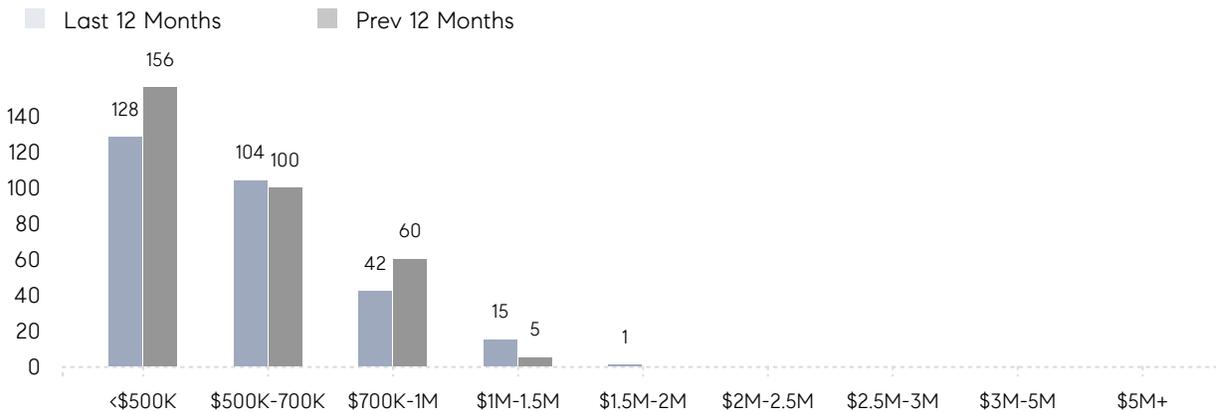
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cliffside Park

SEPTEMBER 2021

UNDER CONTRACT

29
Total
Properties

\$583K
Average
Price

\$550K
Median
Price

38%
Increase From
Sep 2020

5%
Increase From
Sep 2020

25%
Increase From
Sep 2020

UNITS SOLD

20
Total
Properties

\$505K
Average
Price

\$495K
Median
Price

-44%
Decrease From
Sep 2020

-3%
Decrease From
Sep 2020

-16%
Decrease From
Sep 2020

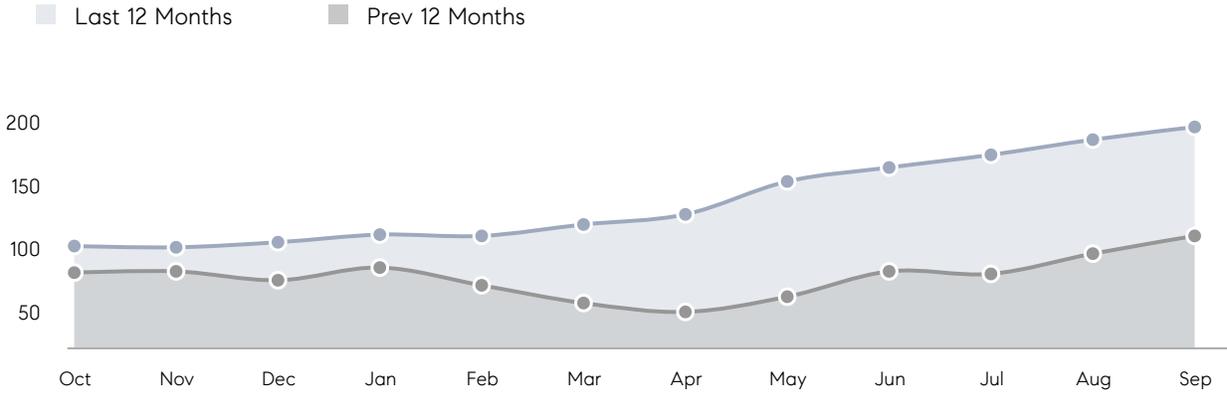
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 58 | 53 | 9% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$504,825 | \$523,056 | -3.5% |
| | # OF CONTRACTS | 29 | 21 | 38.1% |
| | NEW LISTINGS | 41 | 34 | 21% |
| Houses | AVERAGE DOM | 31 | 31 | 0% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$546,750 | \$604,833 | -10% |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 6 | 7 | -14% |
| Condo/Co-op/TH | AVERAGE DOM | 65 | 57 | 14% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$494,344 | \$506,700 | -2% |
| | # OF CONTRACTS | 25 | 17 | 47% |
| | NEW LISTINGS | 35 | 27 | 30% |

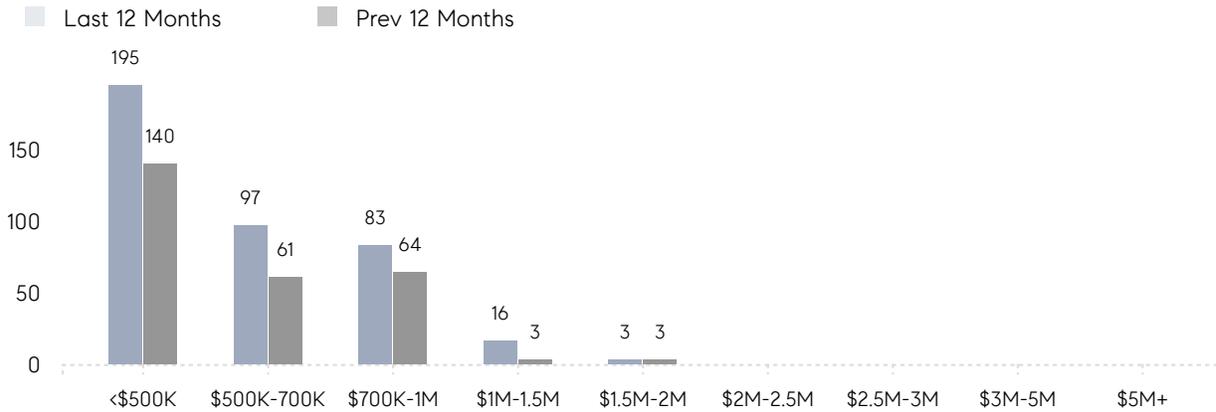
Cliffside Park

SEPTEMBER 2021

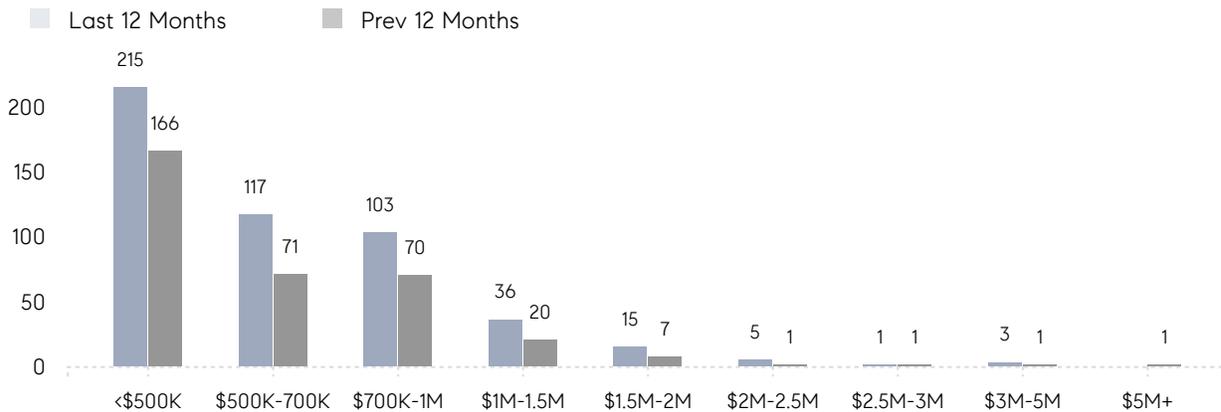
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cluster

SEPTEMBER 2021

UNDER CONTRACT

12
Total
Properties

\$986K
Average
Price

\$947K
Median
Price

-8%
Decrease From
Sep 2020

38%
Increase From
Sep 2020

58%
Increase From
Sep 2020

UNITS SOLD

18
Total
Properties

\$1.1M
Average
Price

\$1.1M
Median
Price

38%
Increase From
Sep 2020

25%
Increase From
Sep 2020

9%
Increase From
Sep 2020

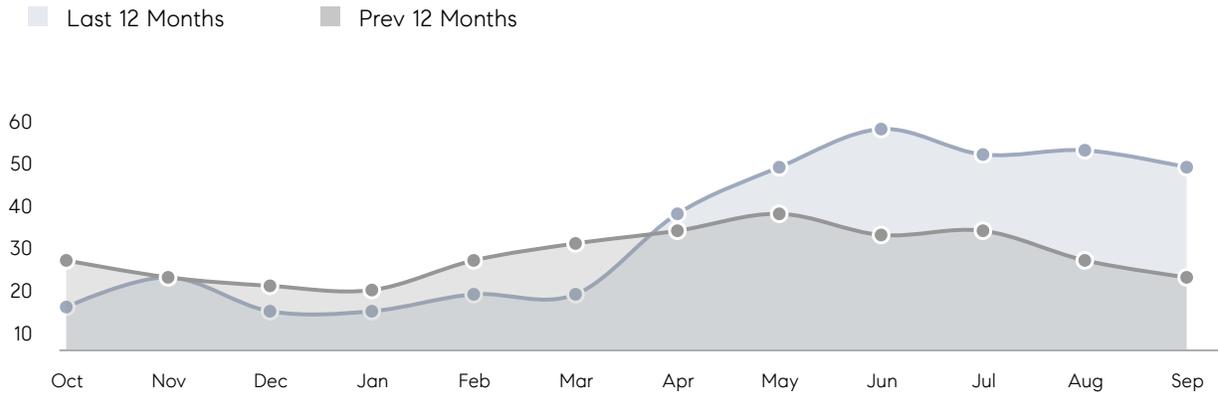
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 52 | 49 | 6% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$1,103,722 | \$883,825 | 24.9% |
| | # OF CONTRACTS | 12 | 13 | -7.7% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Houses | AVERAGE DOM | 52 | 49 | 6% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$1,103,722 | \$883,825 | 25% |
| | # OF CONTRACTS | 12 | 13 | -8% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

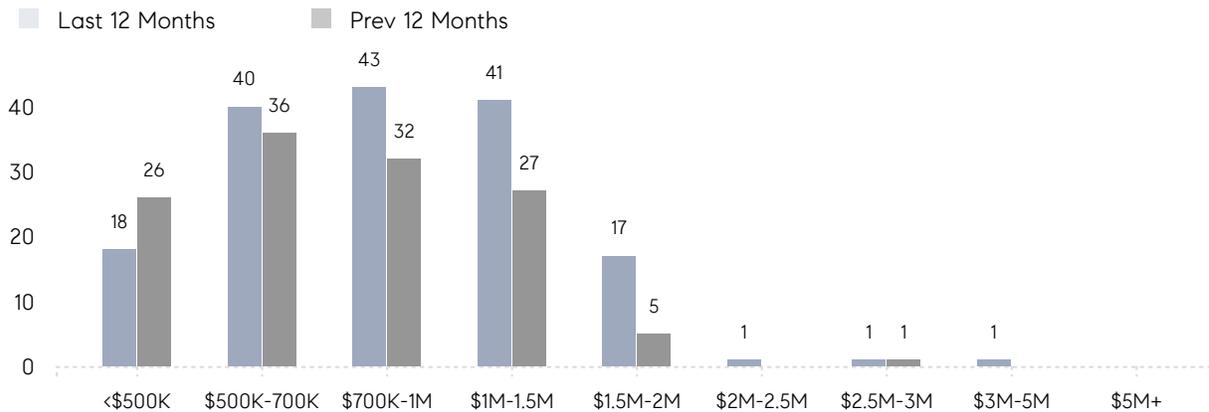
Cluster

SEPTEMBER 2021

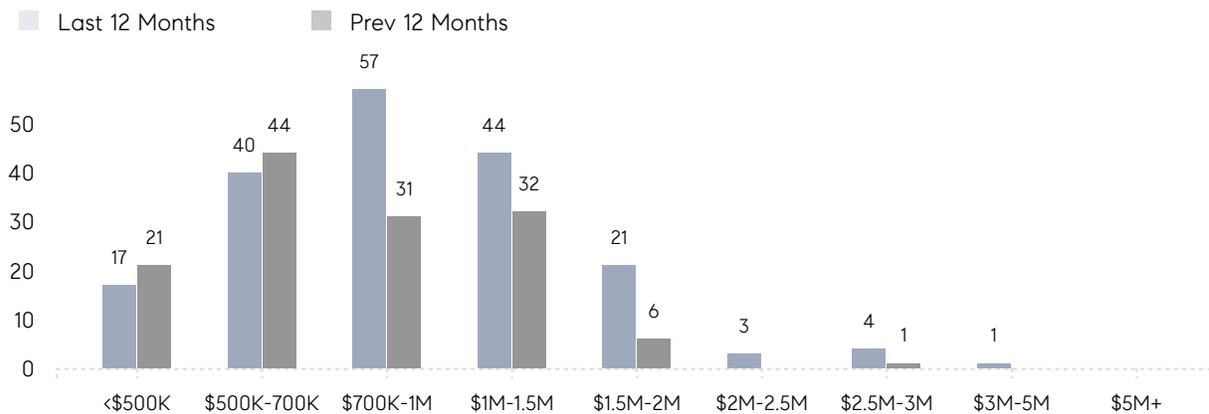
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cranford

SEPTEMBER 2021

UNDER CONTRACT

22
Total
Properties

\$556K
Average
Price

\$550K
Median
Price

-48%
Decrease From
Sep 2020

4%
Increase From
Sep 2020

0%
Change From
Sep 2020

UNITS SOLD

19
Total
Properties

\$539K
Average
Price

\$522K
Median
Price

-39%
Decrease From
Sep 2020

-2%
Decrease From
Sep 2020

-10%
Decrease From
Sep 2020

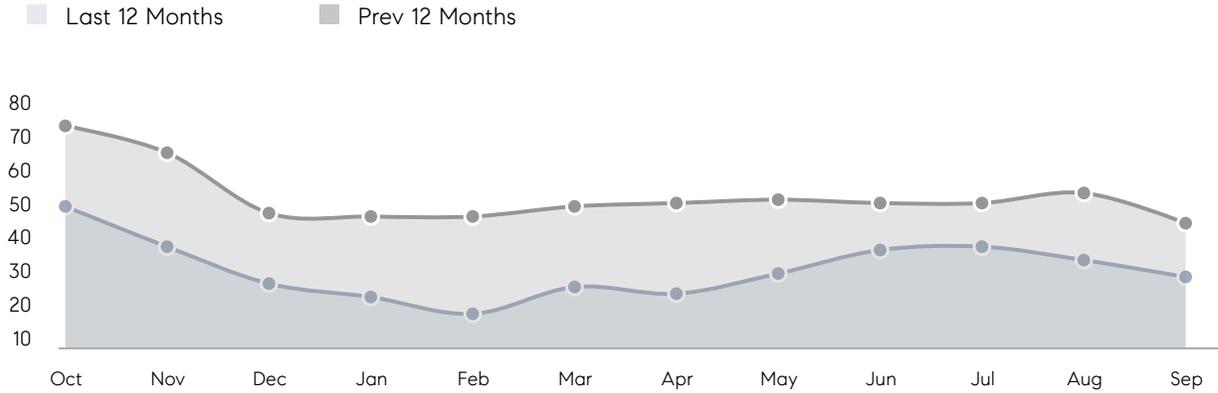
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 26 | 0% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$538,626 | \$548,577 | -1.8% |
| | # OF CONTRACTS | 22 | 42 | -47.6% |
| | NEW LISTINGS | 28 | 48 | -42% |
| Houses | AVERAGE DOM | 29 | 28 | 4% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$592,375 | \$592,329 | 0% |
| | # OF CONTRACTS | 20 | 40 | -50% |
| | NEW LISTINGS | 24 | 46 | -48% |
| Condo/Co-op/TH | AVERAGE DOM | 13 | 11 | 18% |
| | % OF ASKING PRICE | 99% | 101% | |
| | AVERAGE SOLD PRICE | \$251,967 | \$253,250 | -1% |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 4 | 2 | 100% |

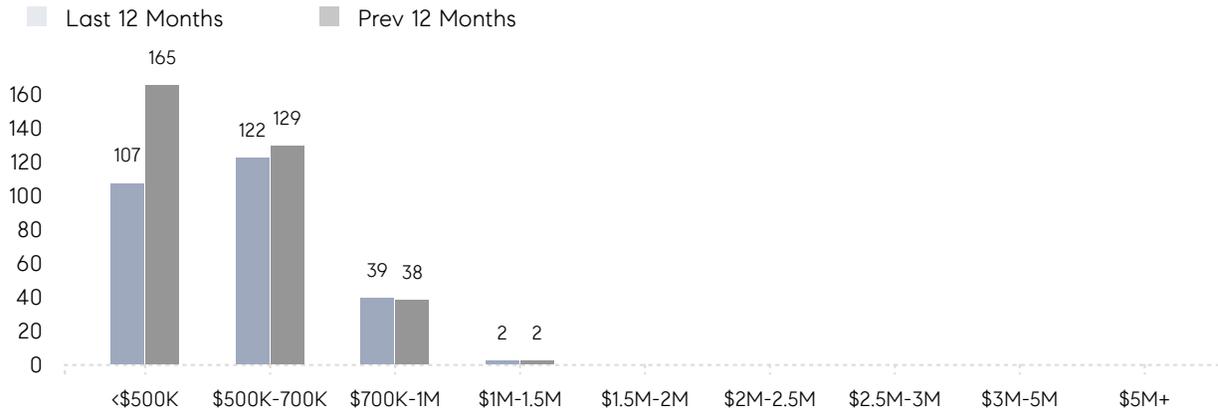
Cranford

SEPTEMBER 2021

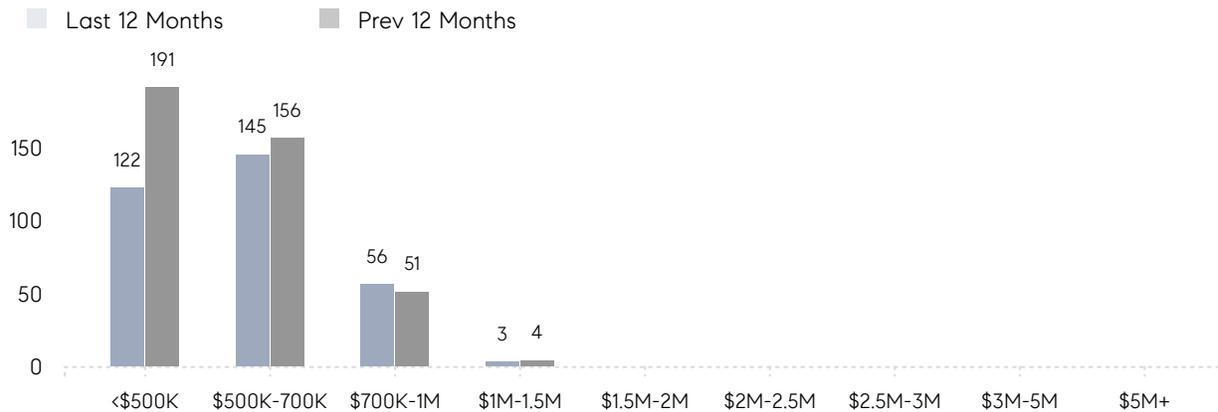
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cresskill

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 14 | \$1.0M | \$565K |
| Total Properties | Average Price | Median Price |
| -7% | -37% | -43% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$654K | \$630K |
| Total Properties | Average Price | Median Price |
| -56% | -46% | -25% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

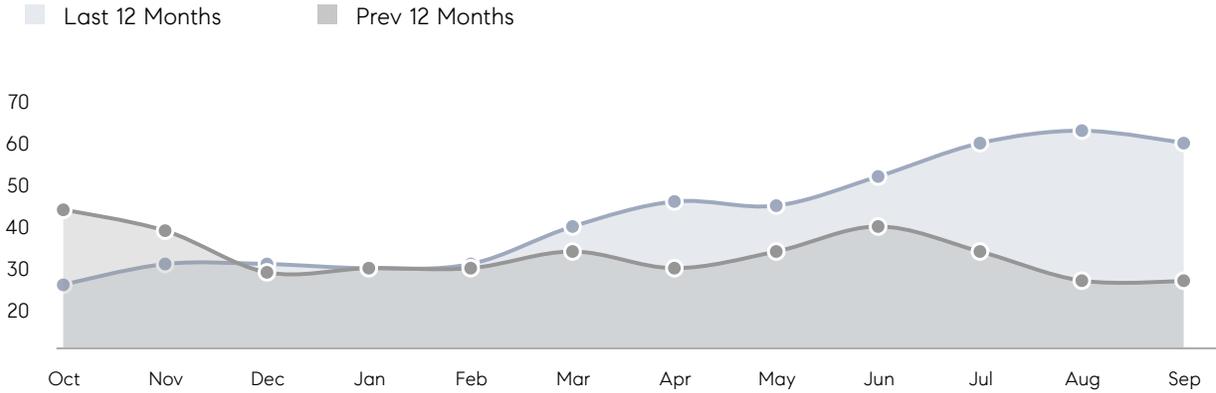
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 37 | 105 | -65% |
| | % OF ASKING PRICE | 98% | 93% | |
| | AVERAGE SOLD PRICE | \$653,500 | \$1,208,056 | -45.9% |
| | # OF CONTRACTS | 14 | 15 | -6.7% |
| | NEW LISTINGS | 10 | 15 | -33% |
| Houses | AVERAGE DOM | 37 | 105 | -65% |
| | % OF ASKING PRICE | 98% | 93% | |
| | AVERAGE SOLD PRICE | \$653,500 | \$1,208,056 | -46% |
| | # OF CONTRACTS | 13 | 14 | -7% |
| | NEW LISTINGS | 5 | 12 | -58% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 5 | 3 | 67% |

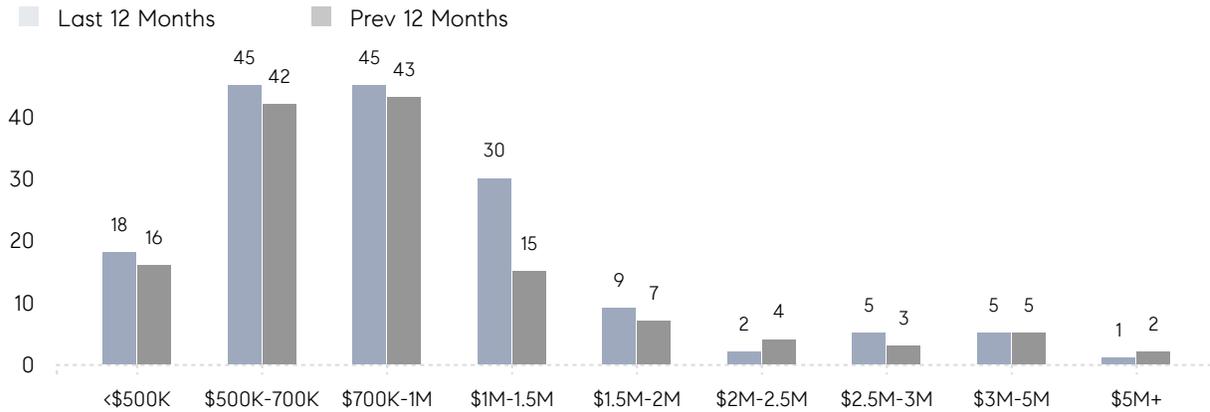
Cresskill

SEPTEMBER 2021

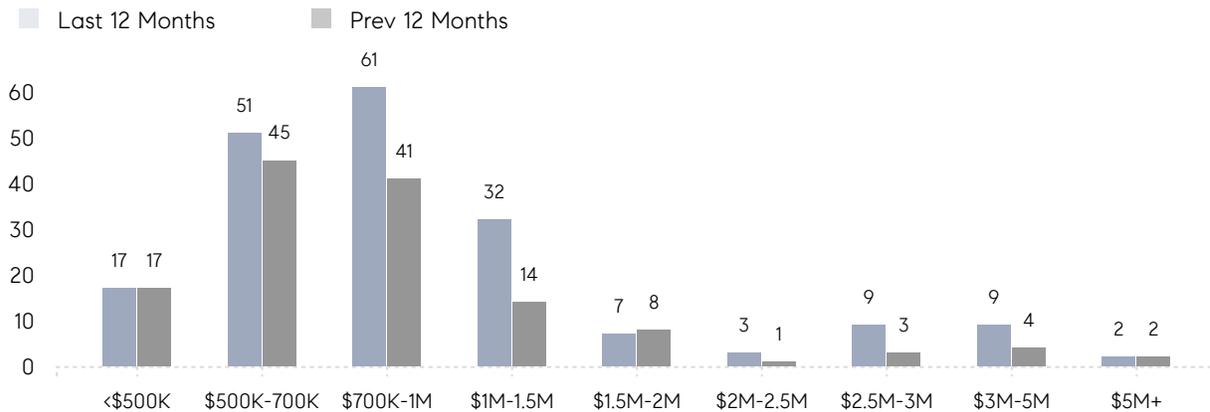
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Demarest

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$1.0M | \$904K |
| Total Properties | Average Price | Median Price |
| -65% | -9% | -17% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$1.4M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -9% | 19% | 33% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

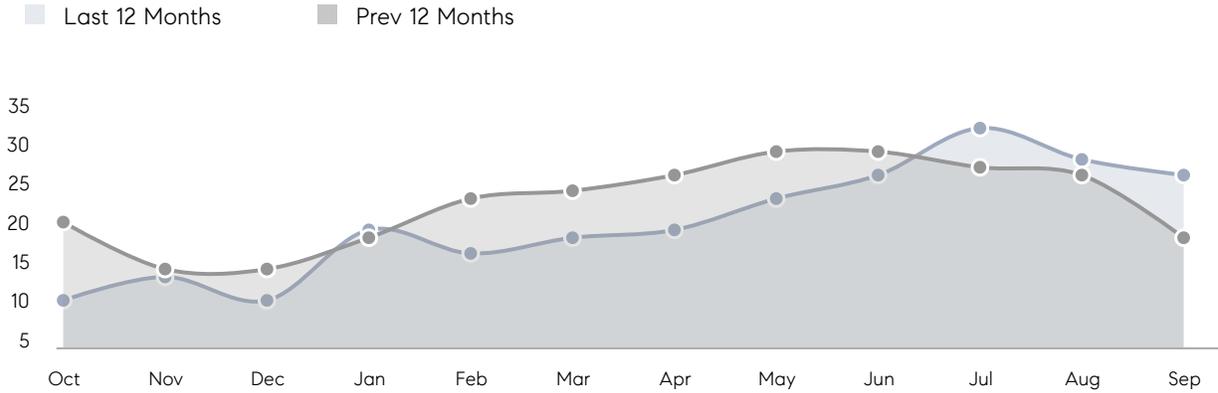
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 54 | 97 | -44% |
| | % OF ASKING PRICE | 96% | 173% | |
| | AVERAGE SOLD PRICE | \$1,357,650 | \$1,140,045 | 19.1% |
| | # OF CONTRACTS | 6 | 17 | -64.7% |
| | NEW LISTINGS | 4 | 9 | -56% |
| Houses | AVERAGE DOM | 33 | 97 | -66% |
| | % OF ASKING PRICE | 98% | 173% | |
| | AVERAGE SOLD PRICE | \$1,339,611 | \$1,140,045 | 18% |
| | # OF CONTRACTS | 5 | 16 | -69% |
| | NEW LISTINGS | 4 | 9 | -56% |
| Condo/Co-op/TH | AVERAGE DOM | 244 | - | - |
| | % OF ASKING PRICE | 77% | - | |
| | AVERAGE SOLD PRICE | \$1,520,000 | - | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

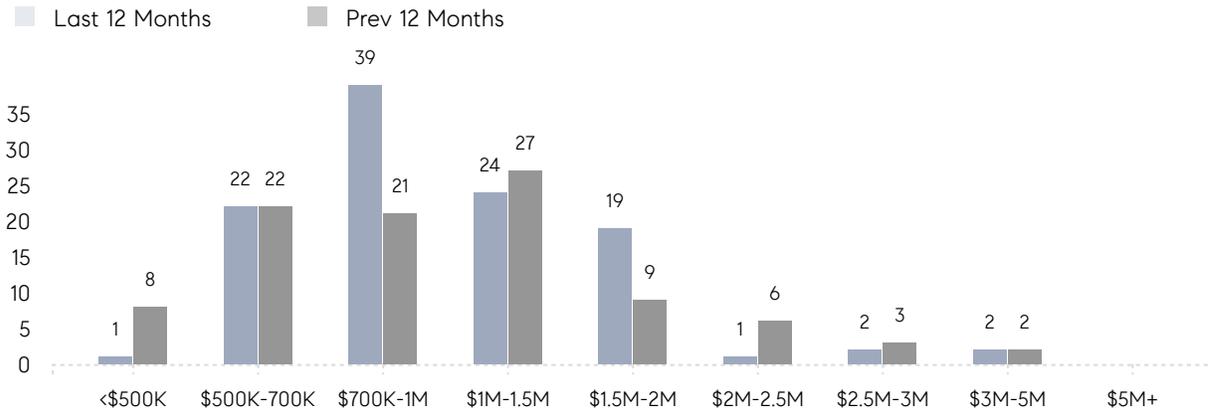
Demarest

SEPTEMBER 2021

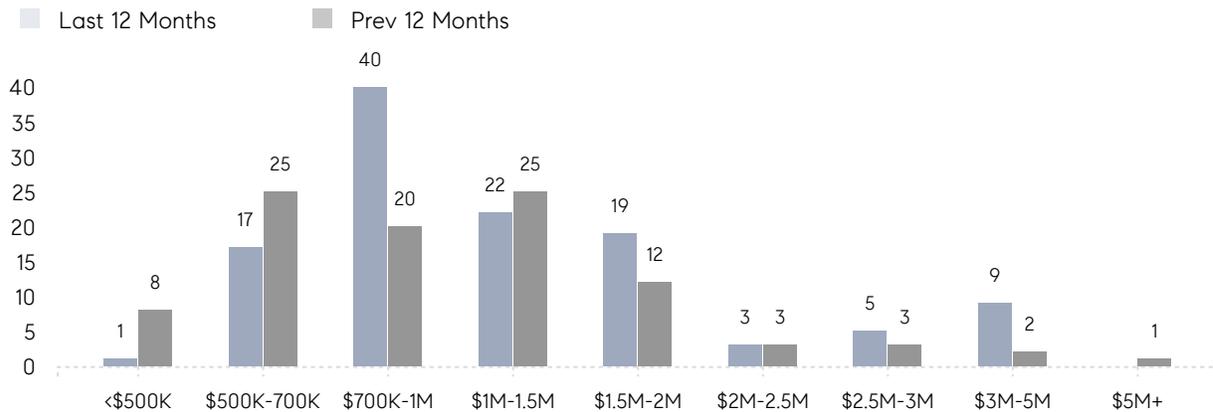
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Denville

SEPTEMBER 2021

UNDER CONTRACT

25
Total
Properties

\$515K
Average
Price

\$449K
Median
Price

56%
Increase From
Sep 2020

28%
Increase From
Sep 2020

28%
Increase From
Sep 2020

UNITS SOLD

26
Total
Properties

\$566K
Average
Price

\$529K
Median
Price

-33%
Decrease From
Sep 2020

13%
Increase From
Sep 2020

11%
Increase From
Sep 2020

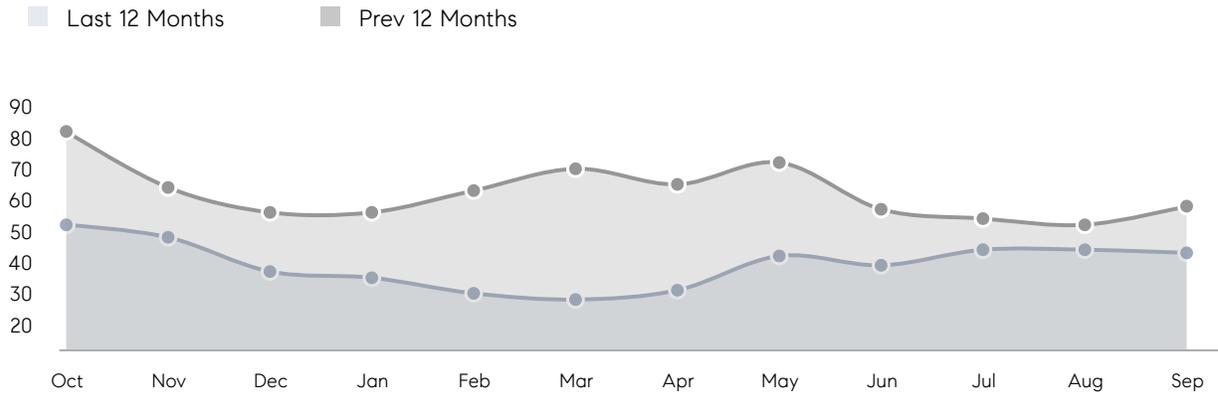
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 18 | 36 | -50% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$565,981 | \$498,969 | 13.4% |
| | # OF CONTRACTS | 25 | 16 | 56.3% |
| | NEW LISTINGS | 31 | 29 | 7% |
| Houses | AVERAGE DOM | 20 | 43 | -53% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$597,929 | \$528,872 | 13% |
| | # OF CONTRACTS | 15 | 15 | 0% |
| | NEW LISTINGS | 19 | 24 | -21% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | 18 | -39% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$431,800 | \$412,250 | 5% |
| | # OF CONTRACTS | 10 | 1 | 900% |
| | NEW LISTINGS | 12 | 5 | 140% |

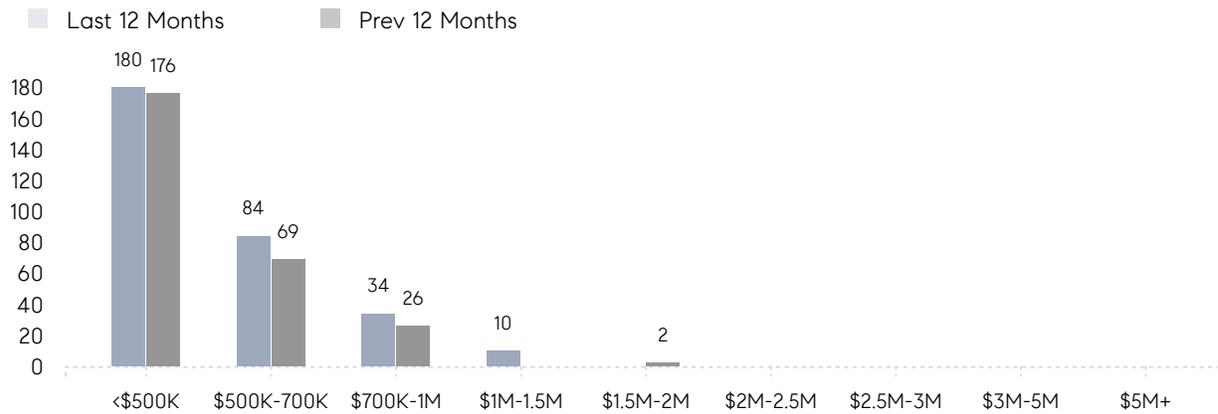
Denville

SEPTEMBER 2021

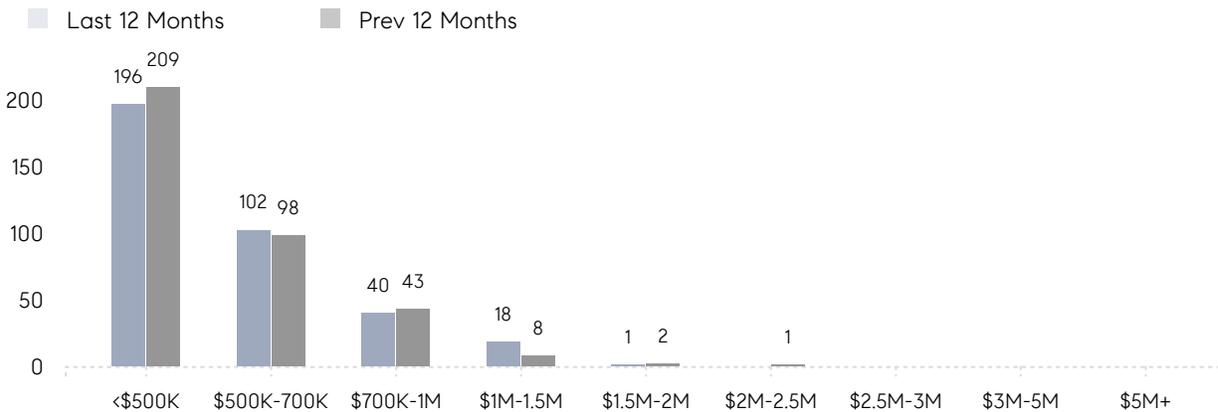
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Dumont

SEPTEMBER 2021

UNDER CONTRACT

13
Total
Properties

\$476K
Average
Price

\$470K
Median
Price

-50%
Decrease From
Sep 2020

10%
Increase From
Sep 2020

13%
Increase From
Sep 2020

UNITS SOLD

12
Total
Properties

\$500K
Average
Price

\$483K
Median
Price

-14%
Decrease From
Sep 2020

10%
Increase From
Sep 2020

8%
Increase From
Sep 2020

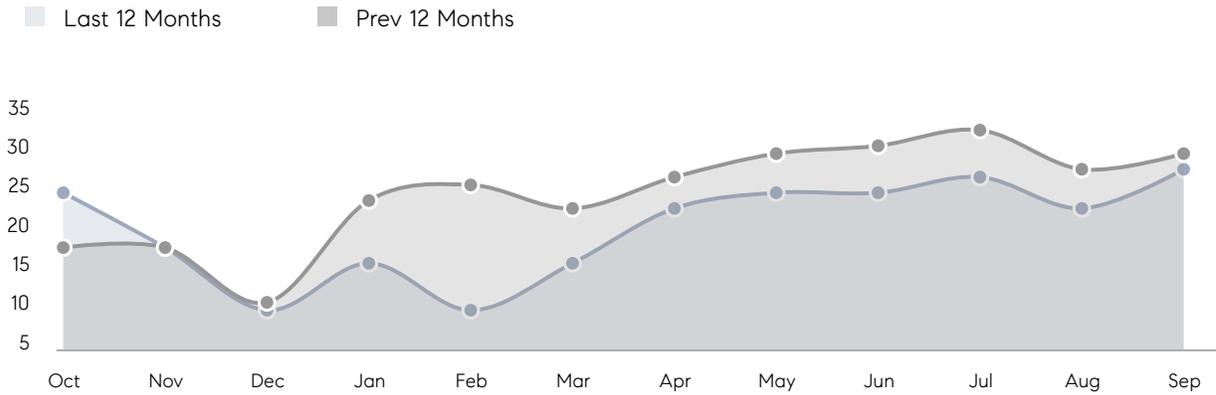
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 34 | -35% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$499,583 | \$455,357 | 9.7% |
| | # OF CONTRACTS | 13 | 26 | -50.0% |
| | NEW LISTINGS | 16 | 30 | -47% |
| Houses | AVERAGE DOM | 22 | 32 | -31% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$499,583 | \$461,923 | 8% |
| | # OF CONTRACTS | 13 | 25 | -48% |
| | NEW LISTINGS | 16 | 30 | -47% |
| Condo/Co-op/TH | AVERAGE DOM | - | 57 | - |
| | % OF ASKING PRICE | - | 103% | |
| | AVERAGE SOLD PRICE | - | \$370,000 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Dumont

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



East Hanover

SEPTEMBER 2021

UNDER CONTRACT

8
Total
Properties

\$654K
Average
Price

\$615K
Median
Price

-53%
Decrease From
Sep 2020

8%
Increase From
Sep 2020

6%
Increase From
Sep 2020

UNITS SOLD

10
Total
Properties

\$649K
Average
Price

\$593K
Median
Price

0%
Change From
Sep 2020

9%
Increase From
Sep 2020

3%
Increase From
Sep 2020

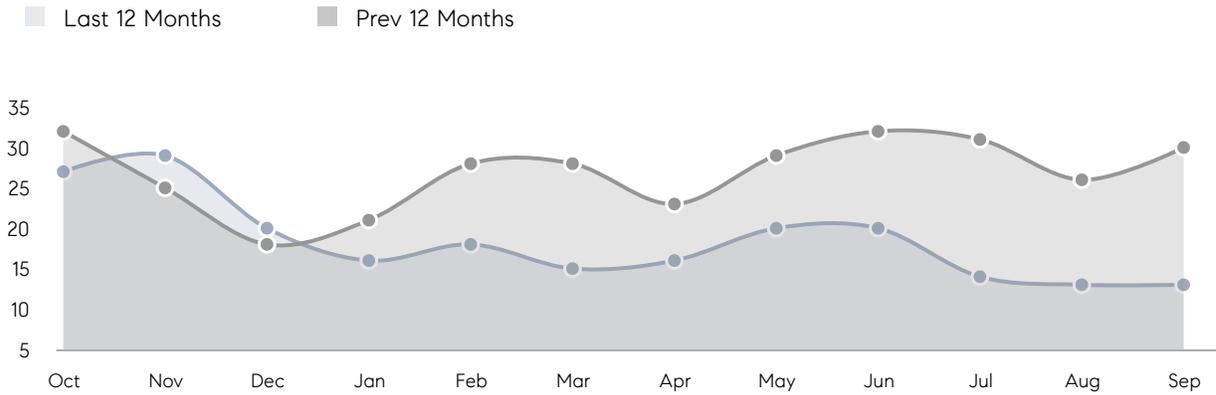
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 40 | -32% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$649,325 | \$593,900 | 9.3% |
| | # OF CONTRACTS | 8 | 17 | -52.9% |
| | NEW LISTINGS | 11 | 26 | -58% |
| Houses | AVERAGE DOM | 25 | 41 | -39% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$740,571 | \$607,667 | 22% |
| | # OF CONTRACTS | 7 | 13 | -46% |
| | NEW LISTINGS | 9 | 19 | -53% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 28 | 11% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$436,417 | \$470,000 | -7% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 2 | 7 | -71% |

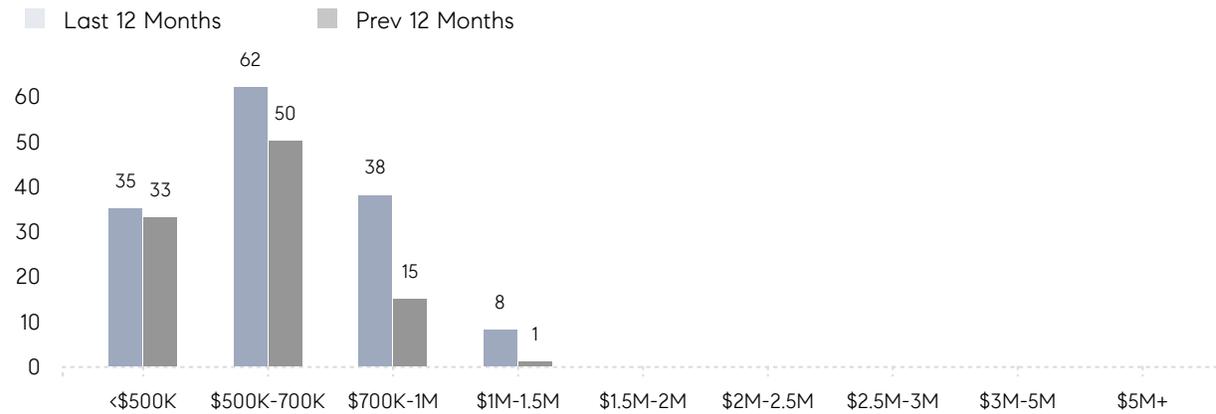
East Hanover

SEPTEMBER 2021

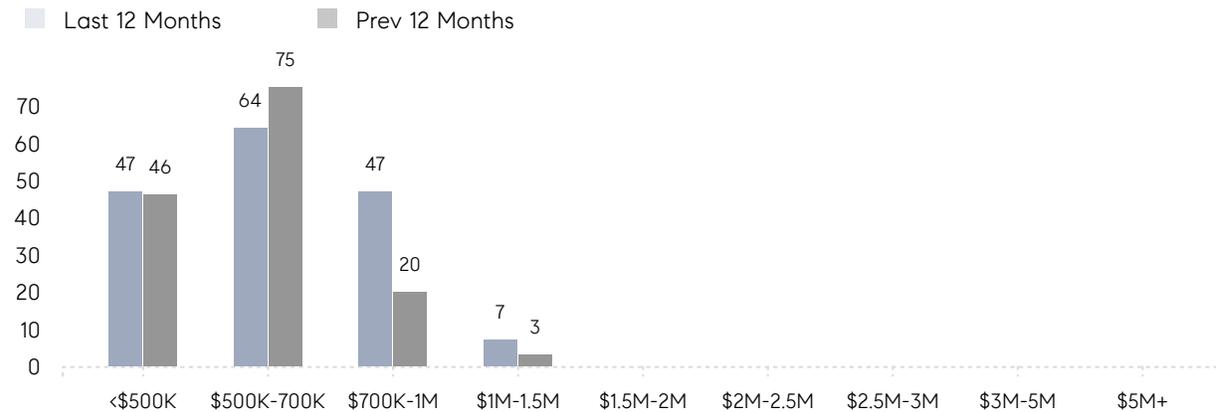
Monthly Inventory



Contracts By Price Range



Listings By Price Range



East Orange

SEPTEMBER 2021

UNDER CONTRACT

33
Total
Properties

\$322K
Average
Price

\$325K
Median
Price

0%
Change From
Sep 2020

16%
Increase From
Sep 2020

18%
Increase From
Sep 2020

UNITS SOLD

16
Total
Properties

\$342K
Average
Price

\$338K
Median
Price

-50%
Decrease From
Sep 2020

33%
Increase From
Sep 2020

27%
Increase From
Sep 2020

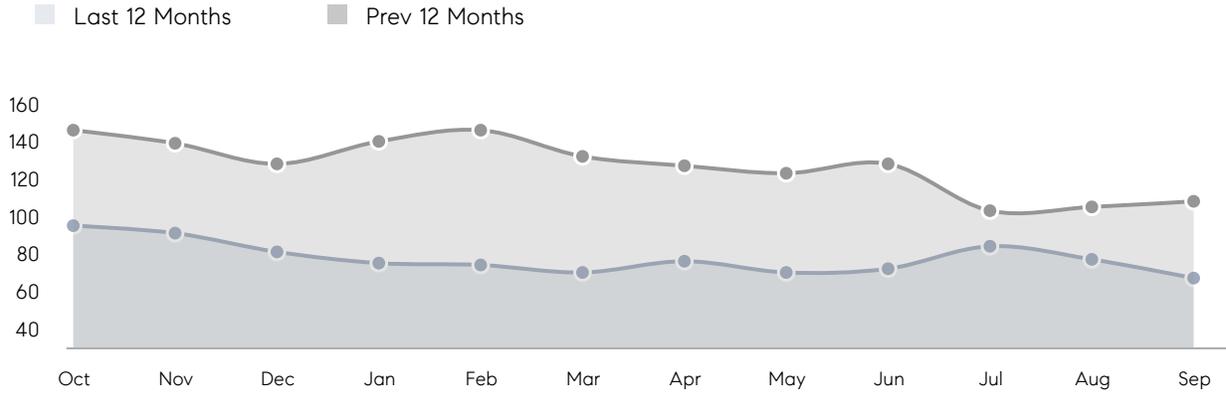
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 57 | -25% |
| | % OF ASKING PRICE | 105% | 101% | |
| | AVERAGE SOLD PRICE | \$341,984 | \$257,034 | 33.1% |
| | # OF CONTRACTS | 33 | 33 | 0.0% |
| | NEW LISTINGS | 31 | 51 | -39% |
| Houses | AVERAGE DOM | 45 | 60 | -25% |
| | % OF ASKING PRICE | 107% | 103% | |
| | AVERAGE SOLD PRICE | \$368,479 | \$300,958 | 22% |
| | # OF CONTRACTS | 26 | 25 | 4% |
| | NEW LISTINGS | 26 | 41 | -37% |
| Condo/Co-op/TH | AVERAGE DOM | 38 | 46 | -17% |
| | % OF ASKING PRICE | 101% | 96% | |
| | AVERAGE SOLD PRICE | \$262,500 | \$125,263 | 110% |
| | # OF CONTRACTS | 7 | 8 | -12% |
| | NEW LISTINGS | 5 | 10 | -50% |

East Orange

SEPTEMBER 2021

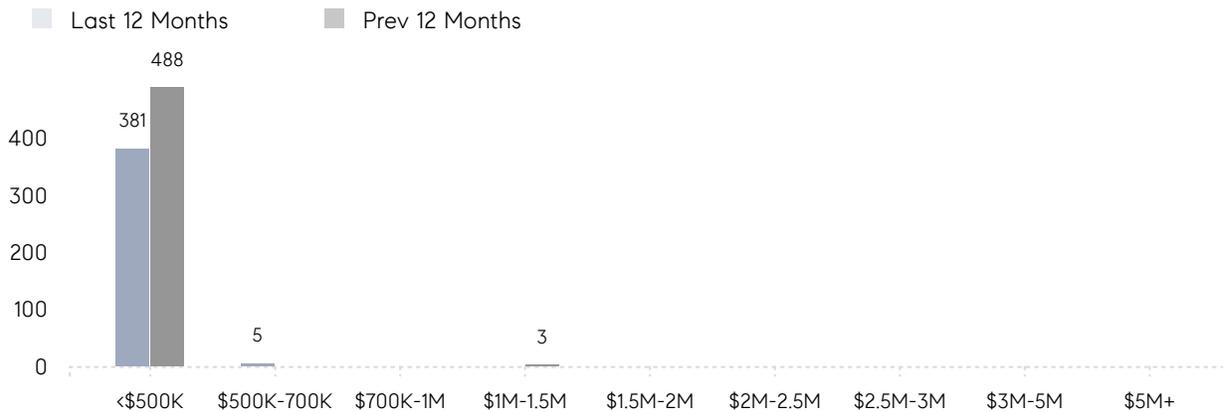
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Edgewater

SEPTEMBER 2021

UNDER CONTRACT

29
Total
Properties

\$722K
Average
Price

\$549K
Median
Price

7%
Increase From
Sep 2020

-15%
Decrease From
Sep 2020

-8%
Decrease From
Sep 2020

UNITS SOLD

26
Total
Properties

\$598K
Average
Price

\$498K
Median
Price

4%
Increase From
Sep 2020

-23%
Decrease From
Sep 2020

-41%
Decrease From
Sep 2020

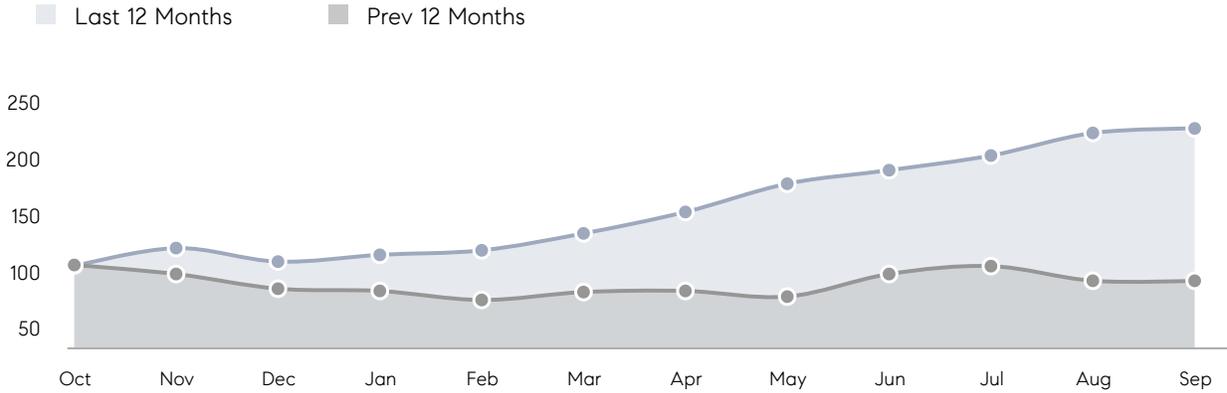
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 93 | 77 | 21% |
| | % OF ASKING PRICE | 92% | 95% | |
| | AVERAGE SOLD PRICE | \$598,388 | \$773,325 | -22.6% |
| | # OF CONTRACTS | 29 | 27 | 7.4% |
| | NEW LISTINGS | 38 | 27 | 41% |
| Houses | AVERAGE DOM | - | 70 | - |
| | % OF ASKING PRICE | - | 91% | |
| | AVERAGE SOLD PRICE | - | \$706,667 | - |
| | # OF CONTRACTS | 1 | 5 | -80% |
| | NEW LISTINGS | 0 | 2 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 93 | 77 | 21% |
| | % OF ASKING PRICE | 92% | 96% | |
| | AVERAGE SOLD PRICE | \$598,388 | \$782,414 | -24% |
| | # OF CONTRACTS | 28 | 22 | 27% |
| | NEW LISTINGS | 38 | 25 | 52% |

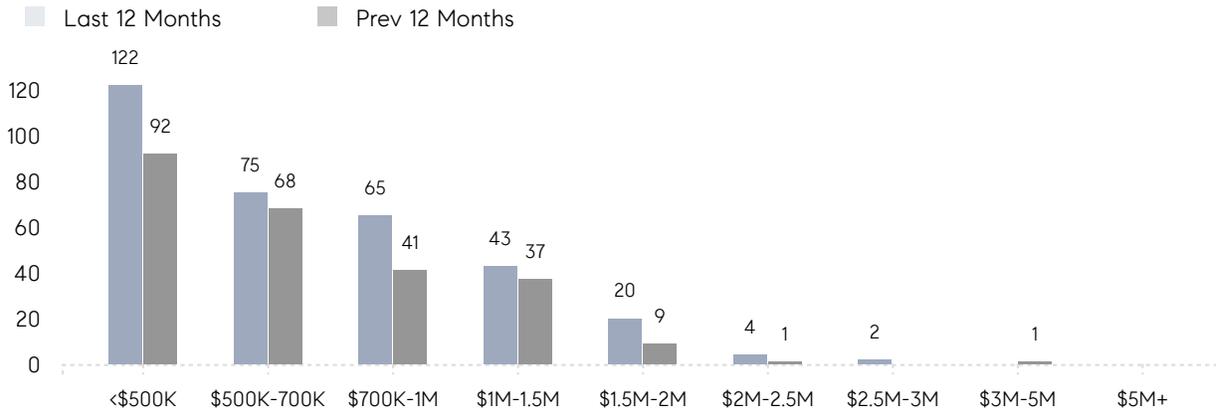
Edgewater

SEPTEMBER 2021

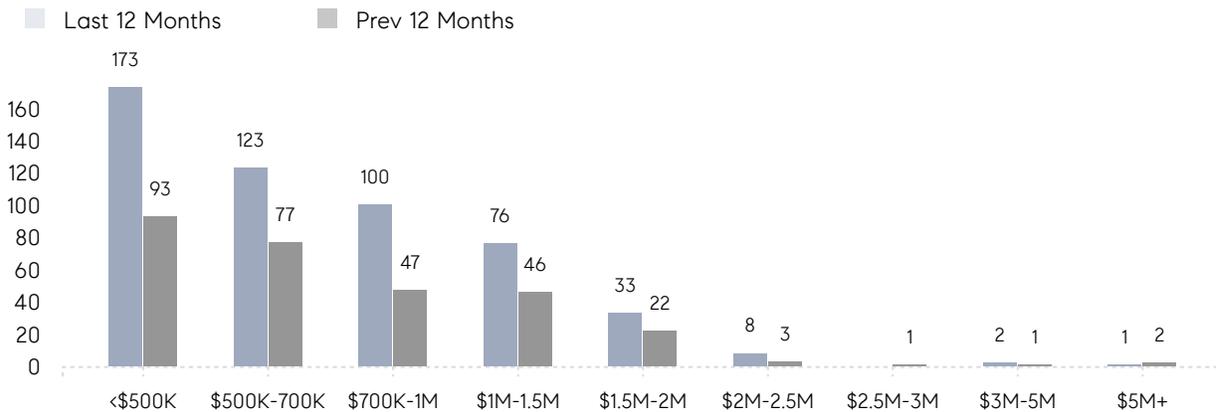
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Elmwood Park

SEPTEMBER 2021

UNDER CONTRACT

13
Total
Properties

\$479K
Average
Price

\$465K
Median
Price

-24%
Decrease From
Sep 2020

9%
Increase From
Sep 2020

11%
Increase From
Sep 2020

UNITS SOLD

15
Total
Properties

\$422K
Average
Price

\$415K
Median
Price

25%
Increase From
Sep 2020

-7%
Decrease From
Sep 2020

-6%
Decrease From
Sep 2020

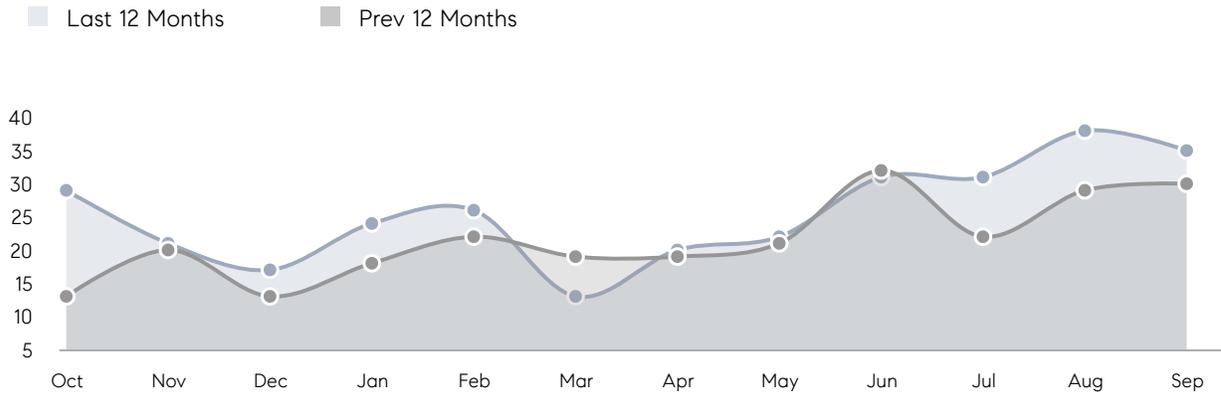
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 56 | -66% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$422,067 | \$453,742 | -7.0% |
| | # OF CONTRACTS | 13 | 17 | -23.5% |
| | NEW LISTINGS | 14 | 21 | -33% |
| Houses | AVERAGE DOM | 19 | 56 | -66% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$429,000 | \$453,742 | -5% |
| | # OF CONTRACTS | 13 | 17 | -24% |
| | NEW LISTINGS | 12 | 19 | -37% |
| Condo/Co-op/TH | AVERAGE DOM | 18 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$325,000 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |

Elmwood Park

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Emerson

SEPTEMBER 2021

UNDER CONTRACT

7
Total
Properties

\$594K
Average
Price

\$557K
Median
Price

133%
Increase From
Sep 2020

36%
Increase From
Sep 2020

30%
Increase From
Sep 2020

UNITS SOLD

12
Total
Properties

\$550K
Average
Price

\$556K
Median
Price

9%
Increase From
Sep 2020

0%
Change From
Sep 2020

15%
Increase From
Sep 2020

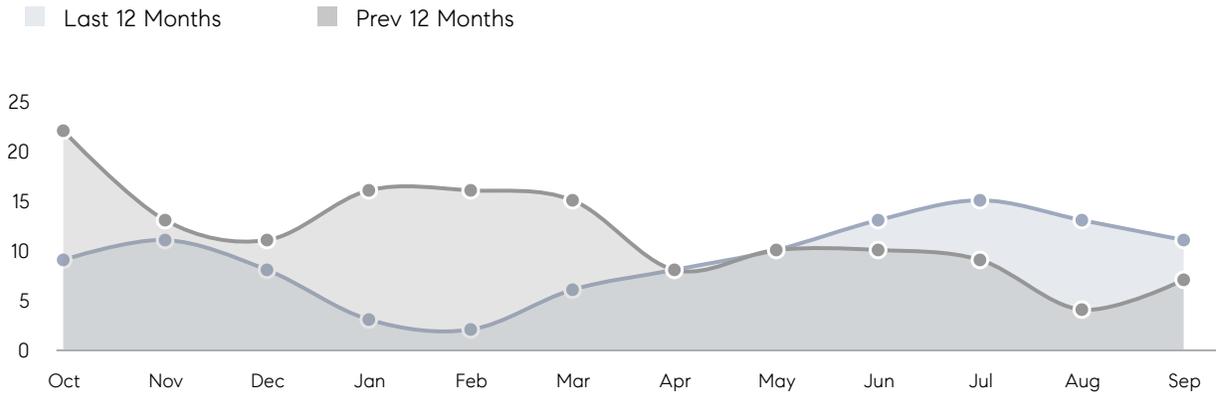
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 18 | 18 | 0% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$549,792 | \$550,818 | -0.2% |
| | # OF CONTRACTS | 7 | 3 | 133.3% |
| | NEW LISTINGS | 4 | 6 | -33% |
| Houses | AVERAGE DOM | 19 | 16 | 19% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$552,045 | \$573,900 | -4% |
| | # OF CONTRACTS | 7 | 3 | 133% |
| | NEW LISTINGS | 4 | 6 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | 34 | -68% |
| | % OF ASKING PRICE | 107% | 96% | |
| | AVERAGE SOLD PRICE | \$525,000 | \$320,000 | 64% |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

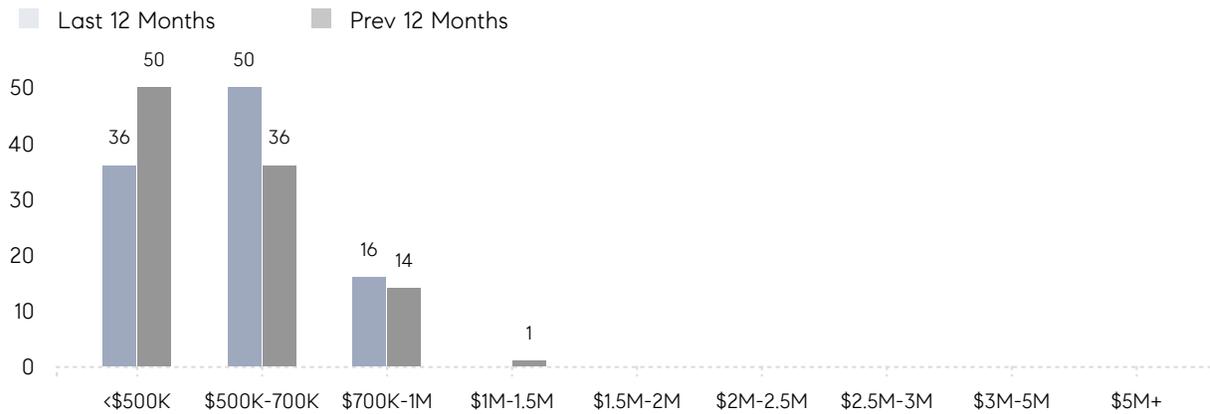
Emerson

SEPTEMBER 2021

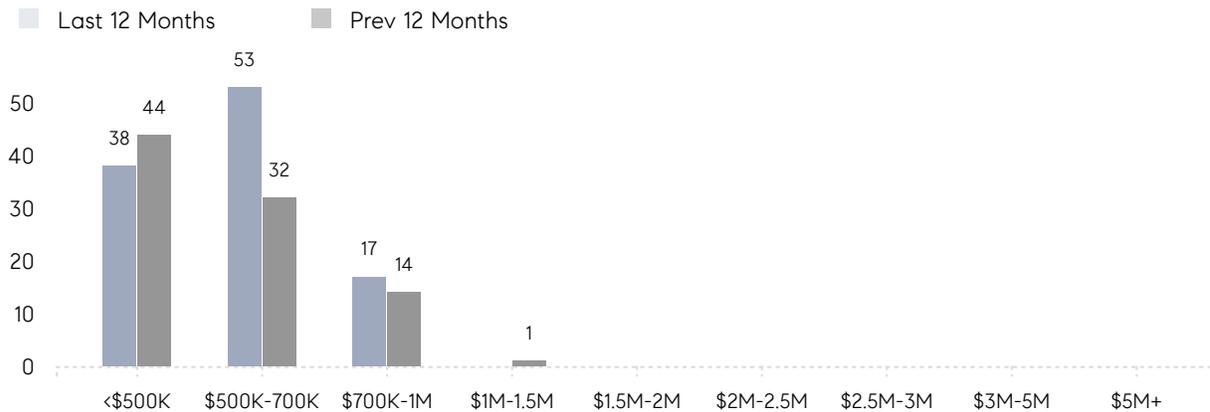
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Englewood

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 22 | \$671K | \$439K |
| Total Properties | Average Price | Median Price |
| -4% | 2% | -10% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 21 | \$552K | \$469K |
| Total Properties | Average Price | Median Price |
| -36% | -36% | -3% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

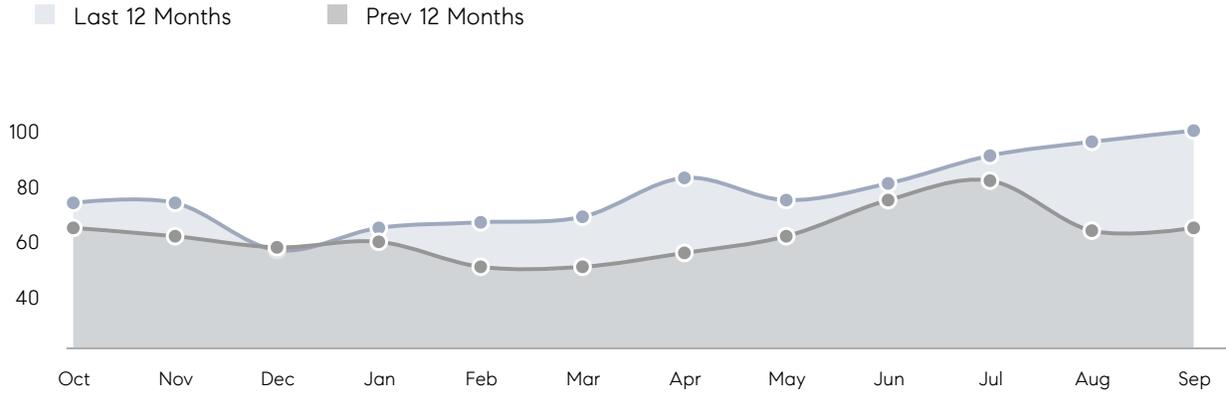
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 25 | 87 | -71% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$551,618 | \$866,280 | -36.3% |
| | # OF CONTRACTS | 22 | 23 | -4.3% |
| | NEW LISTINGS | 27 | 29 | -7% |
| Houses | AVERAGE DOM | 21 | 103 | -80% |
| | % OF ASKING PRICE | 104% | 96% | |
| | AVERAGE SOLD PRICE | \$679,729 | \$1,030,792 | -34% |
| | # OF CONTRACTS | 9 | 14 | -36% |
| | NEW LISTINGS | 8 | 17 | -53% |
| Condo/Co-op/TH | AVERAGE DOM | 33 | 43 | -23% |
| | % OF ASKING PRICE | 97% | 101% | |
| | AVERAGE SOLD PRICE | \$343,438 | \$427,583 | -20% |
| | # OF CONTRACTS | 13 | 9 | 44% |
| | NEW LISTINGS | 19 | 12 | 58% |

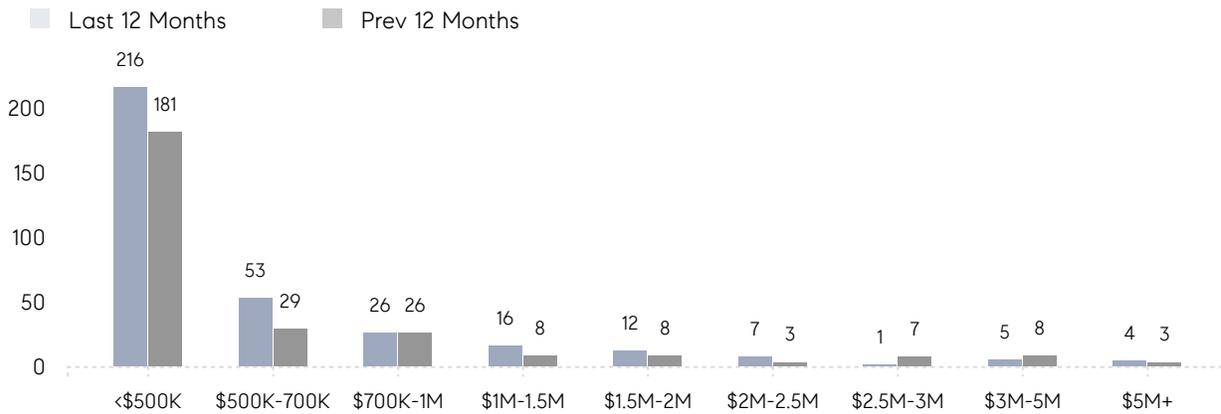
Englewood

SEPTEMBER 2021

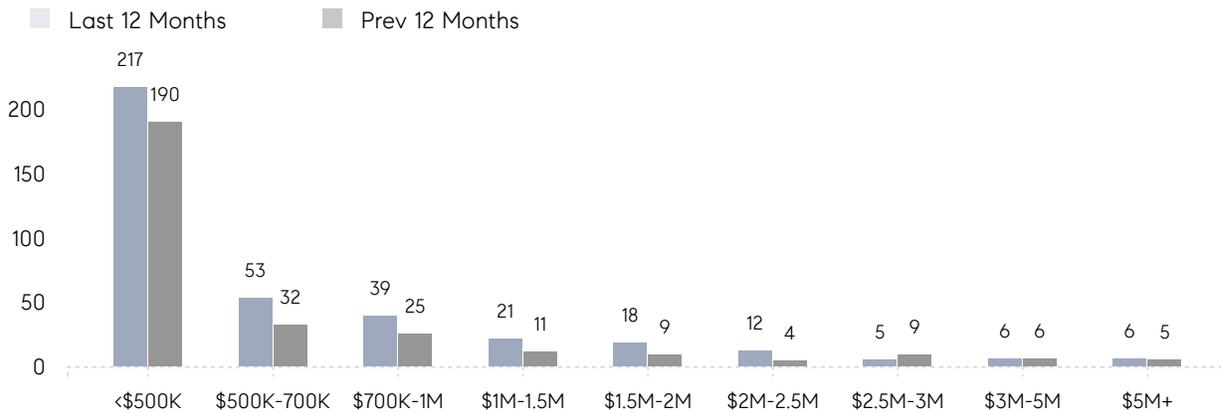
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Englewood Cliffs

SEPTEMBER 2021

UNDER CONTRACT

10
Total
Properties

\$1.9M
Average
Price

\$1.8M
Median
Price

11%
Increase From
Sep 2020

20%
Increase From
Sep 2020

69%
Increase From
Sep 2020

UNITS SOLD

7
Total
Properties

\$1.5M
Average
Price

\$1.2M
Median
Price

40%
Increase From
Sep 2020

-3%
Decrease From
Sep 2020

28%
Increase From
Sep 2020

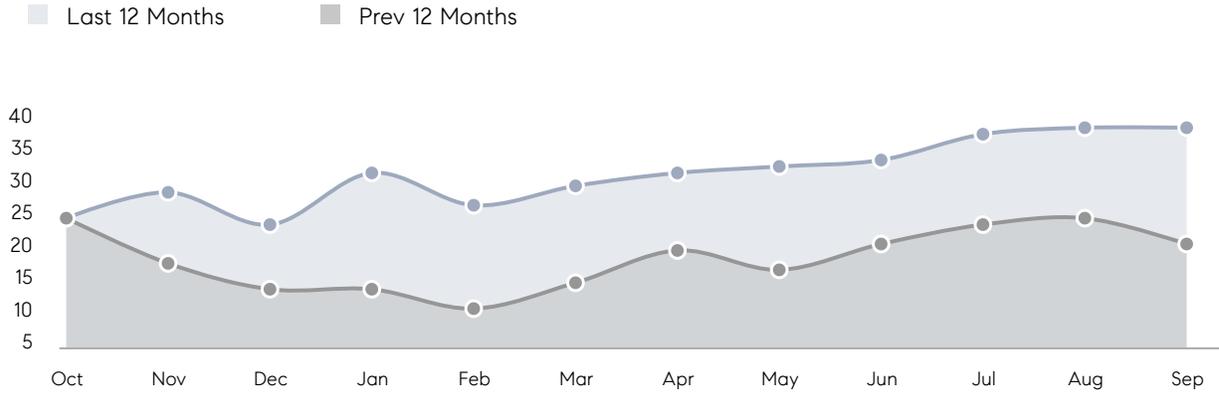
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 43 | 101 | -57% |
| | % OF ASKING PRICE | 96% | 94% | |
| | AVERAGE SOLD PRICE | \$1,524,643 | \$1,567,300 | -2.7% |
| | # OF CONTRACTS | 10 | 9 | 11.1% |
| | NEW LISTINGS | 8 | 5 | 60% |
| Houses | AVERAGE DOM | 43 | 101 | -57% |
| | % OF ASKING PRICE | 96% | 94% | |
| | AVERAGE SOLD PRICE | \$1,524,643 | \$1,567,300 | -3% |
| | # OF CONTRACTS | 10 | 9 | 11% |
| | NEW LISTINGS | 8 | 5 | 60% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

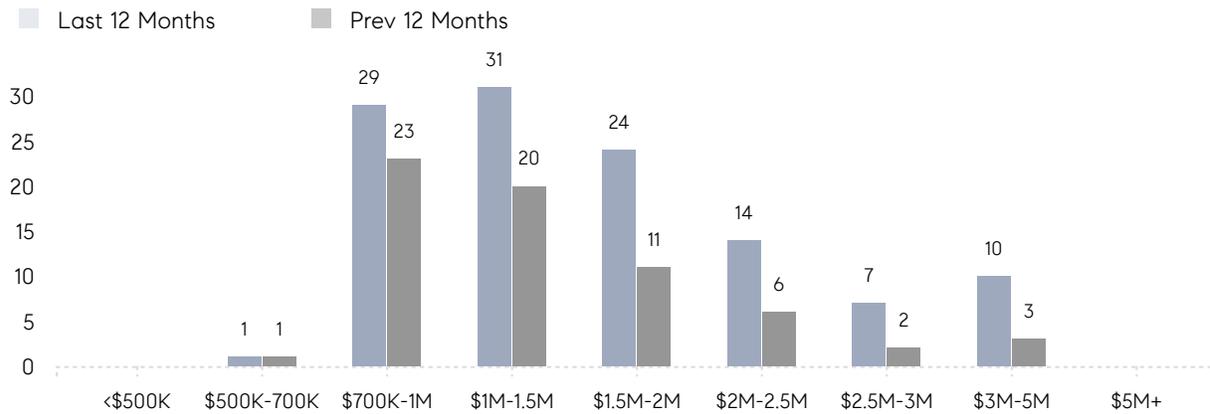
Englewood Cliffs

SEPTEMBER 2021

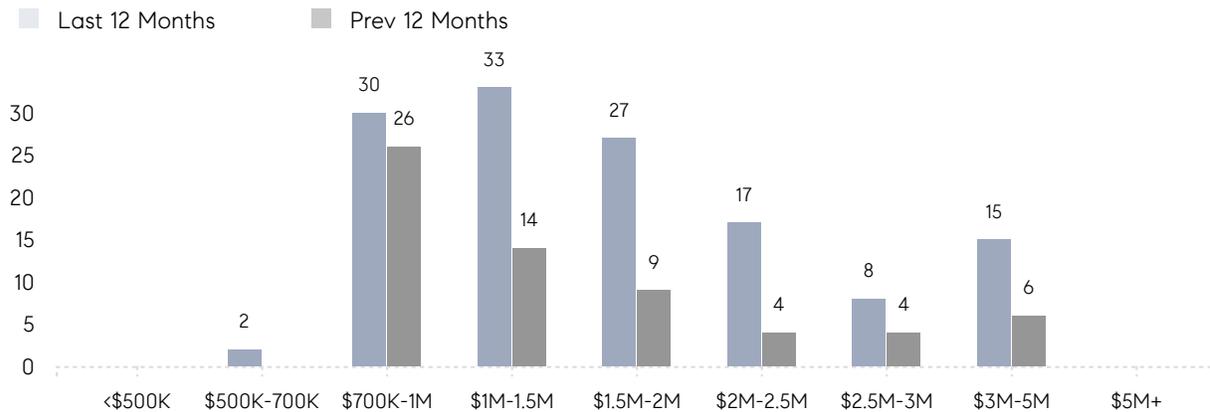
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Essex Fells

SEPTEMBER 2021

UNDER CONTRACT

8
Total
Properties

\$1.2M
Average
Price

\$989K
Median
Price

0%
Change From
Sep 2020

35%
Increase From
Sep 2020

26%
Increase From
Sep 2020

UNITS SOLD

0
Total
Properties

–
Average
Price

–
Median
Price

0%
Change From
Sep 2020

–
Change From
Sep 2020

–
Change From
Sep 2020

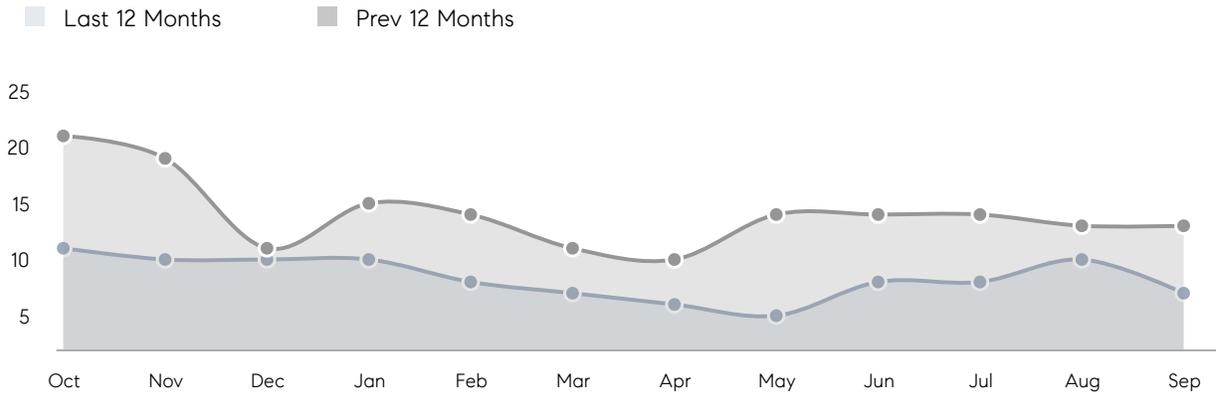
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|----------|-------------|----------|
| Overall | AVERAGE DOM | - | 54 | - |
| | % OF ASKING PRICE | - | 96% | |
| | AVERAGE SOLD PRICE | - | \$1,161,000 | - |
| | # OF CONTRACTS | 8 | 8 | 0.0% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Houses | AVERAGE DOM | - | 54 | - |
| | % OF ASKING PRICE | - | 96% | |
| | AVERAGE SOLD PRICE | - | \$1,161,000 | - |
| | # OF CONTRACTS | 8 | 8 | 0% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

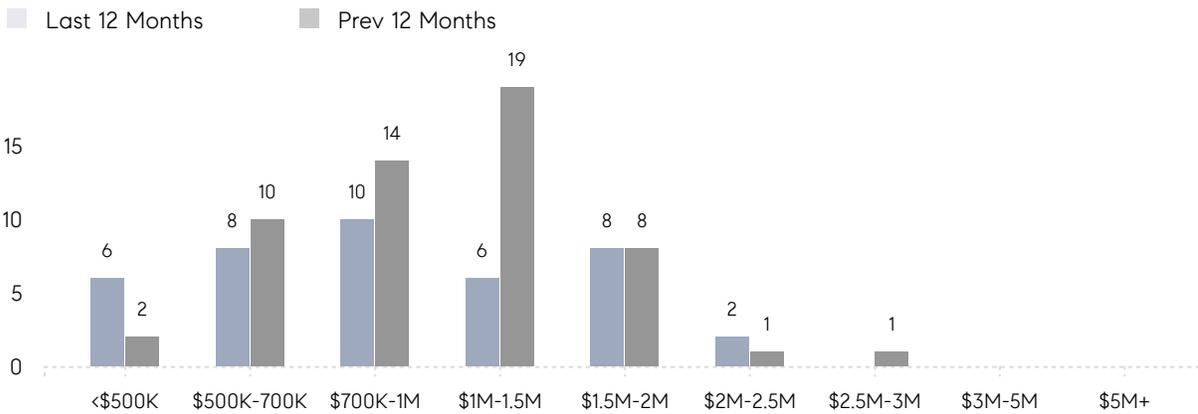
Essex Fells

SEPTEMBER 2021

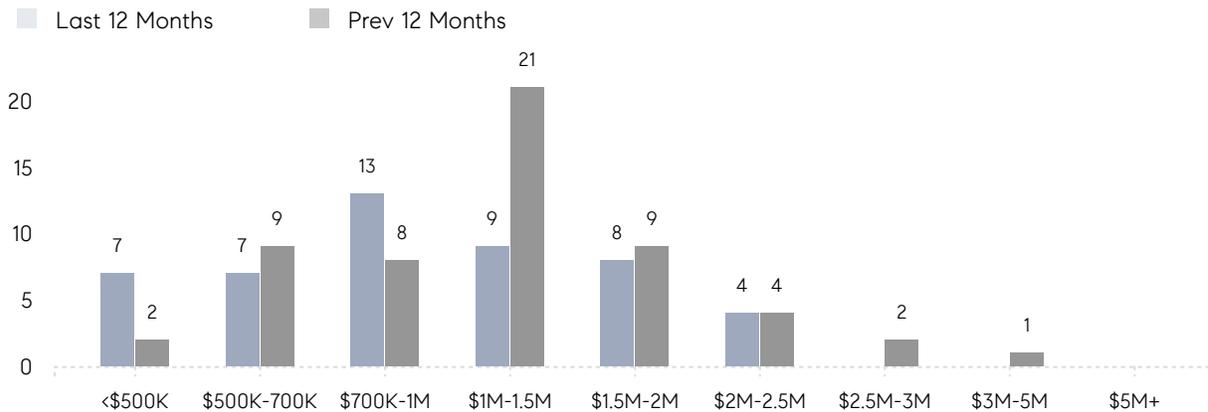
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fair Lawn

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 41 | \$523K | \$480K |
| Total Properties | Average Price | Median Price |
| -20% | 9% | 2% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 26 | \$519K | \$500K |
| Total Properties | Average Price | Median Price |
| -57% | 12% | 9% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

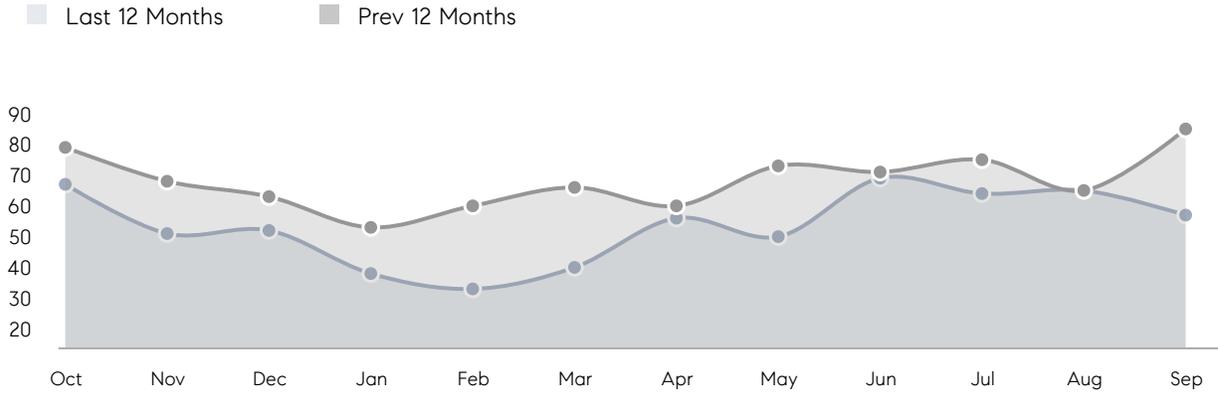
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 31 | -16% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$519,250 | \$463,439 | 12.0% |
| | # OF CONTRACTS | 41 | 51 | -19.6% |
| | NEW LISTINGS | 33 | 71 | -54% |
| Houses | AVERAGE DOM | 25 | 27 | -7% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$533,304 | \$493,573 | 8% |
| | # OF CONTRACTS | 35 | 46 | -24% |
| | NEW LISTINGS | 33 | 68 | -51% |
| Condo/Co-op/TH | AVERAGE DOM | 34 | 53 | -36% |
| | % OF ASKING PRICE | 96% | 99% | |
| | AVERAGE SOLD PRICE | \$411,500 | \$289,333 | 42% |
| | # OF CONTRACTS | 6 | 5 | 20% |
| | NEW LISTINGS | 0 | 3 | 0% |

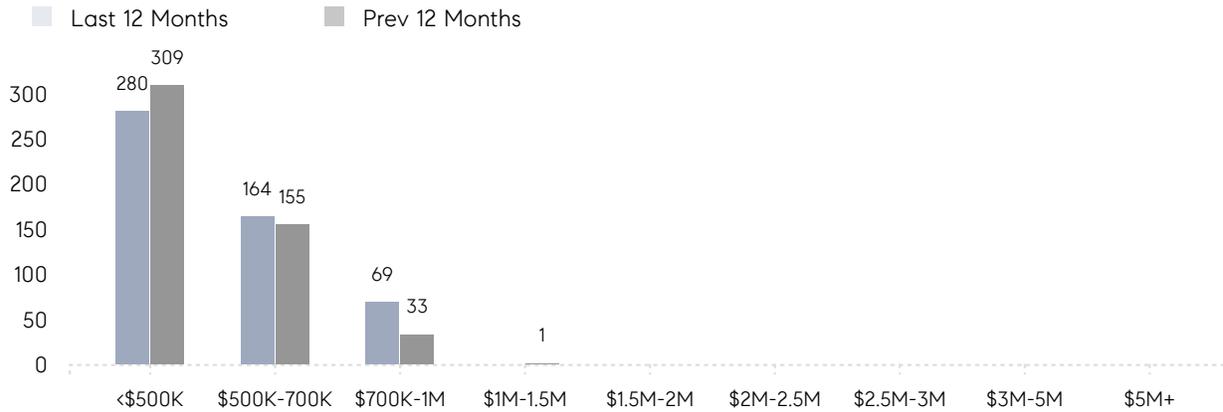
Fair Lawn

SEPTEMBER 2021

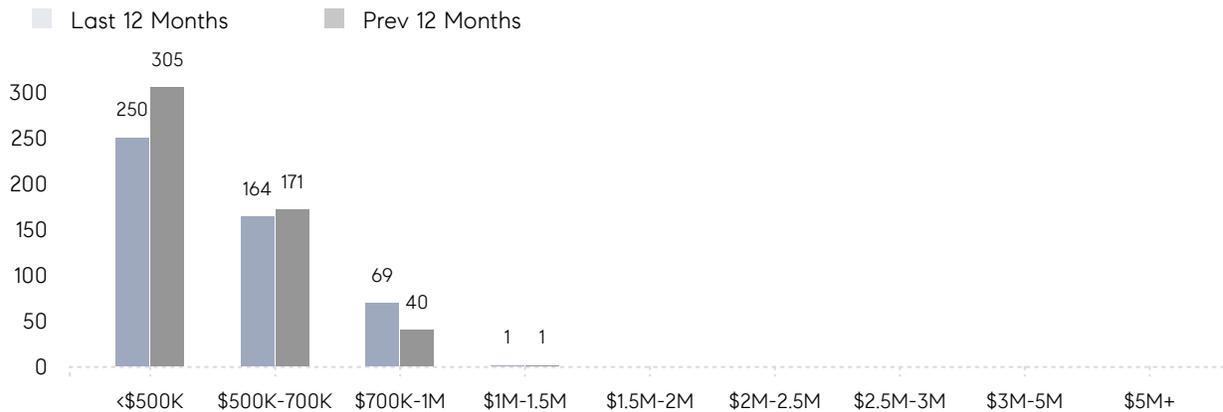
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fairfield

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$555K | \$575K |
| Total Properties | Average Price | Median Price |
| -53% | 1% | 9% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$593K | \$646K |
| Total Properties | Average Price | Median Price |
| -67% | -3% | 5% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

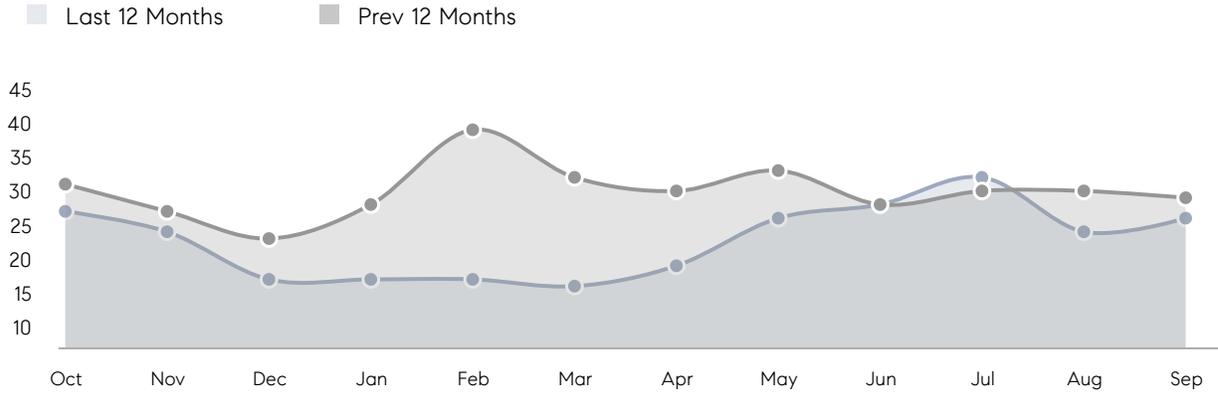
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 40 | -40% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$593,363 | \$613,079 | -3.2% |
| | # OF CONTRACTS | 7 | 15 | -53.3% |
| | NEW LISTINGS | 12 | 20 | -40% |
| Houses | AVERAGE DOM | 21 | 33 | -36% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$616,700 | \$623,945 | -1% |
| | # OF CONTRACTS | 5 | 11 | -55% |
| | NEW LISTINGS | 10 | 19 | -47% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 72 | -35% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$430,000 | \$558,750 | -23% |
| | # OF CONTRACTS | 2 | 4 | -50% |
| | NEW LISTINGS | 2 | 1 | 100% |

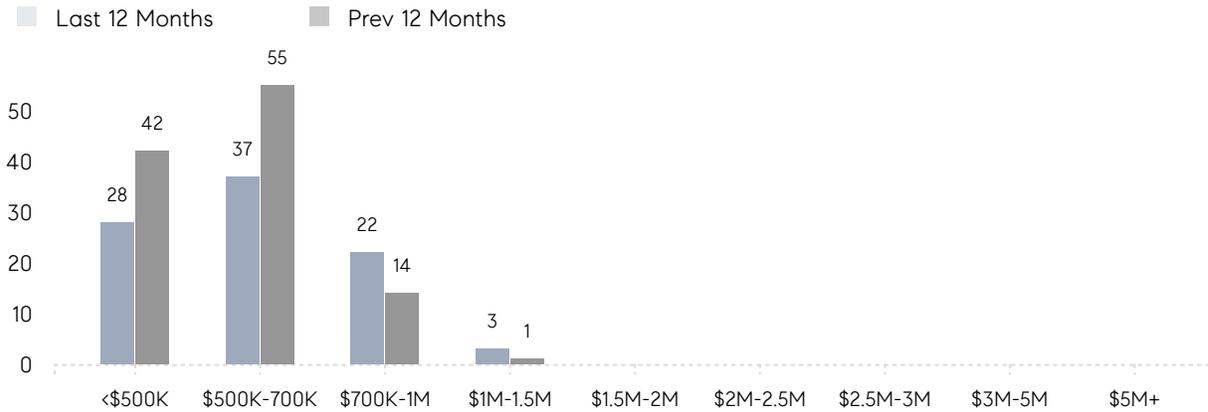
Fairfield

SEPTEMBER 2021

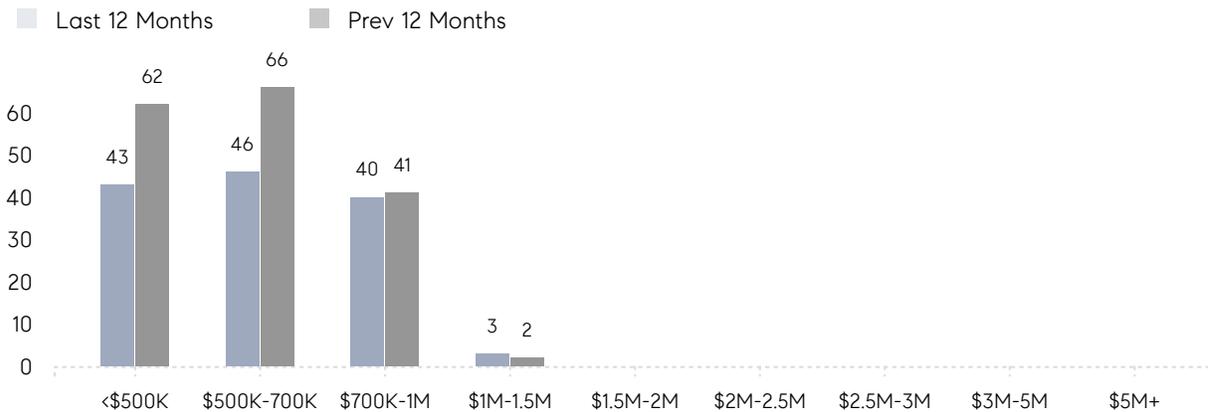
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fairview

SEPTEMBER 2021

UNDER CONTRACT

8
Total
Properties

\$586K
Average
Price

\$724K
Median
Price

0%
Change From
Sep 2020

26%
Increase From
Sep 2020

53%
Increase From
Sep 2020

UNITS SOLD

12
Total
Properties

\$486K
Average
Price

\$480K
Median
Price

140%
Increase From
Sep 2020

-25%
Decrease From
Sep 2020

-29%
Decrease From
Sep 2020

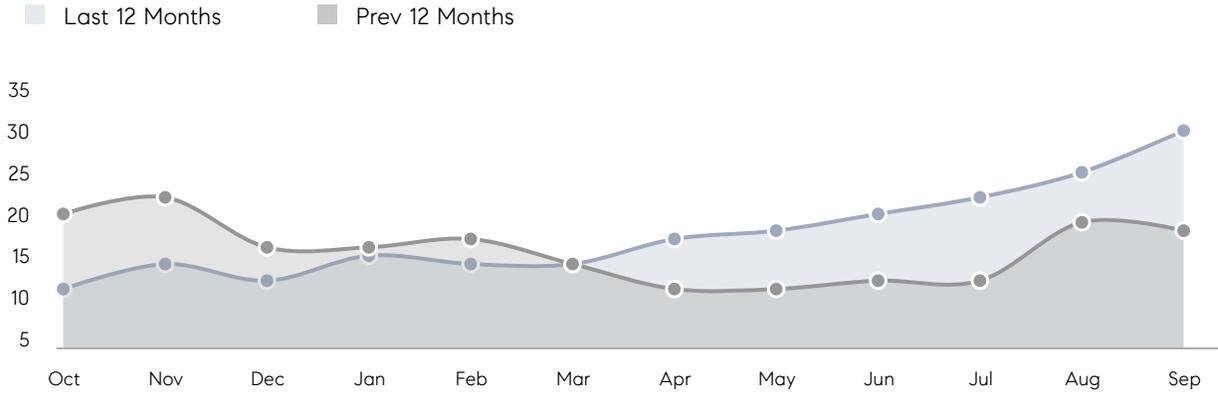
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 17 | 49 | -65% |
| | % OF ASKING PRICE | 102% | 97% | |
| | AVERAGE SOLD PRICE | \$486,091 | \$647,400 | -24.9% |
| | # OF CONTRACTS | 8 | 8 | 0.0% |
| | NEW LISTINGS | 13 | 6 | 117% |
| Houses | AVERAGE DOM | 13 | 57 | -77% |
| | % OF ASKING PRICE | 103% | 97% | |
| | AVERAGE SOLD PRICE | \$477,571 | \$779,000 | -39% |
| | # OF CONTRACTS | 1 | 6 | -83% |
| | NEW LISTINGS | 4 | 1 | 300% |
| Condo/Co-op/TH | AVERAGE DOM | 27 | 47 | -43% |
| | % OF ASKING PRICE | 102% | 97% | |
| | AVERAGE SOLD PRICE | \$501,000 | \$614,500 | -18% |
| | # OF CONTRACTS | 7 | 2 | 250% |
| | NEW LISTINGS | 9 | 5 | 80% |

Fairview

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fanwood

SEPTEMBER 2021

UNDER CONTRACT

10
Total
Properties

\$608K
Average
Price

\$544K
Median
Price

-23%
Decrease From
Sep 2020

8%
Increase From
Sep 2020

5%
Increase From
Sep 2020

UNITS SOLD

7
Total
Properties

\$506K
Average
Price

\$465K
Median
Price

-42%
Decrease From
Sep 2020

-3%
Decrease From
Sep 2020

-10%
Decrease From
Sep 2020

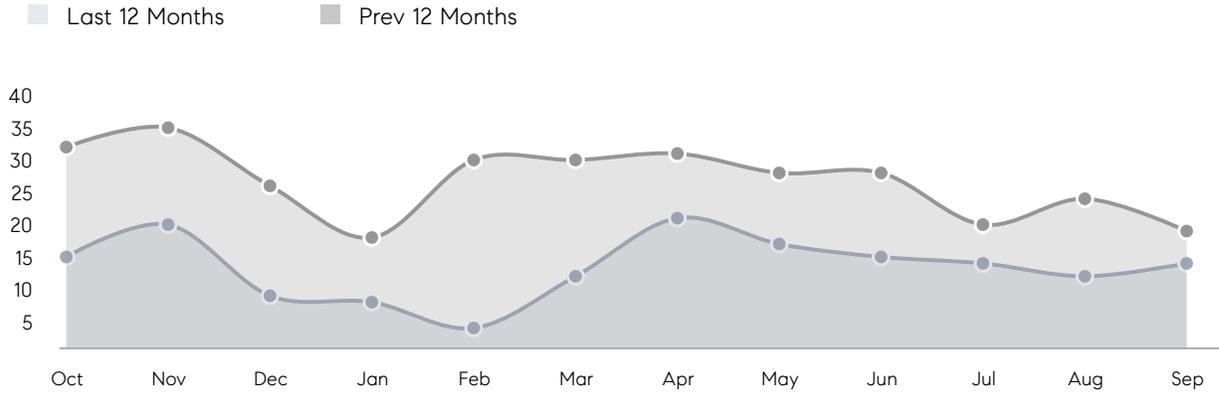
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 54 | -28% |
| | % OF ASKING PRICE | 105% | 101% | |
| | AVERAGE SOLD PRICE | \$505,714 | \$521,185 | -3.0% |
| | # OF CONTRACTS | 10 | 13 | -23.1% |
| | NEW LISTINGS | 16 | 11 | 45% |
| Houses | AVERAGE DOM | 45 | 54 | -17% |
| | % OF ASKING PRICE | 106% | 101% | |
| | AVERAGE SOLD PRICE | \$522,500 | \$521,185 | 0% |
| | # OF CONTRACTS | 10 | 13 | -23% |
| | NEW LISTINGS | 15 | 11 | 36% |
| Condo/Co-op/TH | AVERAGE DOM | 6 | - | - |
| | % OF ASKING PRICE | 104% | - | |
| | AVERAGE SOLD PRICE | \$405,000 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

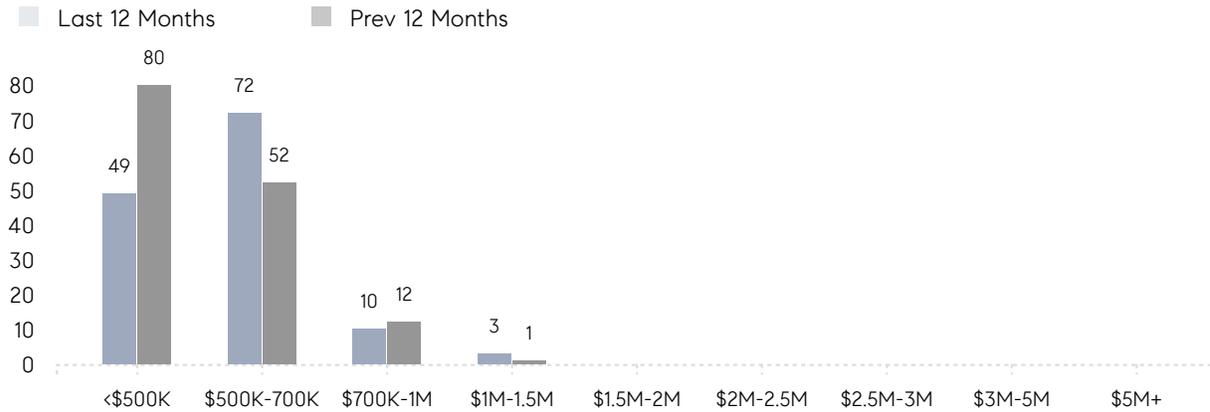
Fanwood

SEPTEMBER 2021

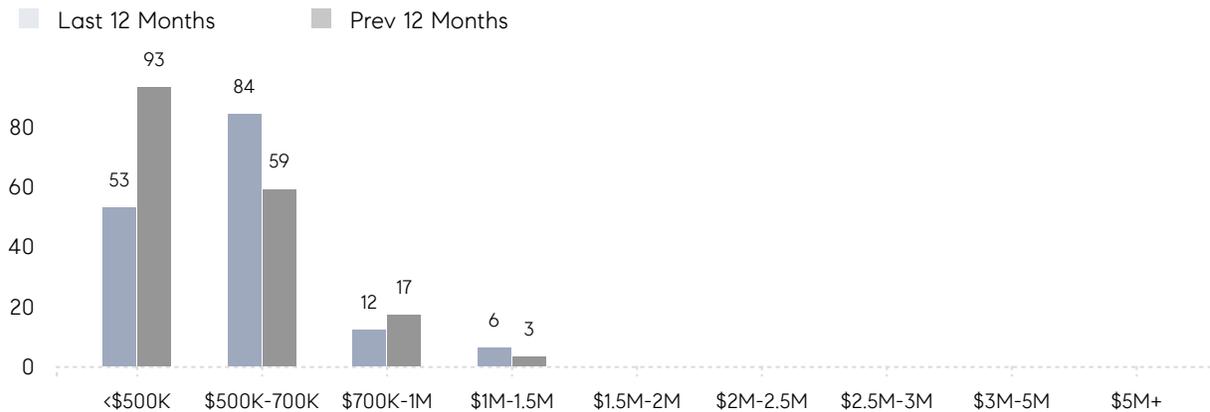
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Florham Park

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|----------------------|------------------------|
| 8 | \$761K | \$820K |
| Total Properties | Average Price | Median Price |
| -53% | -1% | 14% |
| Decrease From Sep 2020 | Change From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$768K | \$718K |
| Total Properties | Average Price | Median Price |
| -55% | 14% | 18% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

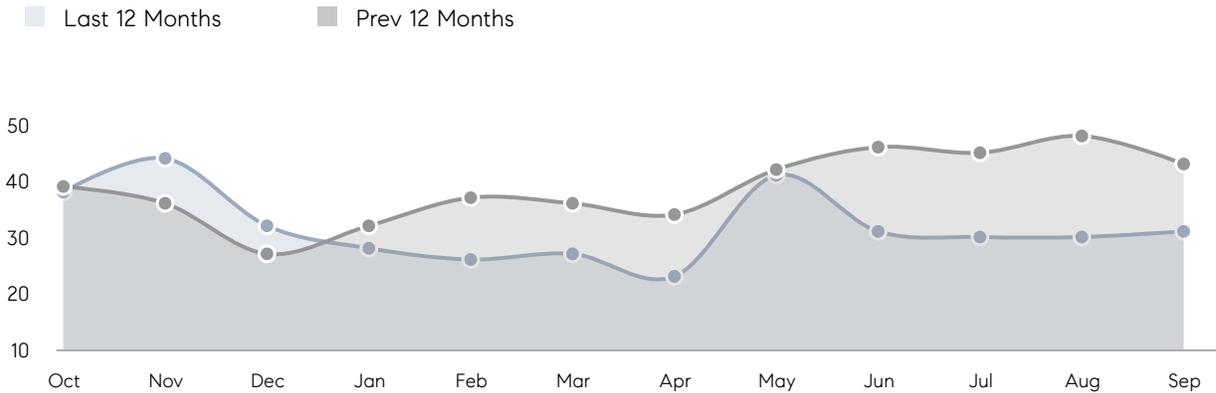
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 50 | -54% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$767,500 | \$675,454 | 13.6% |
| | # OF CONTRACTS | 8 | 17 | -52.9% |
| | NEW LISTINGS | 16 | 20 | -20% |
| Houses | AVERAGE DOM | 32 | 54 | -41% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$949,250 | \$805,250 | 18% |
| | # OF CONTRACTS | 5 | 12 | -58% |
| | NEW LISTINGS | 12 | 16 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | 5 | 46 | -89% |
| | % OF ASKING PRICE | 105% | 99% | |
| | AVERAGE SOLD PRICE | \$404,000 | \$545,657 | -26% |
| | # OF CONTRACTS | 3 | 5 | -40% |
| | NEW LISTINGS | 4 | 4 | 0% |

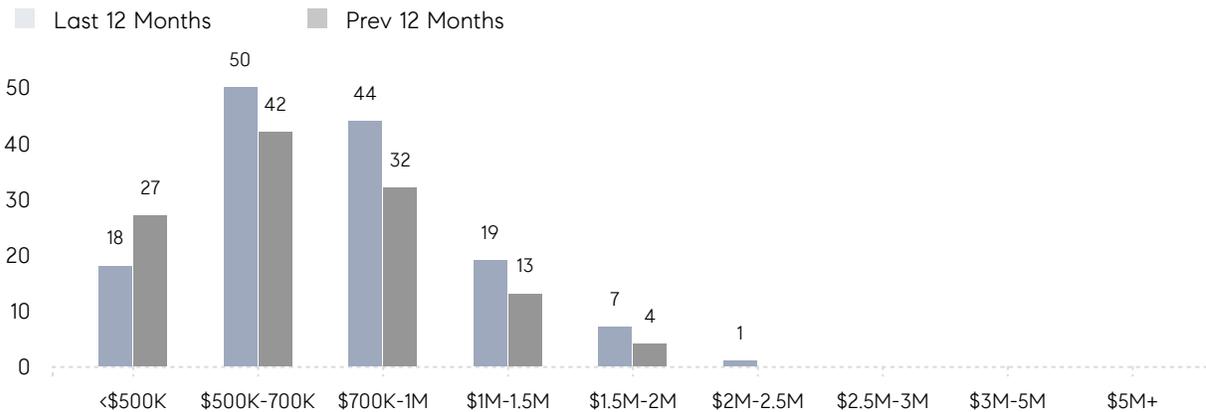
Florham Park

SEPTEMBER 2021

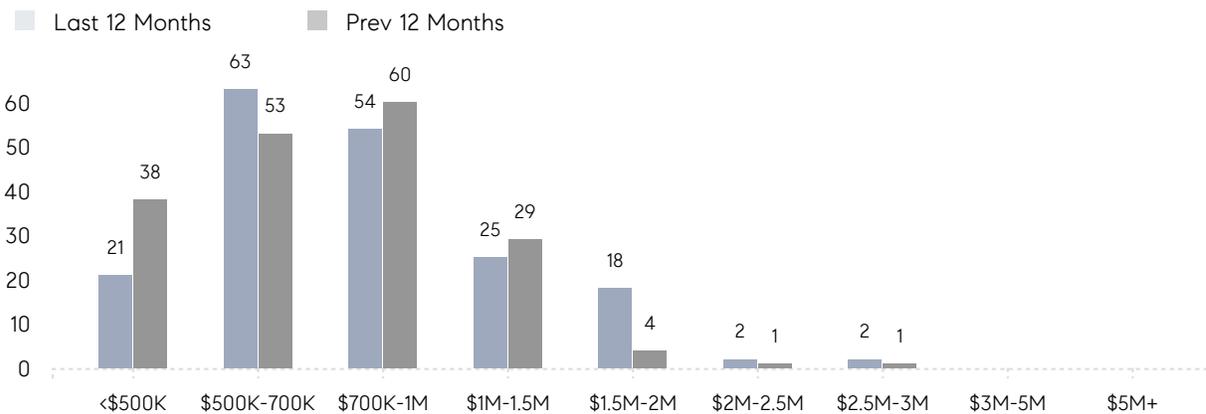
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fort Lee

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 67 | \$460K | \$299K |
| Total Properties | Average Price | Median Price |
| -1% | -20% | -33% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|----------------------|------------------------|
| 53 | \$441K | \$282K |
| Total Properties | Average Price | Median Price |
| 10% | 0% | -9% |
| Increase From Sep 2020 | Change From Sep 2020 | Decrease From Sep 2020 |

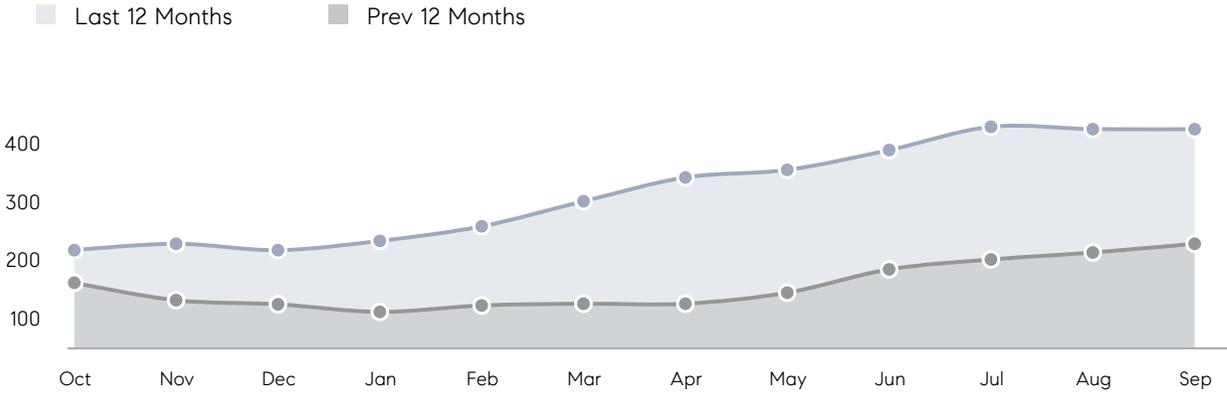
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 62 | 85 | -27% |
| | % OF ASKING PRICE | 95% | 93% | |
| | AVERAGE SOLD PRICE | \$440,863 | \$440,235 | 0.1% |
| | # OF CONTRACTS | 67 | 68 | -1.5% |
| | NEW LISTINGS | 70 | 83 | -16% |
| Houses | AVERAGE DOM | 12 | 127 | -91% |
| | % OF ASKING PRICE | 100% | 95% | |
| | AVERAGE SOLD PRICE | \$854,500 | \$967,500 | -12% |
| | # OF CONTRACTS | 12 | 13 | -8% |
| | NEW LISTINGS | 10 | 10 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 68 | 81 | -16% |
| | % OF ASKING PRICE | 95% | 93% | |
| | AVERAGE SOLD PRICE | \$385,711 | \$392,302 | -2% |
| | # OF CONTRACTS | 55 | 55 | 0% |
| | NEW LISTINGS | 60 | 73 | -18% |

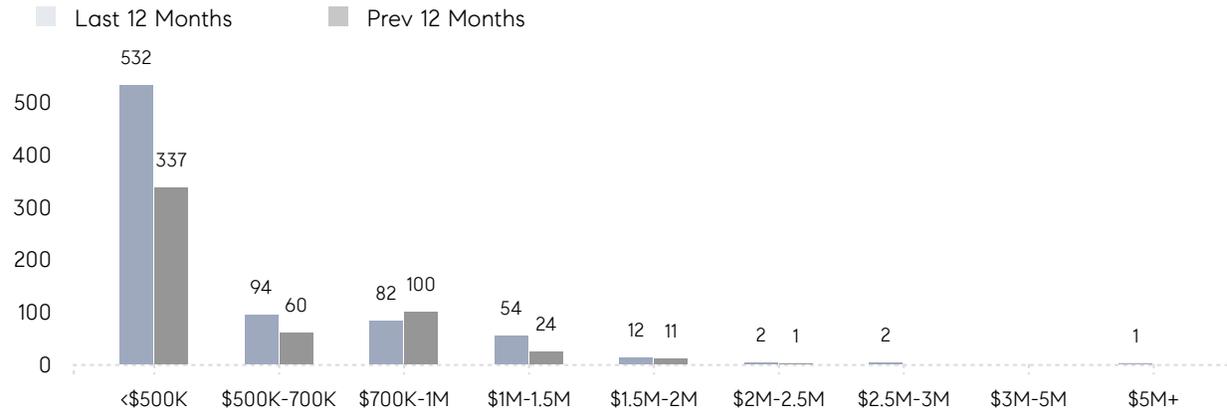
Fort Lee

SEPTEMBER 2021

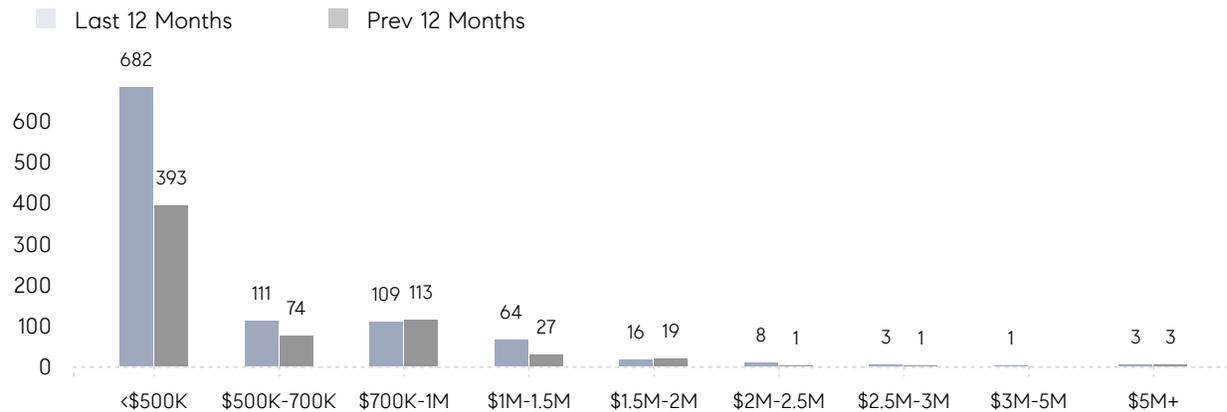
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Franklin Lakes

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 13 | \$1.1M | \$1.3M |
| Total Properties | Average Price | Median Price |
| -64% | -6% | 16% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$1.3M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -58% | -11% | 24% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

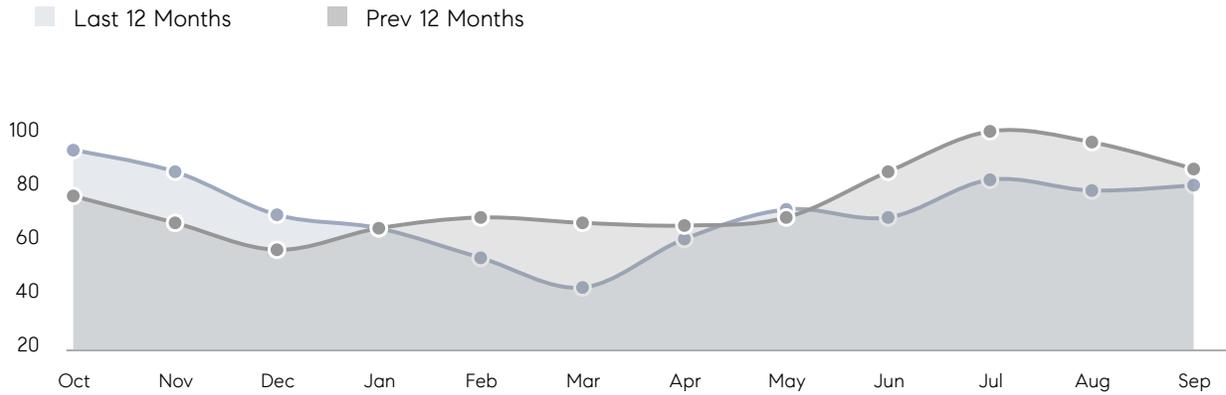
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 46 | 44 | 5% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$1,305,075 | \$1,472,871 | -11.4% |
| | # OF CONTRACTS | 13 | 36 | -63.9% |
| | NEW LISTINGS | 17 | 38 | -55% |
| Houses | AVERAGE DOM | 31 | 44 | -30% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$1,294,528 | \$1,466,409 | -12% |
| | # OF CONTRACTS | 12 | 33 | -64% |
| | NEW LISTINGS | 16 | 38 | -58% |
| Condo/Co-op/TH | AVERAGE DOM | 180 | 39 | 362% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$1,400,000 | \$1,543,948 | -9% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 1 | 0 | 0% |

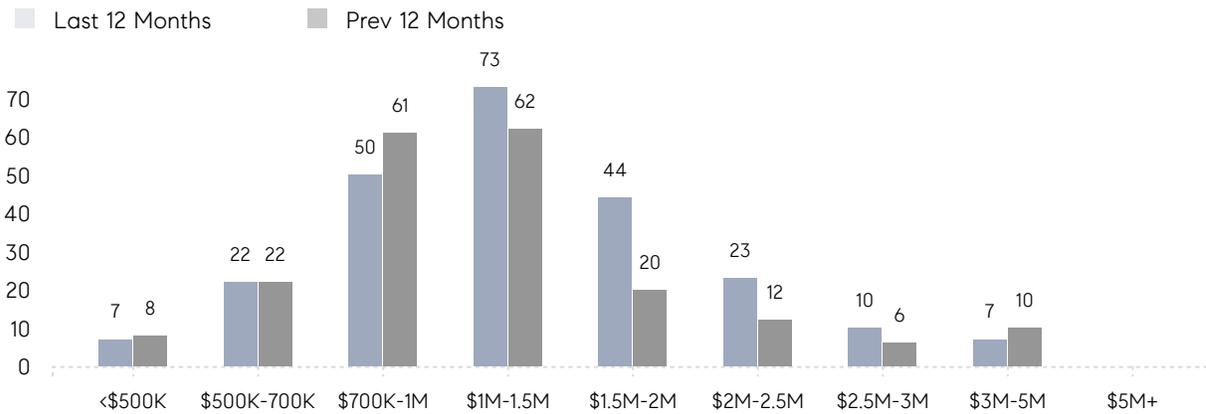
Franklin Lakes

SEPTEMBER 2021

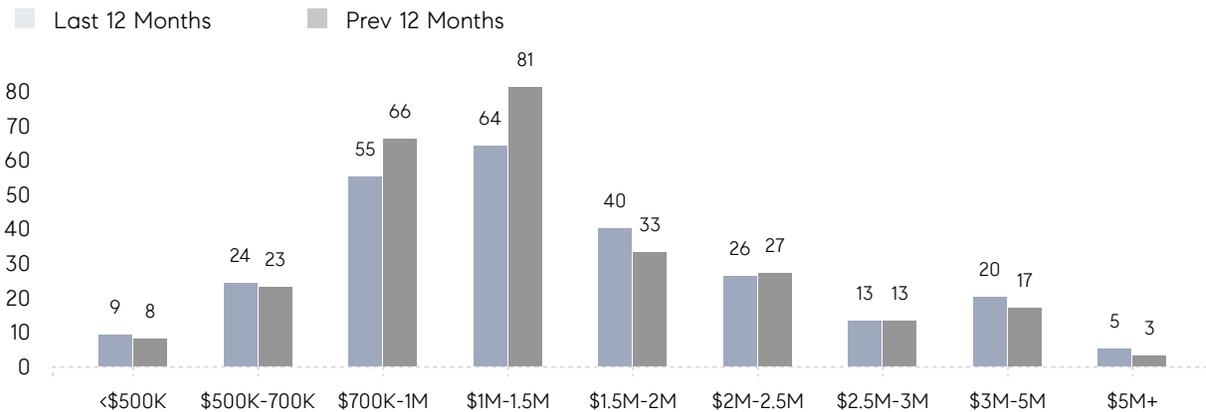
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Garfield City

SEPTEMBER 2021

UNDER CONTRACT

11
Total
Properties

\$392K
Average
Price

\$399K
Median
Price

10%
Increase From
Sep 2020

5%
Increase From
Sep 2020

11%
Increase From
Sep 2020

UNITS SOLD

11
Total
Properties

\$380K
Average
Price

\$380K
Median
Price

-21%
Decrease From
Sep 2020

10%
Increase From
Sep 2020

3%
Increase From
Sep 2020

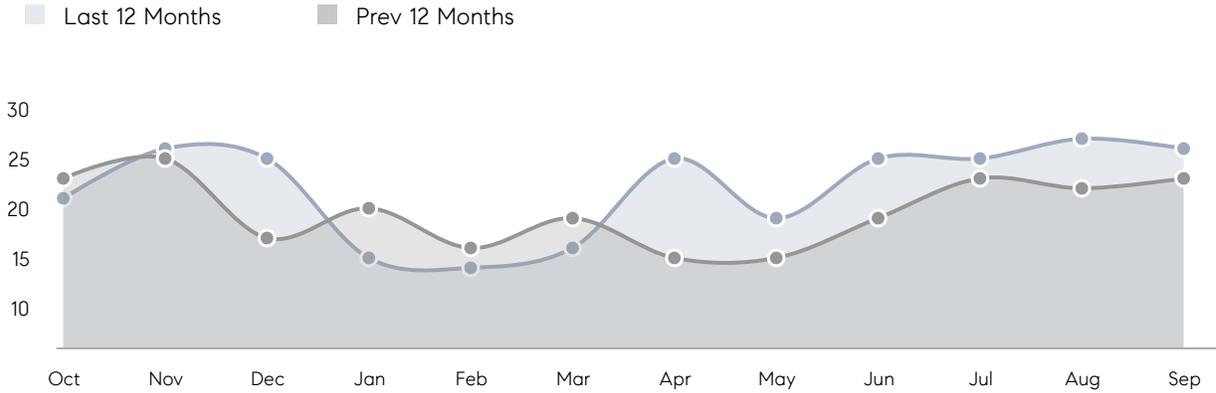
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 41 | 0% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$379,727 | \$346,330 | 9.6% |
| | # OF CONTRACTS | 11 | 10 | 10.0% |
| | NEW LISTINGS | 10 | 12 | -17% |
| Houses | AVERAGE DOM | 51 | 38 | 34% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$375,250 | \$335,375 | 12% |
| | # OF CONTRACTS | 6 | 8 | -25% |
| | NEW LISTINGS | 8 | 9 | -11% |
| Condo/Co-op/TH | AVERAGE DOM | 14 | 43 | -67% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$391,667 | \$357,286 | 10% |
| | # OF CONTRACTS | 5 | 2 | 150% |
| | NEW LISTINGS | 2 | 3 | -33% |

Garfield City

SEPTEMBER 2021

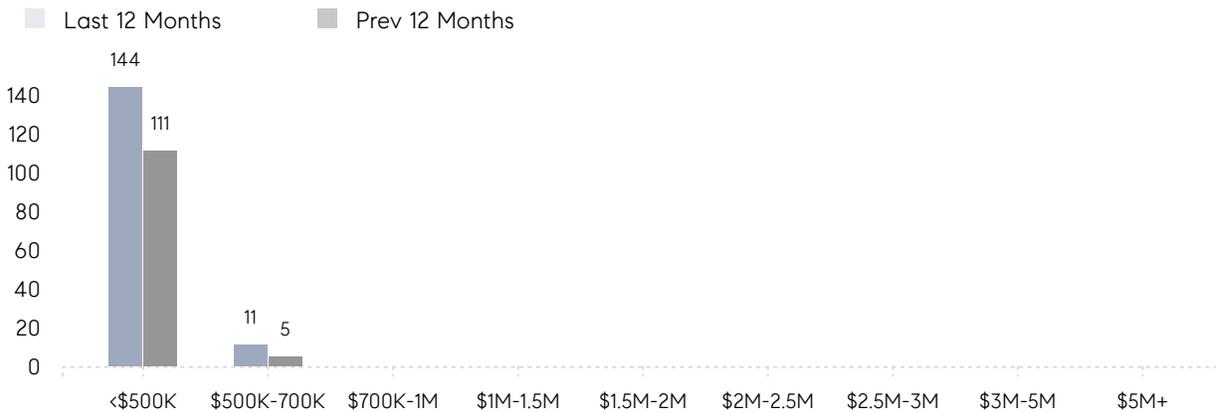
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Garwood

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|----------------------|------------------------|
| 7 | \$519K | \$450K |
| Total Properties | Average Price | Median Price |
| 75% | -1% | -17% |
| Increase From Sep 2020 | Change From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|----------------------|----------------------|
| 2 | \$456K | \$456K |
| Total Properties | Average Price | Median Price |
| -50% | 1% | 0% |
| Decrease From Sep 2020 | Change From Sep 2020 | Change From Sep 2020 |

Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 9 | 6 | 50% |
| | % OF ASKING PRICE | 103% | 104% | |
| | AVERAGE SOLD PRICE | \$455,500 | \$453,000 | 0.6% |
| | # OF CONTRACTS | 7 | 4 | 75.0% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Houses | AVERAGE DOM | 9 | 6 | 50% |
| | % OF ASKING PRICE | 103% | 104% | |
| | AVERAGE SOLD PRICE | \$455,500 | \$453,000 | 1% |
| | # OF CONTRACTS | 7 | 3 | 133% |
| | NEW LISTINGS | 5 | 3 | 67% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |

Garwood

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Glen Ridge

SEPTEMBER 2021

UNDER CONTRACT

14
Total
Properties

\$1.0M
Average
Price

\$700K
Median
Price

-12%
Decrease From
Sep 2020

44%
Increase From
Sep 2020

-4%
Decrease From
Sep 2020

UNITS SOLD

19
Total
Properties

\$628K
Average
Price

\$649K
Median
Price

-30%
Decrease From
Sep 2020

-23%
Decrease From
Sep 2020

-23%
Decrease From
Sep 2020

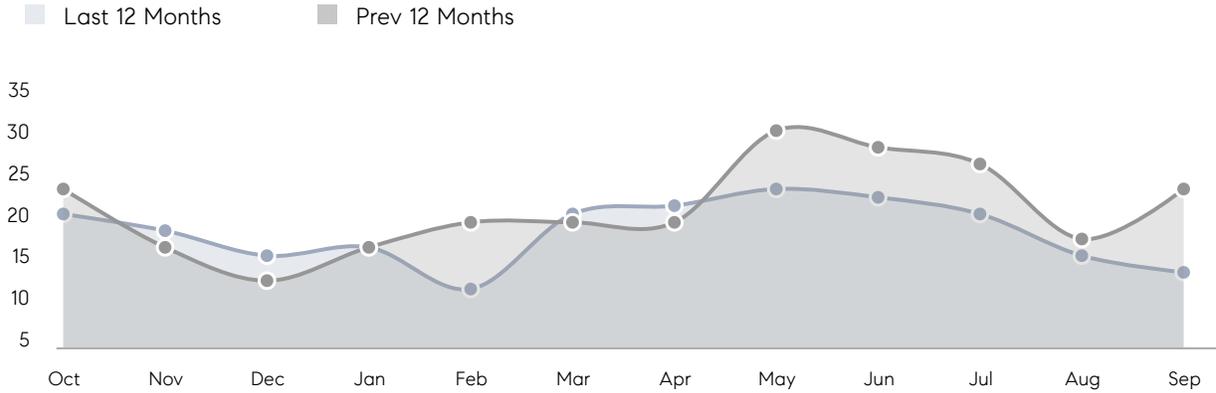
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 30 | -17% |
| | % OF ASKING PRICE | 107% | 112% | |
| | AVERAGE SOLD PRICE | \$628,263 | \$821,227 | -23.5% |
| | # OF CONTRACTS | 14 | 16 | -12.5% |
| | NEW LISTINGS | 11 | 23 | -52% |
| Houses | AVERAGE DOM | 18 | 18 | 0% |
| | % OF ASKING PRICE | 110% | 115% | |
| | AVERAGE SOLD PRICE | \$785,333 | \$955,006 | -18% |
| | # OF CONTRACTS | 12 | 13 | -8% |
| | NEW LISTINGS | 10 | 18 | -44% |
| Condo/Co-op/TH | AVERAGE DOM | 37 | 82 | -55% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$359,000 | \$232,600 | 54% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 1 | 5 | -80% |

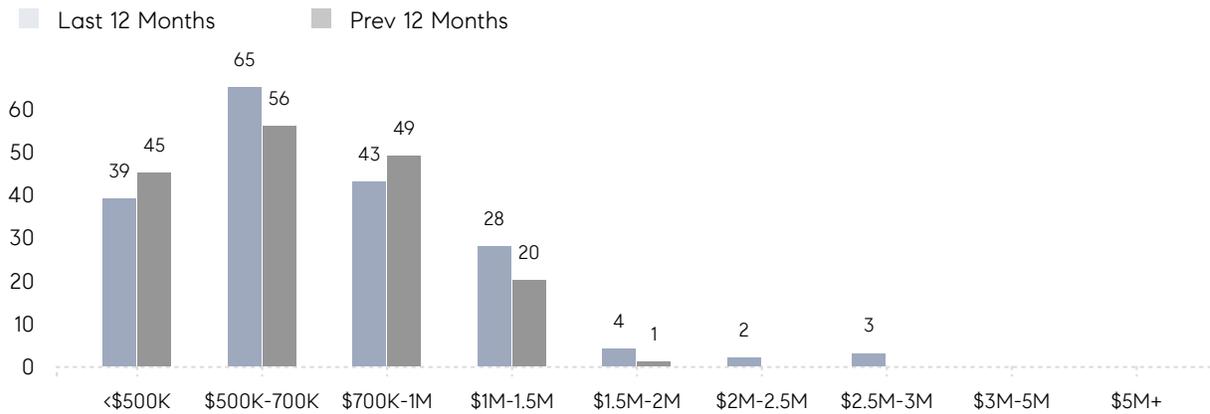
Glen Ridge

SEPTEMBER 2021

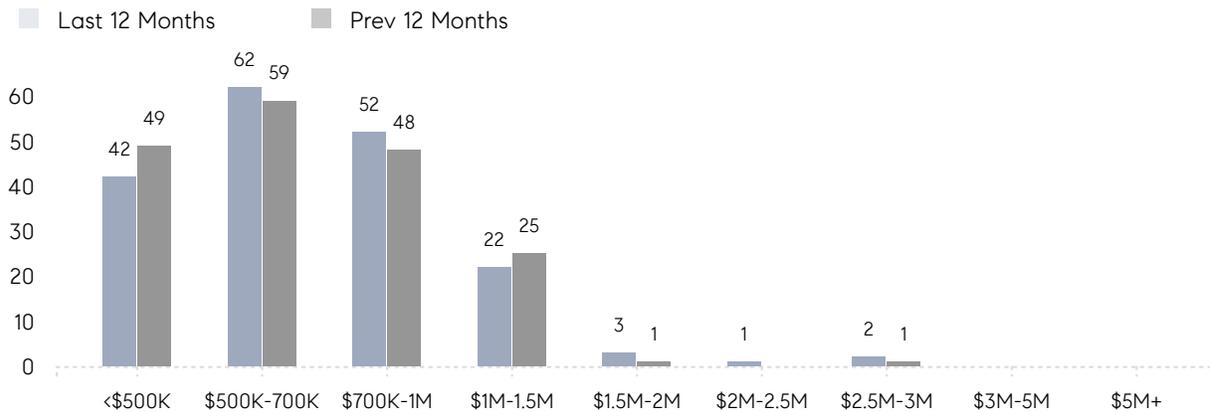
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Glen Rock

SEPTEMBER 2021

UNDER CONTRACT

14
Total
Properties

\$695K
Average
Price

\$719K
Median
Price

-48%
Decrease From
Sep 2020

0%
Change From
Sep 2020

14%
Increase From
Sep 2020

UNITS SOLD

17
Total
Properties

\$790K
Average
Price

\$809K
Median
Price

-39%
Decrease From
Sep 2020

19%
Increase From
Sep 2020

24%
Increase From
Sep 2020

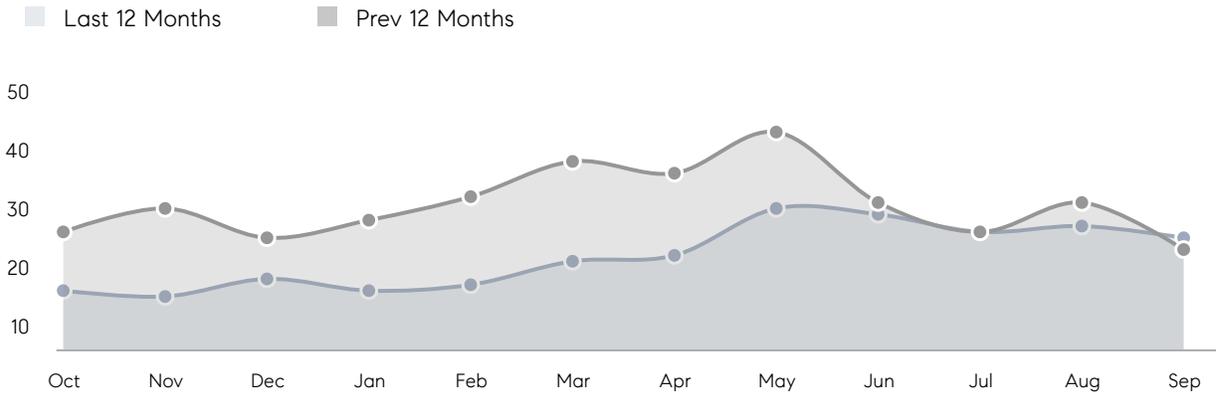
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 43 | -56% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$789,647 | \$661,938 | 19.3% |
| | # OF CONTRACTS | 14 | 27 | -48.1% |
| | NEW LISTINGS | 17 | 20 | -15% |
| Houses | AVERAGE DOM | 19 | 43 | -56% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$789,647 | \$661,938 | 19% |
| | # OF CONTRACTS | 14 | 25 | -44% |
| | NEW LISTINGS | 17 | 20 | -15% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

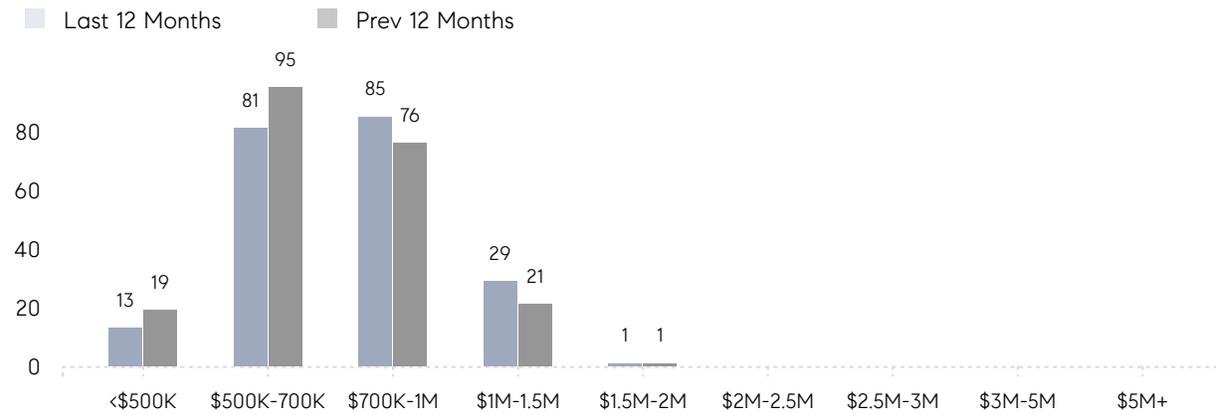
Glen Rock

SEPTEMBER 2021

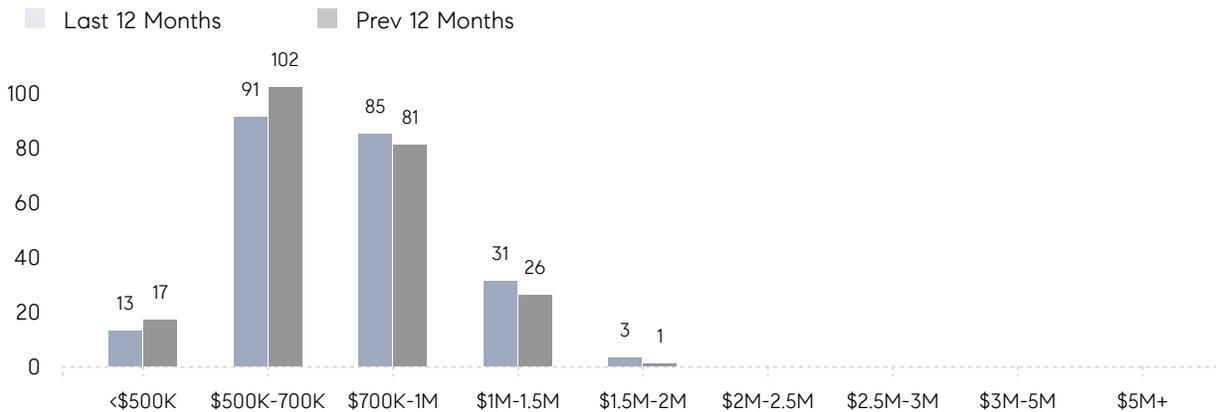
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Green Brook

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|----------------------|------------------------|
| 10 | \$519K | \$446K |
| Total Properties | Average Price | Median Price |
| -50% | 0% | -7% |
| Decrease From Sep 2020 | Change From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$530K | \$450K |
| Total Properties | Average Price | Median Price |
| -17% | -5% | -14% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

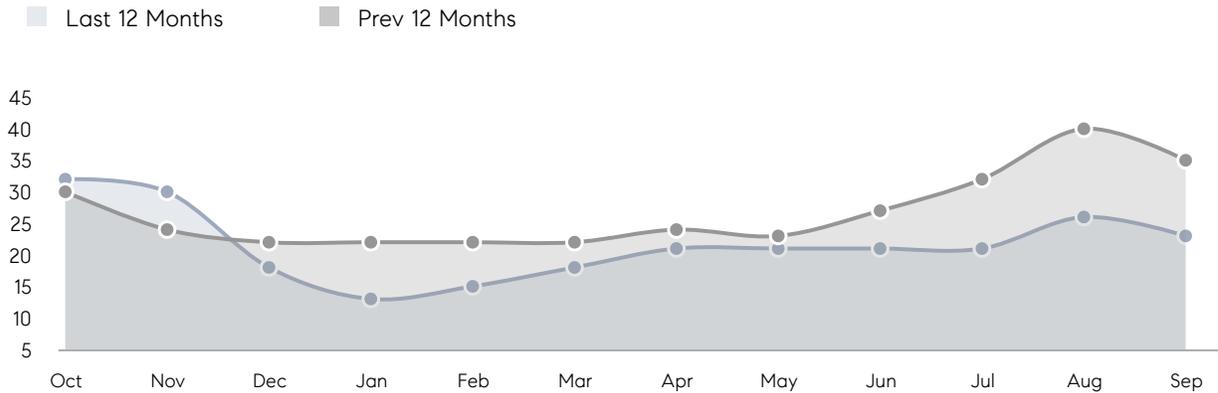
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 41 | -10% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$530,266 | \$558,325 | -5.0% |
| | # OF CONTRACTS | 10 | 20 | -50.0% |
| | NEW LISTINGS | 10 | 22 | -55% |
| Houses | AVERAGE DOM | 28 | 33 | -15% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$588,871 | \$644,989 | -9% |
| | # OF CONTRACTS | 7 | 14 | -50% |
| | NEW LISTINGS | 9 | 14 | -36% |
| Condo/Co-op/TH | AVERAGE DOM | 57 | 65 | -12% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$393,518 | \$298,333 | 32% |
| | # OF CONTRACTS | 3 | 6 | -50% |
| | NEW LISTINGS | 1 | 8 | -87% |

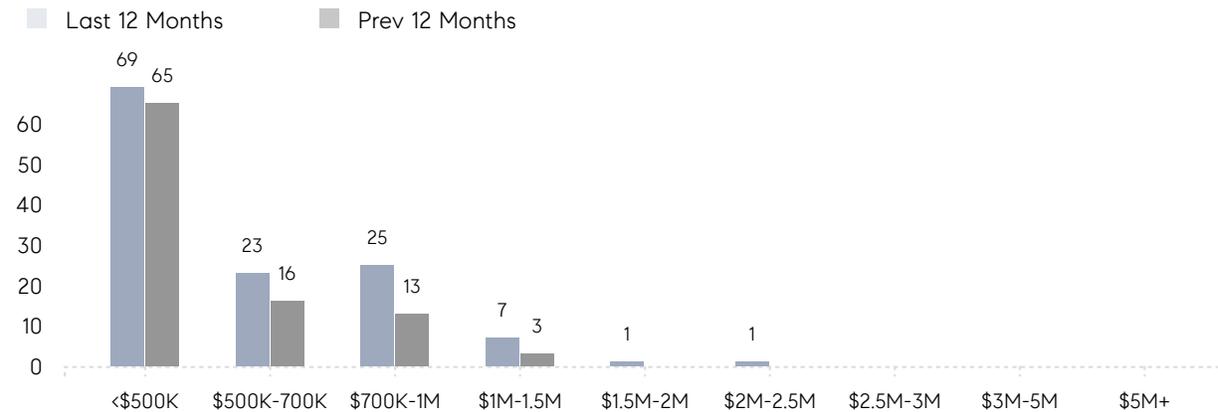
Green Brook

SEPTEMBER 2021

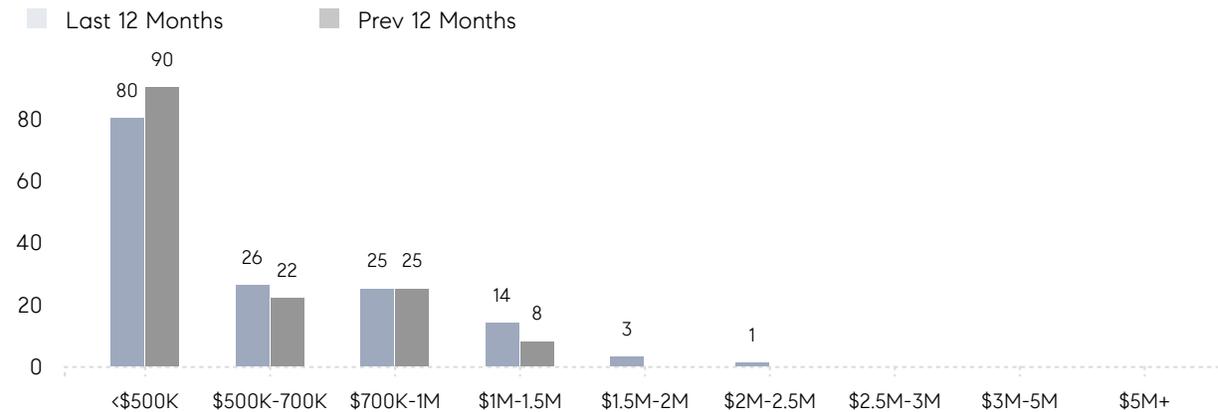
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Guttenberg

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$357K | \$355K |
| Total Properties | Average Price | Median Price |
| 10% | -9% | -6% |
| Increase From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$605K | \$549K |
| Total Properties | Average Price | Median Price |
| -58% | 49% | 57% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

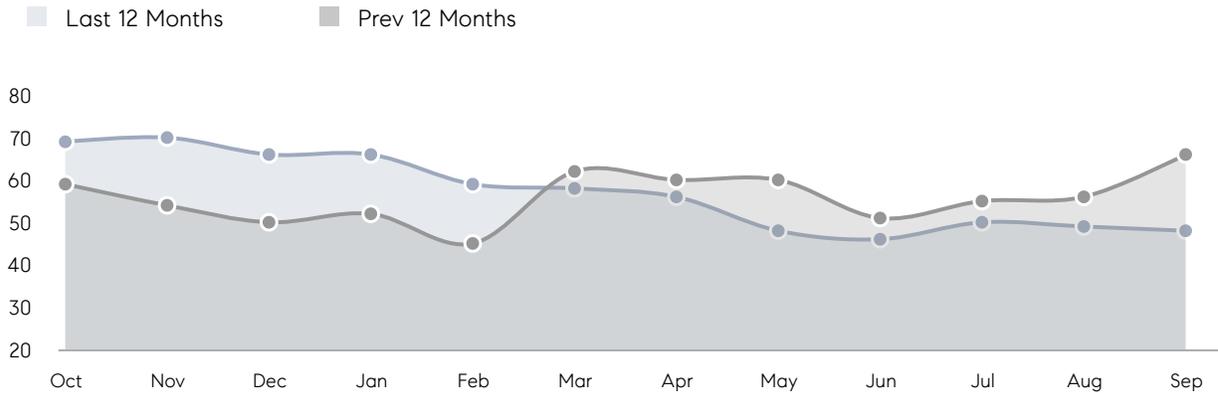
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 82 | 80 | 3% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$605,300 | \$407,111 | 48.7% |
| | # OF CONTRACTS | 11 | 10 | 10.0% |
| | NEW LISTINGS | 18 | 24 | -25% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 82 | 80 | 3% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$605,300 | \$407,111 | 49% |
| | # OF CONTRACTS | 11 | 10 | 10% |
| | NEW LISTINGS | 18 | 23 | -22% |

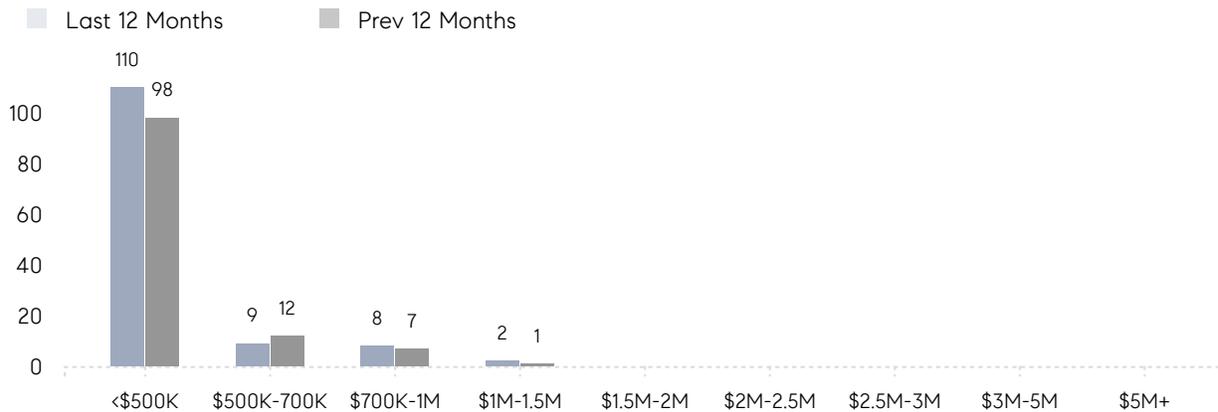
Guttenberg

SEPTEMBER 2021

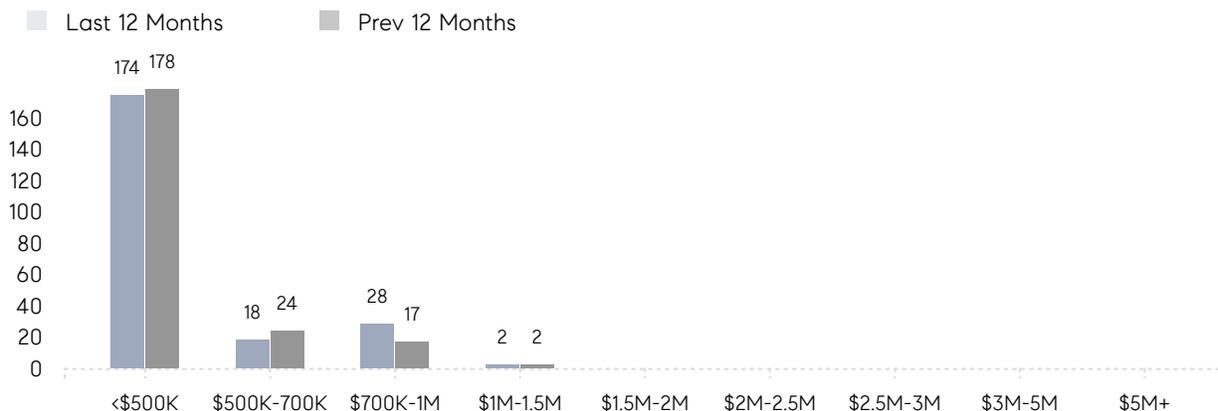
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hackensack

SEPTEMBER 2021

UNDER CONTRACT

37
Total
Properties

\$312K
Average
Price

\$298K
Median
Price

-10%
Decrease From
Sep 2020

5%
Increase From
Sep 2020

15%
Increase From
Sep 2020

UNITS SOLD

38
Total
Properties

\$299K
Average
Price

\$266K
Median
Price

12%
Increase From
Sep 2020

1%
Increase From
Sep 2020

-9%
Decrease From
Sep 2020

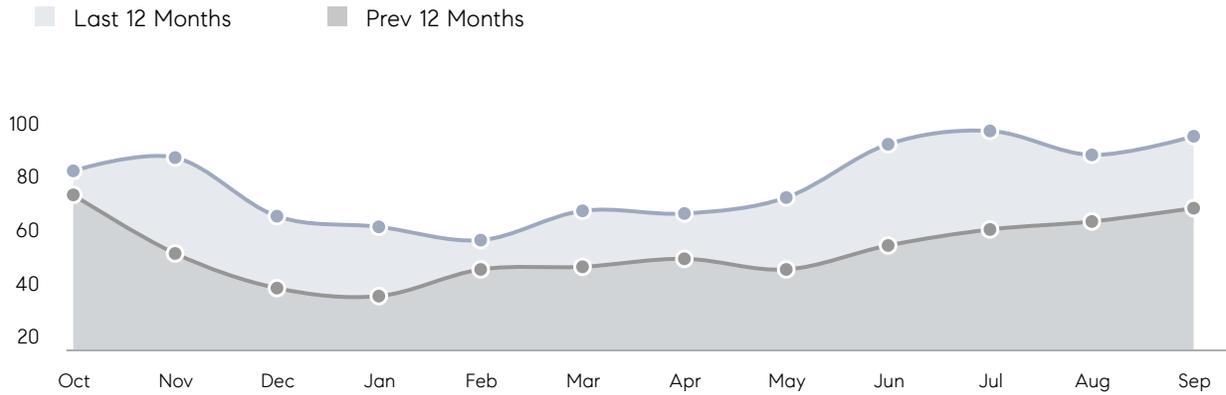
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 46 | 43 | 7% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$298,737 | \$295,388 | 1.1% |
| | # OF CONTRACTS | 37 | 41 | -9.8% |
| | NEW LISTINGS | 46 | 47 | -2% |
| Houses | AVERAGE DOM | 43 | 30 | 43% |
| | % OF ASKING PRICE | 99% | 103% | |
| | AVERAGE SOLD PRICE | \$455,845 | \$397,607 | 15% |
| | # OF CONTRACTS | 12 | 10 | 20% |
| | NEW LISTINGS | 15 | 14 | 7% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 51 | -8% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$234,730 | \$223,835 | 5% |
| | # OF CONTRACTS | 25 | 31 | -19% |
| | NEW LISTINGS | 31 | 33 | -6% |

Hackensack

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hanover

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|----------------------|----------------------|----------------------|
| 1 | \$609K | \$609K |
| Total Properties | Average Price | Median Price |
| 0% | - | - |
| Change From Sep 2020 | Change From Sep 2020 | Change From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$525K | \$525K |
| Total Properties | Average Price | Median Price |
| 100% | -4% | -4% |
| Increase From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

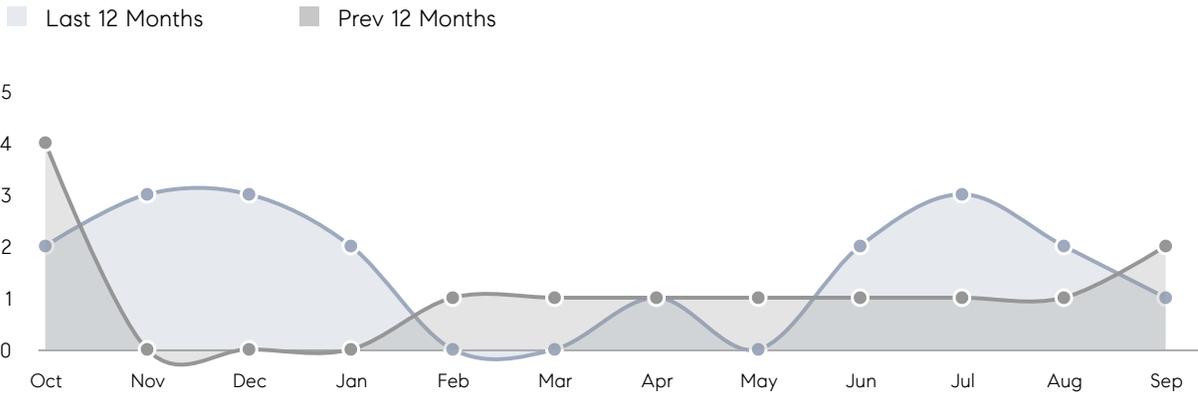
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 21 | 43% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$524,500 | \$548,000 | -4.3% |
| | # OF CONTRACTS | 1 | 0 | 0.0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| Houses | AVERAGE DOM | 30 | 21 | 43% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$524,500 | \$548,000 | -4% |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

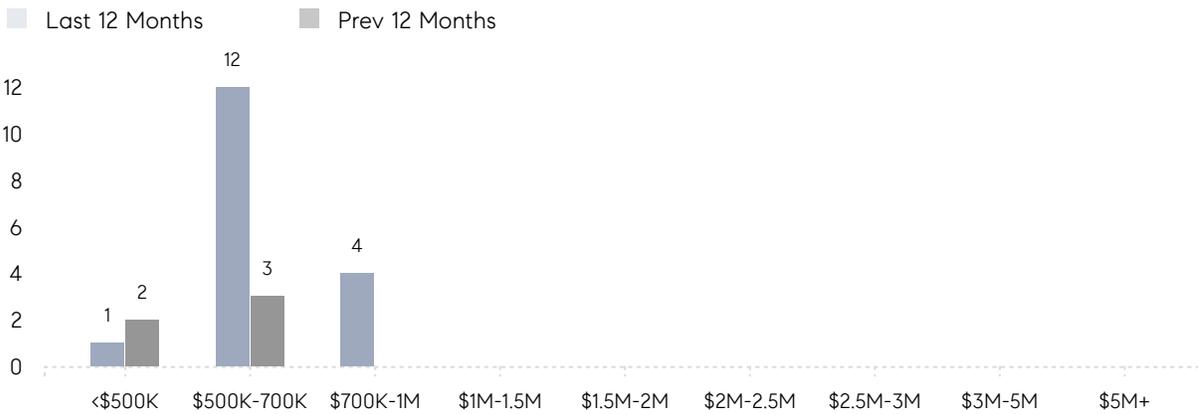
Hanover

SEPTEMBER 2021

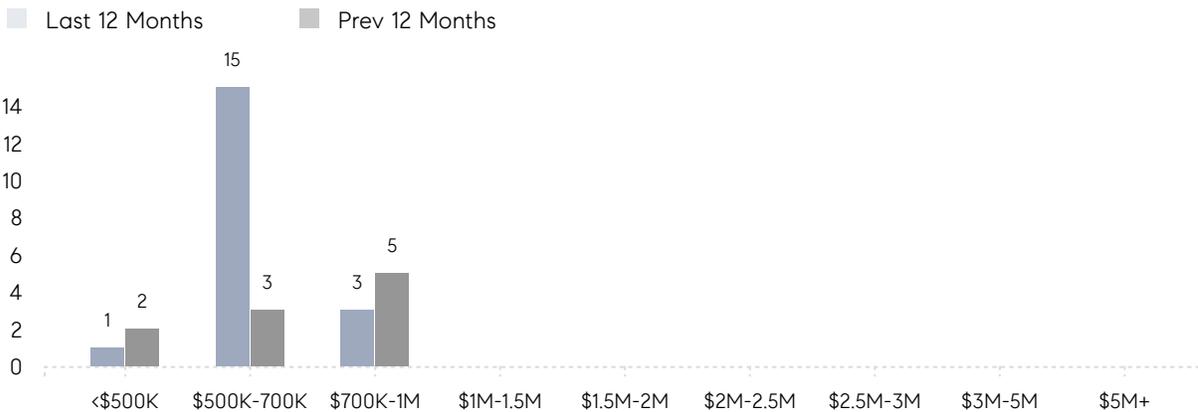
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Harding

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$1.4M | \$1.1M |
| Total Properties | Average Price | Median Price |
| -55% | -26% | -34% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$1.6M | \$1.5M |
| Total Properties | Average Price | Median Price |
| -25% | 16% | 60% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

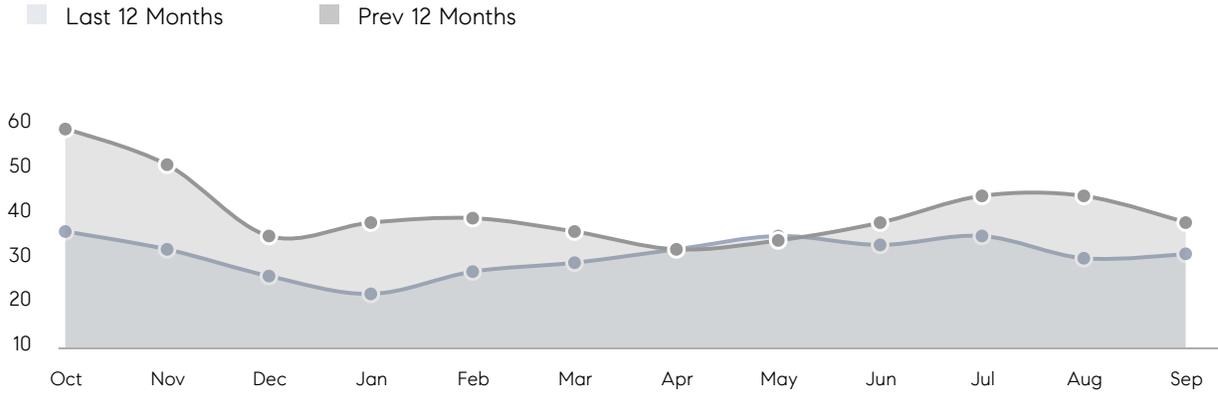
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 18 | 43 | -58% |
| | % OF ASKING PRICE | 96% | 98% | |
| | AVERAGE SOLD PRICE | \$1,615,500 | \$1,397,250 | 15.6% |
| | # OF CONTRACTS | 5 | 11 | -54.5% |
| | NEW LISTINGS | 9 | 10 | -10% |
| Houses | AVERAGE DOM | 18 | 39 | -54% |
| | % OF ASKING PRICE | 96% | 98% | |
| | AVERAGE SOLD PRICE | \$1,615,500 | \$1,526,571 | 6% |
| | # OF CONTRACTS | 4 | 10 | -60% |
| | NEW LISTINGS | 7 | 9 | -22% |
| Condo/Co-op/TH | AVERAGE DOM | - | 67 | - |
| | % OF ASKING PRICE | - | 96% | |
| | AVERAGE SOLD PRICE | - | \$492,000 | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 1 | 100% |

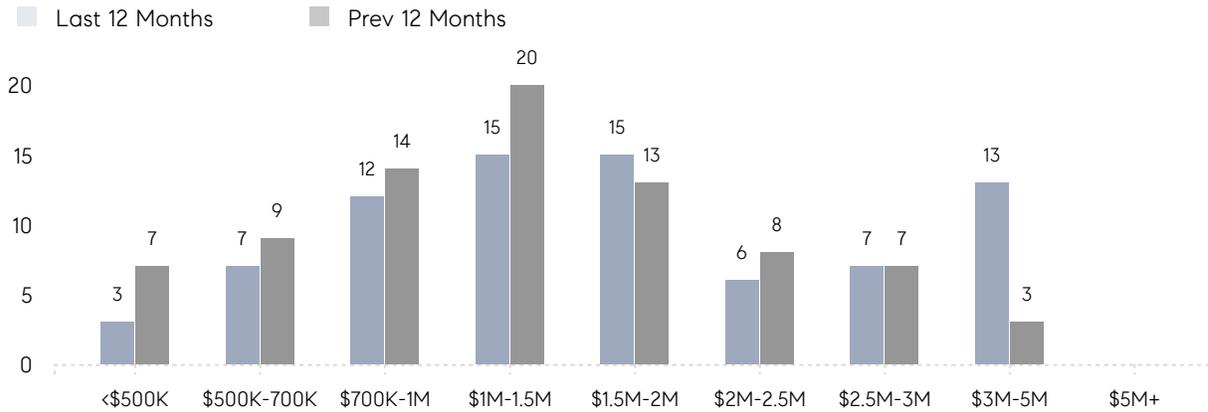
Harding

SEPTEMBER 2021

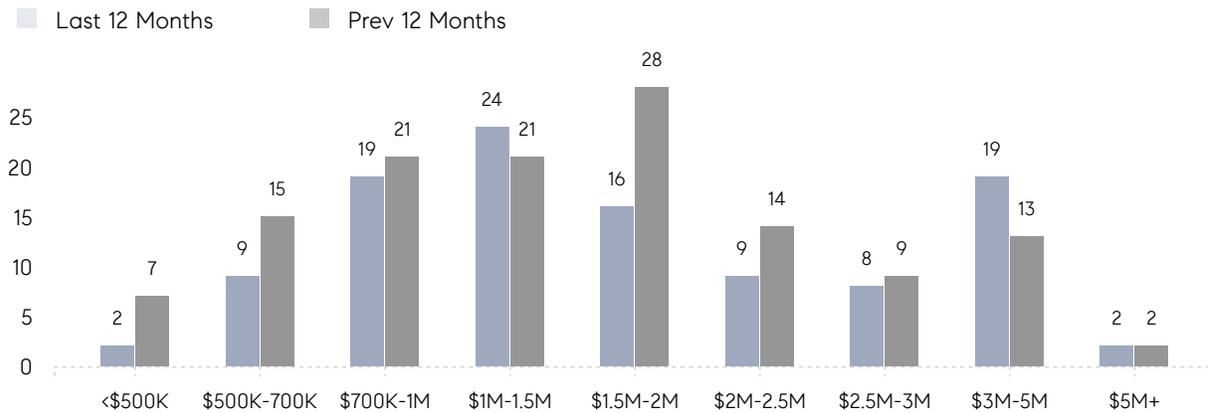
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Harrington Park

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$581K | \$555K |
| Total Properties | Average Price | Median Price |
| -71% | -30% | -20% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$717K | \$625K |
| Total Properties | Average Price | Median Price |
| 13% | 2% | -8% |
| Increase From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

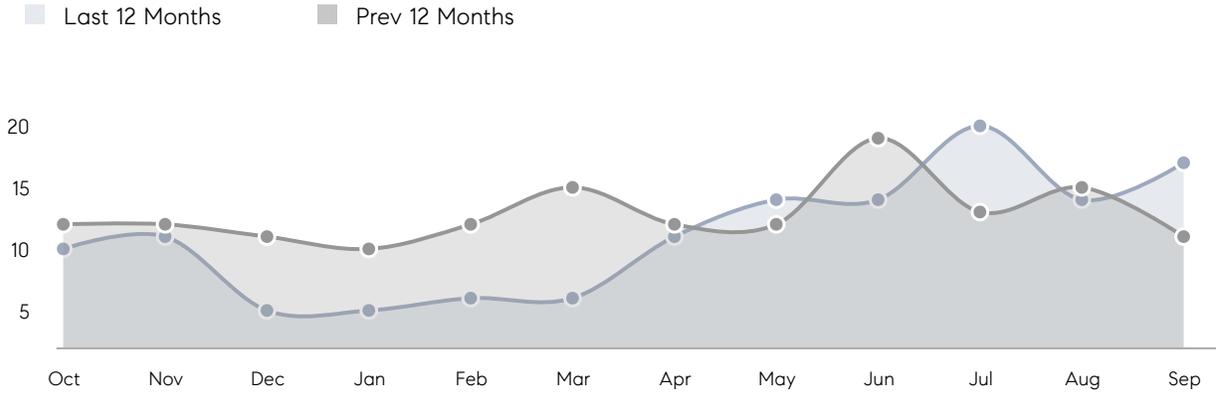
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 61 | -33% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$717,100 | \$703,125 | 2.0% |
| | # OF CONTRACTS | 4 | 14 | -71.4% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Houses | AVERAGE DOM | 41 | 61 | -33% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$717,100 | \$703,125 | 2% |
| | # OF CONTRACTS | 4 | 12 | -67% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

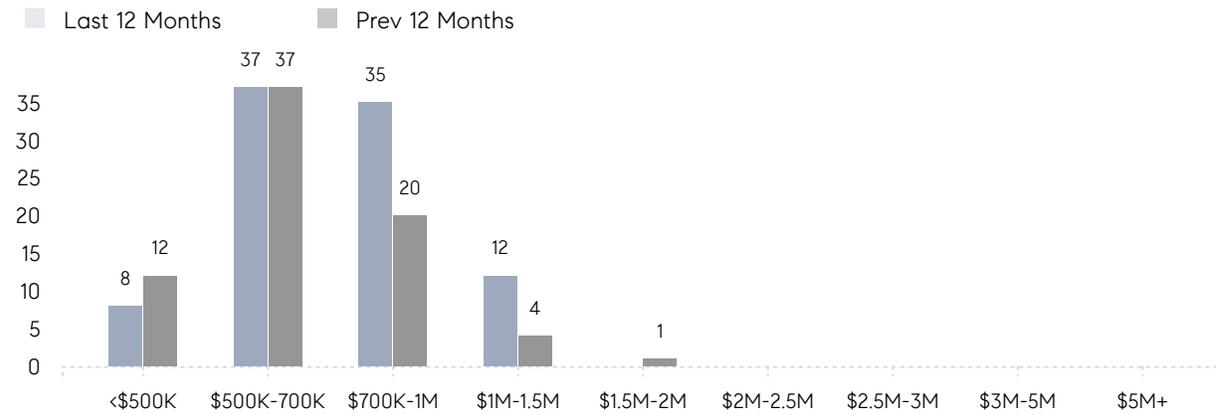
Harrington Park

SEPTEMBER 2021

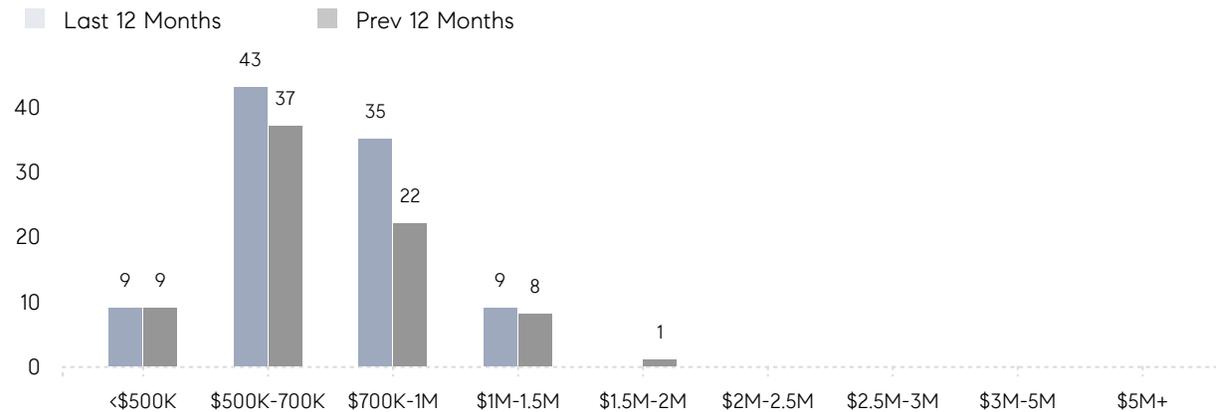
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hasbrouck Heights

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$441K | \$449K |
| Total Properties | Average Price | Median Price |
| -74% | -10% | -2% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|----------------------|------------------------|
| 6 | \$509K | \$490K |
| Total Properties | Average Price | Median Price |
| -68% | 0% | 3% |
| Decrease From Sep 2020 | Change From Sep 2020 | Increase From Sep 2020 |

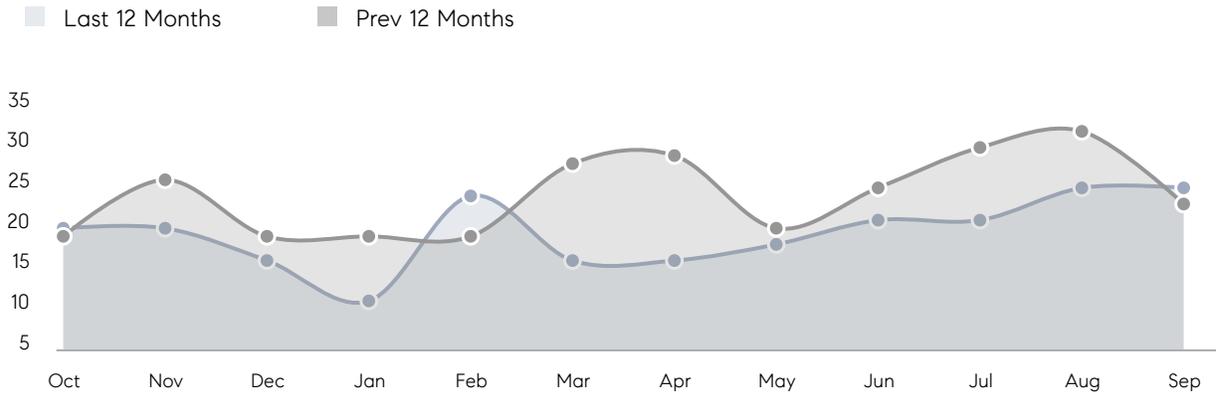
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 42 | 43 | -2% |
| | % OF ASKING PRICE | 96% | 98% | |
| | AVERAGE SOLD PRICE | \$509,167 | \$510,258 | -0.2% |
| | # OF CONTRACTS | 5 | 19 | -73.7% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Houses | AVERAGE DOM | 42 | 43 | -2% |
| | % OF ASKING PRICE | 96% | 98% | |
| | AVERAGE SOLD PRICE | \$509,167 | \$519,056 | -2% |
| | # OF CONTRACTS | 5 | 19 | -74% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | 40 | - |
| | % OF ASKING PRICE | - | 98% | |
| | AVERAGE SOLD PRICE | - | \$463,333 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

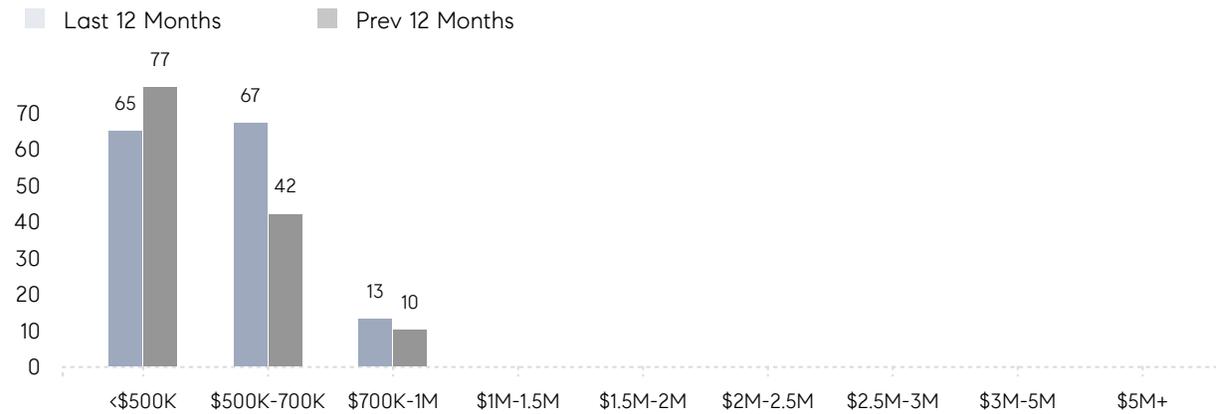
Hasbrouck Heights

SEPTEMBER 2021

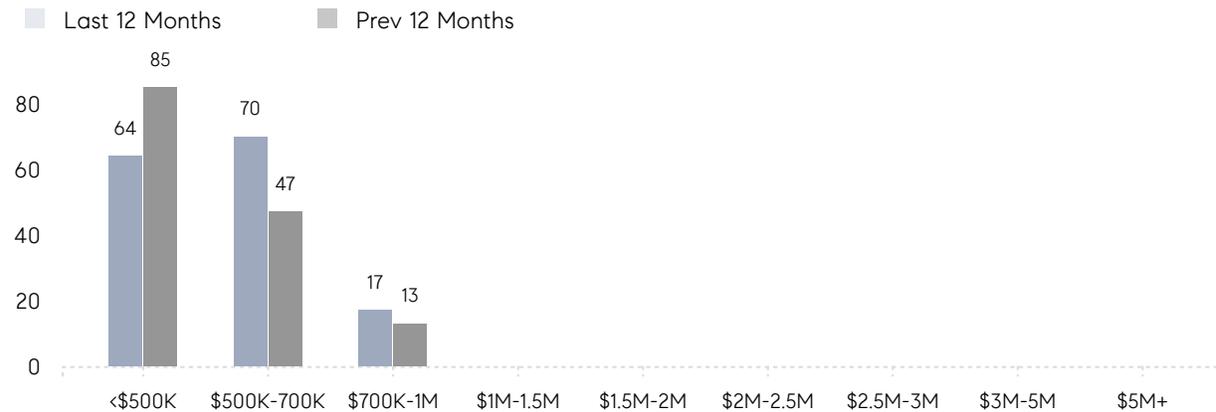
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Haworth

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$1.0M | \$680K |
| Total Properties | Average Price | Median Price |
| -37% | 9% | -11% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$742K | \$696K |
| Total Properties | Average Price | Median Price |
| -25% | -4% | 5% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

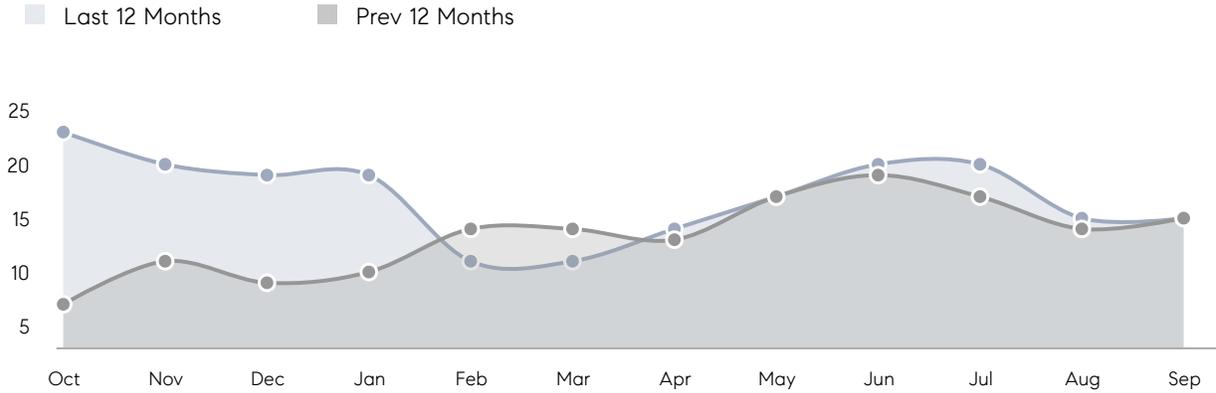
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 54 | 27 | 100% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$742,000 | \$776,938 | -4.5% |
| | # OF CONTRACTS | 5 | 8 | -37.5% |
| | NEW LISTINGS | 5 | 9 | -44% |
| Houses | AVERAGE DOM | 54 | 27 | 100% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$742,000 | \$776,938 | -4% |
| | # OF CONTRACTS | 5 | 8 | -37% |
| | NEW LISTINGS | 5 | 9 | -44% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

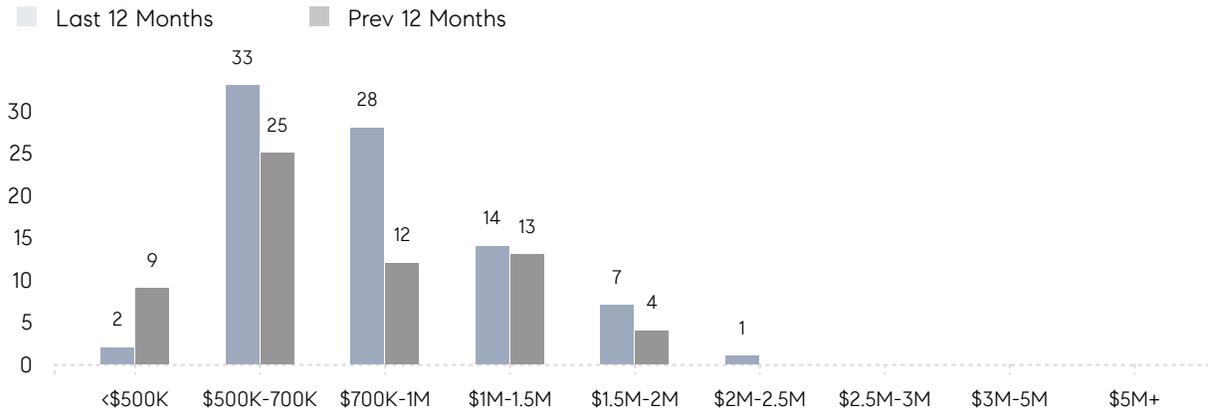
Haworth

SEPTEMBER 2021

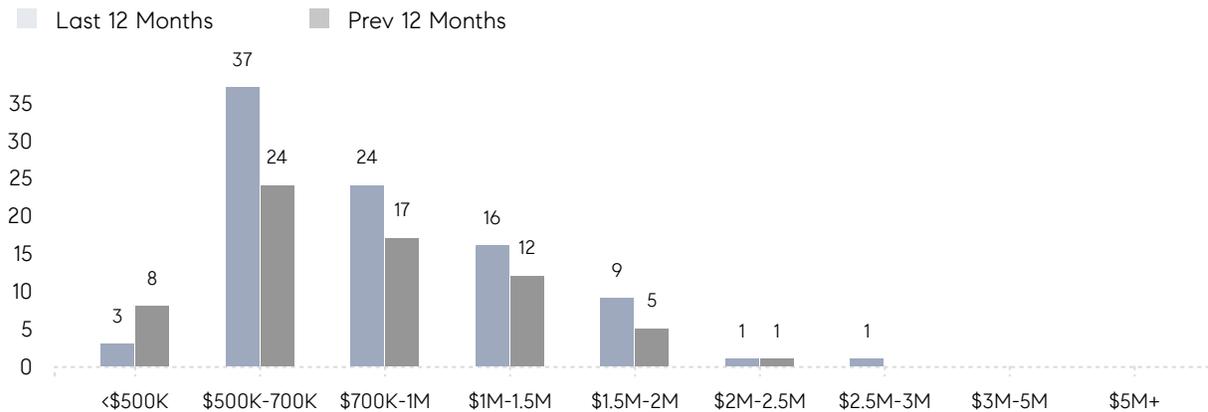
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hillsdale

SEPTEMBER 2021

UNDER CONTRACT

13
Total
Properties

\$605K
Average
Price

\$550K
Median
Price

8%
Increase From
Sep 2020

10%
Increase From
Sep 2020

-2%
Decrease From
Sep 2020

UNITS SOLD

16
Total
Properties

\$593K
Average
Price

\$555K
Median
Price

-6%
Decrease From
Sep 2020

-1%
Decrease From
Sep 2020

-1%
Change From
Sep 2020

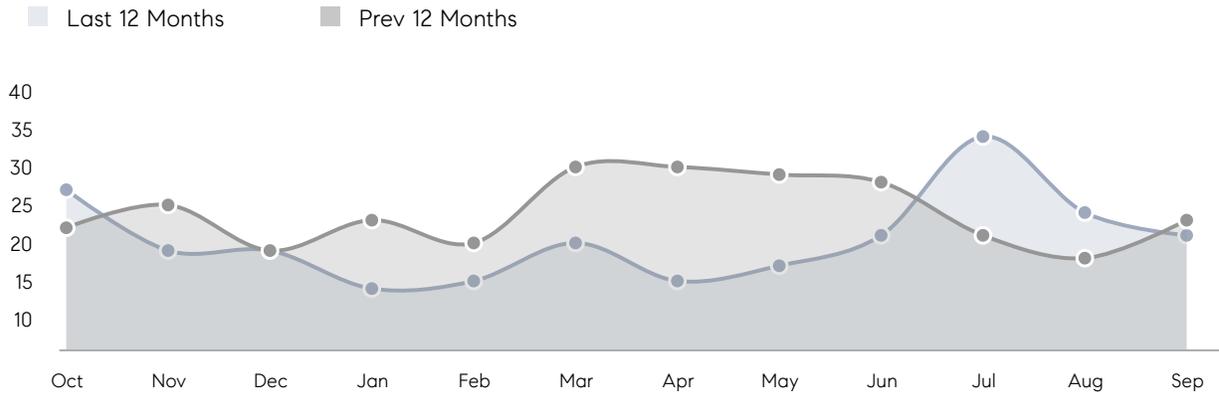
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 18 | 31 | -42% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$592,627 | \$600,216 | -1.3% |
| | # OF CONTRACTS | 13 | 12 | 8.3% |
| | NEW LISTINGS | 10 | 17 | -41% |
| Houses | AVERAGE DOM | 18 | 31 | -42% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$592,627 | \$600,216 | -1% |
| | # OF CONTRACTS | 12 | 11 | 9% |
| | NEW LISTINGS | 9 | 17 | -47% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

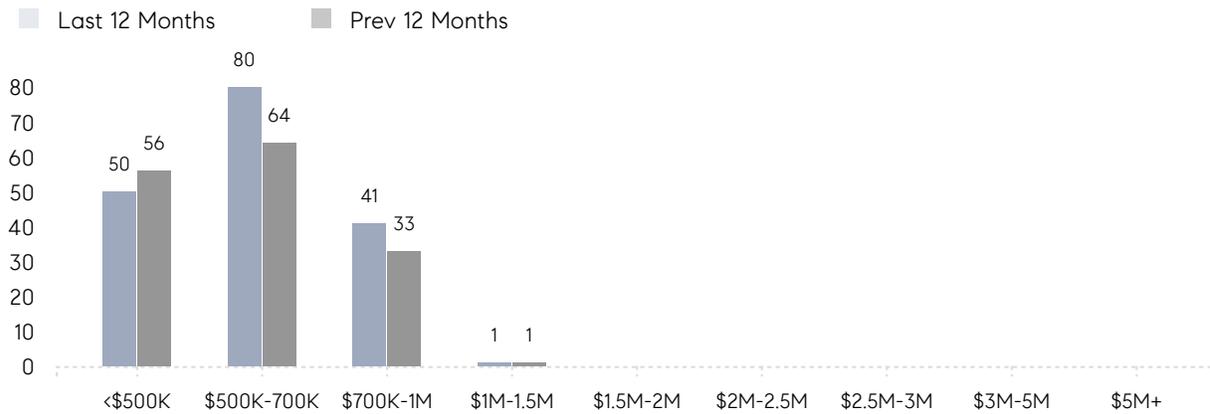
Hillsdale

SEPTEMBER 2021

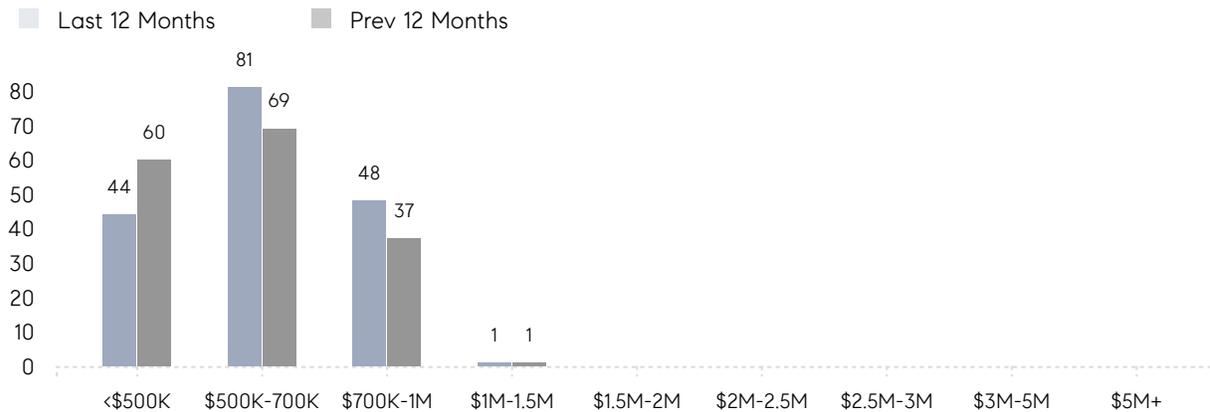
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ho-Ho-Kus

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$945K | \$780K |
| Total Properties | Average Price | Median Price |
| -36% | -4% | -22% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$1.1M | \$955K |
| Total Properties | Average Price | Median Price |
| -12% | 36% | 9% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

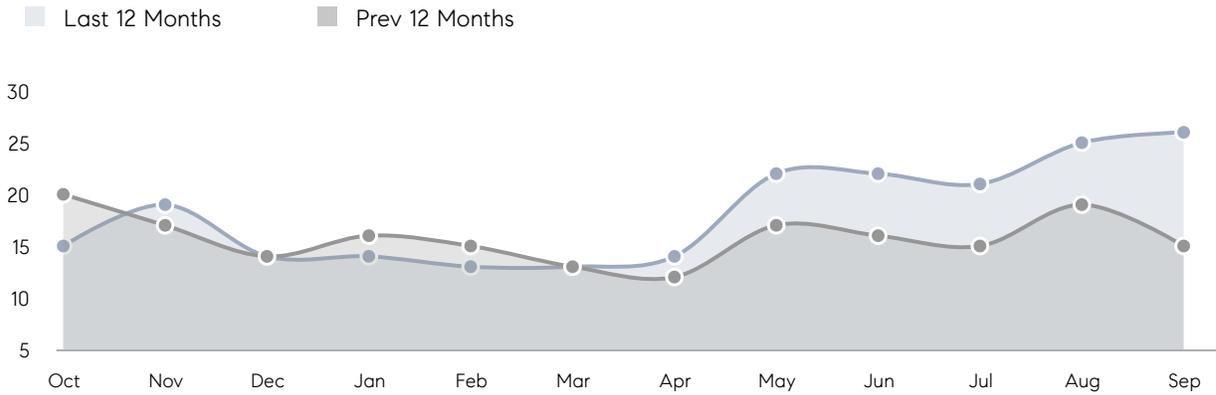
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 56 | 51 | 10% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$1,132,857 | \$830,225 | 36.5% |
| | # OF CONTRACTS | 7 | 11 | -36.4% |
| | NEW LISTINGS | 10 | 8 | 25% |
| Houses | AVERAGE DOM | 56 | 51 | 10% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$1,132,857 | \$830,225 | 36% |
| | # OF CONTRACTS | 7 | 11 | -36% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

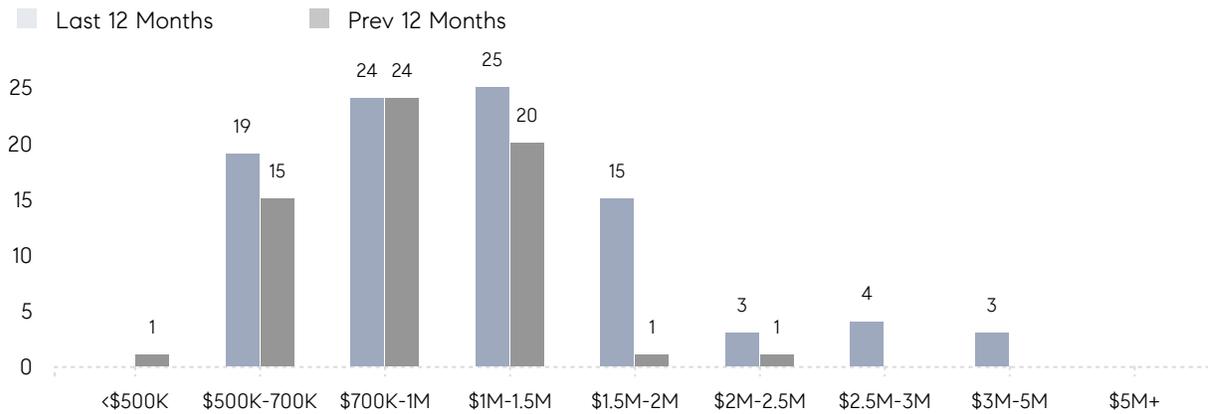
Ho-Ho-Kus

SEPTEMBER 2021

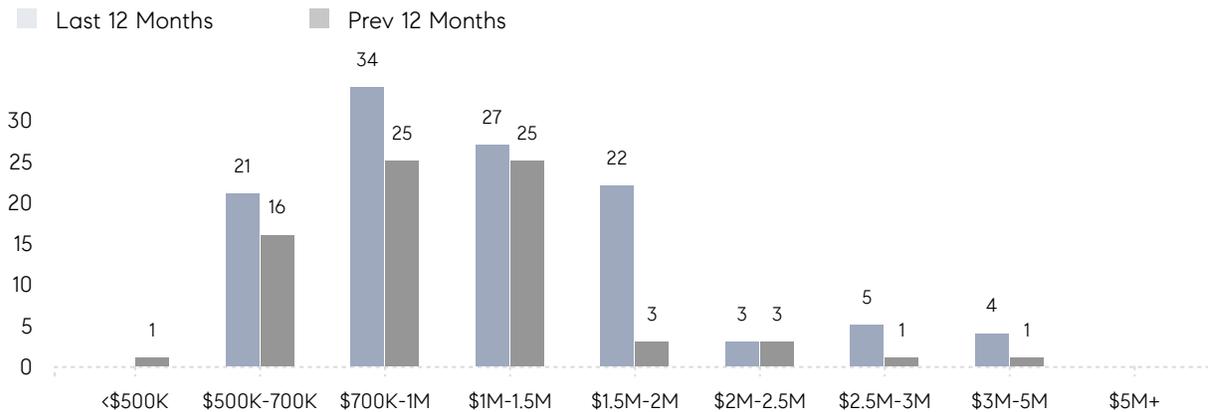
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hoboken

SEPTEMBER 2021

UNDER CONTRACT

83
Total
Properties

\$992K
Average
Price

\$839K
Median
Price

-20%
Decrease From
Sep 2020

16%
Increase From
Sep 2020

5%
Increase From
Sep 2020

UNITS SOLD

83
Total
Properties

\$928K
Average
Price

\$820K
Median
Price

8%
Increase From
Sep 2020

12%
Increase From
Sep 2020

11%
Increase From
Sep 2020

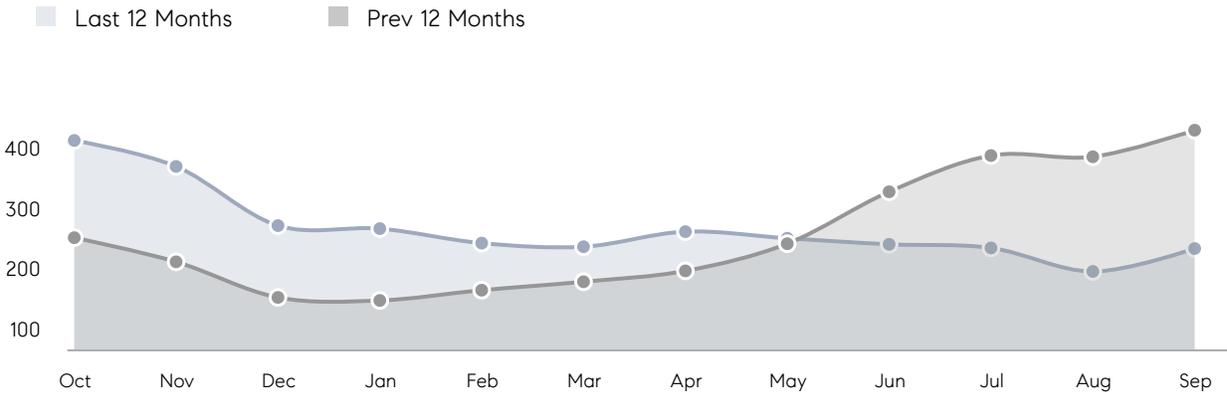
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 32 | 32 | 0% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$927,824 | \$829,888 | 11.8% |
| | # OF CONTRACTS | 83 | 104 | -20.2% |
| | NEW LISTINGS | 160 | 244 | -34% |
| Houses | AVERAGE DOM | 31 | 7 | 343% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$1,488,333 | \$1,529,800 | -3% |
| | # OF CONTRACTS | 6 | 4 | 50% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | 32 | 33 | -3% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$904,140 | \$781,283 | 16% |
| | # OF CONTRACTS | 77 | 100 | -23% |
| | NEW LISTINGS | 153 | 234 | -35% |

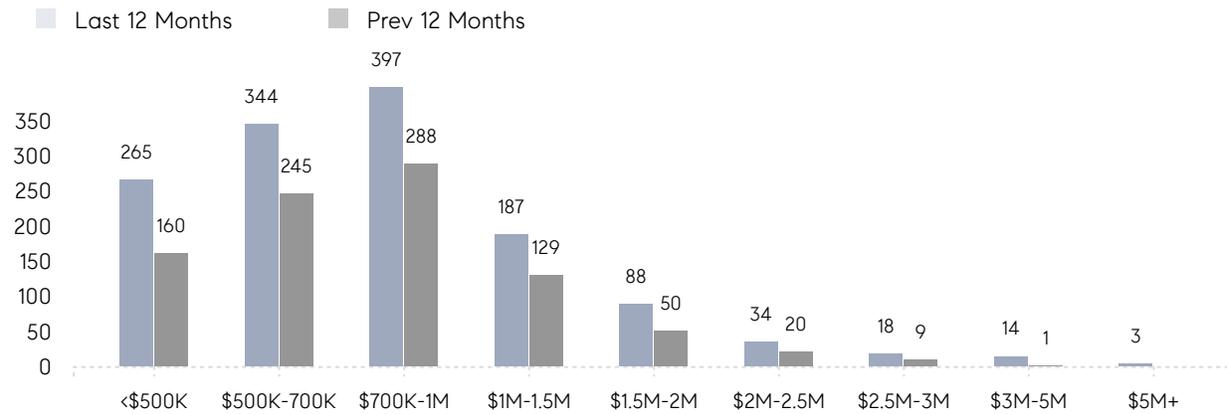
Hoboken

SEPTEMBER 2021

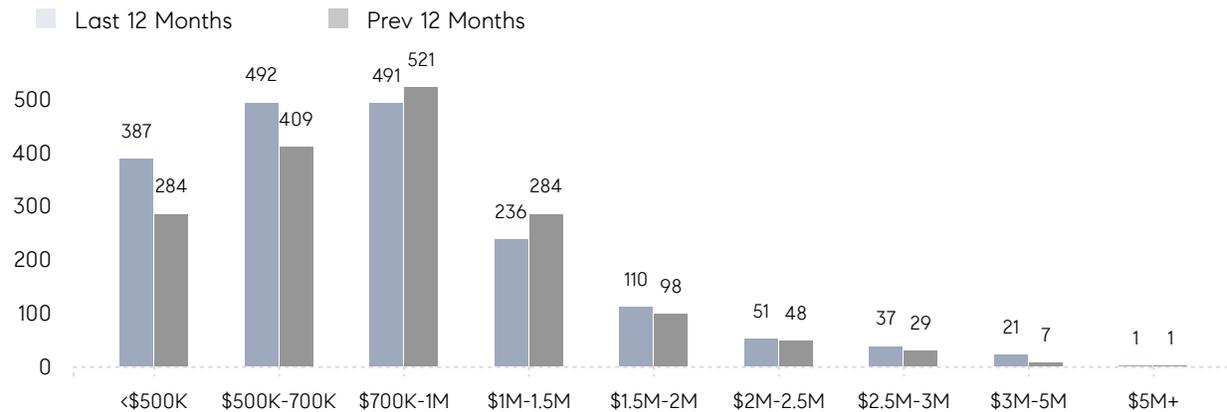
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Jersey City

SEPTEMBER 2021

UNDER CONTRACT

155
Total
Properties

\$646K
Average
Price

\$550K
Median
Price

-3%
Decrease From
Sep 2020

10%
Increase From
Sep 2020

3%
Increase From
Sep 2020

UNITS SOLD

157
Total
Properties

\$639K
Average
Price

\$537K
Median
Price

27%
Increase From
Sep 2020

7%
Increase From
Sep 2020

2%
Increase From
Sep 2020

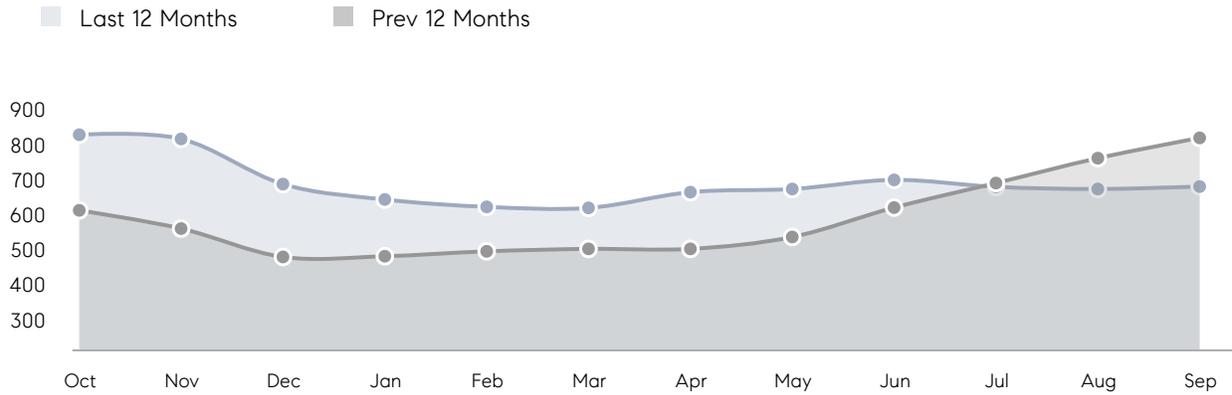
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 42 | 42 | 0% |
| | % OF ASKING PRICE | 97% | 98% | |
| | AVERAGE SOLD PRICE | \$639,113 | \$599,418 | 6.6% |
| | # OF CONTRACTS | 155 | 159 | -2.5% |
| | NEW LISTINGS | 320 | 417 | -23% |
| Houses | AVERAGE DOM | 58 | 54 | 7% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$688,636 | \$575,306 | 20% |
| | # OF CONTRACTS | 28 | 22 | 27% |
| | NEW LISTINGS | 53 | 74 | -28% |
| Condo/Co-op/TH | AVERAGE DOM | 40 | 40 | 0% |
| | % OF ASKING PRICE | 97% | 98% | |
| | AVERAGE SOLD PRICE | \$633,720 | \$603,512 | 5% |
| | # OF CONTRACTS | 127 | 137 | -7% |
| | NEW LISTINGS | 267 | 343 | -22% |

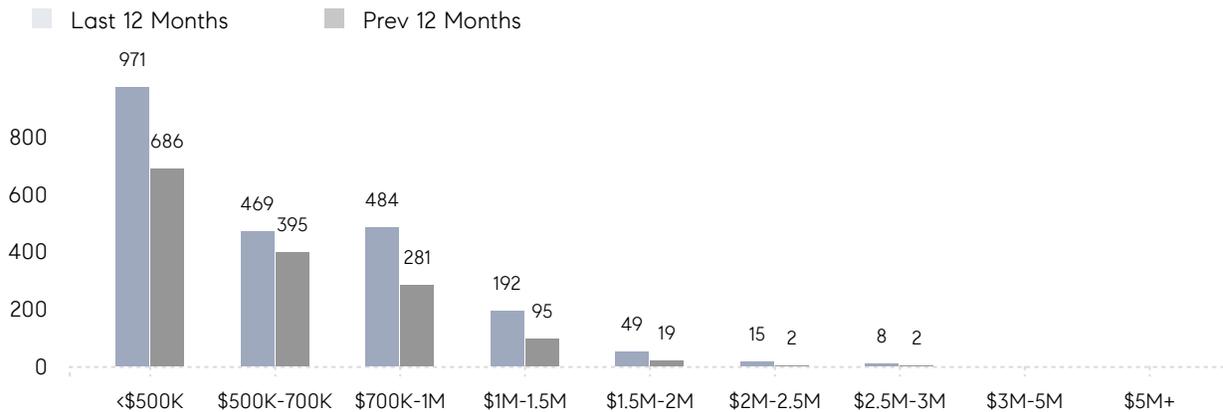
Jersey City

SEPTEMBER 2021

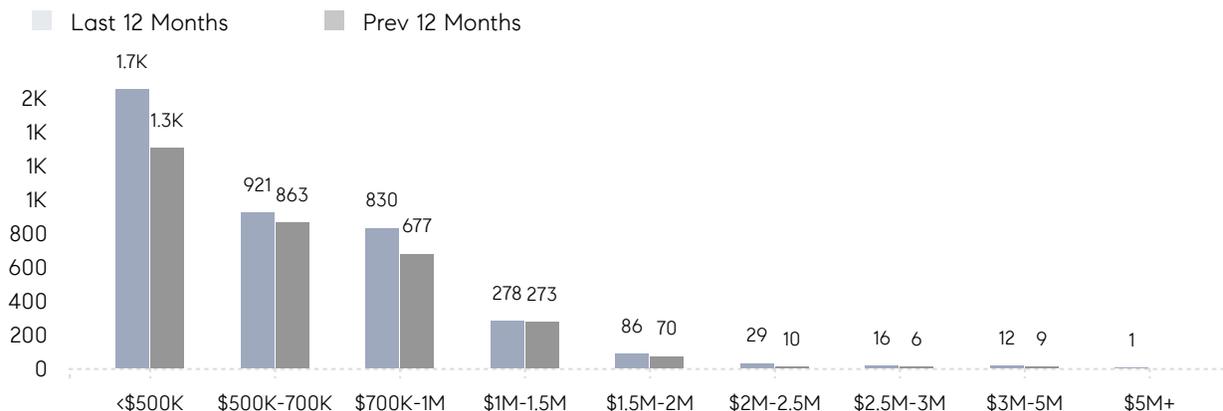
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Kearny

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$350K | \$345K |
| Total Properties | Average Price | Median Price |
| -57% | -6% | 8% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$407K | \$400K |
| Total Properties | Average Price | Median Price |
| 67% | 20% | 18% |
| Increase From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

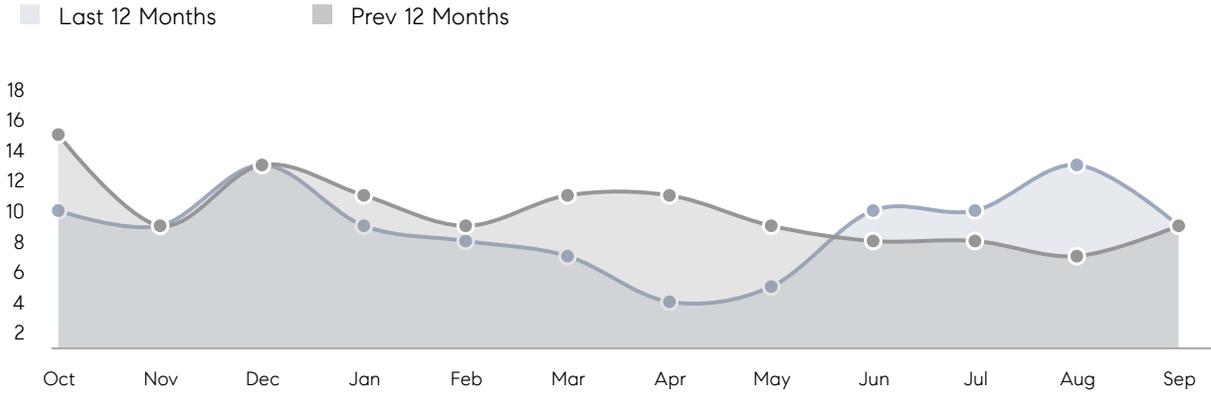
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 149 | -84% |
| | % OF ASKING PRICE | 105% | 100% | |
| | AVERAGE SOLD PRICE | \$407,000 | \$338,300 | 20.3% |
| | # OF CONTRACTS | 3 | 7 | -57.1% |
| | NEW LISTINGS | 1 | 10 | -90% |
| Houses | AVERAGE DOM | 24 | 157 | -85% |
| | % OF ASKING PRICE | 105% | 104% | |
| | AVERAGE SOLD PRICE | \$407,000 | \$454,950 | -11% |
| | # OF CONTRACTS | 2 | 6 | -67% |
| | NEW LISTINGS | 1 | 10 | -90% |
| Condo/Co-op/TH | AVERAGE DOM | - | 134 | - |
| | % OF ASKING PRICE | - | 91% | |
| | AVERAGE SOLD PRICE | - | \$105,000 | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Kearny

SEPTEMBER 2021

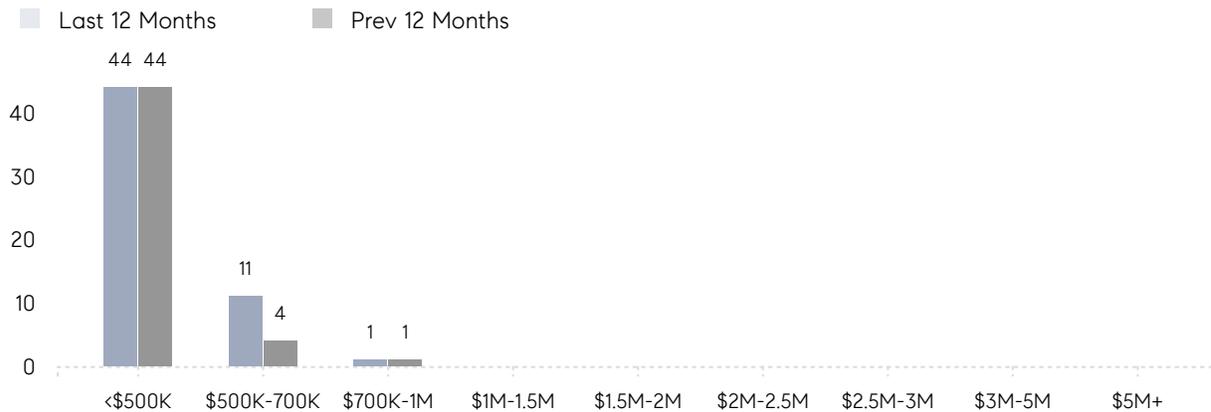
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Leonia

SEPTEMBER 2021

UNDER CONTRACT

13
Total
Properties

\$562K
Average
Price

\$599K
Median
Price

160%
Increase From
Sep 2020

-2%
Decrease From
Sep 2020

-6%
Decrease From
Sep 2020

UNITS SOLD

10
Total
Properties

\$594K
Average
Price

\$575K
Median
Price

25%
Increase From
Sep 2020

-12%
Decrease From
Sep 2020

-7%
Decrease From
Sep 2020

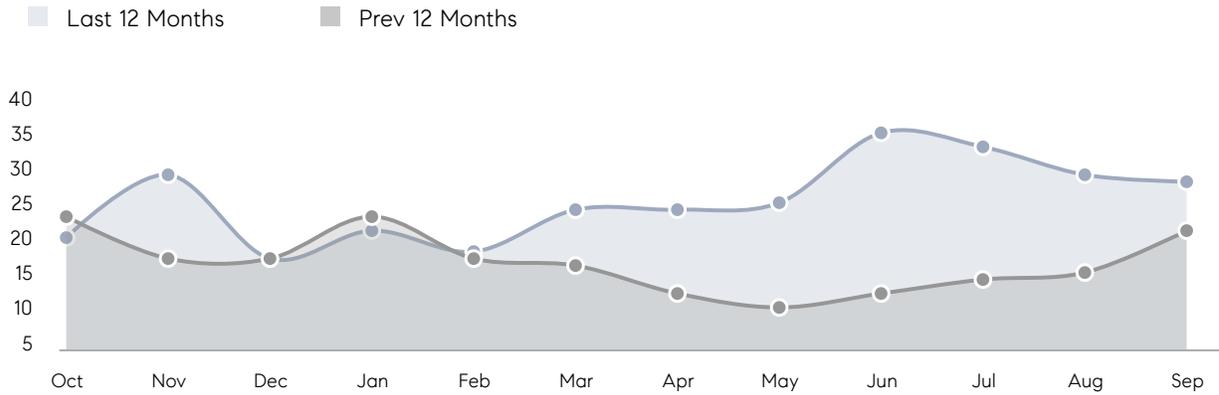
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 32 | 28% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$594,475 | \$677,736 | -12.3% |
| | # OF CONTRACTS | 13 | 5 | 160.0% |
| | NEW LISTINGS | 14 | 11 | 27% |
| Houses | AVERAGE DOM | 35 | 32 | 9% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$666,857 | \$748,127 | -11% |
| | # OF CONTRACTS | 11 | 3 | 267% |
| | NEW LISTINGS | 13 | 9 | 44% |
| Condo/Co-op/TH | AVERAGE DOM | 56 | 32 | 75% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$425,583 | \$185,000 | 130% |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

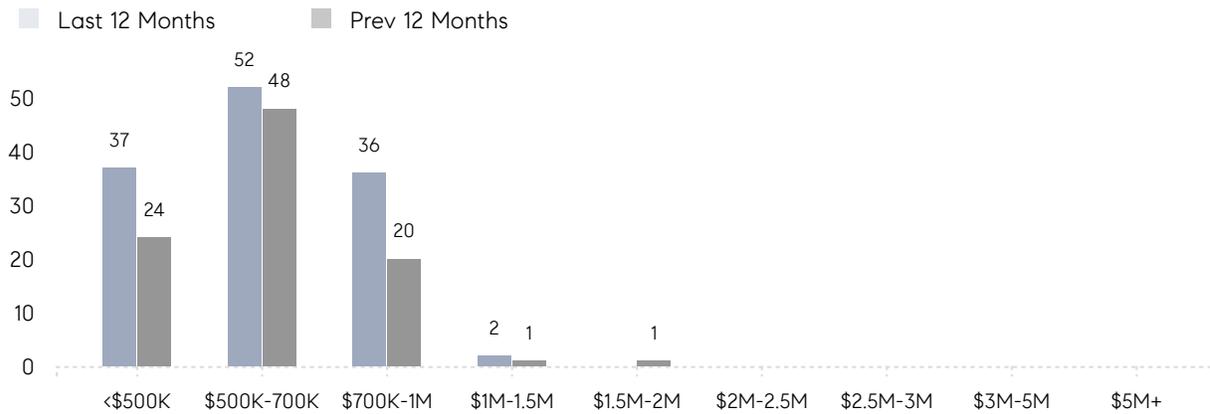
Leonia

SEPTEMBER 2021

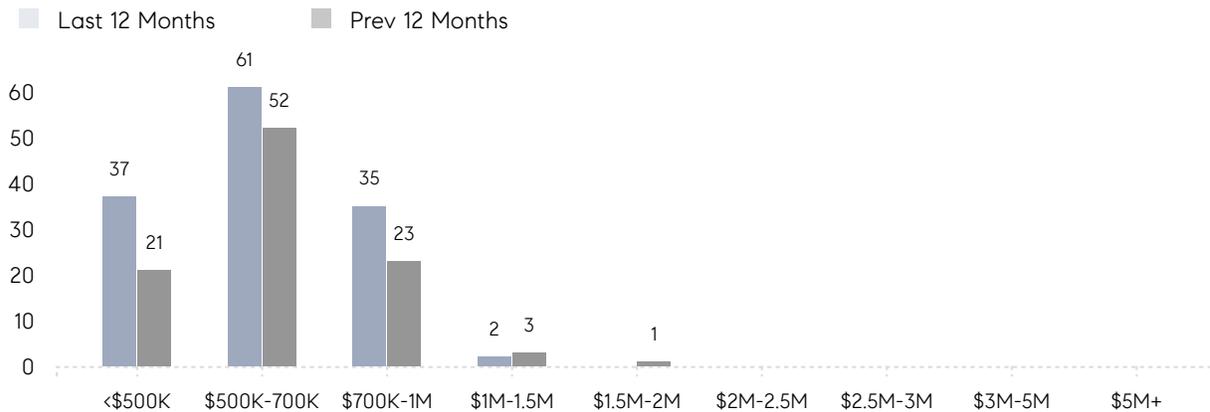
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Little Ferry

SEPTEMBER 2021

UNDER CONTRACT

9
Total
Properties

\$353K
Average
Price

\$375K
Median
Price

125%
Increase From
Sep 2020

-3%
Decrease From
Sep 2020

30%
Increase From
Sep 2020

UNITS SOLD

7
Total
Properties

\$421K
Average
Price

\$395K
Median
Price

-30%
Decrease From
Sep 2020

23%
Increase From
Sep 2020

42%
Increase From
Sep 2020

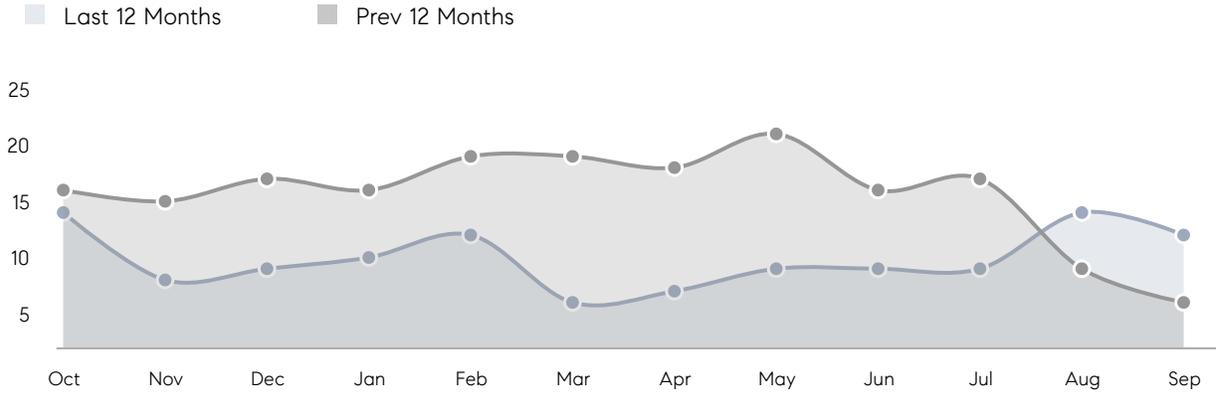
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 18 | 71 | -75% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$421,000 | \$341,693 | 23.2% |
| | # OF CONTRACTS | 9 | 4 | 125.0% |
| | NEW LISTINGS | 8 | 4 | 100% |
| Houses | AVERAGE DOM | 20 | 110 | -82% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$428,333 | \$479,885 | -11% |
| | # OF CONTRACTS | 4 | 2 | 100% |
| | NEW LISTINGS | 4 | 2 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | 15 | 32 | -53% |
| | % OF ASKING PRICE | 96% | 102% | |
| | AVERAGE SOLD PRICE | \$410,000 | \$203,500 | 101% |
| | # OF CONTRACTS | 5 | 2 | 150% |
| | NEW LISTINGS | 4 | 2 | 100% |

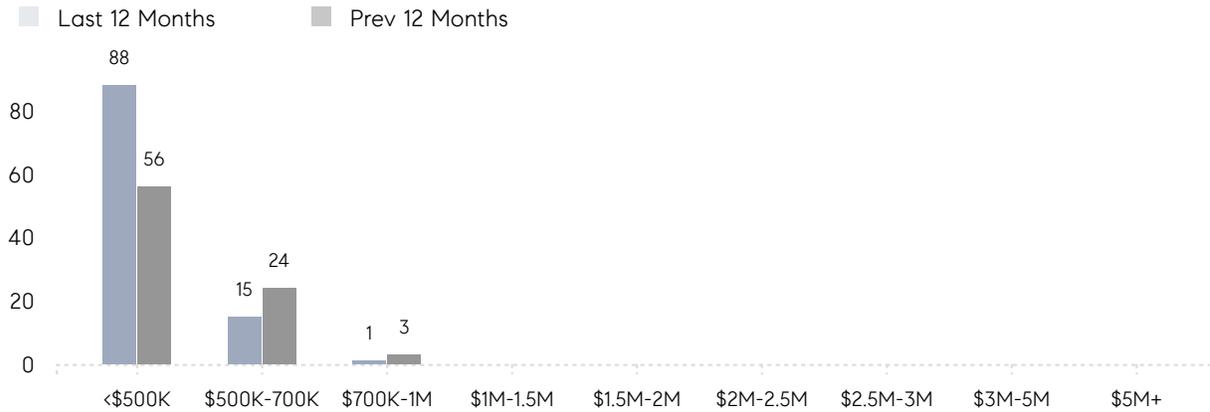
Little Ferry

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Livingston

SEPTEMBER 2021

UNDER CONTRACT

42
Total
Properties

\$862K
Average
Price

\$790K
Median
Price

-21%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

16%
Increase From
Sep 2020

UNITS SOLD

56
Total
Properties

\$892K
Average
Price

\$767K
Median
Price

-19%
Decrease From
Sep 2020

14%
Increase From
Sep 2020

13%
Increase From
Sep 2020

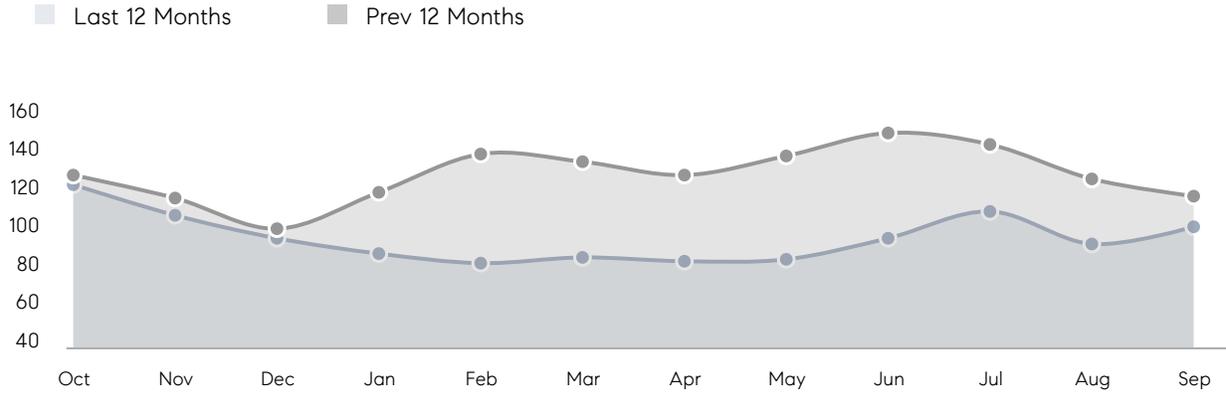
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 31 | 3% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$891,706 | \$780,306 | 14.3% |
| | # OF CONTRACTS | 42 | 53 | -20.8% |
| | NEW LISTINGS | 59 | 57 | 4% |
| Houses | AVERAGE DOM | 30 | 31 | -3% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$932,215 | \$790,352 | 18% |
| | # OF CONTRACTS | 41 | 49 | -16% |
| | NEW LISTINGS | 57 | 52 | 10% |
| Condo/Co-op/TH | AVERAGE DOM | 48 | 34 | 41% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$608,143 | \$617,063 | -1% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 2 | 5 | -60% |

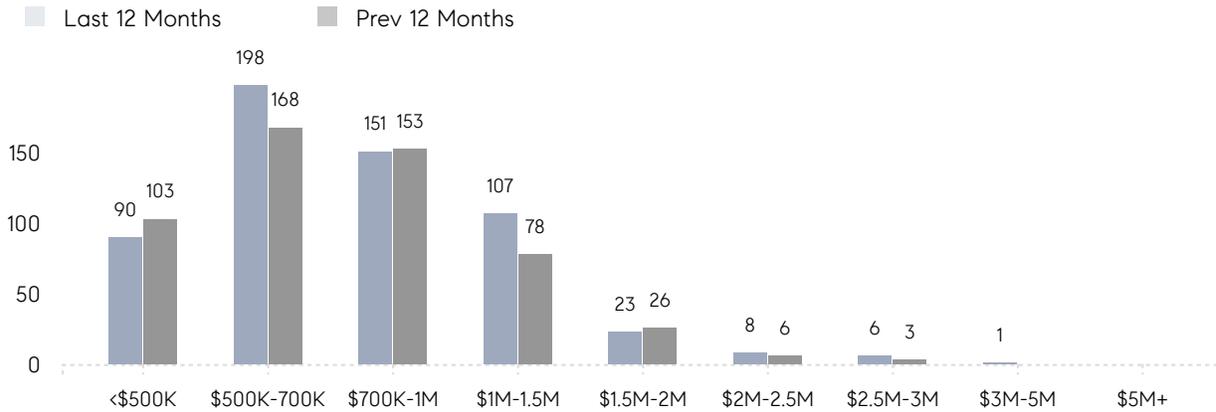
Livingston

SEPTEMBER 2021

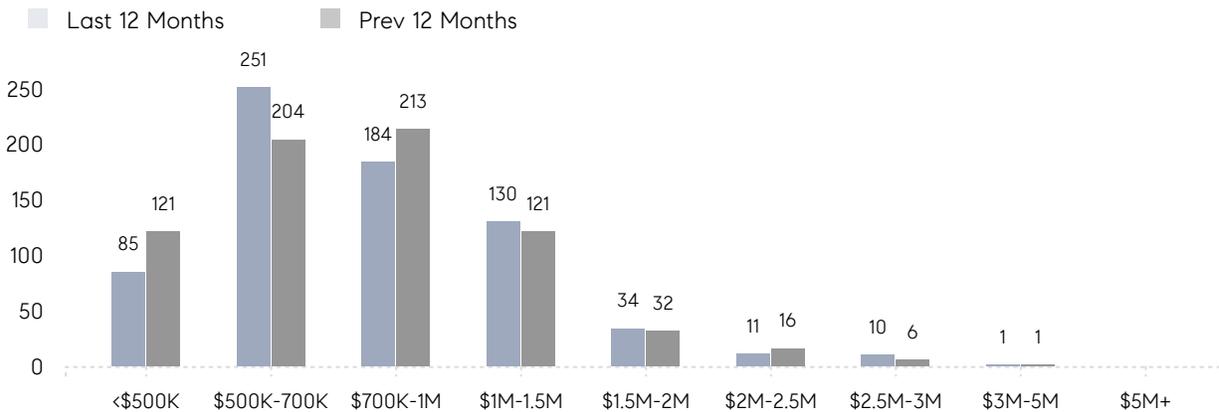
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Lodi

SEPTEMBER 2021

UNDER CONTRACT

16
Total
Properties

\$413K
Average
Price

\$404K
Median
Price

45%
Increase From
Sep 2020

7%
Increase From
Sep 2020

16%
Increase From
Sep 2020

UNITS SOLD

3
Total
Properties

\$456K
Average
Price

\$465K
Median
Price

-67%
Decrease From
Sep 2020

-6%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

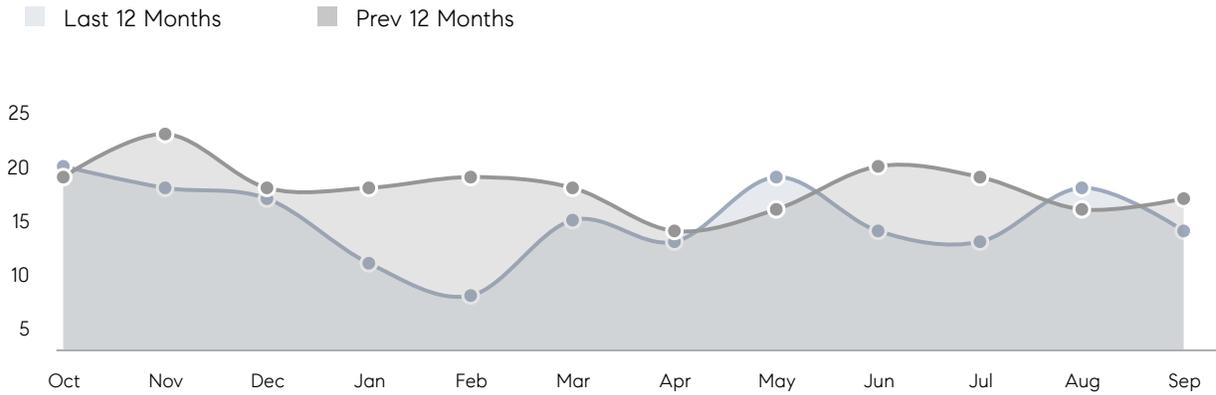
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 21 | 57 | -63% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$456,333 | \$483,333 | -5.6% |
| | # OF CONTRACTS | 16 | 11 | 45.5% |
| | NEW LISTINGS | 12 | 12 | 0% |
| Houses | AVERAGE DOM | 21 | 62 | -66% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$456,333 | \$503,750 | -9% |
| | # OF CONTRACTS | 12 | 6 | 100% |
| | NEW LISTINGS | 8 | 5 | 60% |
| Condo/Co-op/TH | AVERAGE DOM | - | 17 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$320,000 | - |
| | # OF CONTRACTS | 4 | 5 | -20% |
| | NEW LISTINGS | 4 | 7 | -43% |

Lodi

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Long Hill

SEPTEMBER 2021

UNDER CONTRACT

9
Total
Properties

\$667K
Average
Price

\$649K
Median
Price

0%
Change From
Sep 2020

15%
Increase From
Sep 2020

15%
Increase From
Sep 2020

UNITS SOLD

12
Total
Properties

\$582K
Average
Price

\$555K
Median
Price

-40%
Decrease From
Sep 2020

3%
Increase From
Sep 2020

3%
Increase From
Sep 2020

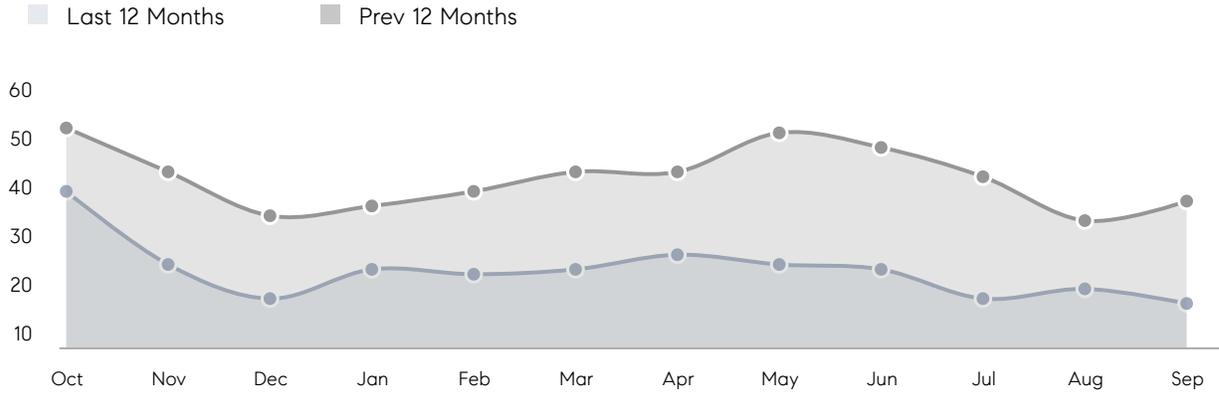
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 79 | -65% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$582,000 | \$565,175 | 3.0% |
| | # OF CONTRACTS | 9 | 9 | 0.0% |
| | NEW LISTINGS | 9 | 18 | -50% |
| Houses | AVERAGE DOM | 29 | 81 | -64% |
| | % OF ASKING PRICE | 102% | 97% | |
| | AVERAGE SOLD PRICE | \$601,727 | \$587,139 | 2% |
| | # OF CONTRACTS | 8 | 8 | 0% |
| | NEW LISTINGS | 7 | 16 | -56% |
| Condo/Co-op/TH | AVERAGE DOM | 16 | 54 | -70% |
| | % OF ASKING PRICE | 105% | 99% | |
| | AVERAGE SOLD PRICE | \$365,000 | \$367,500 | -1% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |

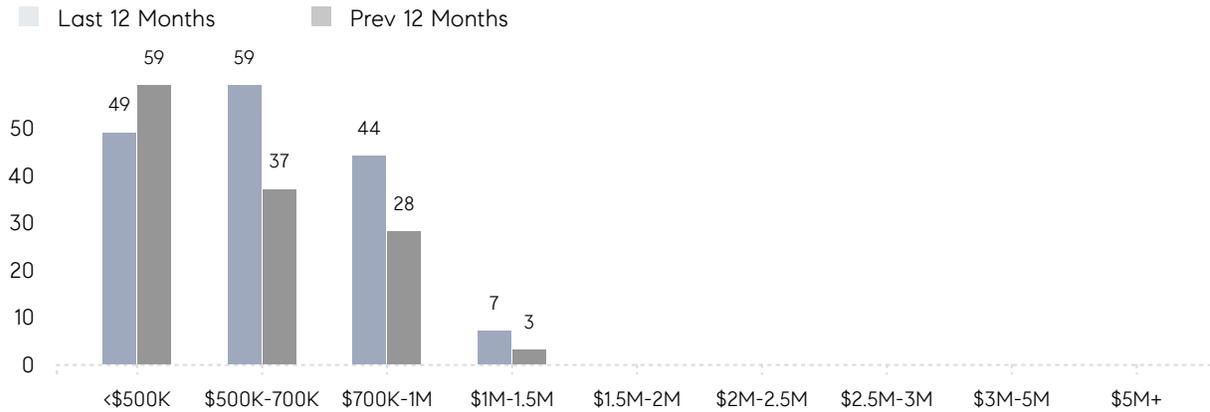
Long Hill

SEPTEMBER 2021

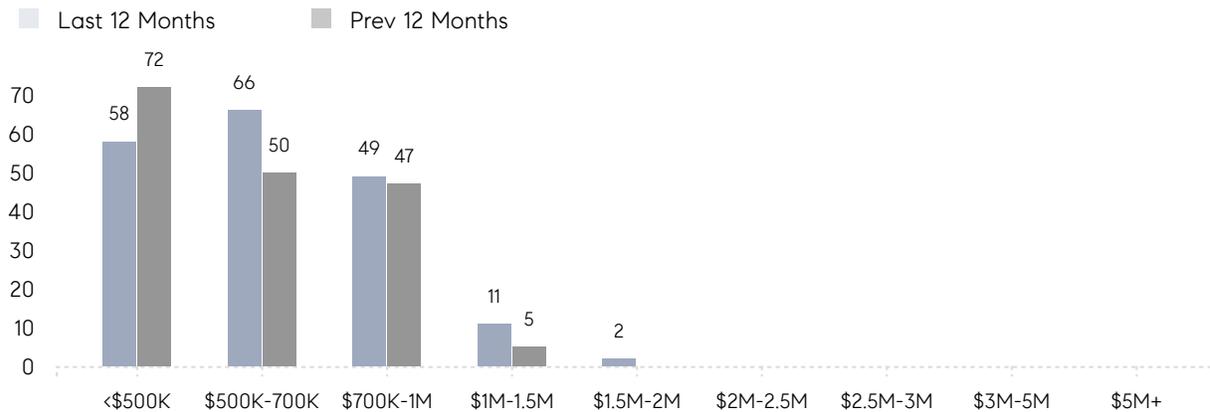
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Lyndhurst

SEPTEMBER 2021

UNDER CONTRACT

9
Total
Properties

\$608K
Average
Price

\$480K
Median
Price

-36%
Decrease From
Sep 2020

43%
Increase From
Sep 2020

22%
Increase From
Sep 2020

UNITS SOLD

17
Total
Properties

\$469K
Average
Price

\$450K
Median
Price

55%
Increase From
Sep 2020

28%
Increase From
Sep 2020

17%
Increase From
Sep 2020

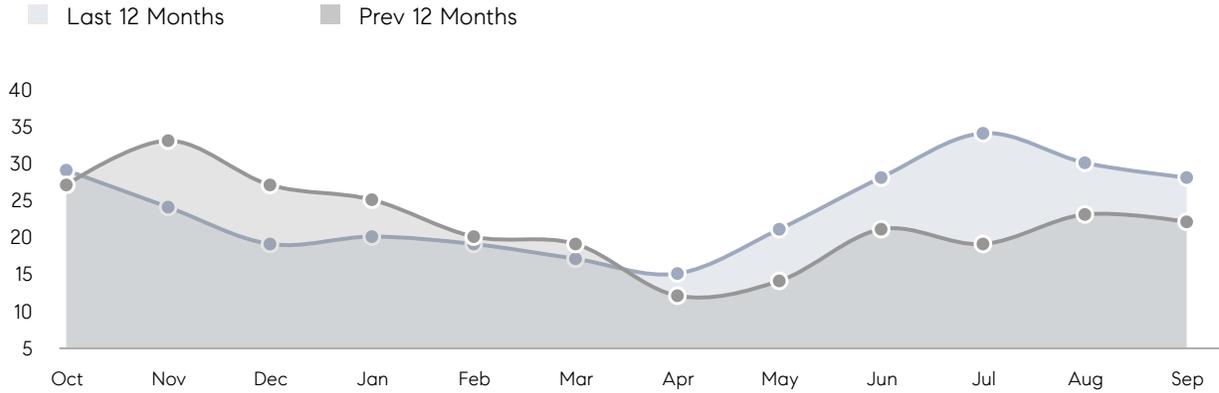
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 61 | -56% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$469,171 | \$365,455 | 28.4% |
| | # OF CONTRACTS | 9 | 14 | -35.7% |
| | NEW LISTINGS | 12 | 12 | 0% |
| Houses | AVERAGE DOM | 24 | 46 | -48% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$504,643 | \$350,000 | 44% |
| | # OF CONTRACTS | 9 | 12 | -25% |
| | NEW LISTINGS | 11 | 10 | 10% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 87 | -55% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$303,633 | \$392,500 | -23% |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

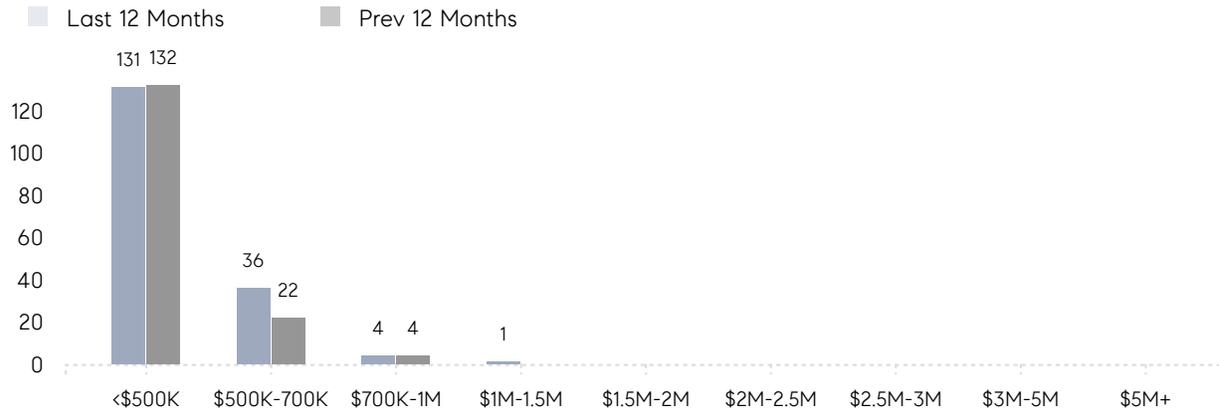
Lyndhurst

SEPTEMBER 2021

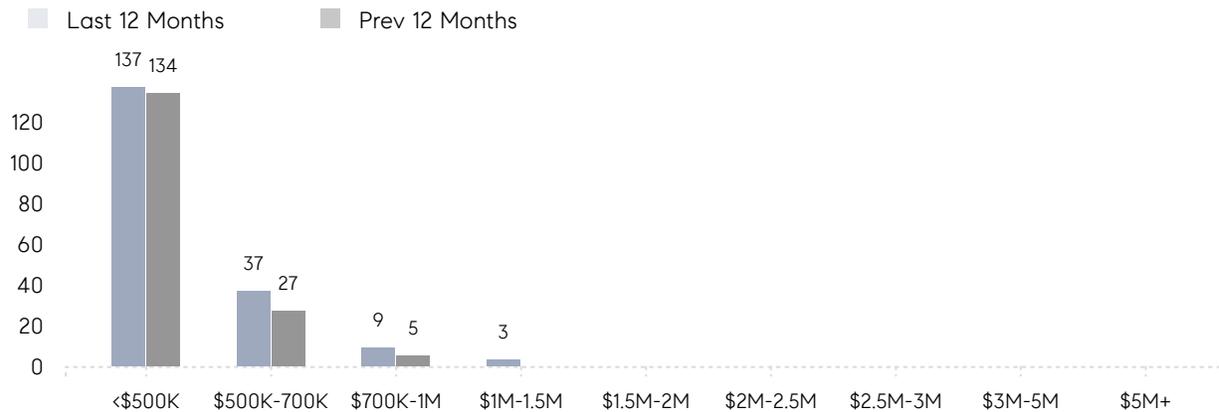
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Madison

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 14 | \$791K | \$639K |
| Total Properties | Average Price | Median Price |
| -22% | 5% | -1% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 15 | \$864K | \$1.0M |
| Total Properties | Average Price | Median Price |
| -21% | -8% | 22% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

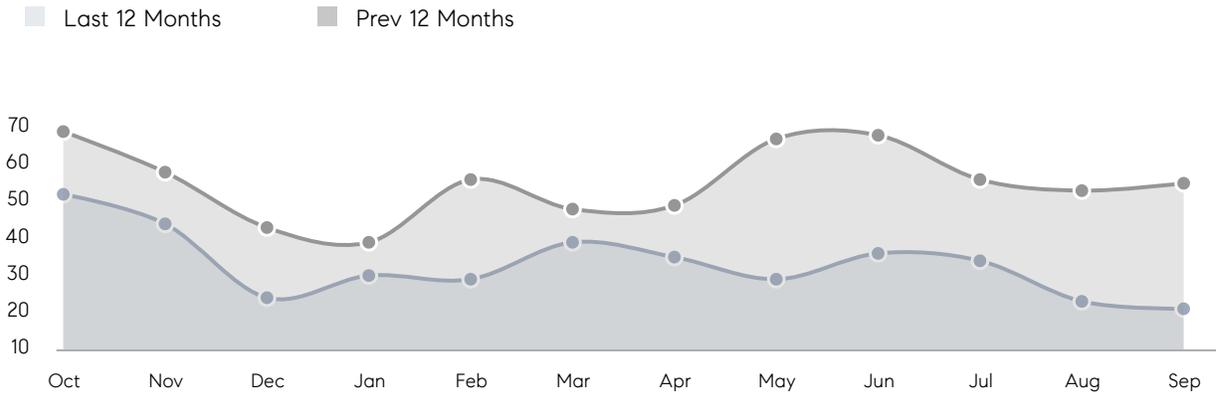
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 49 | 35 | 40% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$864,200 | \$934,426 | -7.5% |
| | # OF CONTRACTS | 14 | 18 | -22.2% |
| | NEW LISTINGS | 16 | 29 | -45% |
| Houses | AVERAGE DOM | 55 | 32 | 72% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$920,538 | \$953,535 | -3% |
| | # OF CONTRACTS | 13 | 15 | -13% |
| | NEW LISTINGS | 14 | 24 | -42% |
| Condo/Co-op/TH | AVERAGE DOM | 14 | 63 | -78% |
| | % OF ASKING PRICE | 102% | 97% | |
| | AVERAGE SOLD PRICE | \$498,000 | \$772,000 | -35% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 2 | 5 | -60% |

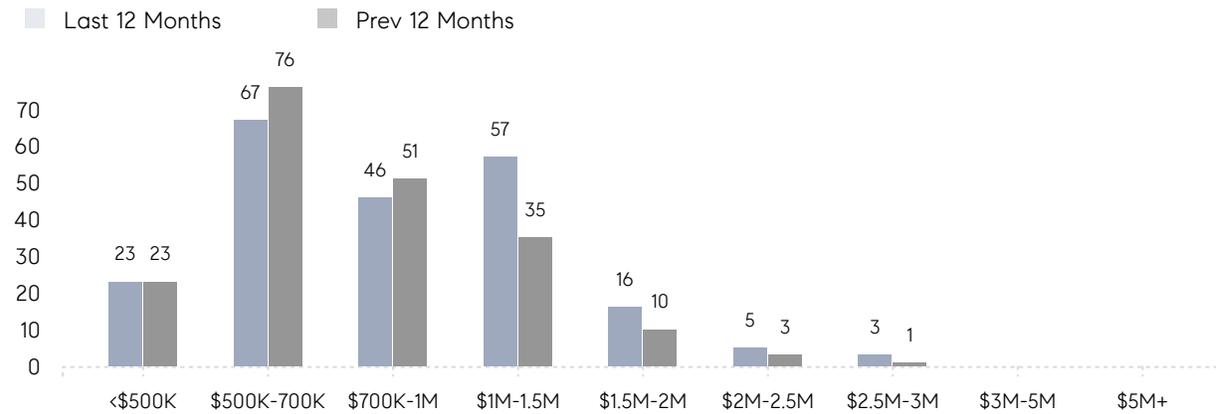
Madison

SEPTEMBER 2021

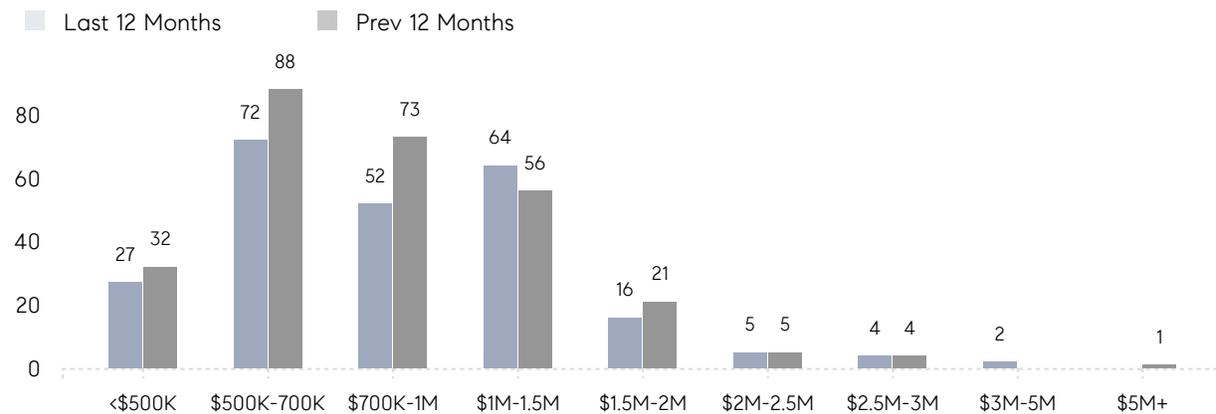
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mahwah

SEPTEMBER 2021

UNDER CONTRACT

48
Total
Properties

\$680K
Average
Price

\$574K
Median
Price

-8%
Decrease From
Sep 2020

11%
Increase From
Sep 2020

32%
Increase From
Sep 2020

UNITS SOLD

53
Total
Properties

\$741K
Average
Price

\$665K
Median
Price

0%
Change From
Sep 2020

33%
Increase From
Sep 2020

40%
Increase From
Sep 2020

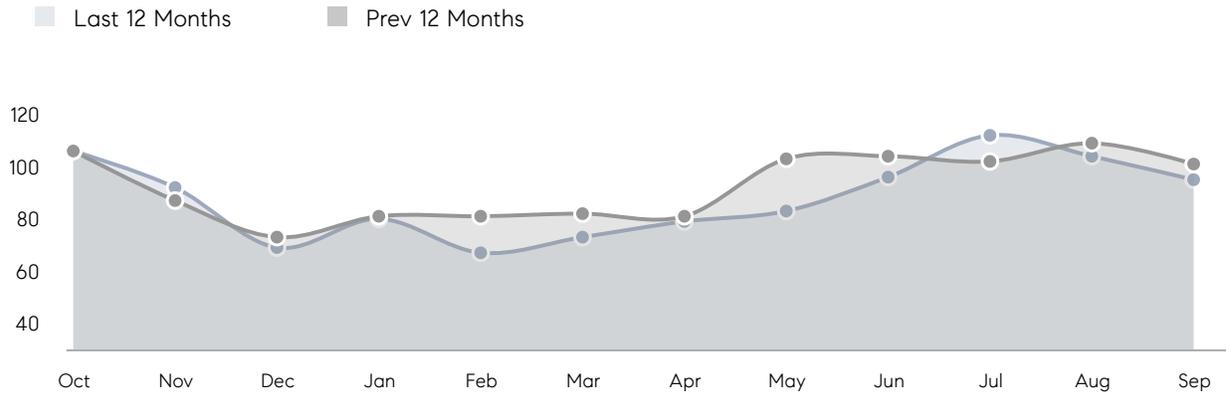
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 56 | -55% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$741,216 | \$557,698 | 32.9% |
| | # OF CONTRACTS | 48 | 52 | -7.7% |
| | NEW LISTINGS | 39 | 44 | -11% |
| Houses | AVERAGE DOM | 27 | 106 | -75% |
| | % OF ASKING PRICE | 101% | 96% | |
| | AVERAGE SOLD PRICE | \$1,020,481 | \$867,694 | 18% |
| | # OF CONTRACTS | 24 | 19 | 26% |
| | NEW LISTINGS | 14 | 19 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | 30 | -23% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$451,210 | \$398,271 | 13% |
| | # OF CONTRACTS | 24 | 33 | -27% |
| | NEW LISTINGS | 25 | 25 | 0% |

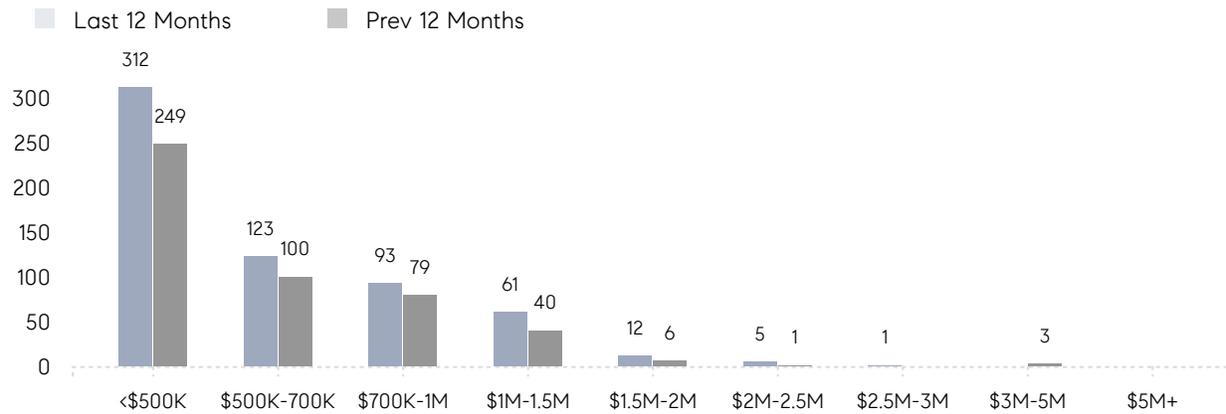
Mahwah

SEPTEMBER 2021

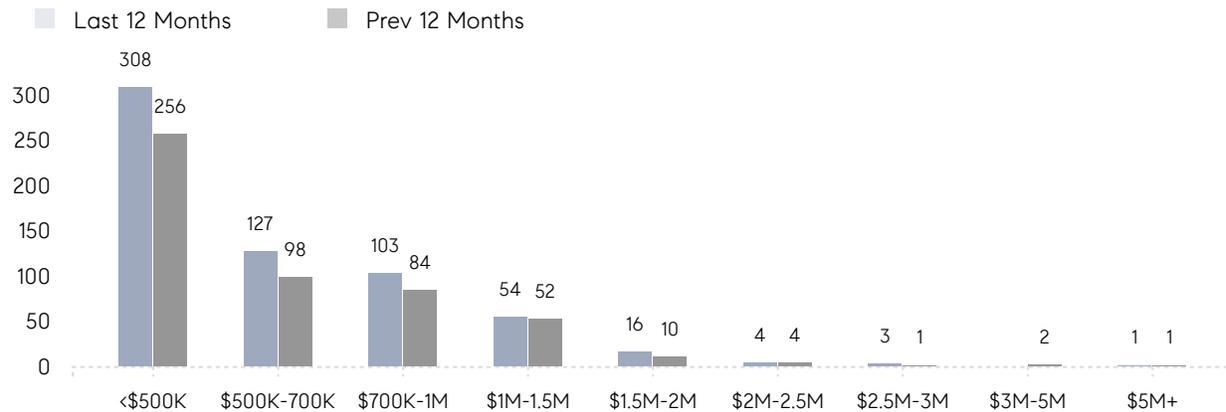
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Maplewood

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 22 | \$596K | \$568K |
| Total Properties | Average Price | Median Price |
| -46% | -12% | -16% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 27 | \$733K | \$653K |
| Total Properties | Average Price | Median Price |
| -49% | 8% | -9% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

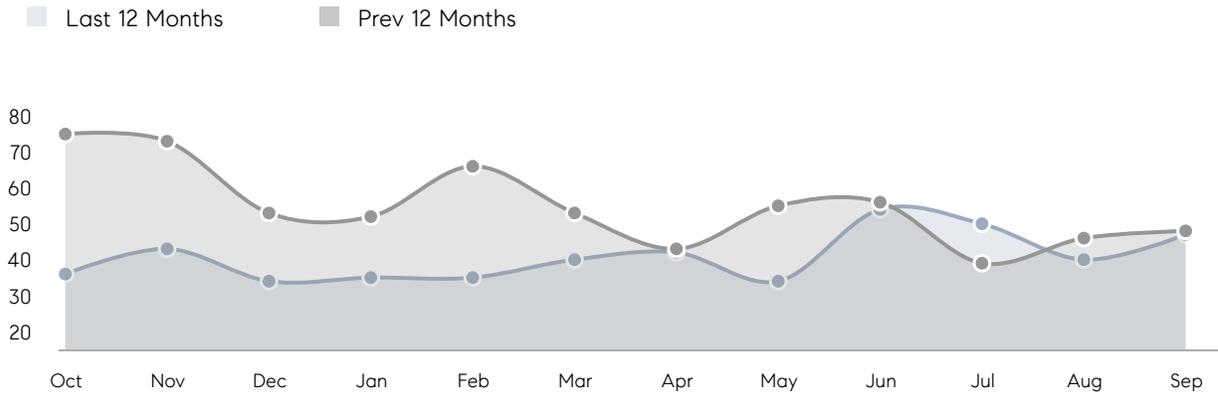
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 20 | 10% |
| | % OF ASKING PRICE | 102% | 106% | |
| | AVERAGE SOLD PRICE | \$732,530 | \$678,255 | 8.0% |
| | # OF CONTRACTS | 22 | 41 | -46.3% |
| | NEW LISTINGS | 40 | 49 | -18% |
| Houses | AVERAGE DOM | 21 | 15 | 40% |
| | % OF ASKING PRICE | 103% | 107% | |
| | AVERAGE SOLD PRICE | \$812,970 | \$765,489 | 6% |
| | # OF CONTRACTS | 17 | 38 | -55% |
| | NEW LISTINGS | 37 | 46 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | 28 | 46 | -39% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$270,000 | \$251,778 | 7% |
| | # OF CONTRACTS | 5 | 3 | 67% |
| | NEW LISTINGS | 3 | 3 | 0% |

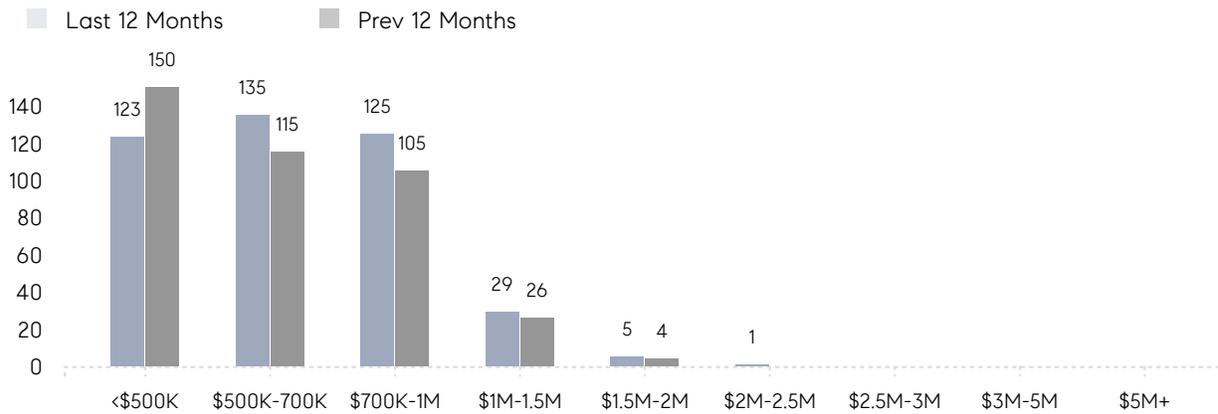
Maplewood

SEPTEMBER 2021

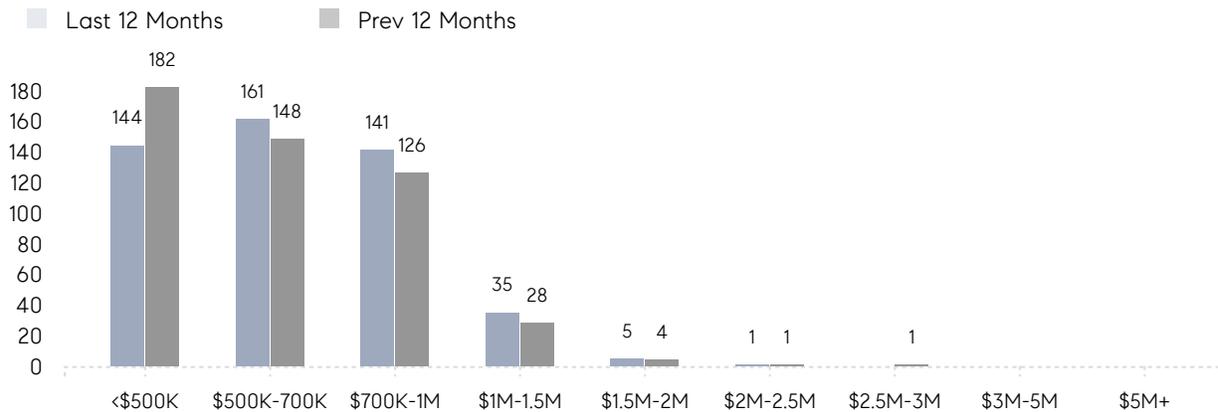
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Maywood

SEPTEMBER 2021

UNDER CONTRACT

9
Total
Properties

\$511K
Average
Price

\$525K
Median
Price

0%
Change From
Sep 2020

-1%
Change From
Sep 2020

10%
Increase From
Sep 2020

UNITS SOLD

14
Total
Properties

\$499K
Average
Price

\$488K
Median
Price

100%
Increase From
Sep 2020

14%
Increase From
Sep 2020

8%
Increase From
Sep 2020

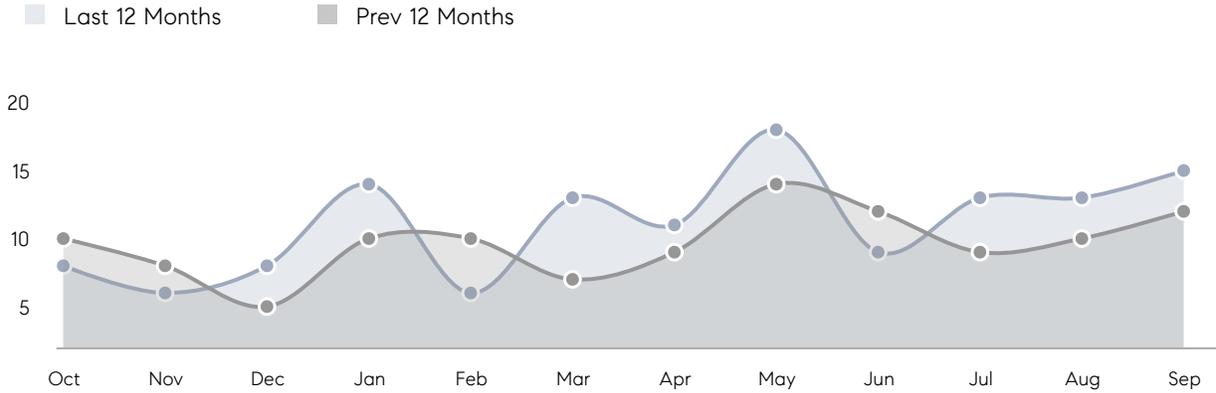
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 49 | -41% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$498,857 | \$437,200 | 14.1% |
| | # OF CONTRACTS | 9 | 9 | 0.0% |
| | NEW LISTINGS | 9 | 11 | -18% |
| Houses | AVERAGE DOM | 29 | 49 | -41% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$498,857 | \$437,200 | 14% |
| | # OF CONTRACTS | 9 | 9 | 0% |
| | NEW LISTINGS | 9 | 10 | -10% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

Maywood

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Midland Park

SEPTEMBER 2021

UNDER CONTRACT

5
Total
Properties

\$674K
Average
Price

\$600K
Median
Price

25%
Increase From
Sep 2020

12%
Increase From
Sep 2020

5%
Increase From
Sep 2020

UNITS SOLD

5
Total
Properties

\$656K
Average
Price

\$579K
Median
Price

-50%
Decrease From
Sep 2020

16%
Increase From
Sep 2020

-10%
Decrease From
Sep 2020

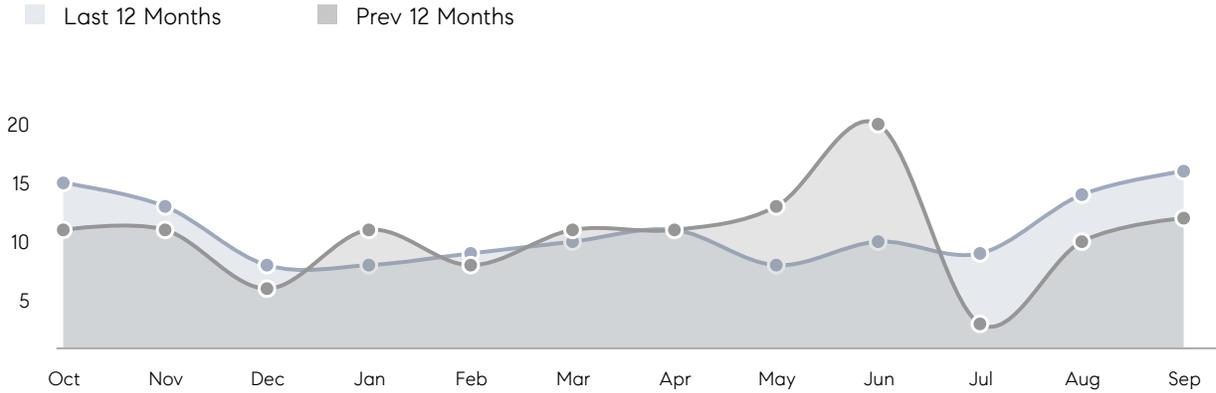
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 52 | -54% |
| | % OF ASKING PRICE | 104% | 98% | |
| | AVERAGE SOLD PRICE | \$655,600 | \$563,100 | 16.4% |
| | # OF CONTRACTS | 5 | 4 | 25.0% |
| | NEW LISTINGS | 8 | 7 | 14% |
| Houses | AVERAGE DOM | 24 | 55 | -56% |
| | % OF ASKING PRICE | 104% | 98% | |
| | AVERAGE SOLD PRICE | \$655,600 | \$601,222 | 9% |
| | # OF CONTRACTS | 5 | 4 | 25% |
| | NEW LISTINGS | 8 | 7 | 14% |
| Condo/Co-op/TH | AVERAGE DOM | - | 20 | - |
| | % OF ASKING PRICE | - | 98% | |
| | AVERAGE SOLD PRICE | - | \$220,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

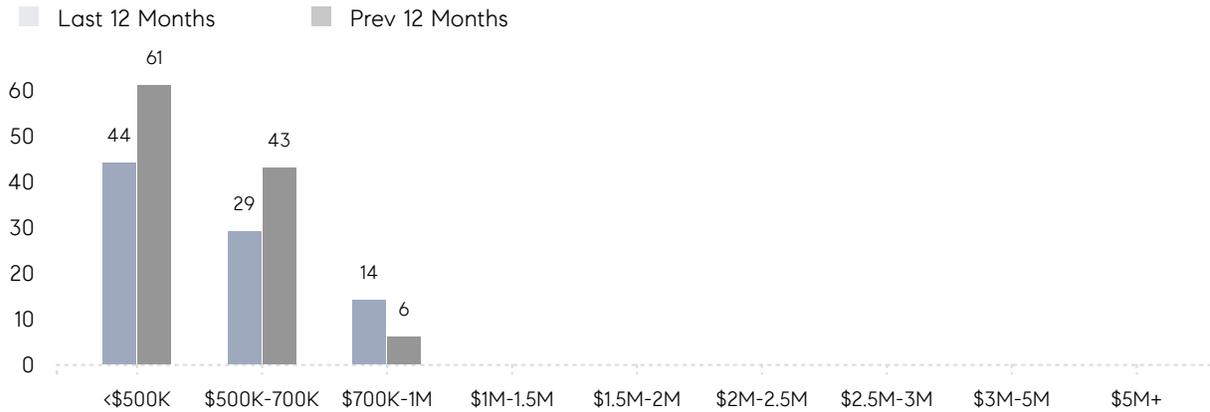
Midland Park

SEPTEMBER 2021

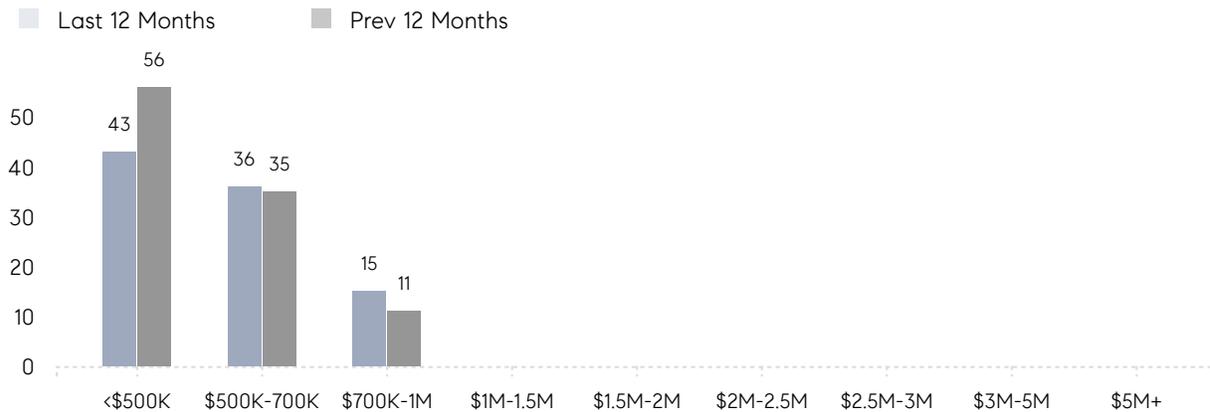
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Millburn

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$615K | \$657K |
| Total Properties | Average Price | Median Price |
| 43% | -37% | -18% |
| Increase From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$996K | \$1.2M |
| Total Properties | Average Price | Median Price |
| -9% | 7% | 50% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

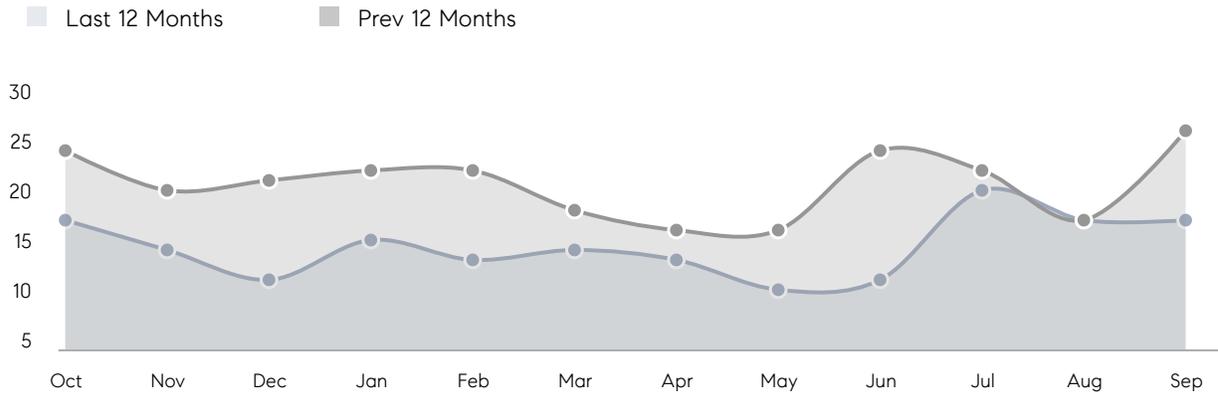
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 17 | 30 | -43% |
| | % OF ASKING PRICE | 105% | 99% | |
| | AVERAGE SOLD PRICE | \$996,200 | \$928,600 | 7.3% |
| | # OF CONTRACTS | 10 | 7 | 42.9% |
| | NEW LISTINGS | 13 | 18 | -28% |
| Houses | AVERAGE DOM | 19 | 28 | -32% |
| | % OF ASKING PRICE | 106% | 99% | |
| | AVERAGE SOLD PRICE | \$1,179,000 | \$993,960 | 19% |
| | # OF CONTRACTS | 7 | 7 | 0% |
| | NEW LISTINGS | 8 | 18 | -56% |
| Condo/Co-op/TH | AVERAGE DOM | 7 | 45 | -84% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$265,000 | \$275,000 | -4% |
| | # OF CONTRACTS | 3 | 0 | 0% |
| | NEW LISTINGS | 5 | 0 | 0% |

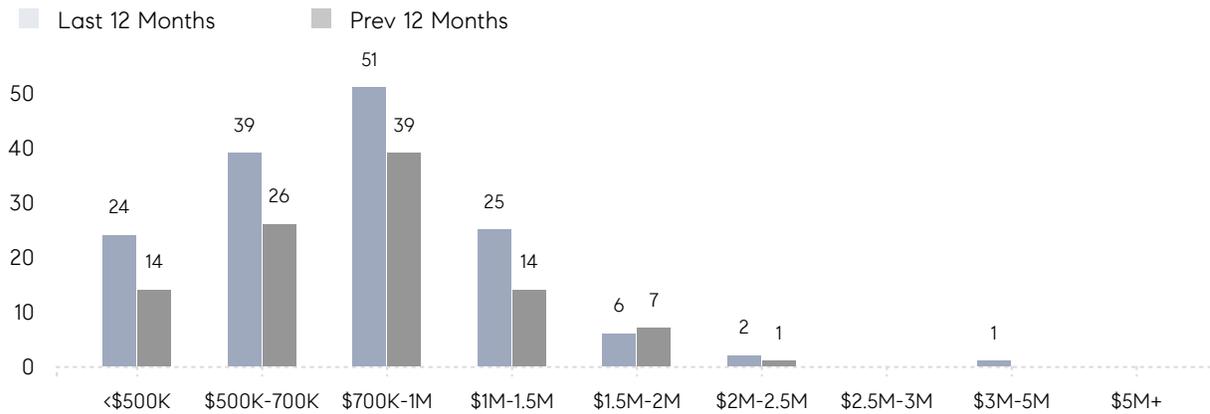
Millburn

SEPTEMBER 2021

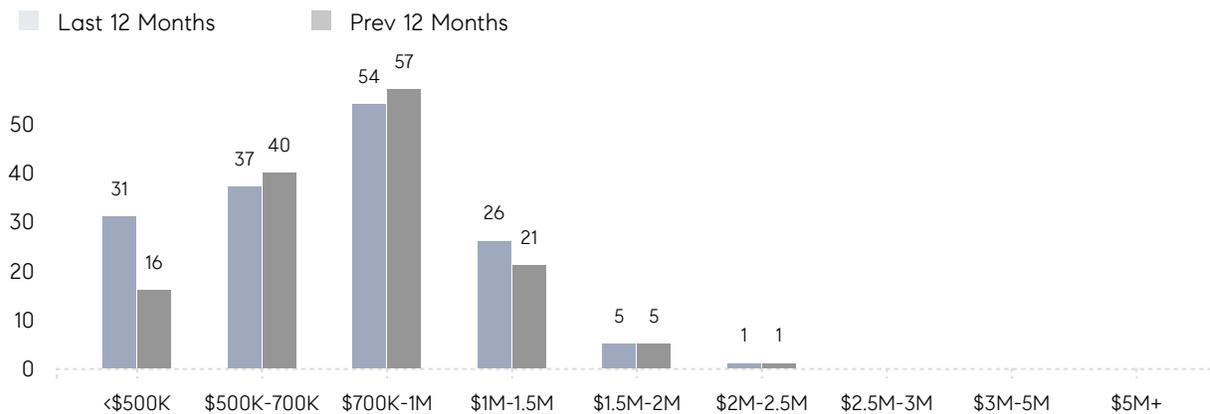
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Montclair

SEPTEMBER 2021

UNDER CONTRACT

40
Total
Properties

\$711K
Average
Price

\$699K
Median
Price

-38%
Decrease From
Sep 2020

-2%
Decrease From
Sep 2020

16%
Increase From
Sep 2020

UNITS SOLD

63
Total
Properties

\$867K
Average
Price

\$800K
Median
Price

-11%
Decrease From
Sep 2020

3%
Increase From
Sep 2020

-3%
Decrease From
Sep 2020

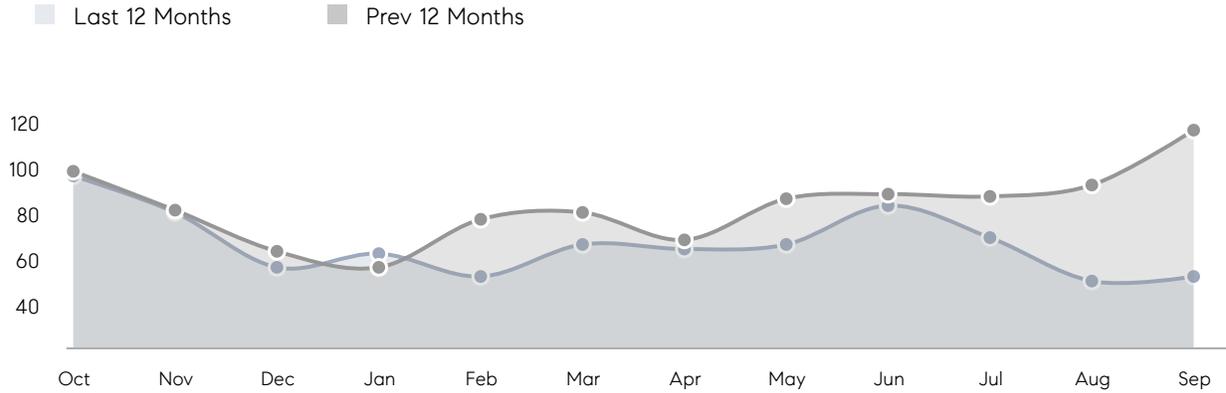
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 26 | 4% |
| | % OF ASKING PRICE | 115% | 112% | |
| | AVERAGE SOLD PRICE | \$866,559 | \$844,938 | 2.6% |
| | # OF CONTRACTS | 40 | 65 | -38.5% |
| | NEW LISTINGS | 47 | 100 | -53% |
| Houses | AVERAGE DOM | 22 | 19 | 16% |
| | % OF ASKING PRICE | 120% | 114% | |
| | AVERAGE SOLD PRICE | \$1,059,228 | \$950,752 | 11% |
| | # OF CONTRACTS | 32 | 46 | -30% |
| | NEW LISTINGS | 35 | 84 | -58% |
| Condo/Co-op/TH | AVERAGE DOM | 42 | 55 | -24% |
| | % OF ASKING PRICE | 98% | 104% | |
| | AVERAGE SOLD PRICE | \$300,594 | \$372,846 | -19% |
| | # OF CONTRACTS | 8 | 19 | -58% |
| | NEW LISTINGS | 12 | 16 | -25% |

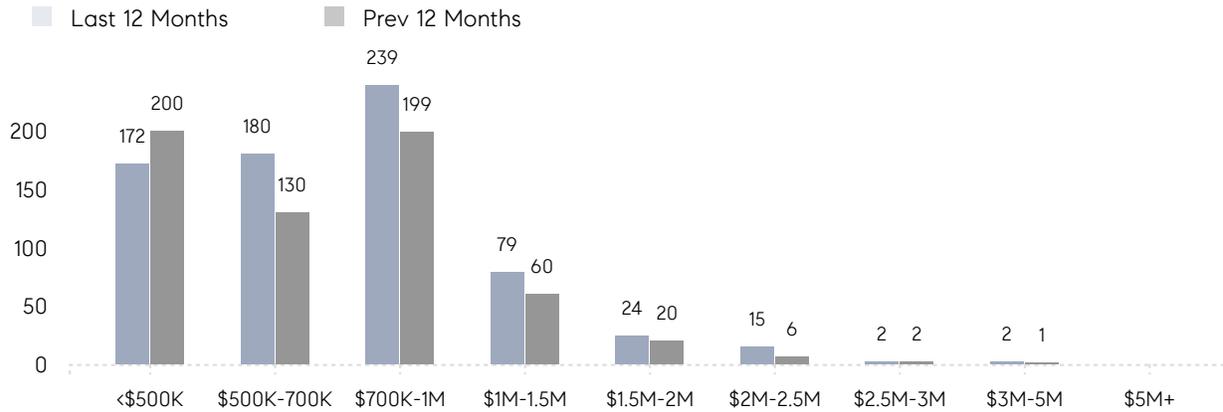
Montclair

SEPTEMBER 2021

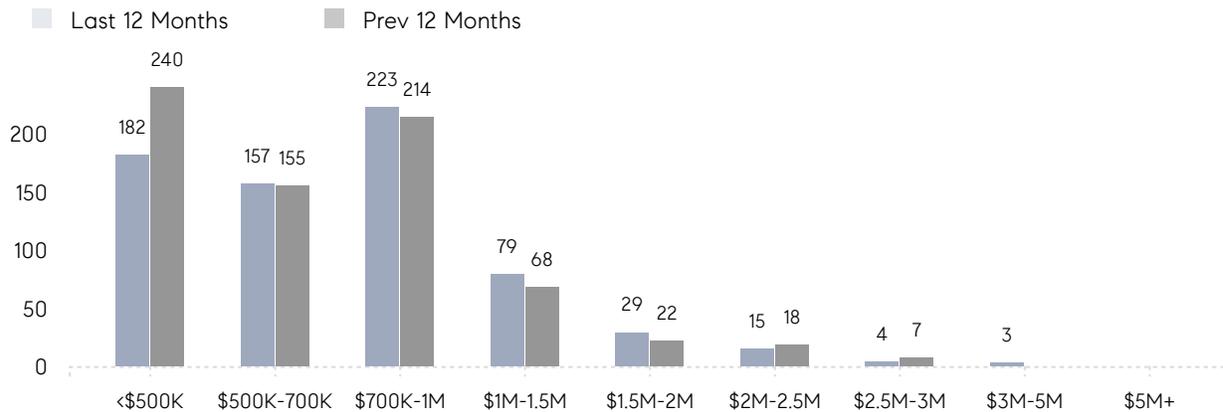
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Montvale

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$706K | \$669K |
| Total Properties | Average Price | Median Price |
| -44% | -14% | -21% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 16 | \$652K | \$605K |
| Total Properties | Average Price | Median Price |
| -24% | -12% | -20% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

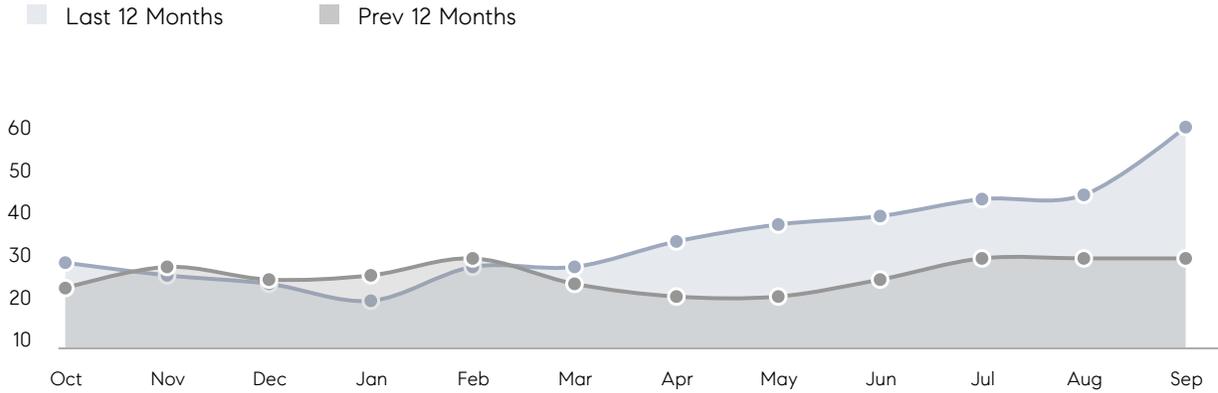
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 47 | -60% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$652,438 | \$742,405 | -12.1% |
| | # OF CONTRACTS | 9 | 16 | -43.7% |
| | NEW LISTINGS | 27 | 18 | 50% |
| Houses | AVERAGE DOM | 24 | 53 | -55% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$742,400 | \$754,563 | -2% |
| | # OF CONTRACTS | 1 | 13 | -92% |
| | NEW LISTINGS | 5 | 14 | -64% |
| Condo/Co-op/TH | AVERAGE DOM | 12 | 27 | -56% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$502,500 | \$703,500 | -29% |
| | # OF CONTRACTS | 8 | 3 | 167% |
| | NEW LISTINGS | 22 | 4 | 450% |

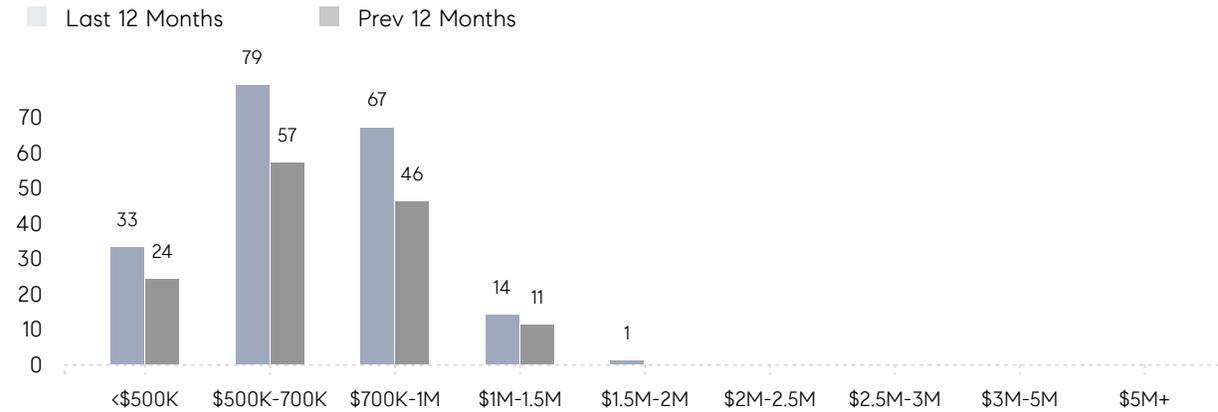
Montvale

SEPTEMBER 2021

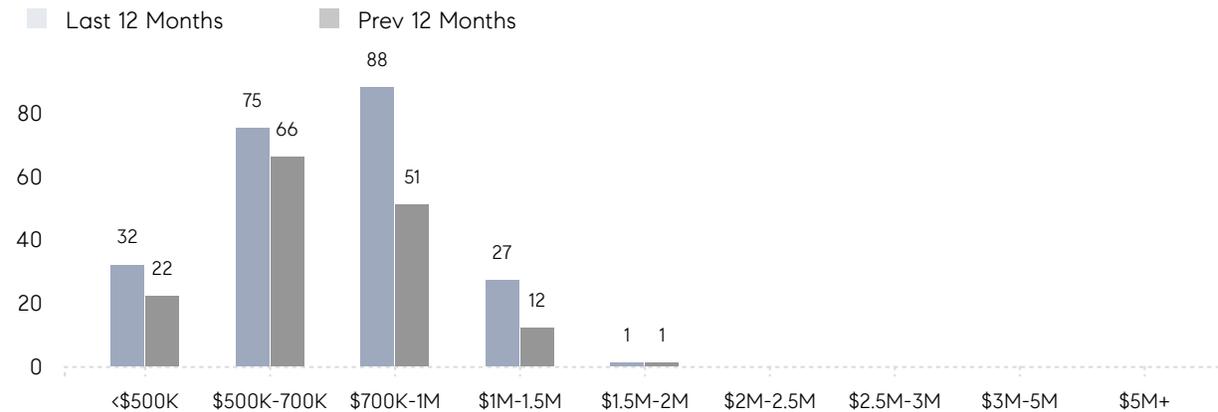
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Montville

SEPTEMBER 2021

UNDER CONTRACT

24
Total
Properties

\$638K
Average
Price

\$582K
Median
Price

-11%
Decrease From
Sep 2020

2%
Increase From
Sep 2020

1%
Increase From
Sep 2020

UNITS SOLD

27
Total
Properties

\$757K
Average
Price

\$642K
Median
Price

0%
Change From
Sep 2020

21%
Increase From
Sep 2020

13%
Increase From
Sep 2020

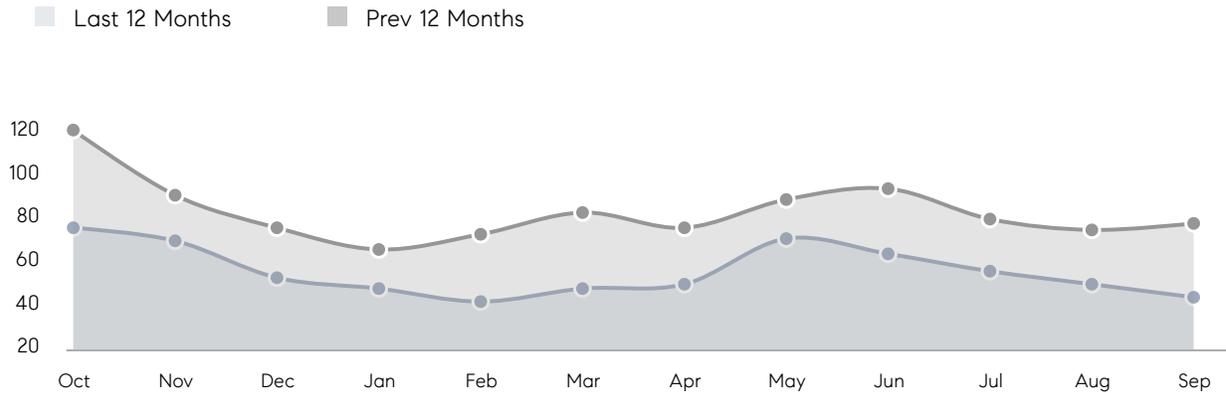
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 36 | 38 | -5% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$757,111 | \$624,181 | 21.3% |
| | # OF CONTRACTS | 24 | 27 | -11.1% |
| | NEW LISTINGS | 30 | 39 | -23% |
| Houses | AVERAGE DOM | 40 | 37 | 8% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$946,250 | \$728,915 | 30% |
| | # OF CONTRACTS | 18 | 21 | -14% |
| | NEW LISTINGS | 26 | 35 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 42 | -29% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$482,000 | \$375,438 | 28% |
| | # OF CONTRACTS | 6 | 6 | 0% |
| | NEW LISTINGS | 4 | 4 | 0% |

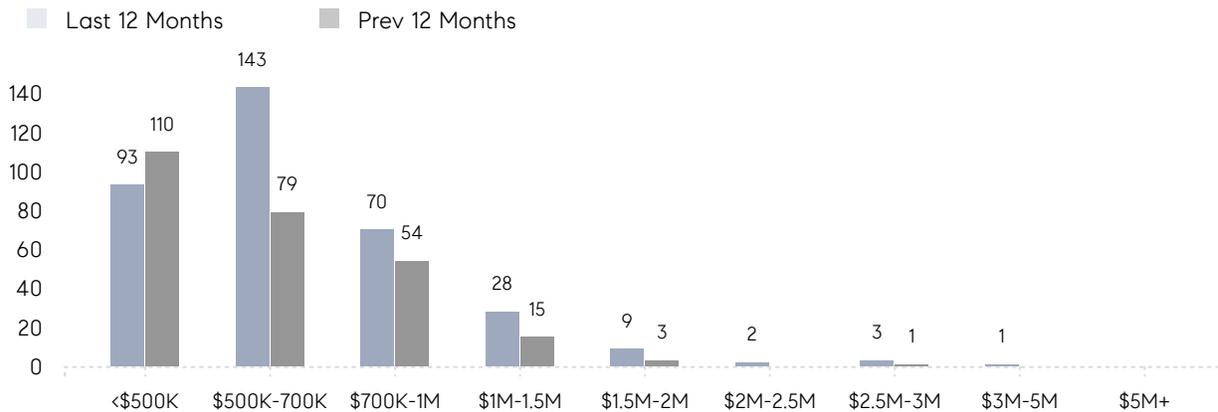
Montville

SEPTEMBER 2021

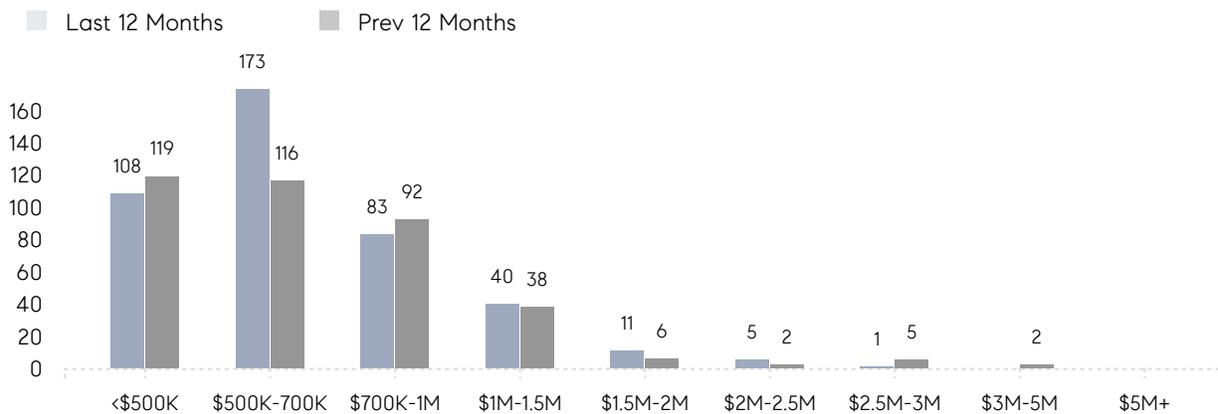
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Moonachie

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 1 | \$45.0K | \$45.0K |
| Total Properties | Average Price | Median Price |
| -67% | -89% | -89% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$490K | \$490K |
| Total Properties | Average Price | Median Price |
| -33% | 29% | 53% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

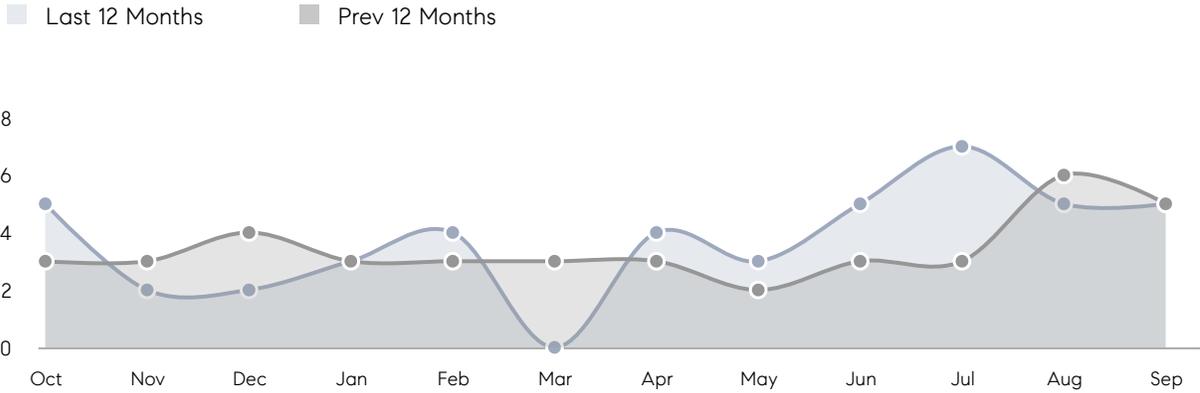
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 11 | 24 | -54% |
| | % OF ASKING PRICE | 103% | 95% | |
| | AVERAGE SOLD PRICE | \$490,000 | \$380,000 | 28.9% |
| | # OF CONTRACTS | 1 | 3 | -66.7% |
| | NEW LISTINGS | 1 | 2 | -50% |
| Houses | AVERAGE DOM | 11 | 24 | -54% |
| | % OF ASKING PRICE | 103% | 95% | |
| | AVERAGE SOLD PRICE | \$490,000 | \$380,000 | 29% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 1 | 2 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Moonachie

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Morris Township

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 47 | \$734K | \$669K |
| Total Properties | Average Price | Median Price |
| -6% | 2% | -2% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 37 | \$717K | \$651K |
| Total Properties | Average Price | Median Price |
| -29% | 7% | 6% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

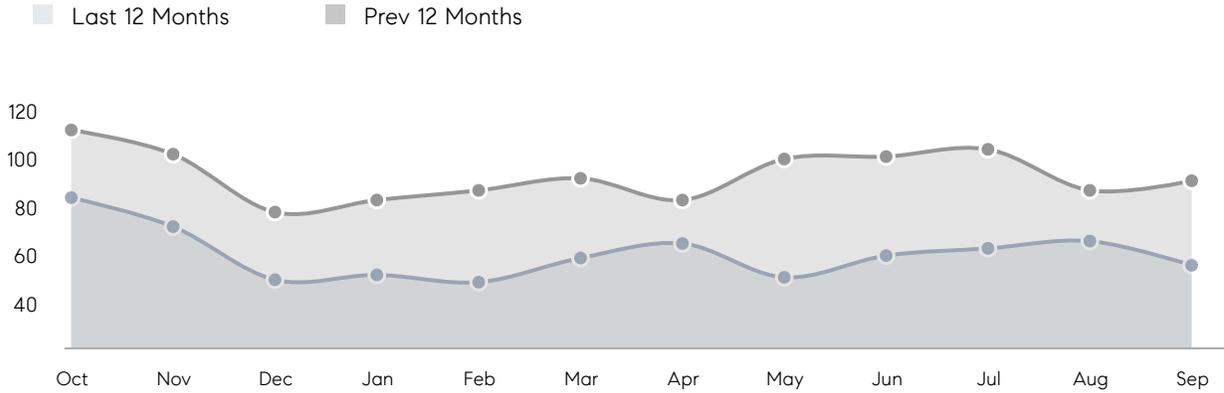
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 21 | 48 | -56% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$716,913 | \$670,197 | 7.0% |
| | # OF CONTRACTS | 47 | 50 | -6.0% |
| | NEW LISTINGS | 50 | 68 | -26% |
| Houses | AVERAGE DOM | 22 | 45 | -51% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$800,515 | \$709,890 | 13% |
| | # OF CONTRACTS | 27 | 34 | -21% |
| | NEW LISTINGS | 34 | 50 | -32% |
| Condo/Co-op/TH | AVERAGE DOM | 18 | 52 | -65% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$491,190 | \$588,476 | -17% |
| | # OF CONTRACTS | 20 | 16 | 25% |
| | NEW LISTINGS | 16 | 18 | -11% |

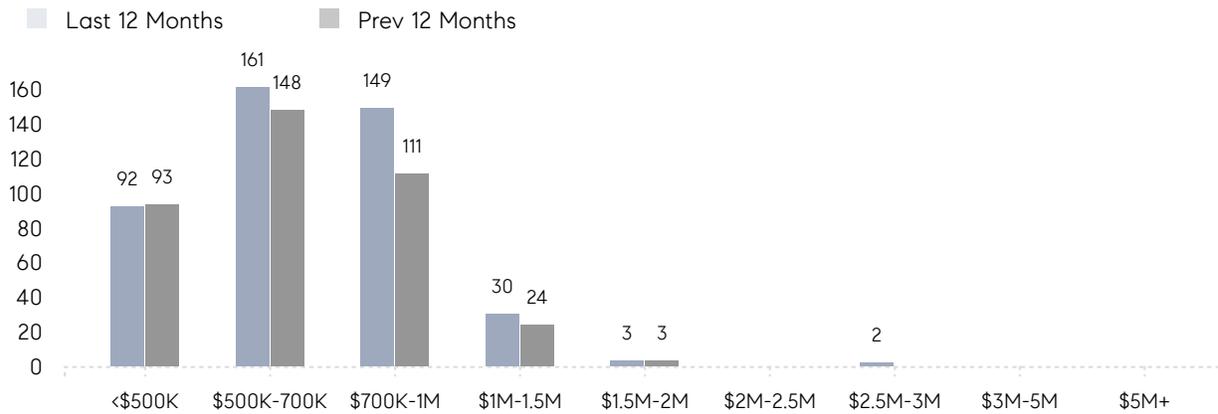
Morris Township

SEPTEMBER 2021

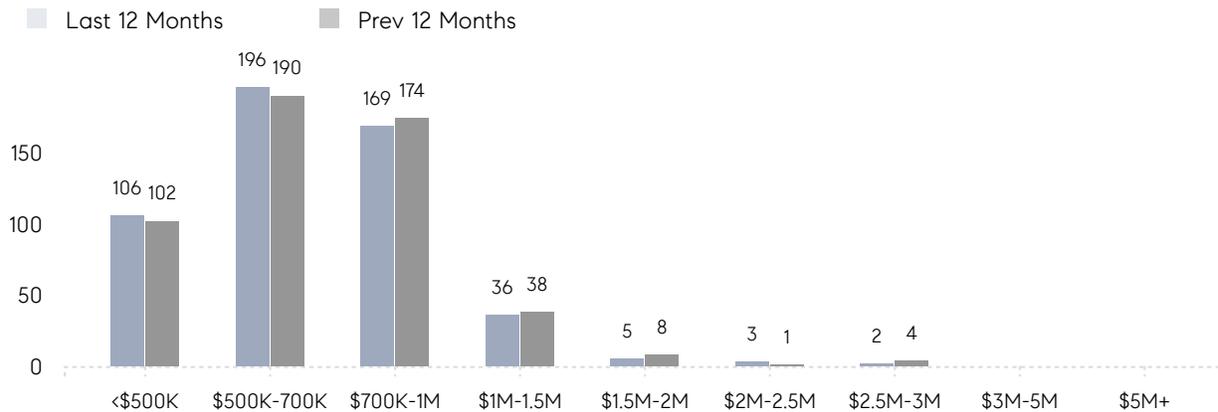
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Morris Plains

SEPTEMBER 2021

UNDER CONTRACT

12
Total
Properties

\$591K
Average
Price

\$572K
Median
Price

-14%
Decrease From
Sep 2020

19%
Increase From
Sep 2020

3%
Increase From
Sep 2020

UNITS SOLD

8
Total
Properties

\$602K
Average
Price

\$606K
Median
Price

60%
Increase From
Sep 2020

16%
Increase From
Sep 2020

18%
Increase From
Sep 2020

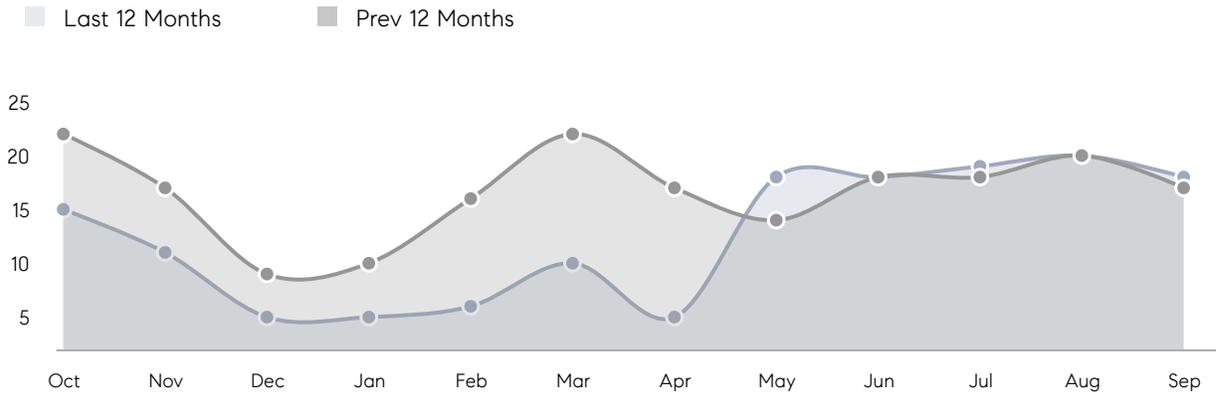
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 22 | 59% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$601,813 | \$517,000 | 16.4% |
| | # OF CONTRACTS | 12 | 14 | -14.3% |
| | NEW LISTINGS | 19 | 14 | 36% |
| Houses | AVERAGE DOM | 45 | 22 | 105% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$710,900 | \$517,000 | 38% |
| | # OF CONTRACTS | 9 | 10 | -10% |
| | NEW LISTINGS | 10 | 13 | -23% |
| Condo/Co-op/TH | AVERAGE DOM | 19 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$420,000 | - | - |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 9 | 1 | 800% |

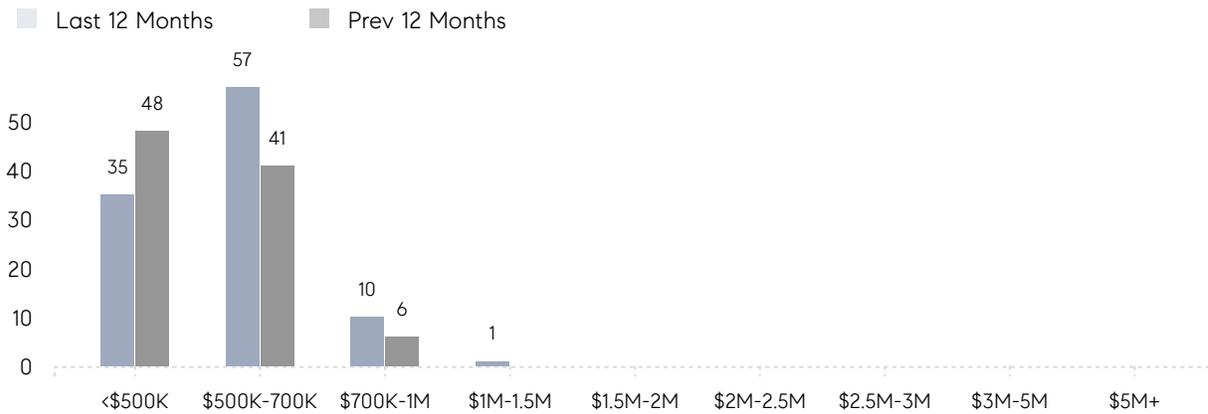
Morris Plains

SEPTEMBER 2021

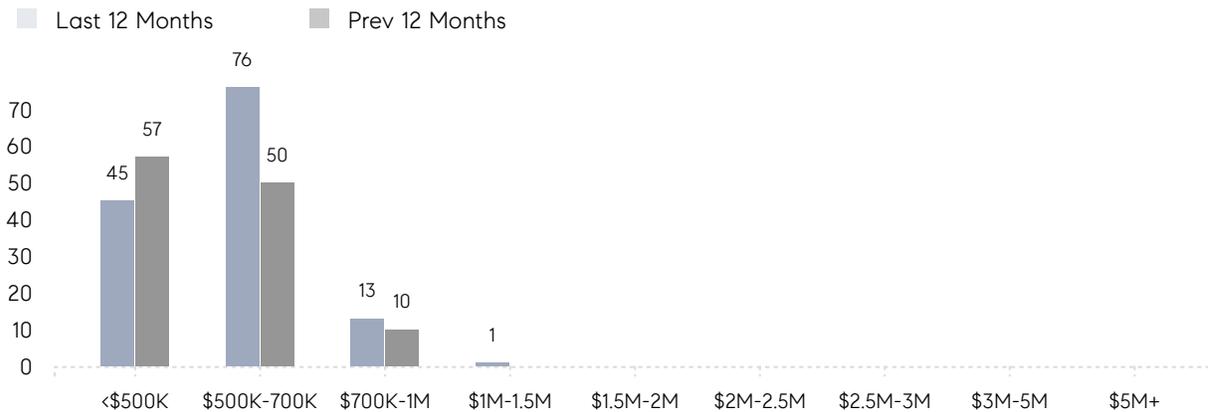
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Morristown

SEPTEMBER 2021

UNDER CONTRACT

21
Total
Properties

\$759K
Average
Price

\$549K
Median
Price

31%
Increase From
Sep 2020

42%
Increase From
Sep 2020

11%
Increase From
Sep 2020

UNITS SOLD

18
Total
Properties

\$402K
Average
Price

\$378K
Median
Price

-14%
Decrease From
Sep 2020

-27%
Decrease From
Sep 2020

-13%
Decrease From
Sep 2020

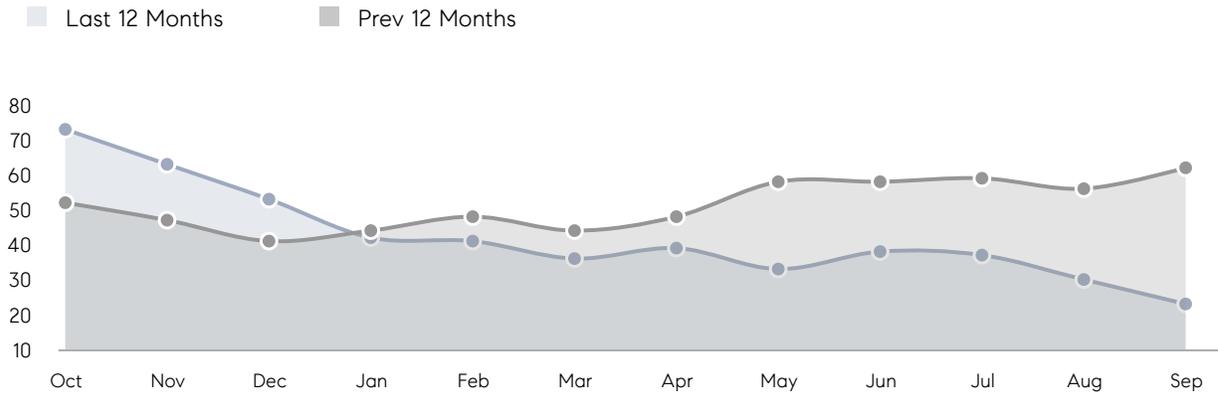
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 54 | -35% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$401,944 | \$550,424 | -27.0% |
| | # OF CONTRACTS | 21 | 16 | 31.3% |
| | NEW LISTINGS | 23 | 28 | -18% |
| Houses | AVERAGE DOM | 37 | 87 | -57% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$463,000 | \$787,357 | -41% |
| | # OF CONTRACTS | 9 | 7 | 29% |
| | NEW LISTINGS | 13 | 11 | 18% |
| Condo/Co-op/TH | AVERAGE DOM | 35 | 38 | -8% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$394,313 | \$431,957 | -9% |
| | # OF CONTRACTS | 12 | 9 | 33% |
| | NEW LISTINGS | 10 | 17 | -41% |

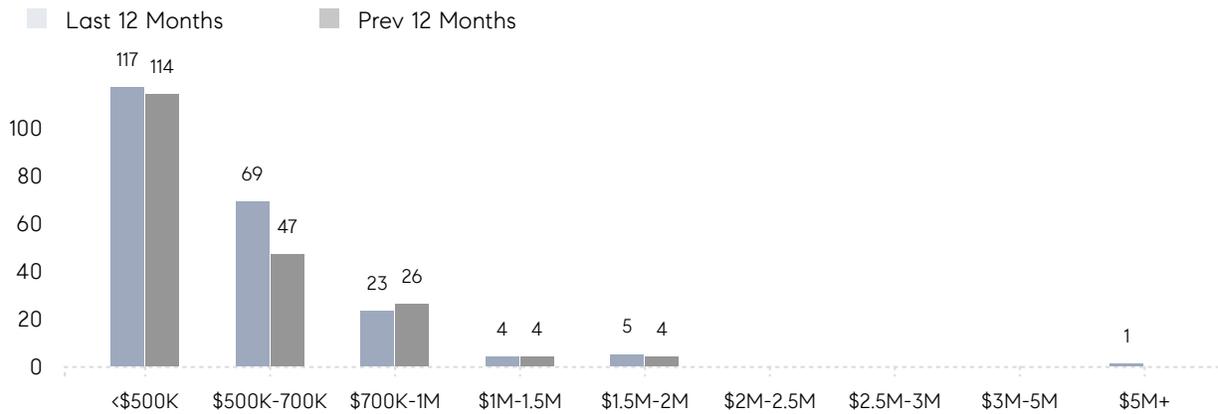
Morristown

SEPTEMBER 2021

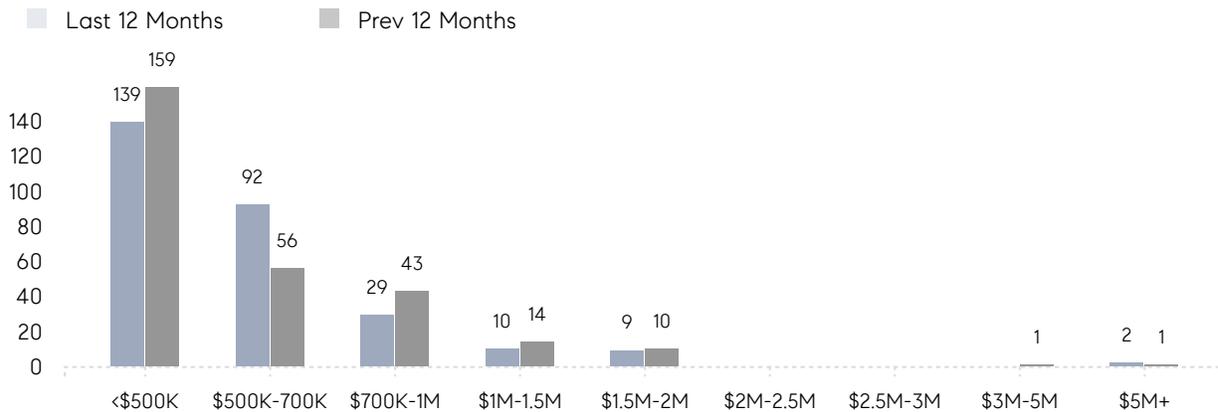
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mountain Lakes

SEPTEMBER 2021

UNDER CONTRACT

9
Total
Properties

\$1.0M
Average
Price

\$840K
Median
Price

13%
Increase From
Sep 2020

32%
Increase From
Sep 2020

18%
Increase From
Sep 2020

UNITS SOLD

8
Total
Properties

\$982K
Average
Price

\$795K
Median
Price

0%
Change From
Sep 2020

21%
Increase From
Sep 2020

4%
Increase From
Sep 2020

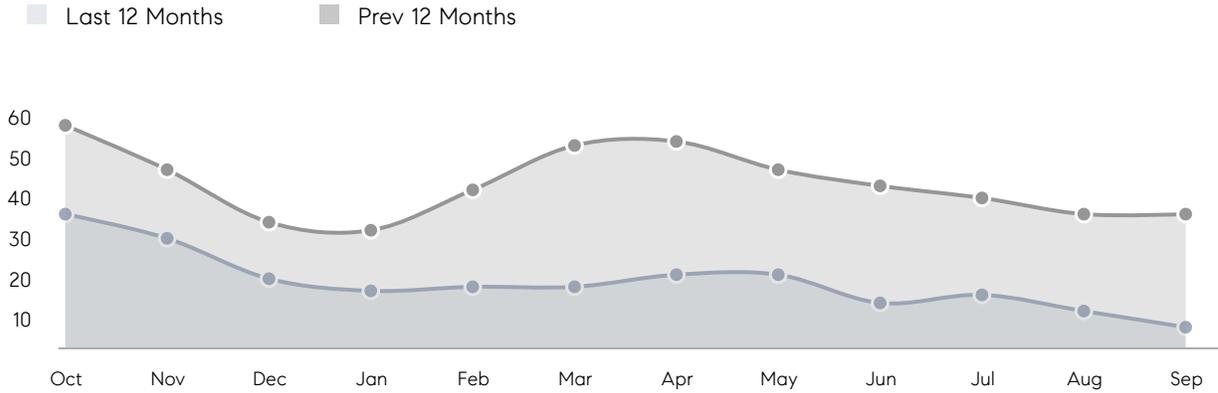
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 65 | -57% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$981,625 | \$811,000 | 21.0% |
| | # OF CONTRACTS | 9 | 8 | 12.5% |
| | NEW LISTINGS | 9 | 11 | -18% |
| Houses | AVERAGE DOM | 28 | 68 | -59% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$981,625 | \$836,143 | 17% |
| | # OF CONTRACTS | 9 | 7 | 29% |
| | NEW LISTINGS | 8 | 8 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 42 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$635,000 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 1 | 3 | -67% |

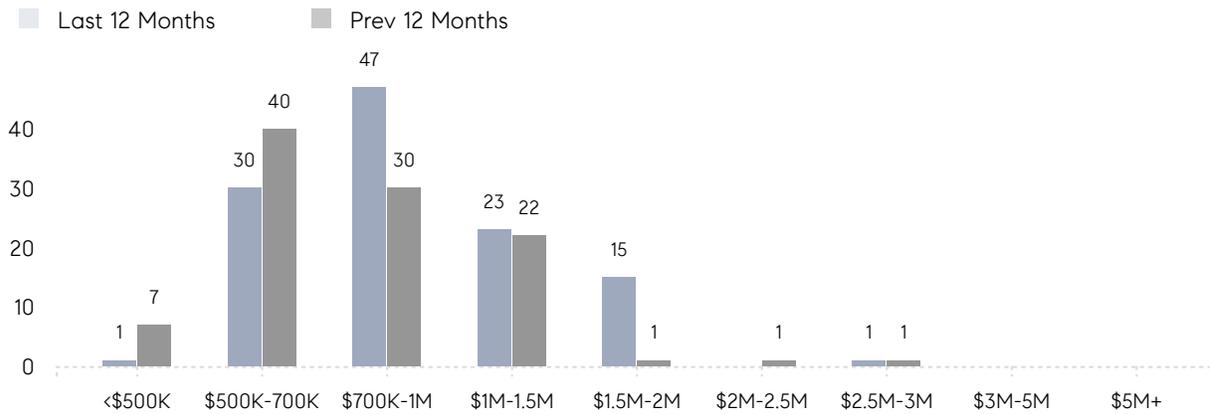
Mountain Lakes

SEPTEMBER 2021

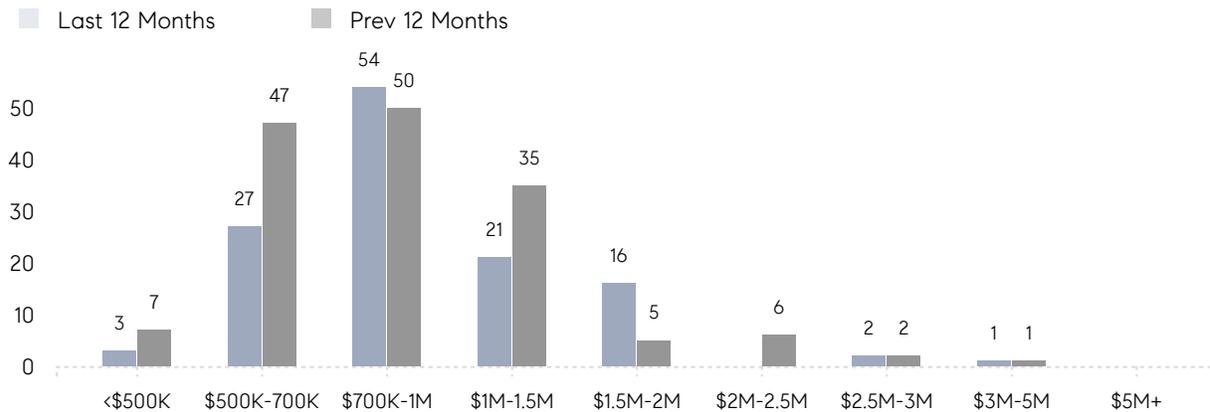
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mountainside

SEPTEMBER 2021

UNDER CONTRACT

9
Total
Properties

\$688K
Average
Price

\$699K
Median
Price

-40%
Decrease From
Sep 2020

-10%
Decrease From
Sep 2020

8%
Increase From
Sep 2020

UNITS SOLD

11
Total
Properties

\$770K
Average
Price

\$737K
Median
Price

10%
Increase From
Sep 2020

6%
Increase From
Sep 2020

2%
Increase From
Sep 2020

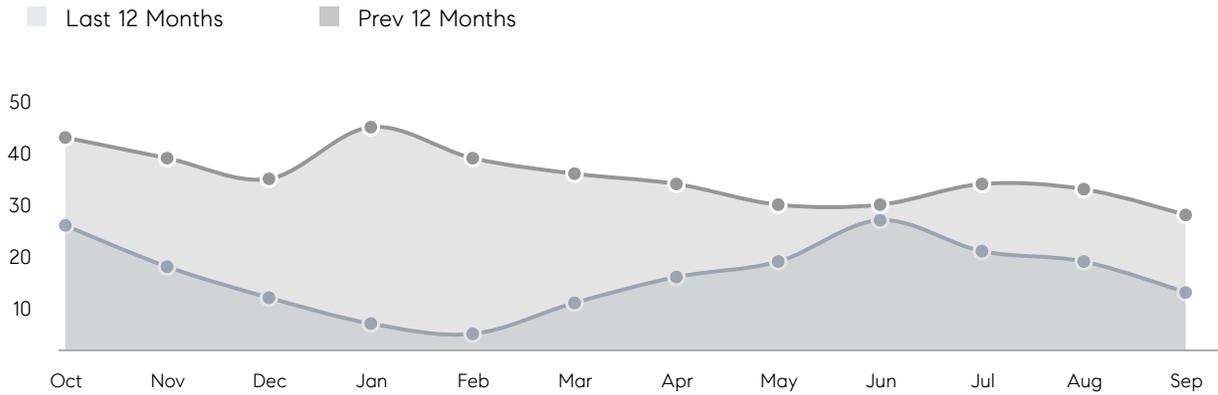
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 30 | -17% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$770,373 | \$729,400 | 5.6% |
| | # OF CONTRACTS | 9 | 15 | -40.0% |
| | NEW LISTINGS | 9 | 13 | -31% |
| Houses | AVERAGE DOM | 25 | 30 | -17% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$770,373 | \$729,400 | 6% |
| | # OF CONTRACTS | 9 | 15 | -40% |
| | NEW LISTINGS | 9 | 13 | -31% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

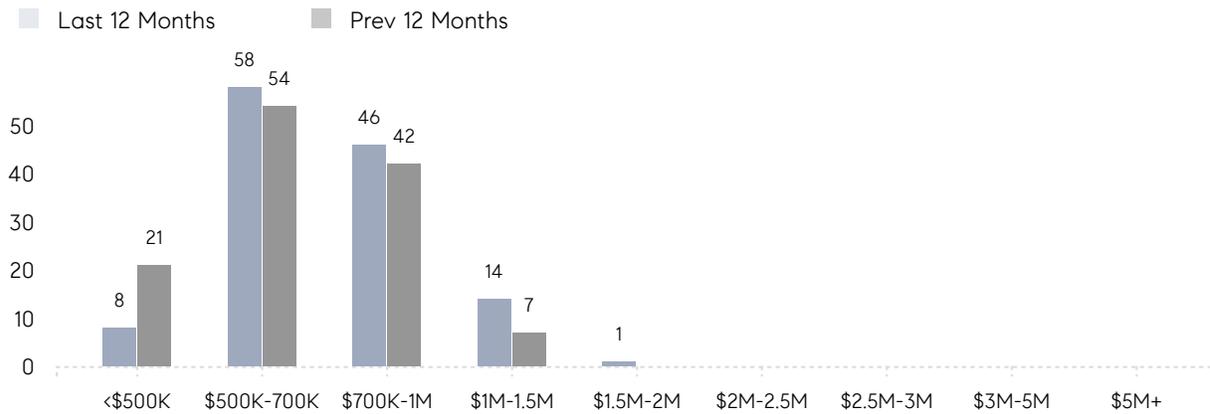
Mountainside

SEPTEMBER 2021

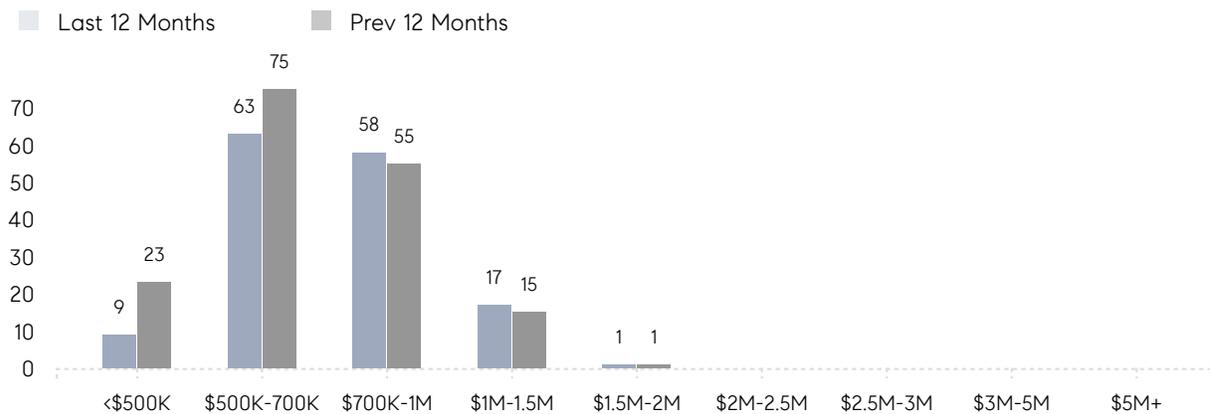
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Newark

SEPTEMBER 2021

UNDER CONTRACT

58
Total
Properties

\$313K
Average
Price

\$297K
Median
Price

16%
Increase From
Sep 2020

6%
Increase From
Sep 2020

13%
Increase From
Sep 2020

UNITS SOLD

40
Total
Properties

\$328K
Average
Price

\$325K
Median
Price

-27%
Decrease From
Sep 2020

25%
Increase From
Sep 2020

27%
Increase From
Sep 2020

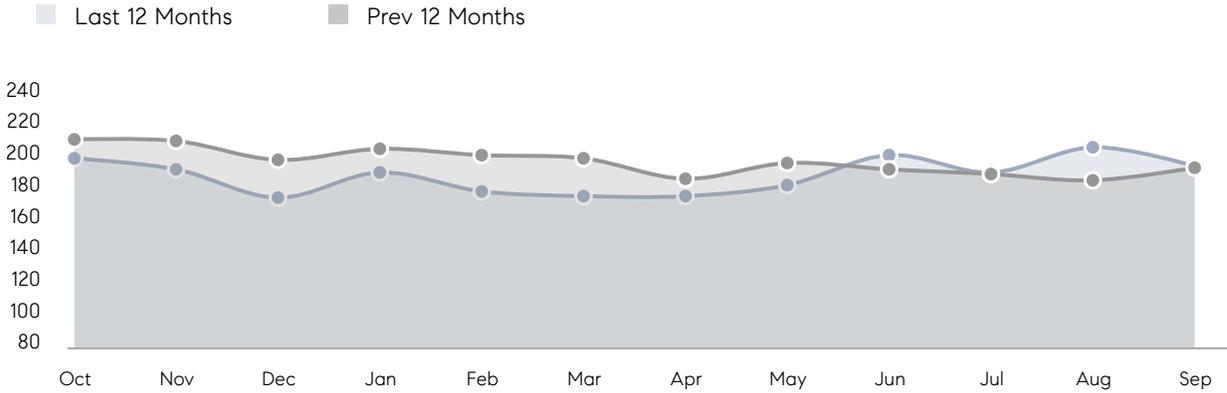
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 71 | -45% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$328,405 | \$262,802 | 25.0% |
| | # OF CONTRACTS | 58 | 50 | 16.0% |
| | NEW LISTINGS | 72 | 91 | -21% |
| Houses | AVERAGE DOM | 43 | 68 | -37% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$356,252 | \$269,700 | 32% |
| | # OF CONTRACTS | 35 | 39 | -10% |
| | NEW LISTINGS | 47 | 61 | -23% |
| Condo/Co-op/TH | AVERAGE DOM | 22 | 84 | -74% |
| | % OF ASKING PRICE | 105% | 99% | |
| | AVERAGE SOLD PRICE | \$220,500 | \$238,083 | -7% |
| | # OF CONTRACTS | 23 | 11 | 109% |
| | NEW LISTINGS | 25 | 30 | -17% |

Newark

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



New Milford

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 15 | \$501K | \$480K |
| Total Properties | Average Price | Median Price |
| -17% | -3% | -2% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|----------------------|------------------------|
| 13 | \$508K | \$525K |
| Total Properties | Average Price | Median Price |
| -38% | 0% | 17% |
| Decrease From Sep 2020 | Change From Sep 2020 | Increase From Sep 2020 |

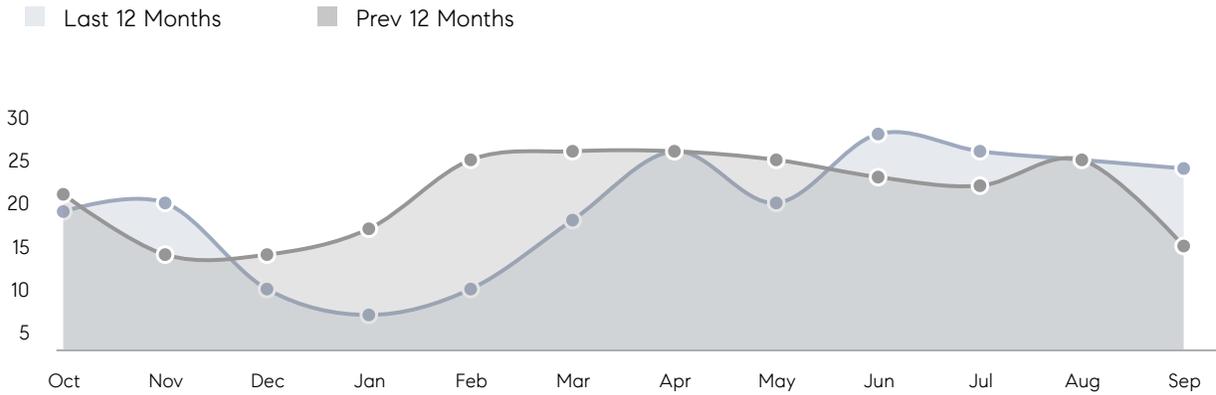
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 48 | 47 | 2% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$508,077 | \$507,881 | 0.0% |
| | # OF CONTRACTS | 15 | 18 | -16.7% |
| | NEW LISTINGS | 14 | 10 | 40% |
| Houses | AVERAGE DOM | 50 | 47 | 6% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$512,917 | \$507,881 | 1% |
| | # OF CONTRACTS | 14 | 17 | -18% |
| | NEW LISTINGS | 14 | 10 | 40% |
| Condo/Co-op/TH | AVERAGE DOM | 27 | - | - |
| | % OF ASKING PRICE | 101% | - | |
| | AVERAGE SOLD PRICE | \$450,000 | - | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

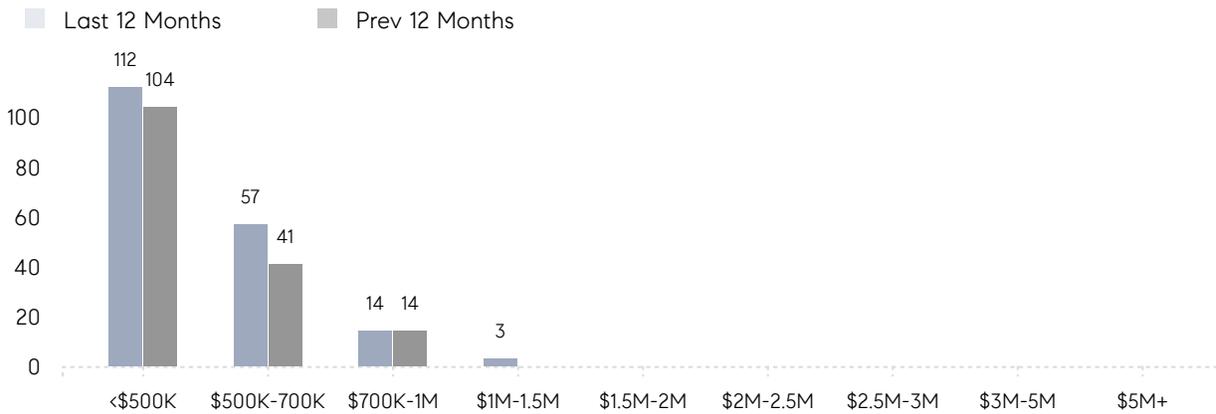
New Milford

SEPTEMBER 2021

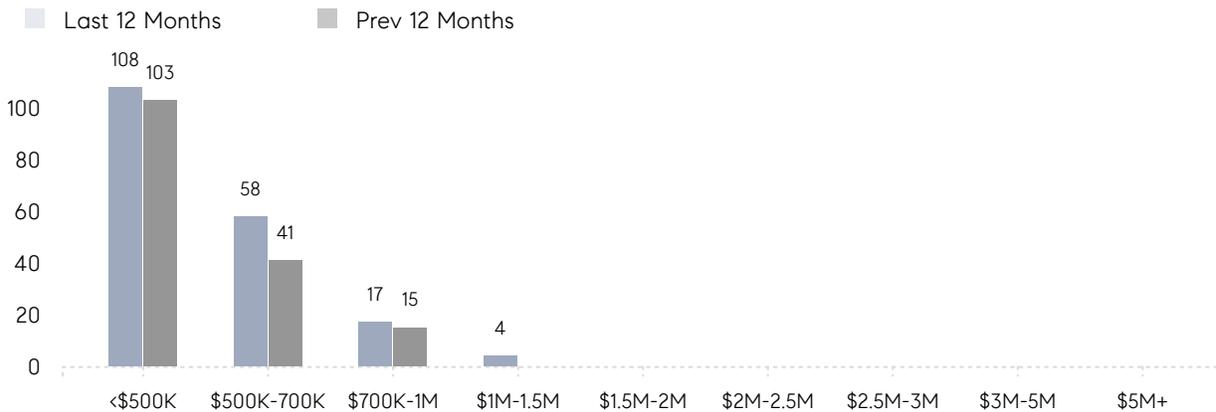
Monthly Inventory



Contracts By Price Range



Listings By Price Range



New Providence

SEPTEMBER 2021

UNDER CONTRACT

11
Total
Properties

\$724K
Average
Price

\$669K
Median
Price

-48%
Decrease From
Sep 2020

-2%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

UNITS SOLD

10
Total
Properties

\$761K
Average
Price

\$643K
Median
Price

-58%
Decrease From
Sep 2020

21%
Increase From
Sep 2020

-1%
Change From
Sep 2020

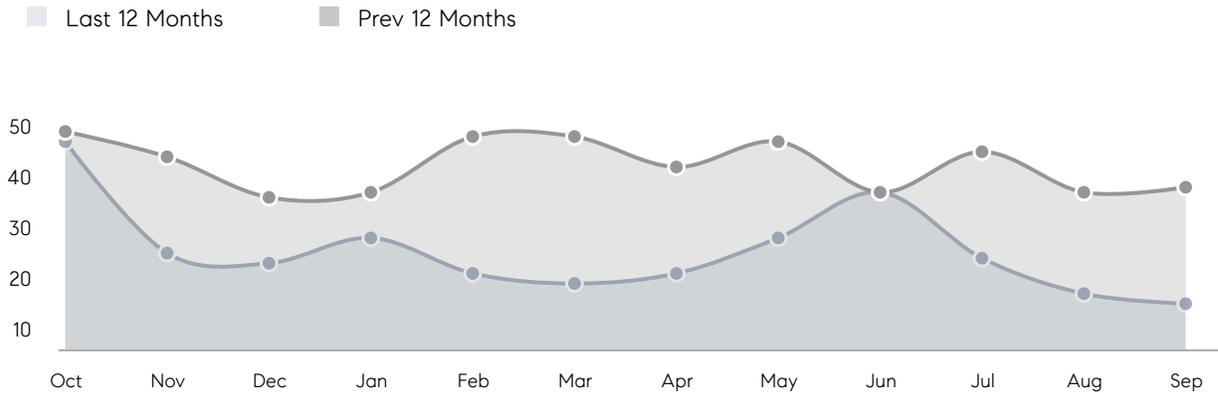
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 34 | -3% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$760,700 | \$630,709 | 20.6% |
| | # OF CONTRACTS | 11 | 21 | -47.6% |
| | NEW LISTINGS | 11 | 29 | -62% |
| Houses | AVERAGE DOM | 33 | 27 | 22% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$760,700 | \$682,655 | 11% |
| | # OF CONTRACTS | 10 | 20 | -50% |
| | NEW LISTINGS | 11 | 25 | -56% |
| Condo/Co-op/TH | AVERAGE DOM | - | 70 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$370,975 | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 4 | 0% |

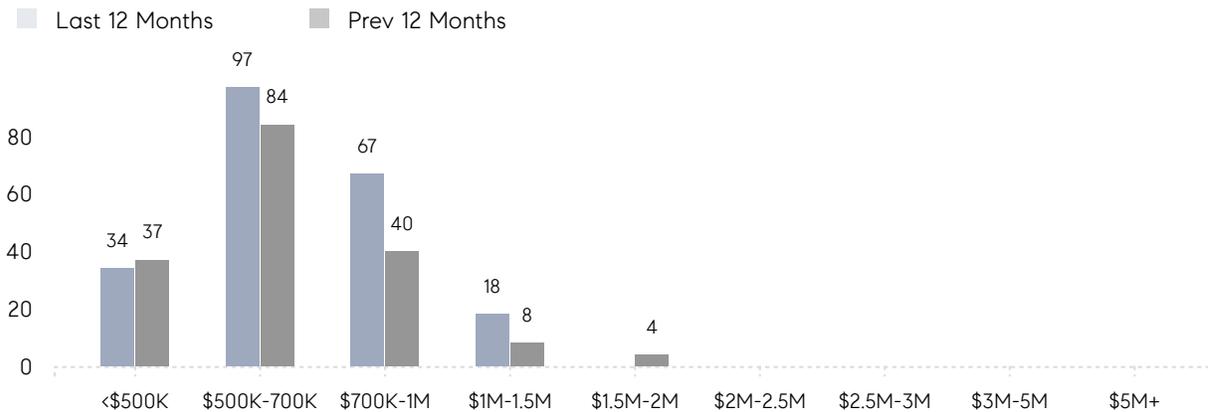
New Providence

SEPTEMBER 2021

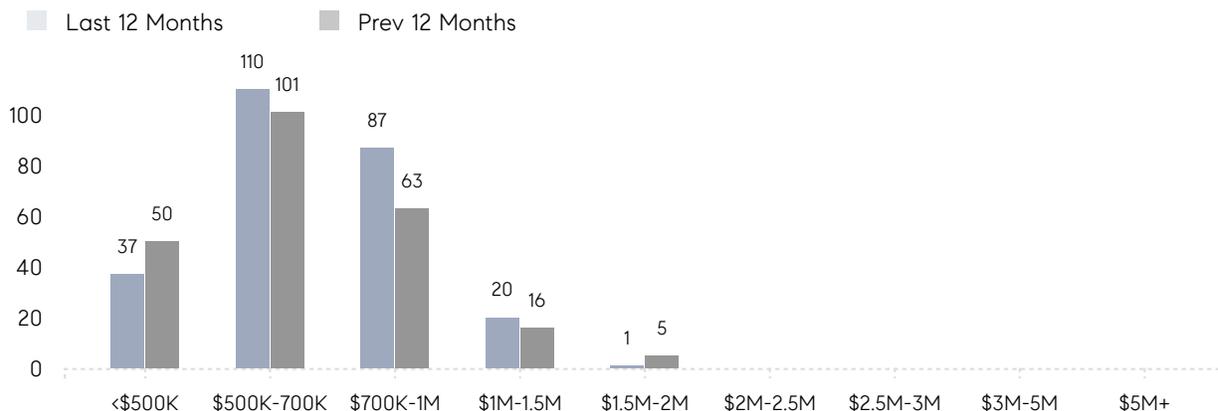
Monthly Inventory



Contracts By Price Range



Listings By Price Range



North Arlington

SEPTEMBER 2021

UNDER CONTRACT

6
Total
Properties

\$502K
Average
Price

\$495K
Median
Price

50%
Increase From
Sep 2020

21%
Increase From
Sep 2020

20%
Increase From
Sep 2020

UNITS SOLD

7
Total
Properties

\$518K
Average
Price

\$485K
Median
Price

-50%
Decrease From
Sep 2020

25%
Increase From
Sep 2020

33%
Increase From
Sep 2020

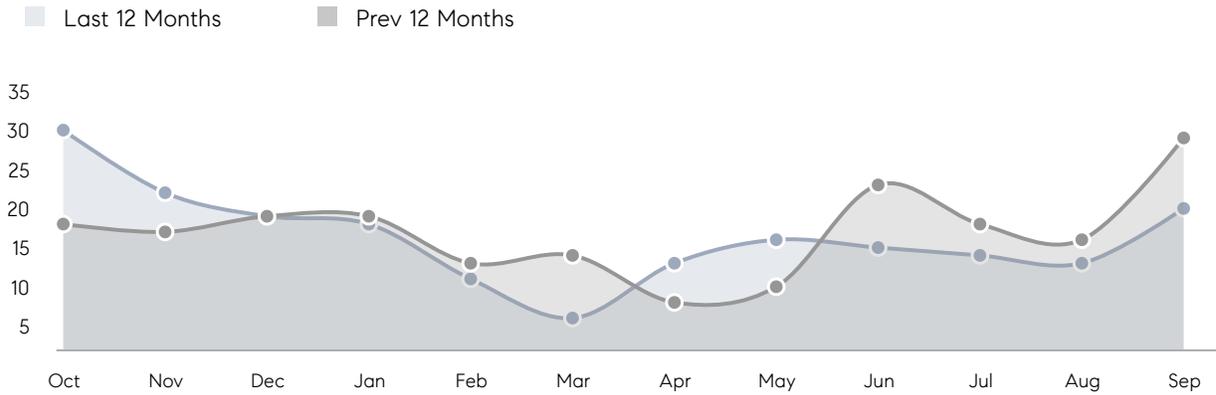
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 40 | -37% |
| | % OF ASKING PRICE | 106% | 101% | |
| | AVERAGE SOLD PRICE | \$518,286 | \$415,500 | 24.7% |
| | # OF CONTRACTS | 6 | 4 | 50.0% |
| | NEW LISTINGS | 15 | 18 | -17% |
| Houses | AVERAGE DOM | 25 | 37 | -32% |
| | % OF ASKING PRICE | 106% | 102% | |
| | AVERAGE SOLD PRICE | \$518,286 | \$426,417 | 22% |
| | # OF CONTRACTS | 6 | 4 | 50% |
| | NEW LISTINGS | 15 | 18 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | - | 60 | - |
| | % OF ASKING PRICE | - | 95% | |
| | AVERAGE SOLD PRICE | - | \$350,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

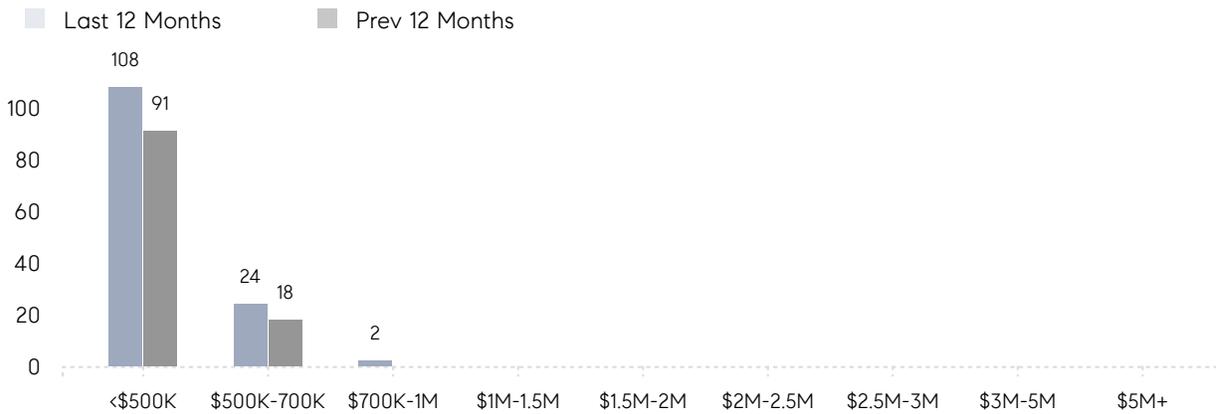
North Arlington

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



North Bergen

SEPTEMBER 2021

UNDER CONTRACT

18
Total
Properties

\$424K
Average
Price

\$484K
Median
Price

-10%
Decrease From
Sep 2020

9%
Increase From
Sep 2020

22%
Increase From
Sep 2020

UNITS SOLD

27
Total
Properties

\$407K
Average
Price

\$452K
Median
Price

-7%
Decrease From
Sep 2020

22%
Increase From
Sep 2020

32%
Increase From
Sep 2020

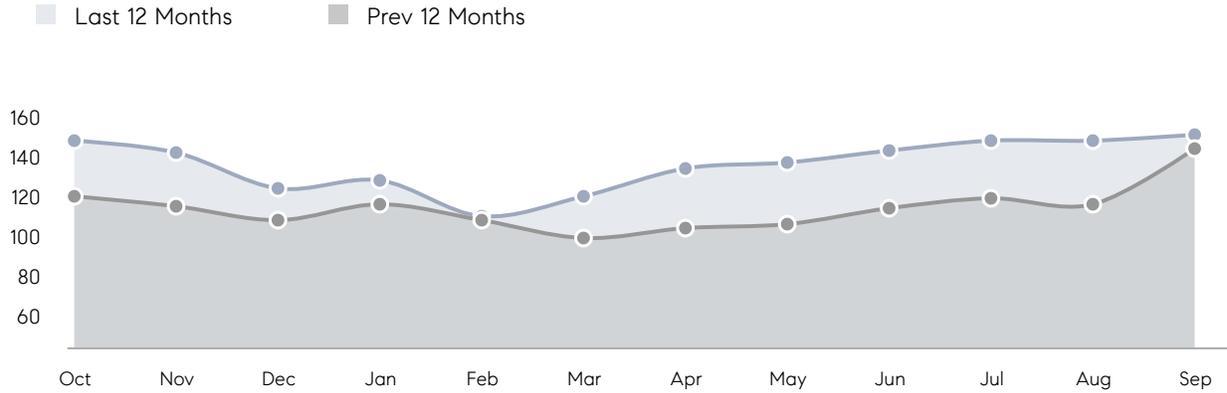
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 44 | 47 | -6% |
| | % OF ASKING PRICE | 92% | 97% | |
| | AVERAGE SOLD PRICE | \$406,617 | \$333,441 | 21.9% |
| | # OF CONTRACTS | 18 | 20 | -10.0% |
| | NEW LISTINGS | 51 | 68 | -25% |
| Houses | AVERAGE DOM | 39 | 31 | 26% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$524,700 | \$471,594 | 11% |
| | # OF CONTRACTS | 11 | 7 | 57% |
| | NEW LISTINGS | 17 | 23 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 49 | 56 | -12% |
| | % OF ASKING PRICE | 86% | 97% | |
| | AVERAGE SOLD PRICE | \$312,150 | \$268,000 | 16% |
| | # OF CONTRACTS | 7 | 13 | -46% |
| | NEW LISTINGS | 34 | 45 | -24% |

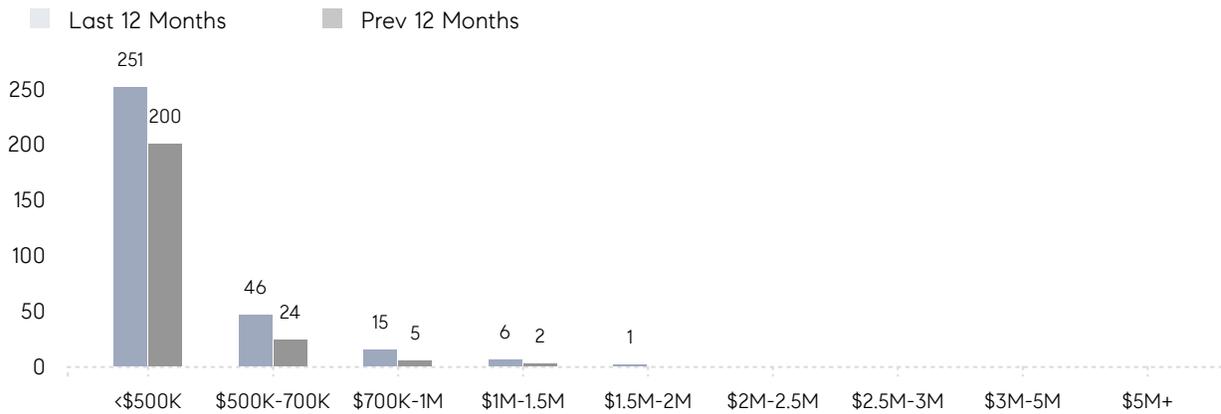
North Bergen

SEPTEMBER 2021

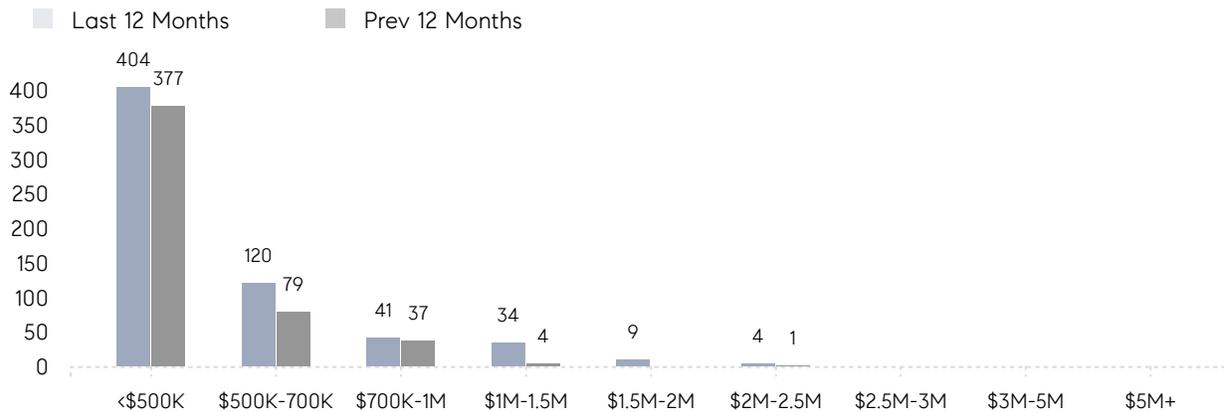
Monthly Inventory



Contracts By Price Range



Listings By Price Range



North Caldwell

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$730K | \$669K |
| Total Properties | Average Price | Median Price |
| -65% | -17% | -7% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$799K | \$760K |
| Total Properties | Average Price | Median Price |
| 22% | 9% | 8% |
| Increase From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

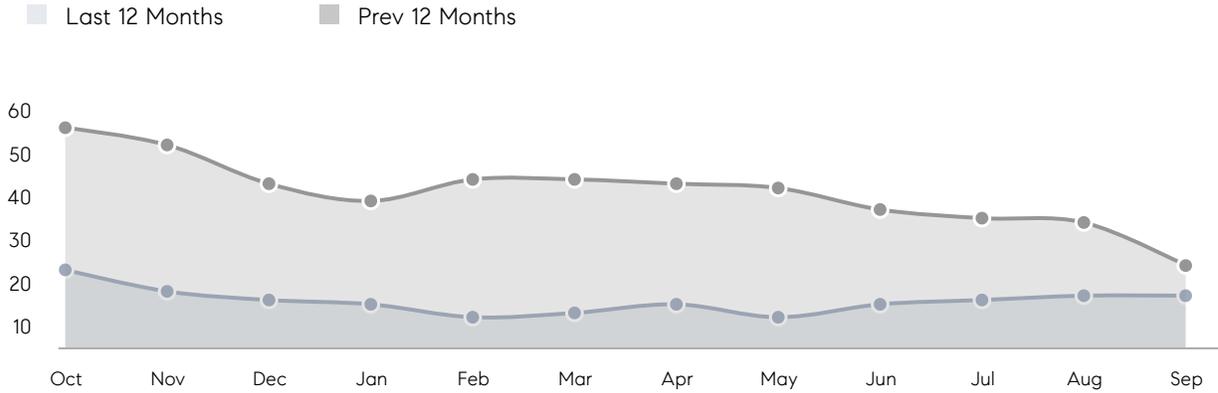
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 47 | 61 | -23% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$798,818 | \$730,056 | 9.4% |
| | # OF CONTRACTS | 6 | 17 | -64.7% |
| | NEW LISTINGS | 8 | 14 | -43% |
| Houses | AVERAGE DOM | 45 | 63 | -29% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$831,889 | \$738,938 | 13% |
| | # OF CONTRACTS | 5 | 16 | -69% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | 57 | 46 | 24% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$650,000 | \$659,000 | -1% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |

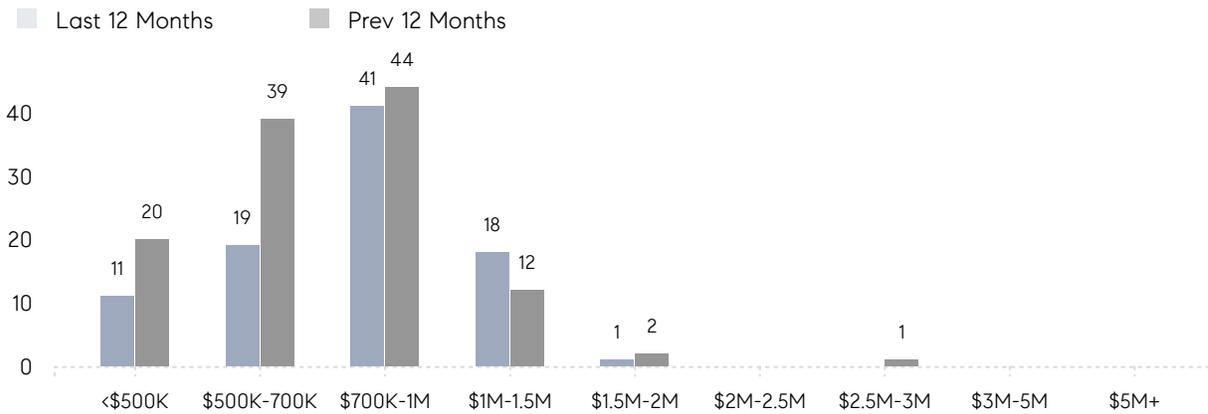
North Caldwell

SEPTEMBER 2021

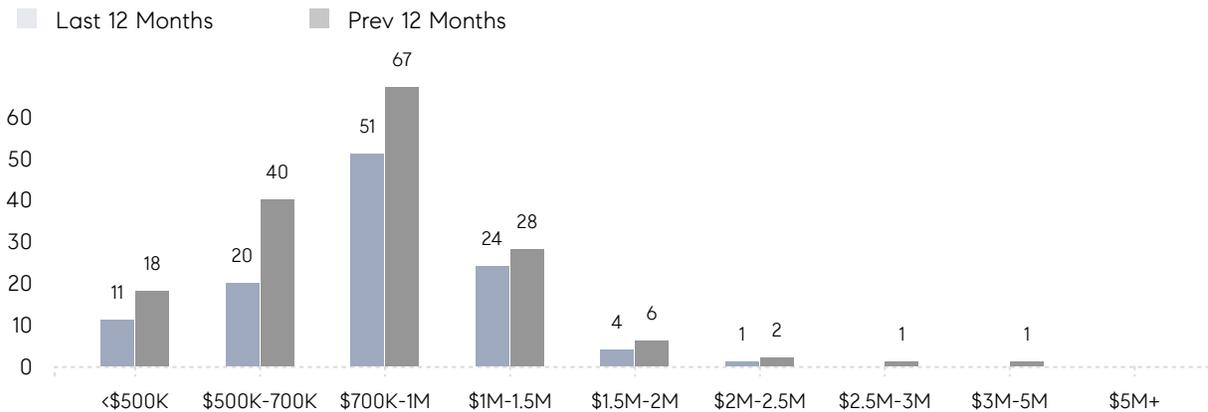
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Northvale

SEPTEMBER 2021

UNDER CONTRACT

7
Total
Properties

\$584K
Average
Price

\$545K
Median
Price

40%
Increase From
Sep 2020

-16%
Decrease From
Sep 2020

9%
Increase From
Sep 2020

UNITS SOLD

8
Total
Properties

\$604K
Average
Price

\$593K
Median
Price

-11%
Decrease From
Sep 2020

8%
Increase From
Sep 2020

10%
Increase From
Sep 2020

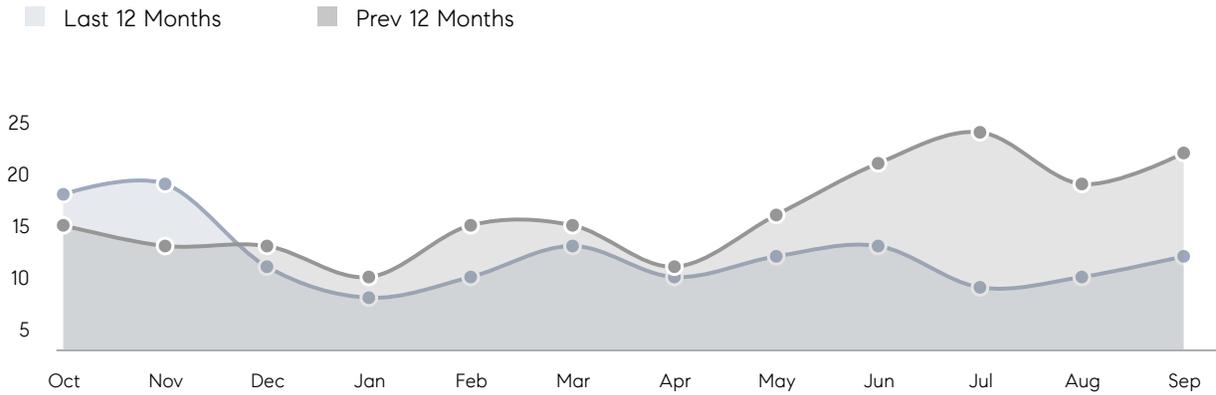
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 120 | -78% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$603,813 | \$561,533 | 7.5% |
| | # OF CONTRACTS | 7 | 5 | 40.0% |
| | NEW LISTINGS | 9 | 9 | 0% |
| Houses | AVERAGE DOM | 26 | 82 | -68% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$603,813 | \$572,000 | 6% |
| | # OF CONTRACTS | 6 | 4 | 50% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | - | 255 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$524,900 | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

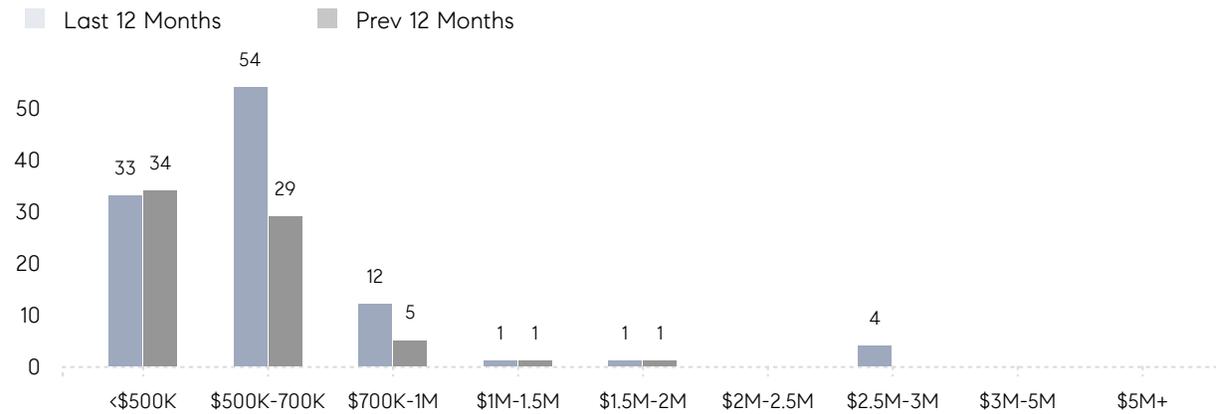
Northvale

SEPTEMBER 2021

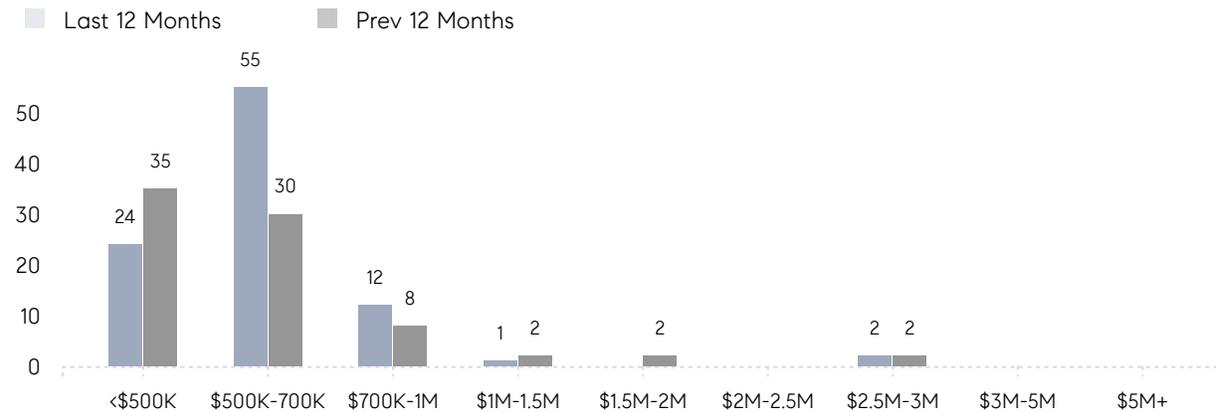
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Norwood

SEPTEMBER 2021

UNDER CONTRACT

5
Total
Properties

\$798K
Average
Price

\$698K
Median
Price

-37%
Decrease From
Sep 2020

17%
Increase From
Sep 2020

22%
Increase From
Sep 2020

UNITS SOLD

4
Total
Properties

\$615K
Average
Price

\$610K
Median
Price

-60%
Decrease From
Sep 2020

-1%
Change From
Sep 2020

20%
Increase From
Sep 2020

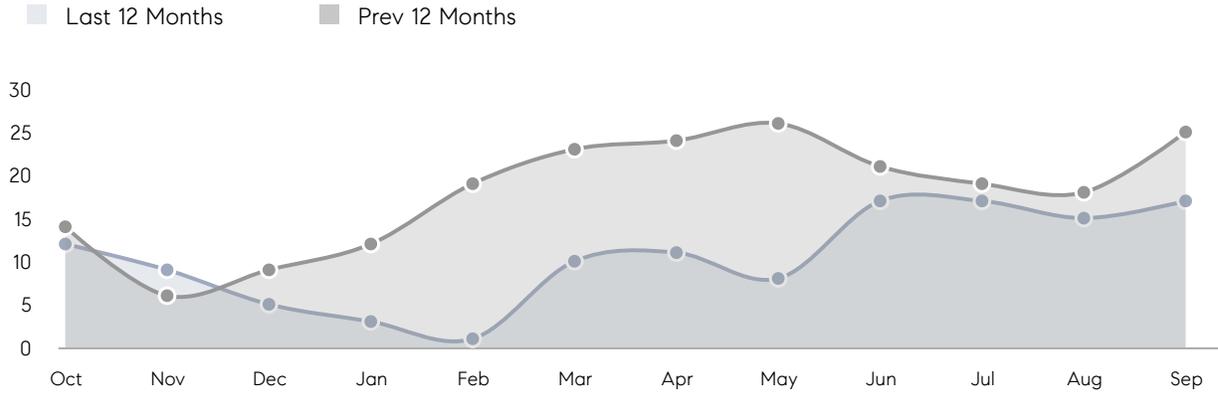
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 14 | 28 | -50% |
| | % OF ASKING PRICE | 97% | 99% | |
| | AVERAGE SOLD PRICE | \$614,750 | \$618,400 | -0.6% |
| | # OF CONTRACTS | 5 | 8 | -37.5% |
| | NEW LISTINGS | 7 | 14 | -50% |
| Houses | AVERAGE DOM | 18 | 28 | -36% |
| | % OF ASKING PRICE | 96% | 99% | |
| | AVERAGE SOLD PRICE | \$626,333 | \$618,400 | 1% |
| | # OF CONTRACTS | 5 | 8 | -37% |
| | NEW LISTINGS | 6 | 12 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 0 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$580,000 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

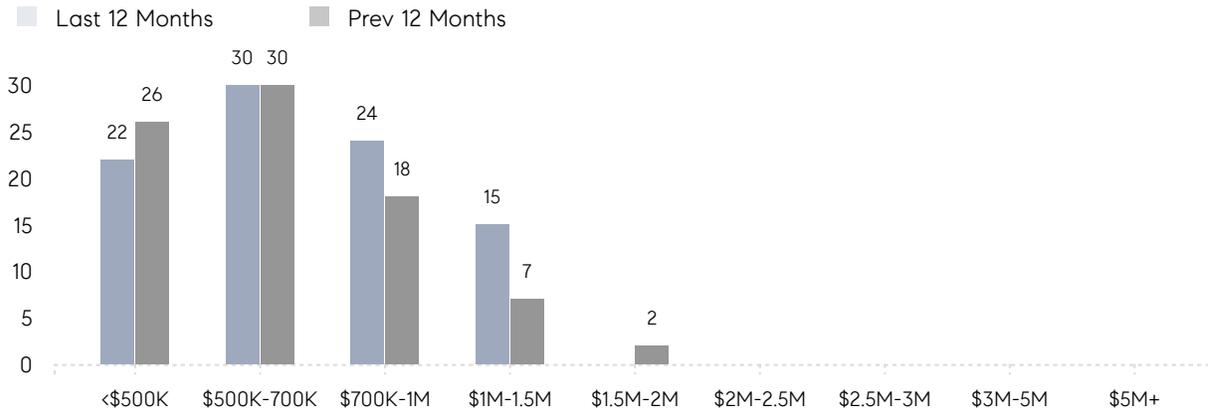
Norwood

SEPTEMBER 2021

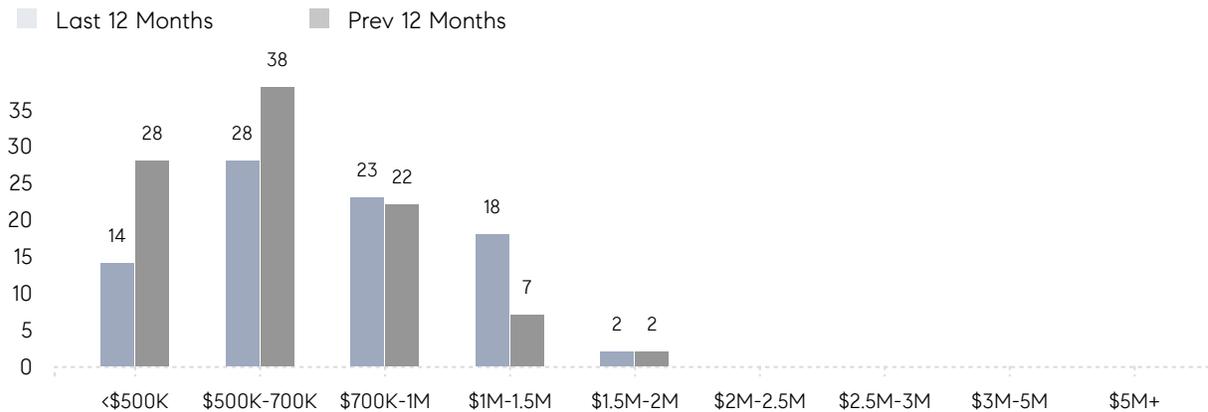
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Oakland

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$557K | \$535K |
| Total Properties | Average Price | Median Price |
| -40% | -2% | -3% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 19 | \$578K | \$585K |
| Total Properties | Average Price | Median Price |
| 6% | 11% | 18% |
| Increase From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

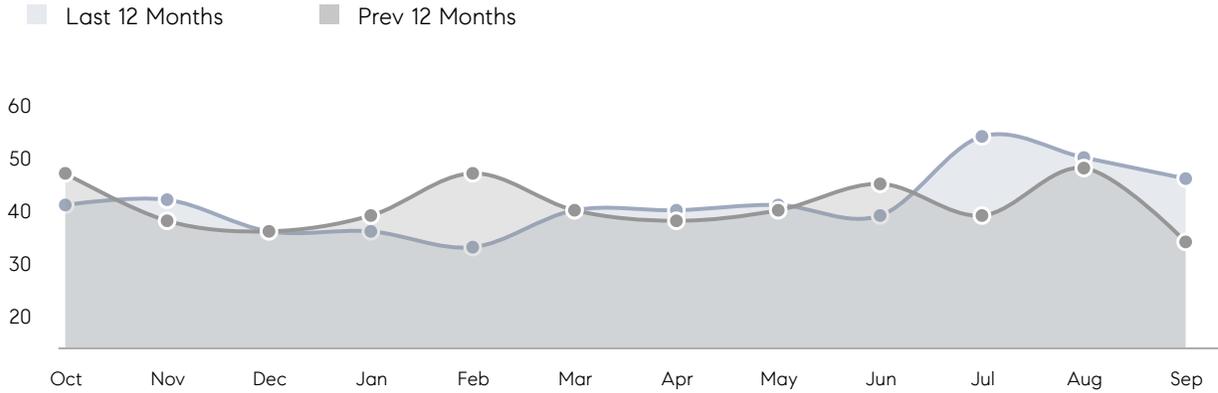
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 43 | -26% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$577,974 | \$520,744 | 11.0% |
| | # OF CONTRACTS | 18 | 30 | -40.0% |
| | NEW LISTINGS | 23 | 21 | 10% |
| Houses | AVERAGE DOM | 33 | 43 | -23% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$591,750 | \$520,744 | 14% |
| | # OF CONTRACTS | 18 | 26 | -31% |
| | NEW LISTINGS | 23 | 17 | 35% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | - | - |
| | % OF ASKING PRICE | 110% | - | |
| | AVERAGE SOLD PRICE | \$330,000 | - | - |
| | # OF CONTRACTS | 0 | 4 | 0% |
| | NEW LISTINGS | 0 | 4 | 0% |

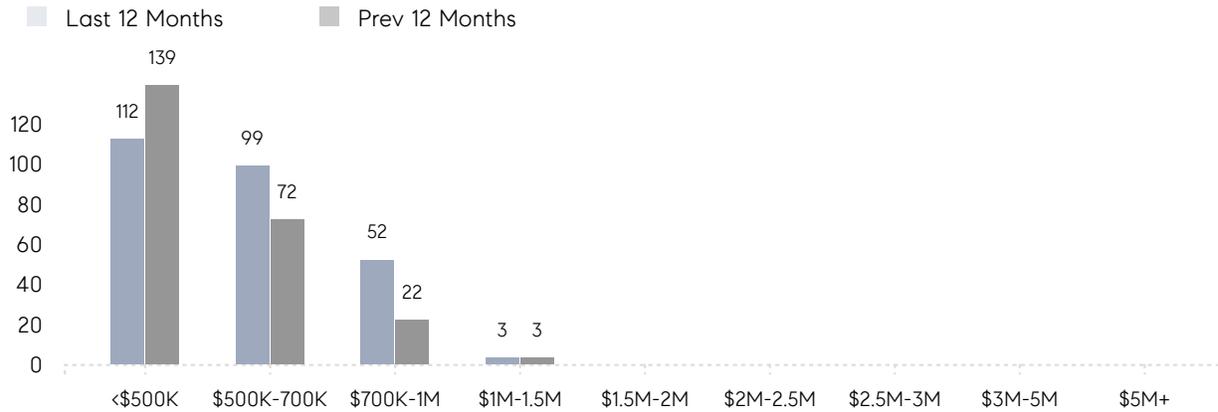
Oakland

SEPTEMBER 2021

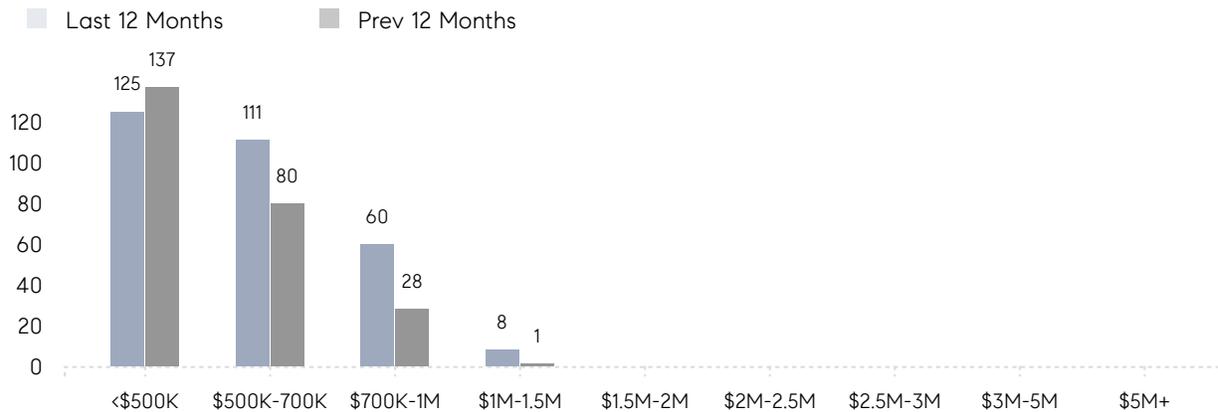
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Old Tappan

SEPTEMBER 2021

UNDER CONTRACT

7
Total
Properties

\$1.0M
Average
Price

\$899K
Median
Price

-59%
Decrease From
Sep 2020

-1%
Change From
Sep 2020

38%
Increase From
Sep 2020

UNITS SOLD

7
Total
Properties

\$1.0M
Average
Price

\$820K
Median
Price

-42%
Decrease From
Sep 2020

42%
Increase From
Sep 2020

27%
Increase From
Sep 2020

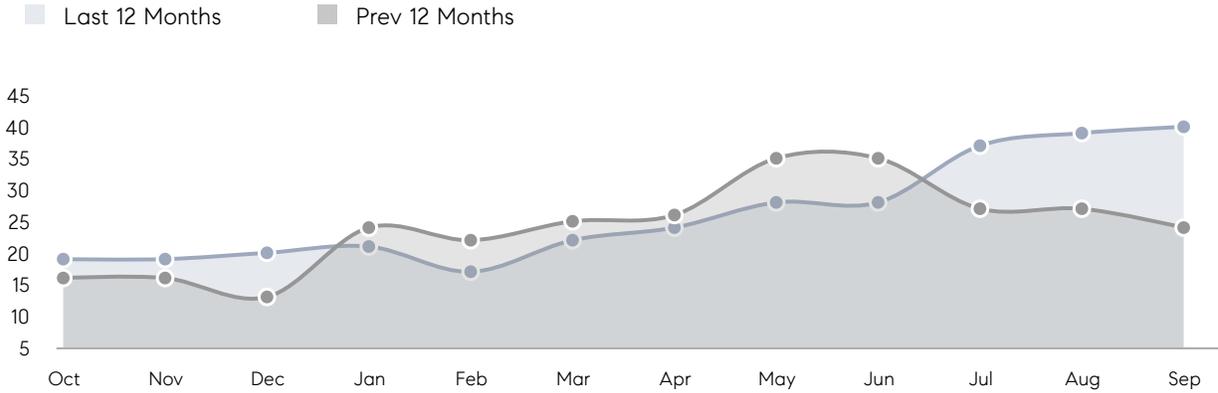
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 17 | 87 | -80% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$1,001,571 | \$704,792 | 42.1% |
| | # OF CONTRACTS | 7 | 17 | -58.8% |
| | NEW LISTINGS | 8 | 14 | -43% |
| Houses | AVERAGE DOM | 19 | 49 | -61% |
| | % OF ASKING PRICE | 103% | 98% | |
| | AVERAGE SOLD PRICE | \$1,096,800 | \$805,000 | 36% |
| | # OF CONTRACTS | 4 | 14 | -71% |
| | NEW LISTINGS | 8 | 11 | -27% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | 125 | -91% |
| | % OF ASKING PRICE | 96% | 97% | |
| | AVERAGE SOLD PRICE | \$763,500 | \$604,583 | 26% |
| | # OF CONTRACTS | 3 | 3 | 0% |
| | NEW LISTINGS | 0 | 3 | 0% |

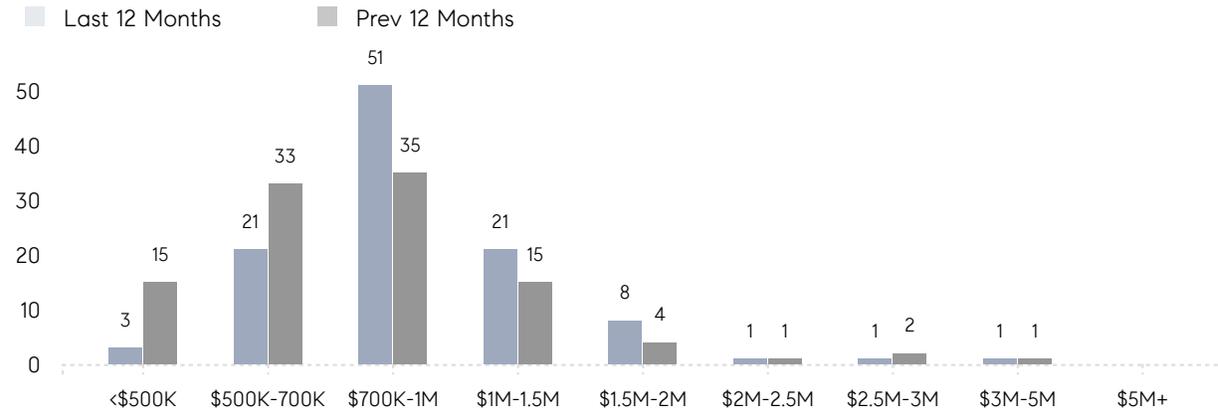
Old Tappan

SEPTEMBER 2021

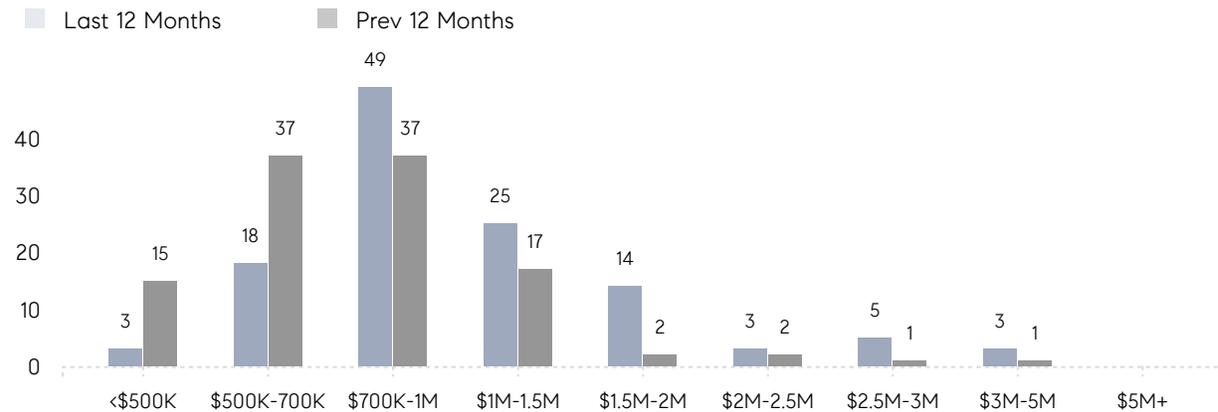
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Oradell

SEPTEMBER 2021

UNDER CONTRACT

14
Total
Properties

\$735K
Average
Price

\$639K
Median
Price

40%
Increase From
Sep 2020

21%
Increase From
Sep 2020

12%
Increase From
Sep 2020

UNITS SOLD

9
Total
Properties

\$712K
Average
Price

\$711K
Median
Price

-18%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

11%
Increase From
Sep 2020

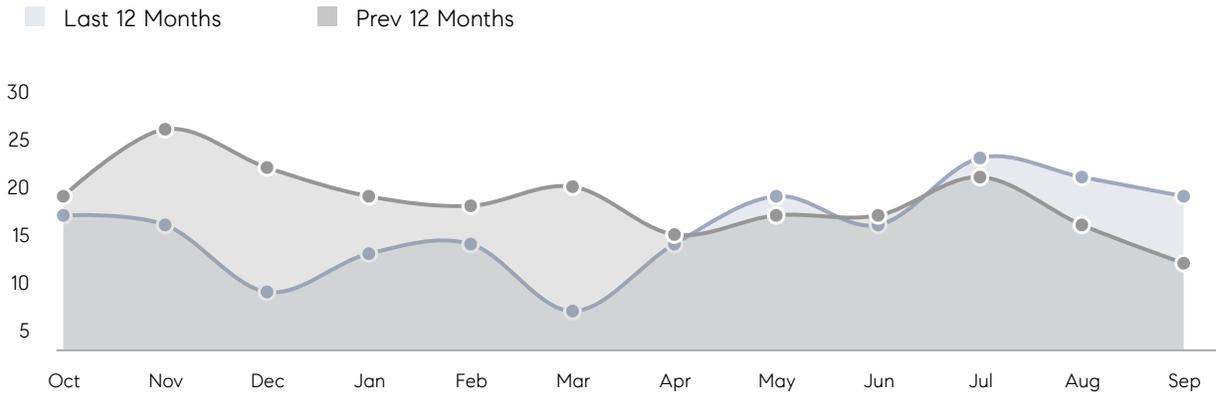
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 38 | -34% |
| | % OF ASKING PRICE | 103% | 97% | |
| | AVERAGE SOLD PRICE | \$712,444 | \$669,003 | 6.5% |
| | # OF CONTRACTS | 14 | 10 | 40.0% |
| | NEW LISTINGS | 12 | 7 | 71% |
| Houses | AVERAGE DOM | 25 | 38 | -34% |
| | % OF ASKING PRICE | 103% | 97% | |
| | AVERAGE SOLD PRICE | \$712,444 | \$669,003 | 6% |
| | # OF CONTRACTS | 14 | 9 | 56% |
| | NEW LISTINGS | 12 | 7 | 71% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

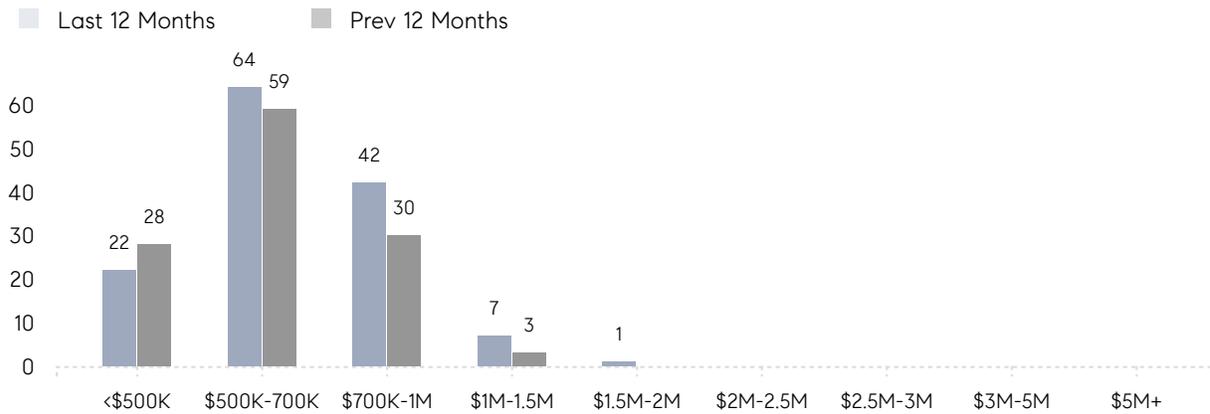
Oradell

SEPTEMBER 2021

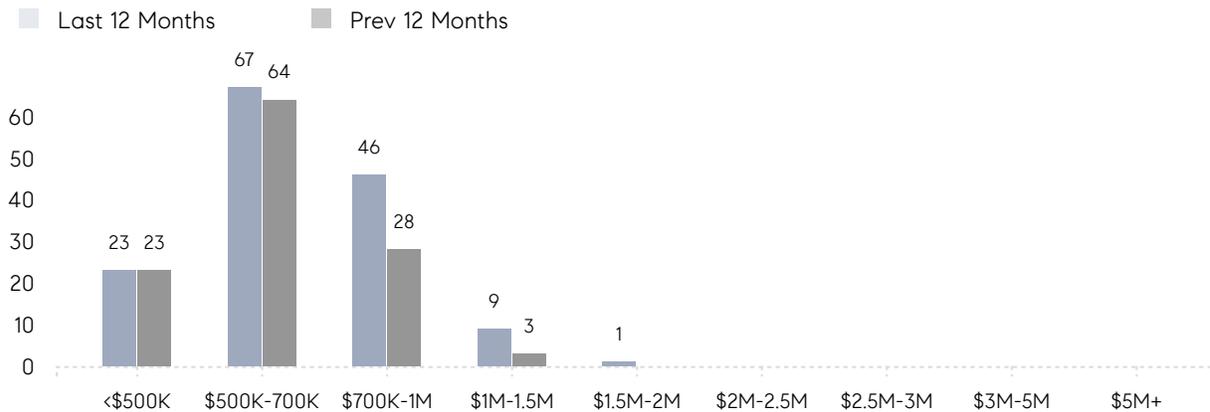
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Orange

SEPTEMBER 2021

UNDER CONTRACT

16
Total
Properties

\$338K
Average
Price

\$284K
Median
Price

-6%
Decrease From
Sep 2020

34%
Increase From
Sep 2020

23%
Increase From
Sep 2020

UNITS SOLD

15
Total
Properties

\$312K
Average
Price

\$308K
Median
Price

25%
Increase From
Sep 2020

2%
Increase From
Sep 2020

28%
Increase From
Sep 2020

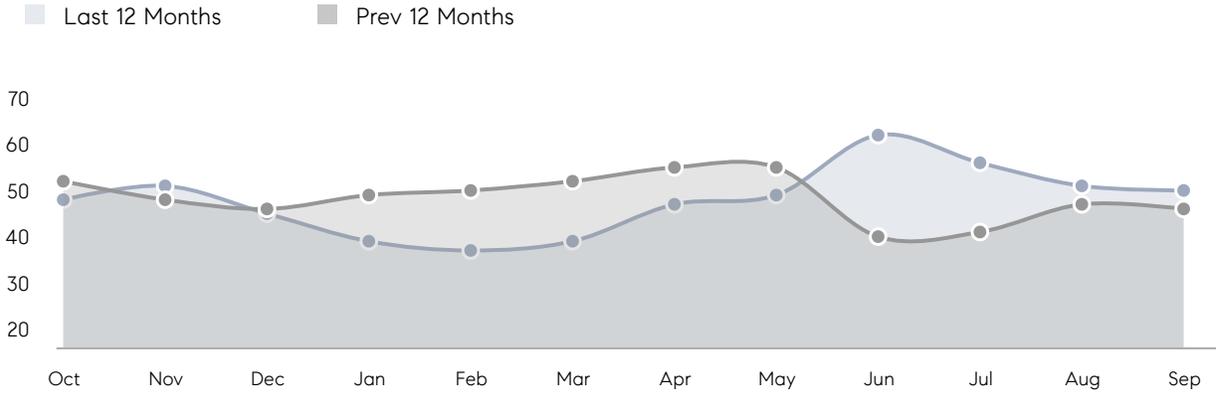
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 54 | -20% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$311,500 | \$305,842 | 1.8% |
| | # OF CONTRACTS | 16 | 17 | -5.9% |
| | NEW LISTINGS | 18 | 18 | 0% |
| Houses | AVERAGE DOM | 42 | 47 | -11% |
| | % OF ASKING PRICE | 103% | 105% | |
| | AVERAGE SOLD PRICE | \$328,600 | \$336,011 | -2% |
| | # OF CONTRACTS | 11 | 12 | -8% |
| | NEW LISTINGS | 11 | 12 | -8% |
| Condo/Co-op/TH | AVERAGE DOM | 45 | 74 | -39% |
| | % OF ASKING PRICE | 102% | 92% | |
| | AVERAGE SOLD PRICE | \$268,750 | \$215,333 | 25% |
| | # OF CONTRACTS | 5 | 5 | 0% |
| | NEW LISTINGS | 7 | 6 | 17% |

Orange

SEPTEMBER 2021

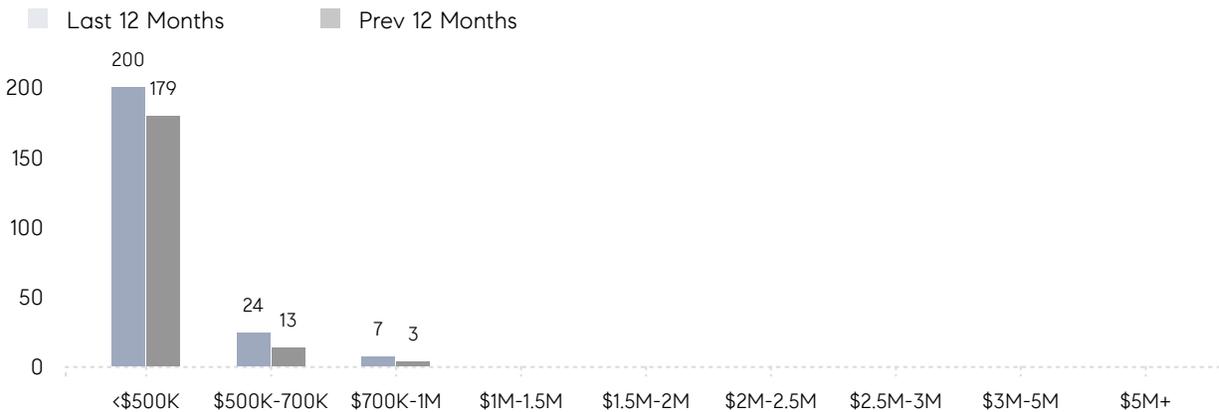
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Palisades Park

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$761K | \$838K |
| Total Properties | Average Price | Median Price |
| -48% | 2% | 2% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|----------------------|------------------------|
| 8 | \$686K | \$708K |
| Total Properties | Average Price | Median Price |
| -38% | -1% | -6% |
| Decrease From Sep 2020 | Change From Sep 2020 | Decrease From Sep 2020 |

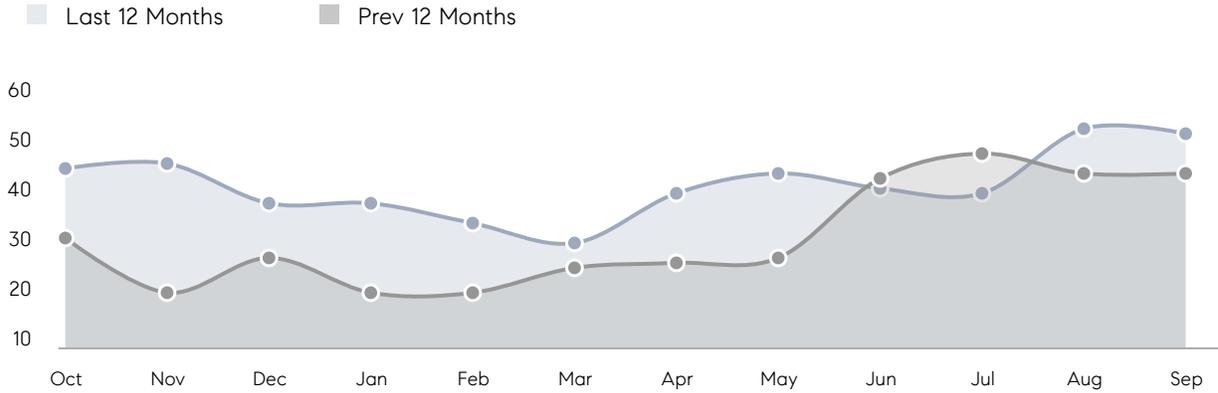
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 57 | -49% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$686,000 | \$692,808 | -1.0% |
| | # OF CONTRACTS | 11 | 21 | -47.6% |
| | NEW LISTINGS | 11 | 21 | -48% |
| Houses | AVERAGE DOM | 17 | 82 | -79% |
| | % OF ASKING PRICE | 98% | 94% | |
| | AVERAGE SOLD PRICE | \$657,000 | \$550,000 | 19% |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 1 | 2 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 50 | -38% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$690,143 | \$735,650 | -6% |
| | # OF CONTRACTS | 10 | 19 | -47% |
| | NEW LISTINGS | 10 | 19 | -47% |

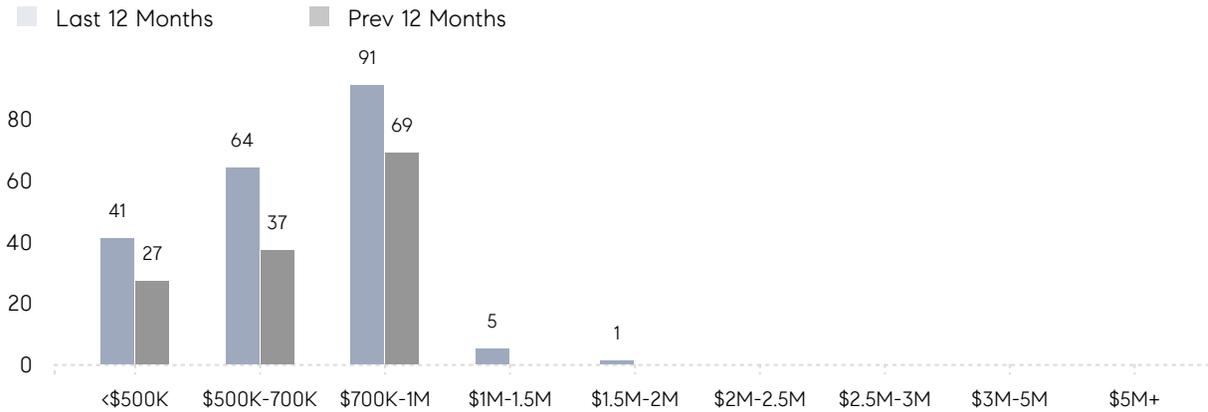
Palisades Park

SEPTEMBER 2021

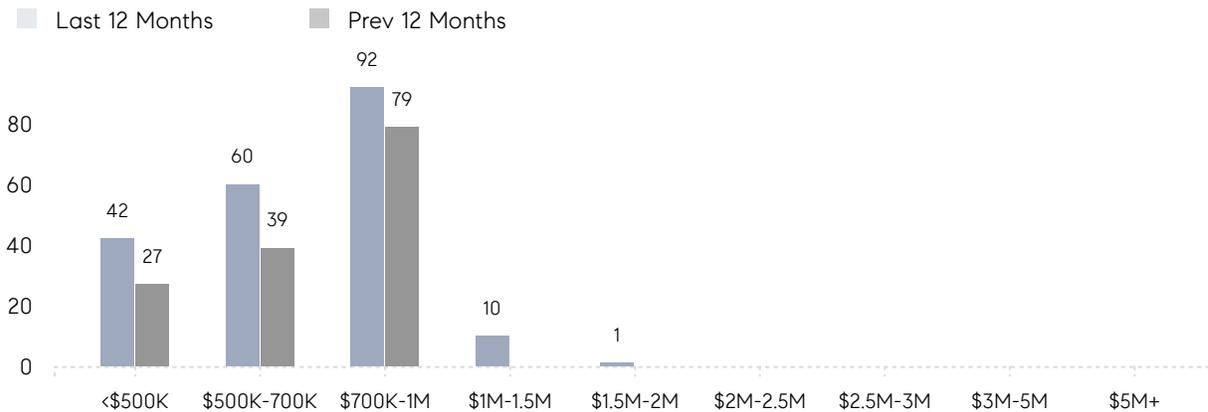
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Paramus

SEPTEMBER 2021

UNDER CONTRACT

30
Total
Properties

\$863K
Average
Price

\$825K
Median
Price

-6%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

12%
Increase From
Sep 2020

UNITS SOLD

36
Total
Properties

\$832K
Average
Price

\$710K
Median
Price

-12%
Decrease From
Sep 2020

9%
Increase From
Sep 2020

9%
Increase From
Sep 2020

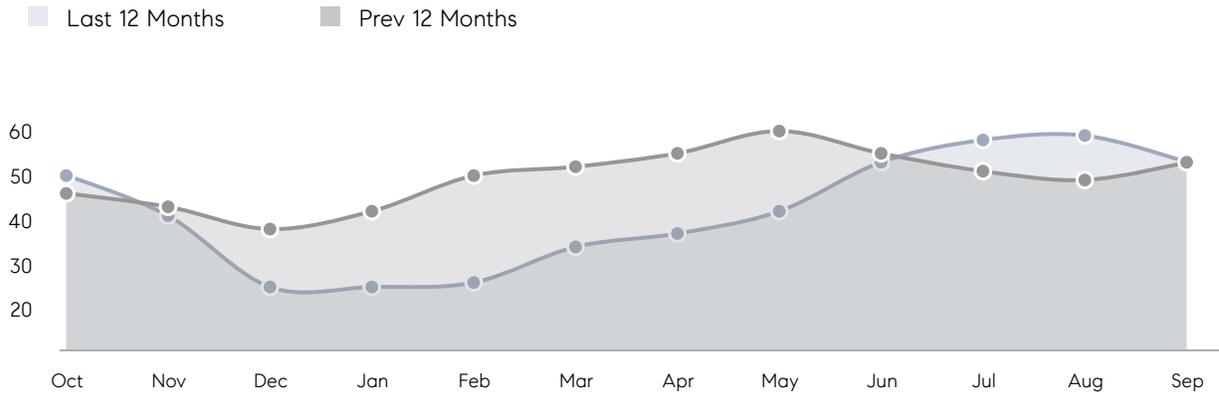
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 41 | -20% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$832,264 | \$760,500 | 9.4% |
| | # OF CONTRACTS | 30 | 32 | -6.2% |
| | NEW LISTINGS | 21 | 37 | -43% |
| Houses | AVERAGE DOM | 34 | 40 | -15% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$831,757 | \$766,936 | 8% |
| | # OF CONTRACTS | 29 | 29 | 0% |
| | NEW LISTINGS | 17 | 34 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 8 | 62 | -87% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$850,000 | \$635,000 | 34% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 4 | 3 | 33% |

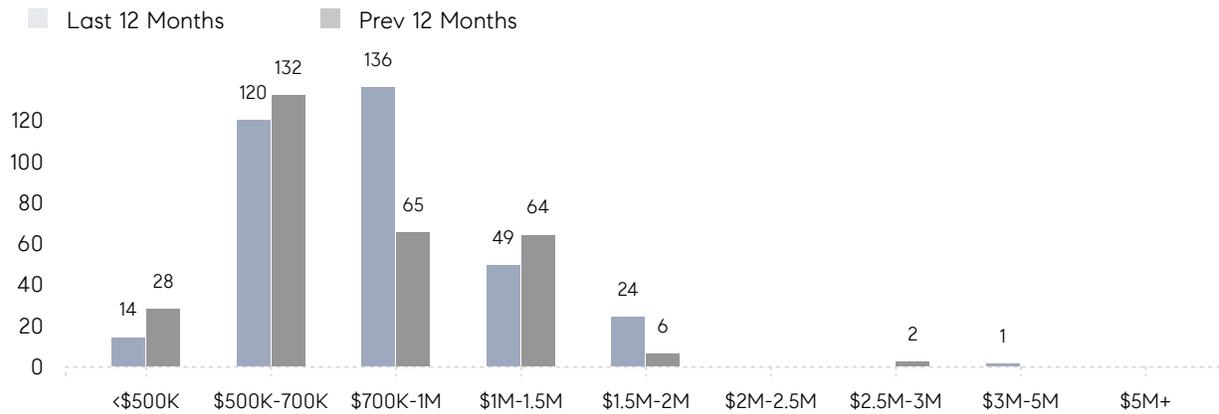
Paramus

SEPTEMBER 2021

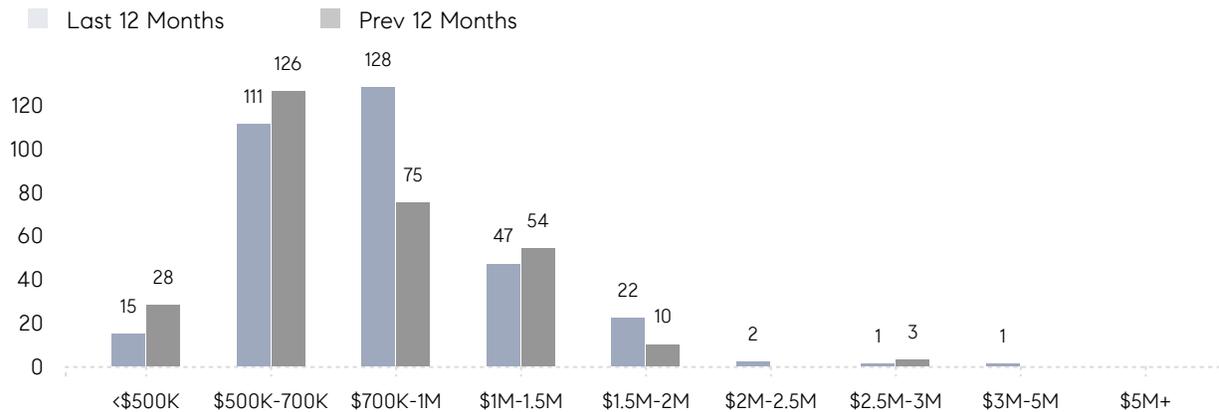
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Park Ridge

SEPTEMBER 2021

UNDER CONTRACT

12
Total
Properties

\$634K
Average
Price

\$635K
Median
Price

33%
Increase From
Sep 2020

4%
Increase From
Sep 2020

-2%
Decrease From
Sep 2020

UNITS SOLD

9
Total
Properties

\$658K
Average
Price

\$665K
Median
Price

-53%
Decrease From
Sep 2020

12%
Increase From
Sep 2020

17%
Increase From
Sep 2020

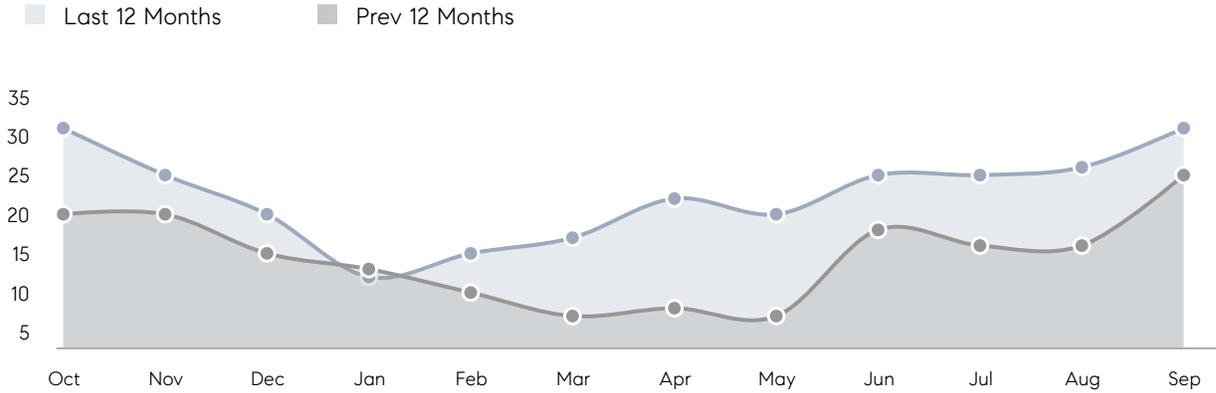
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 21 | 38% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$658,000 | \$589,316 | 11.7% |
| | # OF CONTRACTS | 12 | 9 | 33.3% |
| | NEW LISTINGS | 16 | 19 | -16% |
| Houses | AVERAGE DOM | 38 | 21 | 81% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$561,667 | \$639,267 | -12% |
| | # OF CONTRACTS | 7 | 7 | 0% |
| | NEW LISTINGS | 11 | 16 | -31% |
| Condo/Co-op/TH | AVERAGE DOM | 13 | 20 | -35% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$850,667 | \$402,000 | 112% |
| | # OF CONTRACTS | 5 | 2 | 150% |
| | NEW LISTINGS | 5 | 3 | 67% |

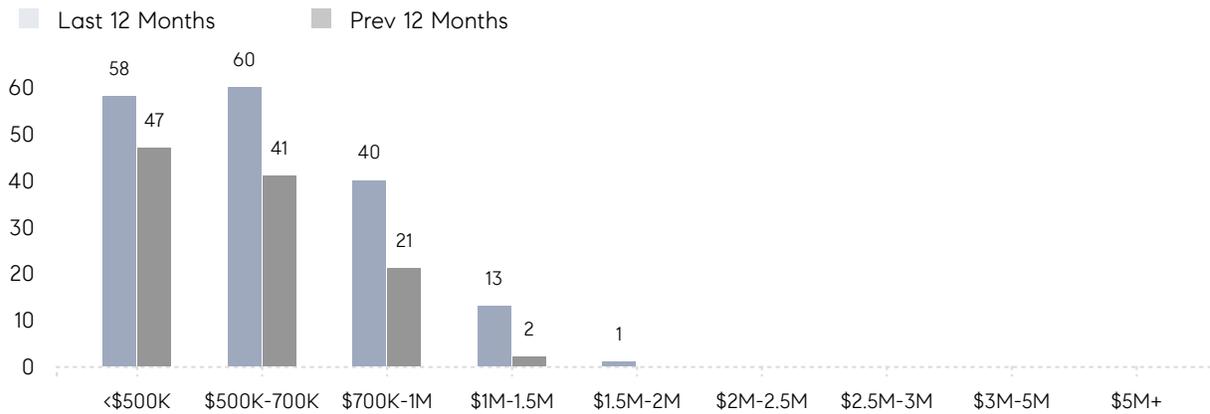
Park Ridge

SEPTEMBER 2021

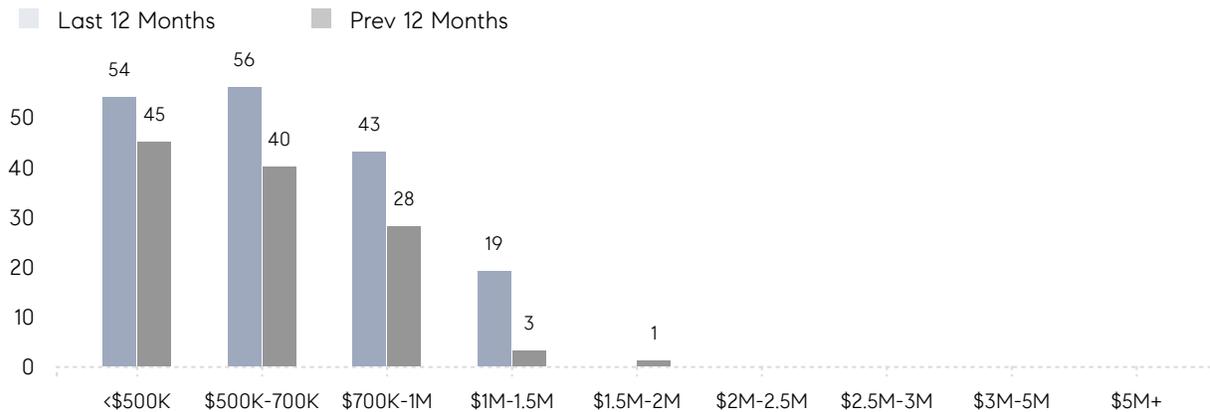
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Parsippany

SEPTEMBER 2021

UNDER CONTRACT

61
Total
Properties

\$484K
Average
Price

\$490K
Median
Price

0%
Change From
Sep 2020

4%
Increase From
Sep 2020

4%
Increase From
Sep 2020

UNITS SOLD

45
Total
Properties

\$499K
Average
Price

\$563K
Median
Price

-8%
Decrease From
Sep 2020

23%
Increase From
Sep 2020

32%
Increase From
Sep 2020

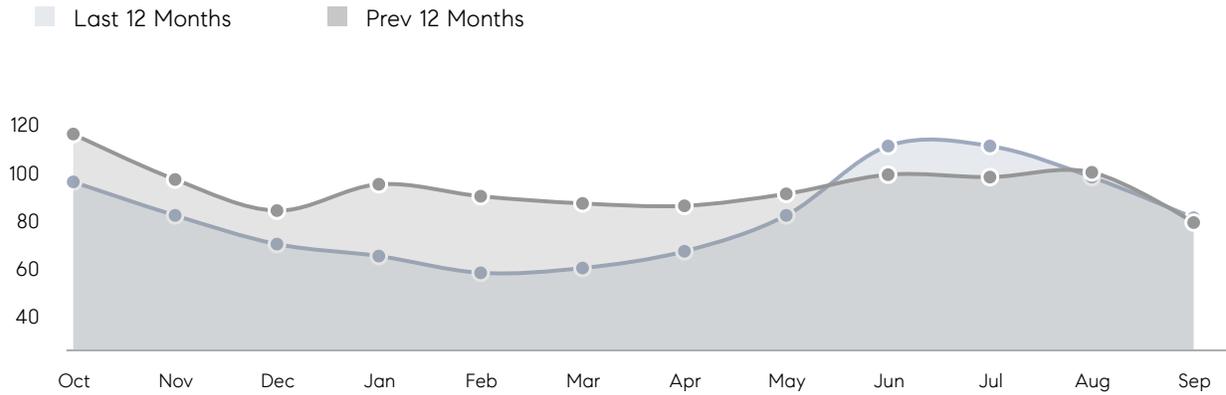
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 33 | -27% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$499,379 | \$405,331 | 23.2% |
| | # OF CONTRACTS | 61 | 61 | 0.0% |
| | NEW LISTINGS | 60 | 57 | 5% |
| Houses | AVERAGE DOM | 21 | 36 | -42% |
| | % OF ASKING PRICE | 102% | 104% | |
| | AVERAGE SOLD PRICE | \$565,608 | \$476,547 | 19% |
| | # OF CONTRACTS | 51 | 46 | 11% |
| | NEW LISTINGS | 46 | 46 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 33 | 28 | 18% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$317,250 | \$258,447 | 23% |
| | # OF CONTRACTS | 10 | 15 | -33% |
| | NEW LISTINGS | 14 | 11 | 27% |

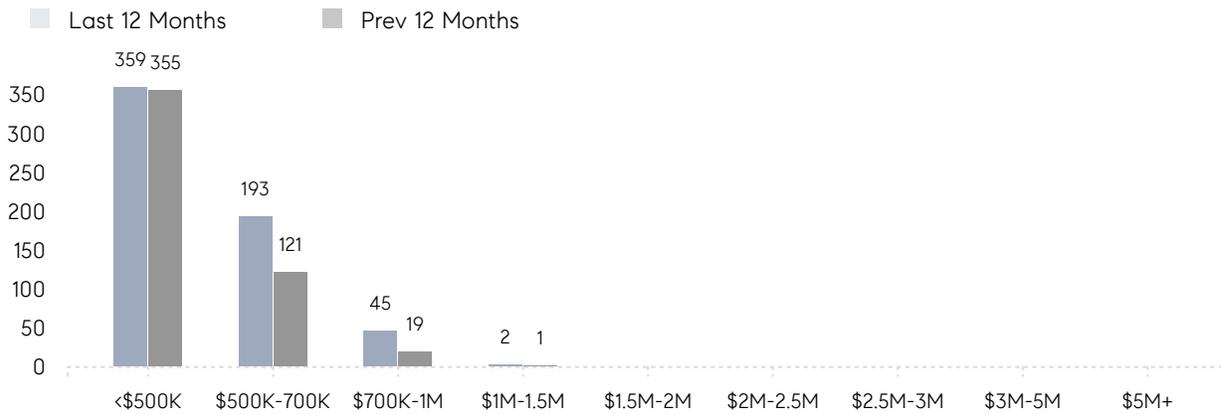
Parsippany

SEPTEMBER 2021

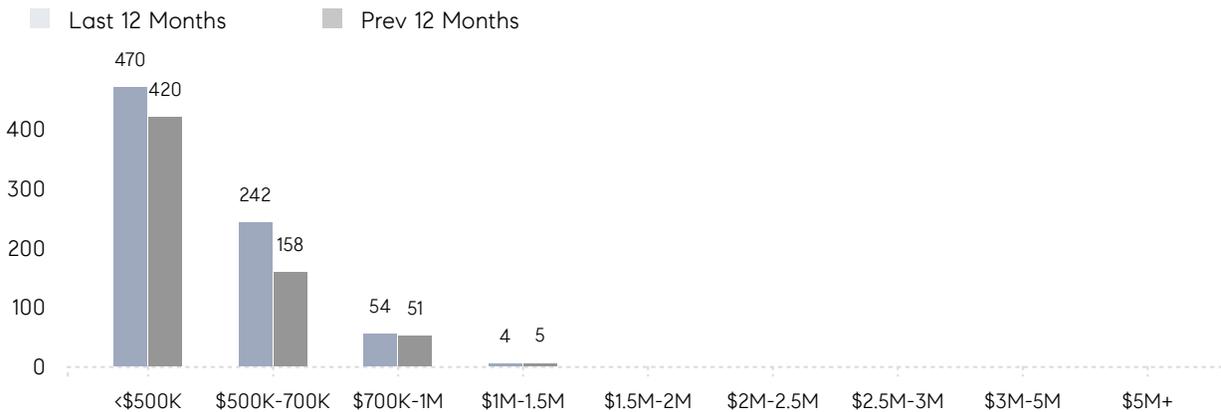
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ramsey

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 28 | \$571K | \$562K |
| Total Properties | Average Price | Median Price |
| -43% | -15% | -8% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 22 | \$559K | \$535K |
| Total Properties | Average Price | Median Price |
| -35% | -5% | -9% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

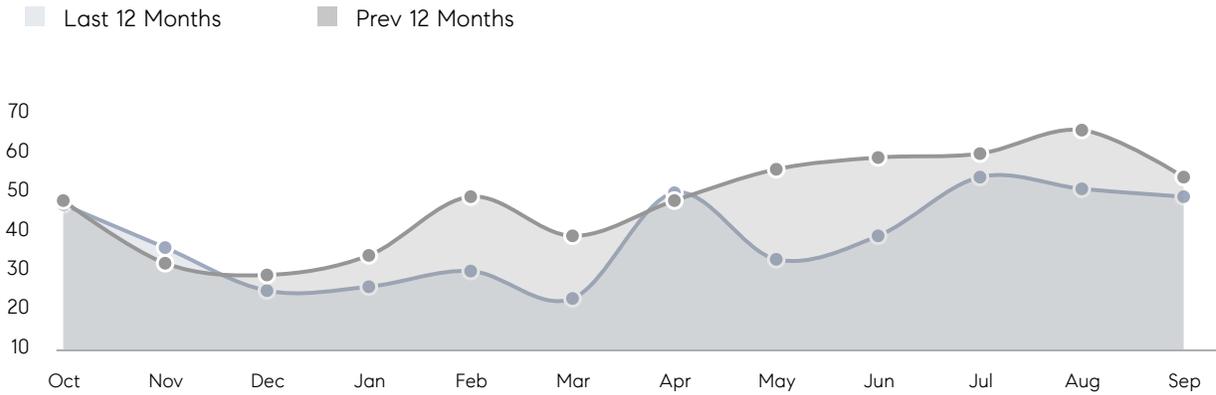
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 62 | -35% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$558,750 | \$587,558 | -4.9% |
| | # OF CONTRACTS | 28 | 49 | -42.9% |
| | NEW LISTINGS | 25 | 33 | -24% |
| Houses | AVERAGE DOM | 41 | 72 | -43% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$646,400 | \$725,617 | -11% |
| | # OF CONTRACTS | 19 | 35 | -46% |
| | NEW LISTINGS | 14 | 19 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 36 | 45 | -20% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$370,929 | \$364,538 | 2% |
| | # OF CONTRACTS | 9 | 14 | -36% |
| | NEW LISTINGS | 11 | 14 | -21% |

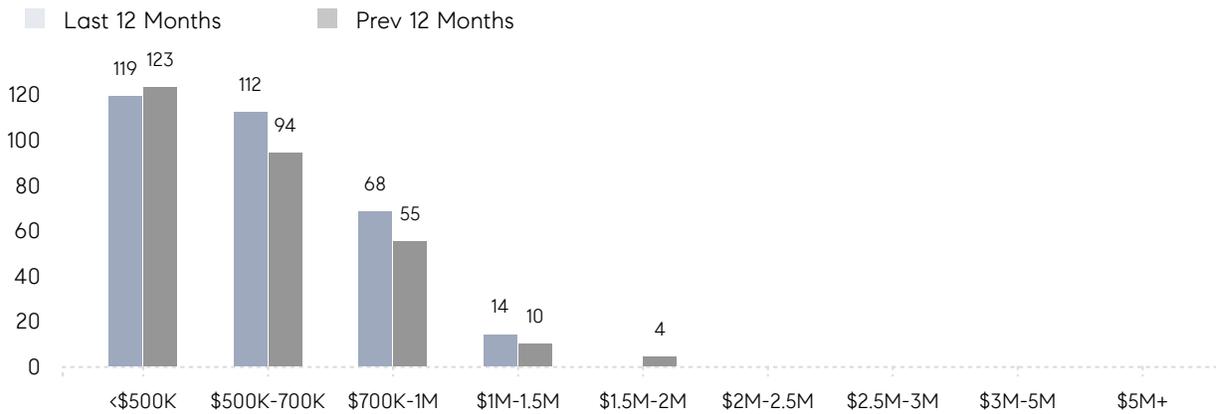
Ramsey

SEPTEMBER 2021

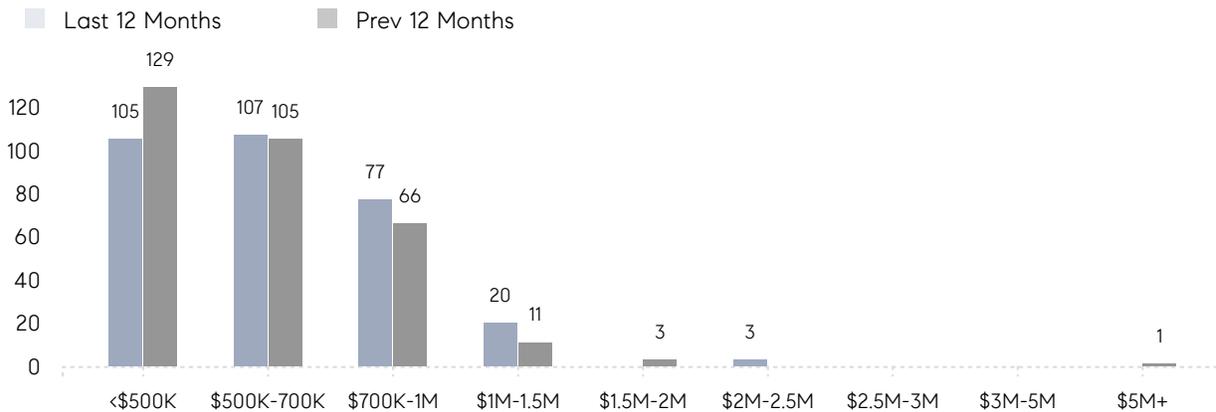
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Randolph

SEPTEMBER 2021

UNDER CONTRACT

28
Total
Properties

\$617K
Average
Price

\$599K
Median
Price

-36%
Decrease From
Sep 2020

13%
Increase From
Sep 2020

20%
Increase From
Sep 2020

UNITS SOLD

28
Total
Properties

\$691K
Average
Price

\$690K
Median
Price

-10%
Decrease From
Sep 2020

23%
Increase From
Sep 2020

25%
Increase From
Sep 2020

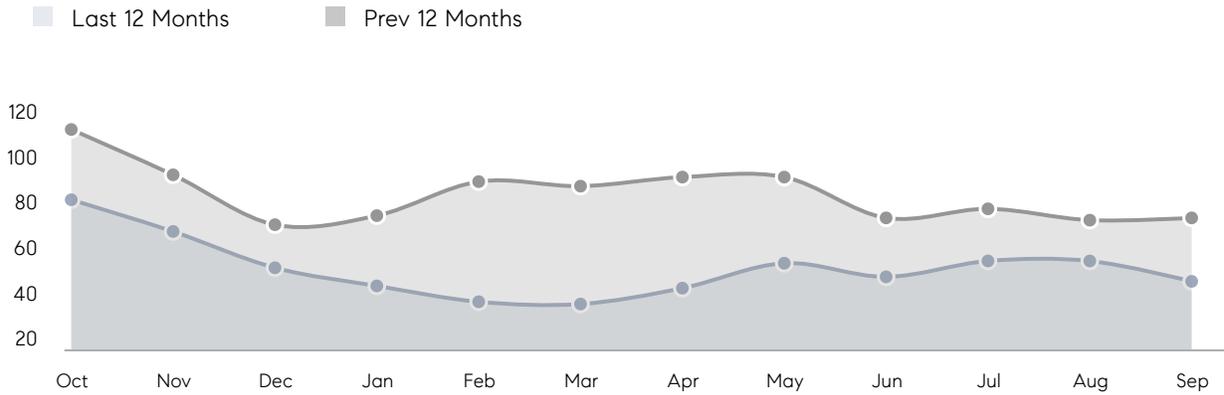
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 48 | -48% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$690,964 | \$559,835 | 23.4% |
| | # OF CONTRACTS | 28 | 44 | -36.4% |
| | NEW LISTINGS | 28 | 53 | -47% |
| Houses | AVERAGE DOM | 25 | 43 | -42% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$690,964 | \$579,941 | 19% |
| | # OF CONTRACTS | 26 | 37 | -30% |
| | NEW LISTINGS | 27 | 46 | -41% |
| Condo/Co-op/TH | AVERAGE DOM | - | 82 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$424,125 | - |
| | # OF CONTRACTS | 2 | 7 | -71% |
| | NEW LISTINGS | 1 | 7 | -86% |

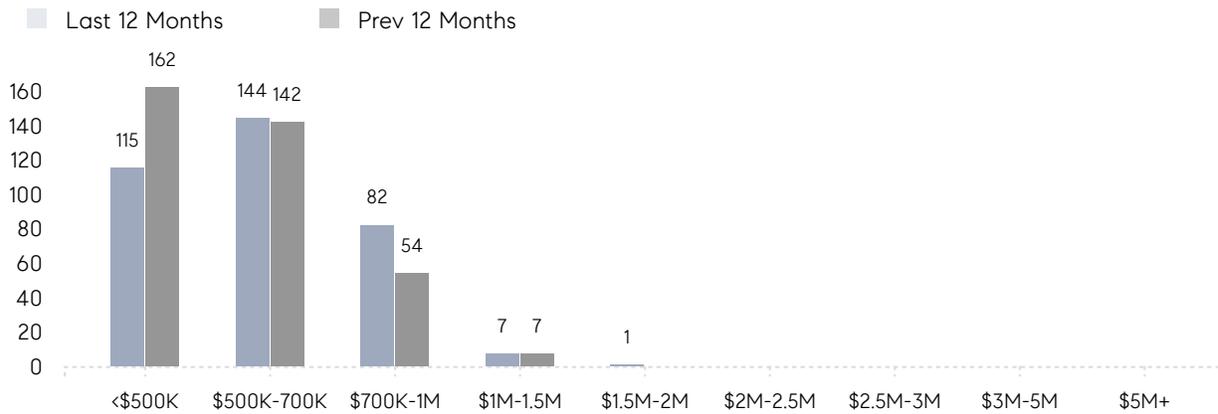
Randolph

SEPTEMBER 2021

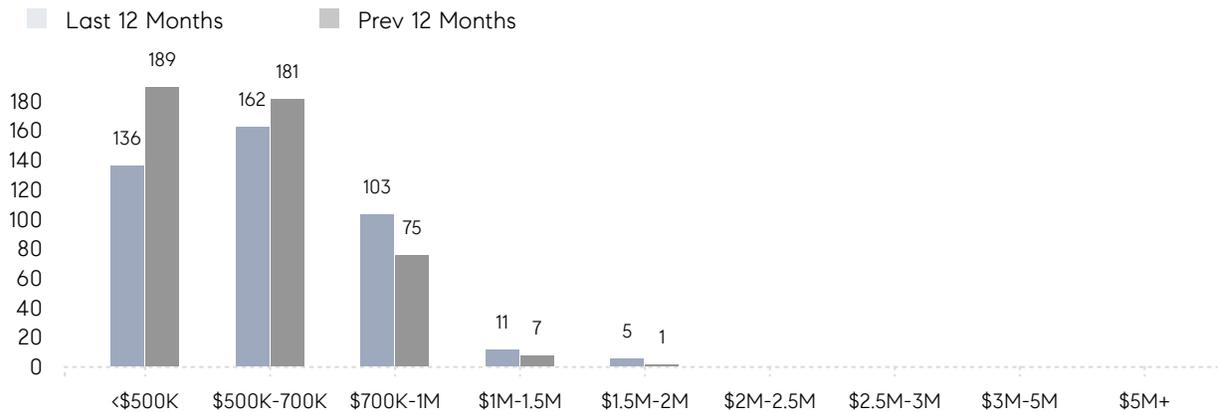
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ridgefield

SEPTEMBER 2021

UNDER CONTRACT

11
Total
Properties

\$647K
Average
Price

\$679K
Median
Price

175%
Increase From
Sep 2020

8%
Increase From
Sep 2020

9%
Increase From
Sep 2020

UNITS SOLD

8
Total
Properties

\$726K
Average
Price

\$600K
Median
Price

300%
Increase From
Sep 2020

67%
Increase From
Sep 2020

38%
Increase From
Sep 2020

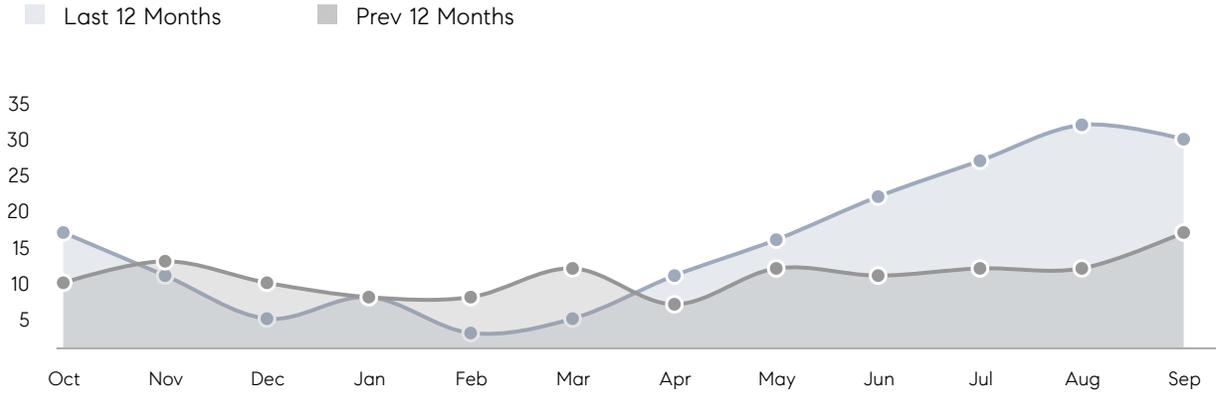
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 170 | -82% |
| | % OF ASKING PRICE | 100% | 83% | |
| | AVERAGE SOLD PRICE | \$725,625 | \$435,000 | 66.8% |
| | # OF CONTRACTS | 11 | 4 | 175.0% |
| | NEW LISTINGS | 7 | 9 | -22% |
| Houses | AVERAGE DOM | 30 | 170 | -82% |
| | % OF ASKING PRICE | 100% | 83% | |
| | AVERAGE SOLD PRICE | \$725,625 | \$435,000 | 67% |
| | # OF CONTRACTS | 11 | 2 | 450% |
| | NEW LISTINGS | 7 | 6 | 17% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 3 | 0% |

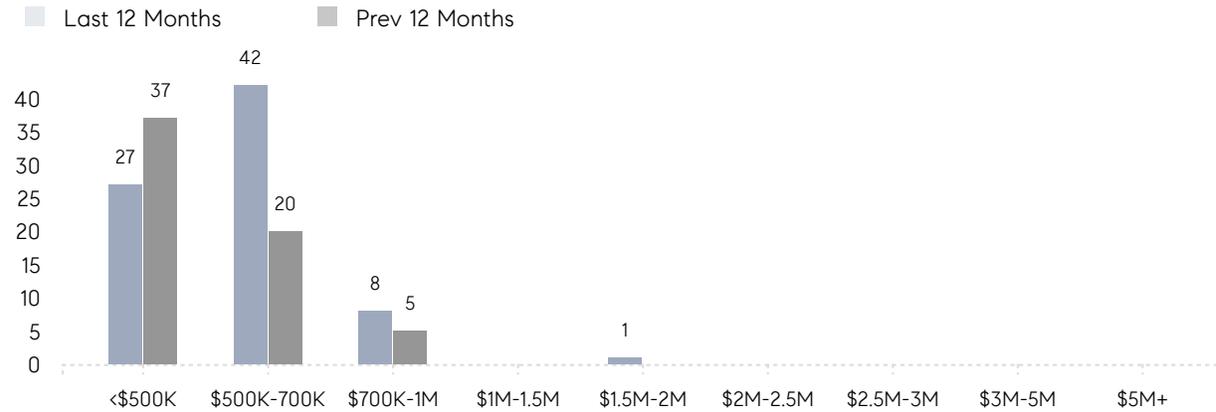
Ridgefield

SEPTEMBER 2021

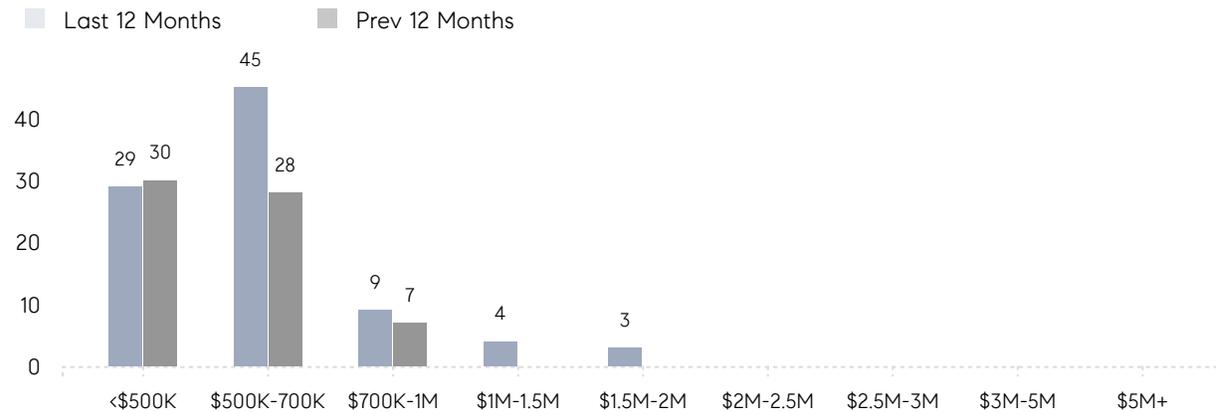
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ridgefield Park

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$387K | \$407K |
| Total Properties | Average Price | Median Price |
| -33% | 2% | -5% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$455K | \$450K |
| Total Properties | Average Price | Median Price |
| -50% | 37% | 28% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

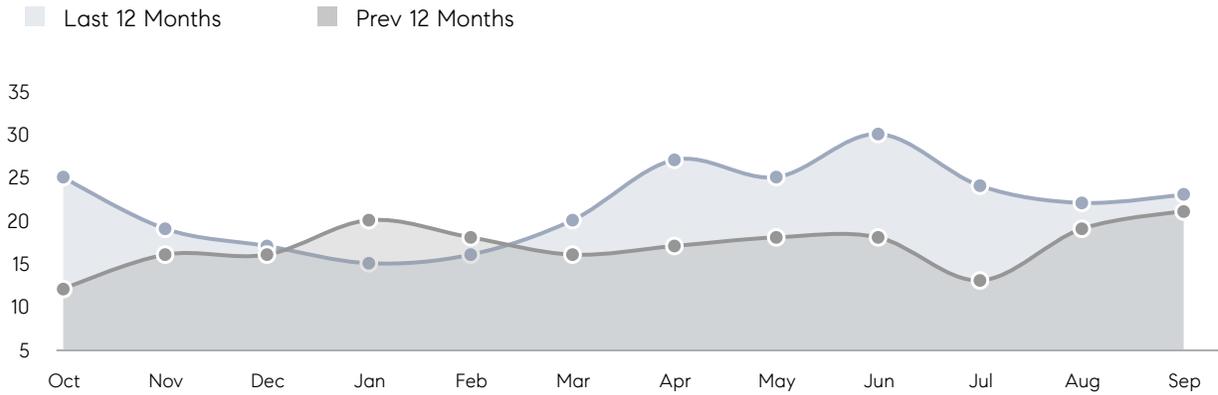
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 45 | 61 | -26% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$454,929 | \$332,779 | 36.7% |
| | # OF CONTRACTS | 6 | 9 | -33.3% |
| | NEW LISTINGS | 6 | 11 | -45% |
| Houses | AVERAGE DOM | 37 | 51 | -27% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$577,400 | \$401,167 | 44% |
| | # OF CONTRACTS | 5 | 8 | -37% |
| | NEW LISTINGS | 4 | 11 | -64% |
| Condo/Co-op/TH | AVERAGE DOM | 65 | 79 | -18% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$148,750 | \$209,680 | -29% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 0 | 0% |

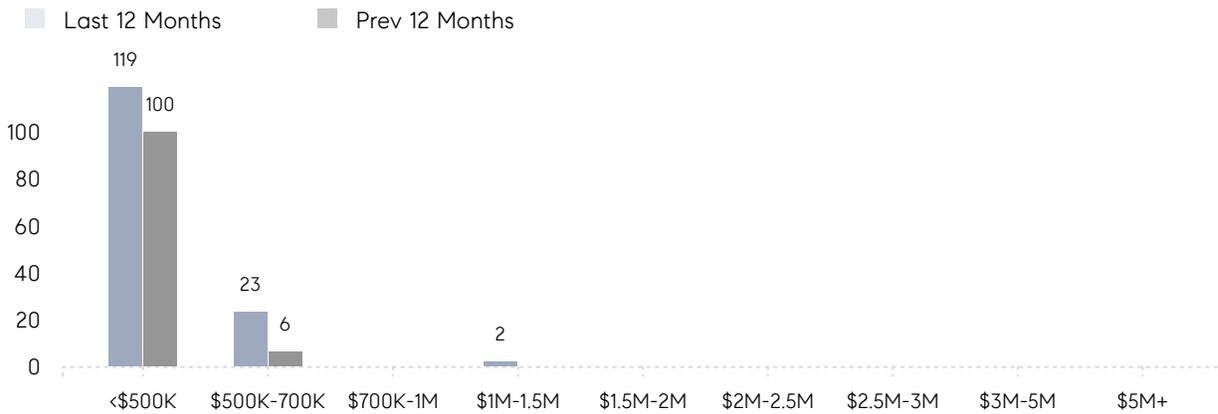
Ridgefield Park

SEPTEMBER 2021

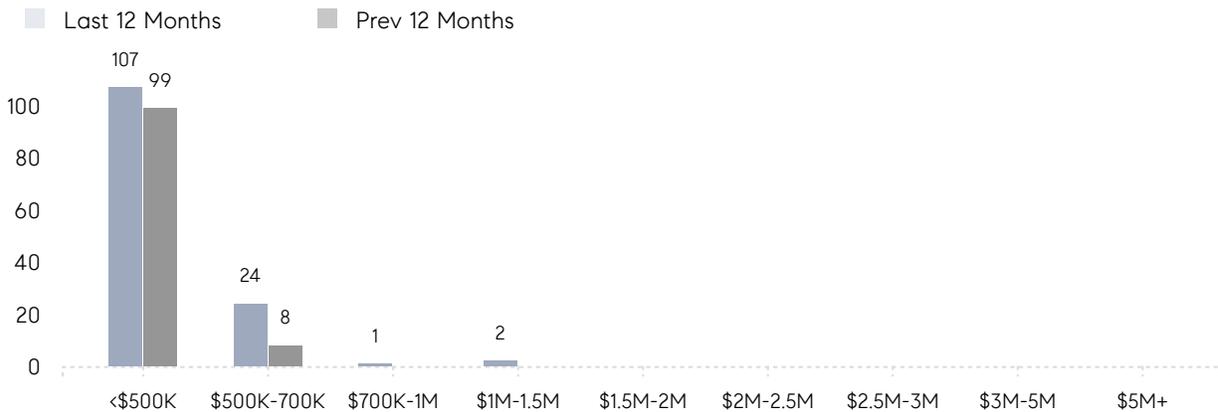
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ridgewood

SEPTEMBER 2021

UNDER CONTRACT

18
Total
Properties

\$962K
Average
Price

\$797K
Median
Price

-42%
Decrease From
Sep 2020

9%
Increase From
Sep 2020

0%
Change From
Sep 2020

UNITS SOLD

21
Total
Properties

\$954K
Average
Price

\$867K
Median
Price

-36%
Decrease From
Sep 2020

-5%
Decrease From
Sep 2020

-9%
Decrease From
Sep 2020

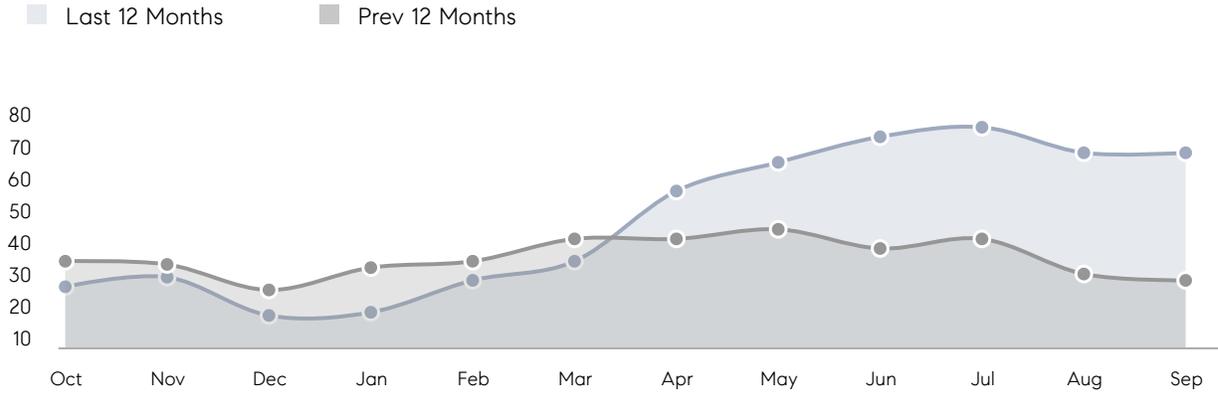
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 26 | 35 | -26% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$954,367 | \$1,004,364 | -5.0% |
| | # OF CONTRACTS | 18 | 31 | -41.9% |
| | NEW LISTINGS | 18 | 28 | -36% |
| Houses | AVERAGE DOM | 24 | 36 | -33% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$1,032,639 | \$1,024,813 | 1% |
| | # OF CONTRACTS | 17 | 31 | -45% |
| | NEW LISTINGS | 17 | 26 | -35% |
| Condo/Co-op/TH | AVERAGE DOM | 43 | 20 | 115% |
| | % OF ASKING PRICE | 97% | 96% | |
| | AVERAGE SOLD PRICE | \$484,733 | \$350,000 | 38% |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

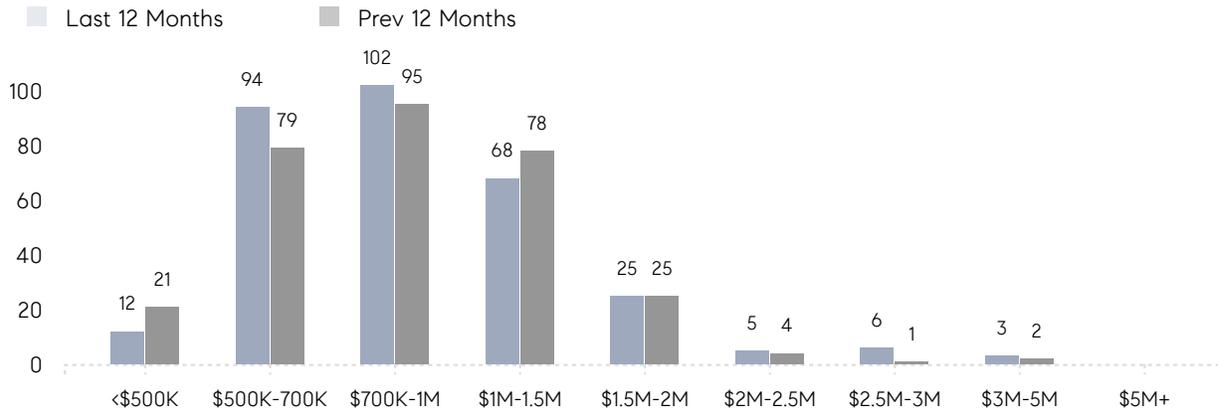
Ridgewood

SEPTEMBER 2021

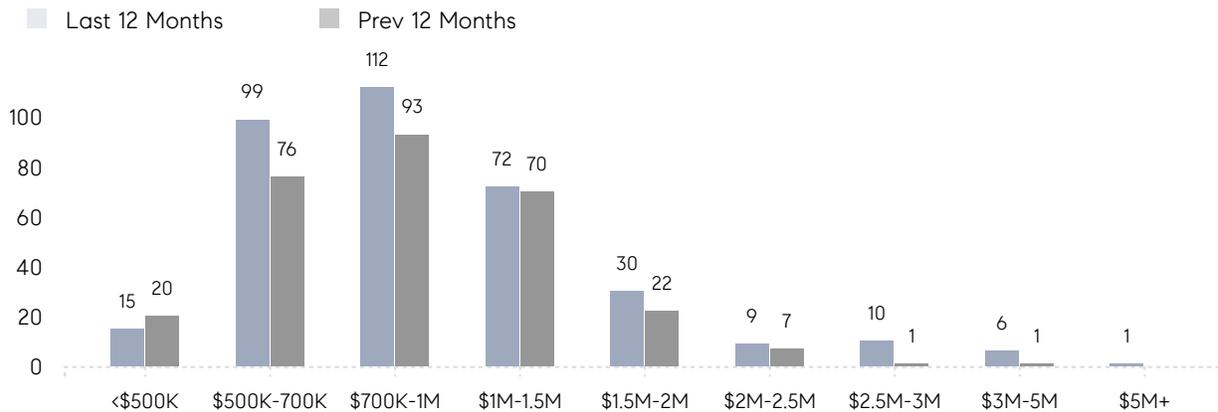
Monthly Inventory



Contracts By Price Range



Listings By Price Range



River Edge

SEPTEMBER 2021

UNDER CONTRACT

9
Total
Properties

\$714K
Average
Price

\$649K
Median
Price

-53%
Decrease From
Sep 2020

20%
Increase From
Sep 2020

14%
Increase From
Sep 2020

UNITS SOLD

15
Total
Properties

\$705K
Average
Price

\$620K
Median
Price

7%
Increase From
Sep 2020

25%
Increase From
Sep 2020

15%
Increase From
Sep 2020

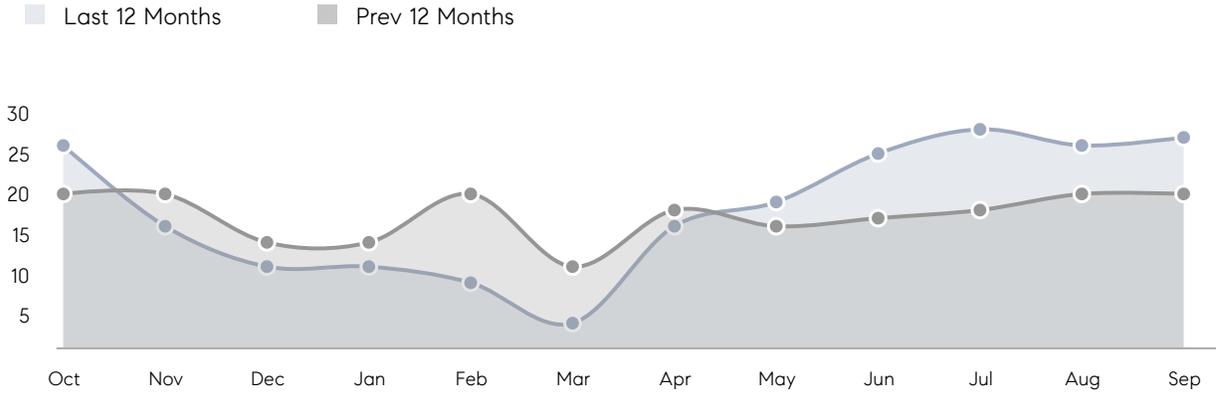
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 26 | 15% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$705,267 | \$564,129 | 25.0% |
| | # OF CONTRACTS | 9 | 19 | -52.6% |
| | NEW LISTINGS | 11 | 18 | -39% |
| Houses | AVERAGE DOM | 27 | 26 | 4% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$751,154 | \$564,129 | 33% |
| | # OF CONTRACTS | 9 | 17 | -47% |
| | NEW LISTINGS | 11 | 18 | -39% |
| Condo/Co-op/TH | AVERAGE DOM | 46 | - | - |
| | % OF ASKING PRICE | 104% | - | |
| | AVERAGE SOLD PRICE | \$407,000 | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

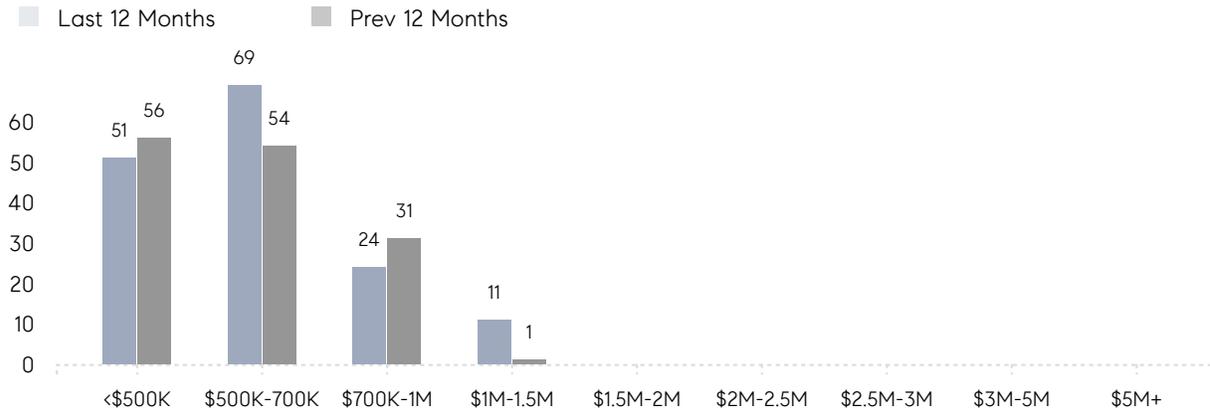
River Edge

SEPTEMBER 2021

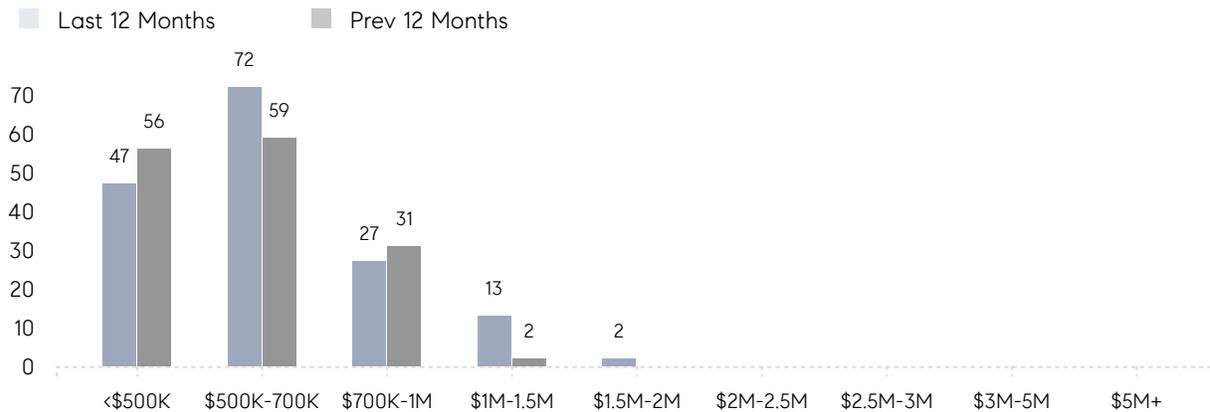
Monthly Inventory



Contracts By Price Range



Listings By Price Range



River Vale

SEPTEMBER 2021

UNDER CONTRACT

15
Total
Properties

\$799K
Average
Price

\$825K
Median
Price

7%
Increase From
Sep 2020

27%
Increase From
Sep 2020

50%
Increase From
Sep 2020

UNITS SOLD

21
Total
Properties

\$741K
Average
Price

\$685K
Median
Price

-9%
Decrease From
Sep 2020

7%
Increase From
Sep 2020

-4%
Decrease From
Sep 2020

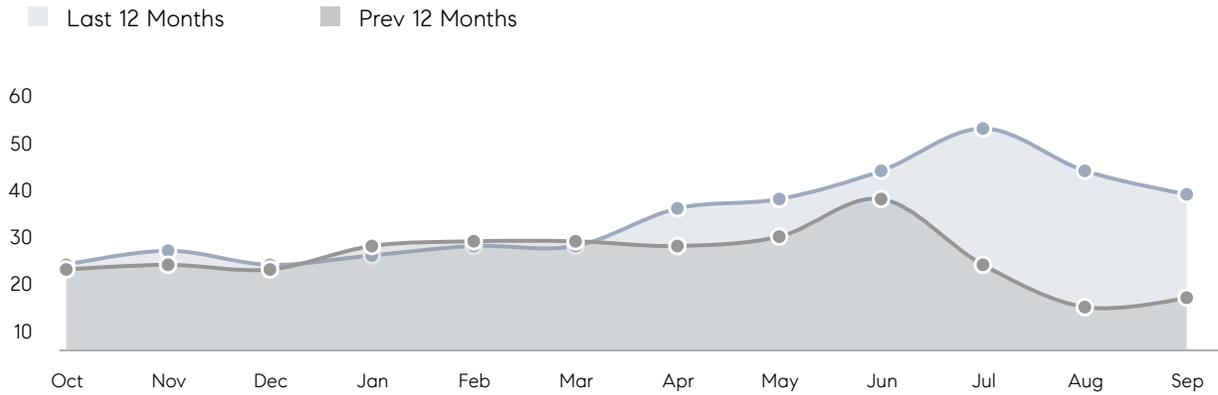
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 67 | -64% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$741,238 | \$691,063 | 7.3% |
| | # OF CONTRACTS | 15 | 14 | 7.1% |
| | NEW LISTINGS | 10 | 16 | -37% |
| Houses | AVERAGE DOM | 24 | 69 | -65% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$741,238 | \$721,640 | 3% |
| | # OF CONTRACTS | 13 | 12 | 8% |
| | NEW LISTINGS | 10 | 11 | -9% |
| Condo/Co-op/TH | AVERAGE DOM | - | 55 | - |
| | % OF ASKING PRICE | - | 95% | |
| | AVERAGE SOLD PRICE | - | \$370,000 | - |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 0 | 5 | 0% |

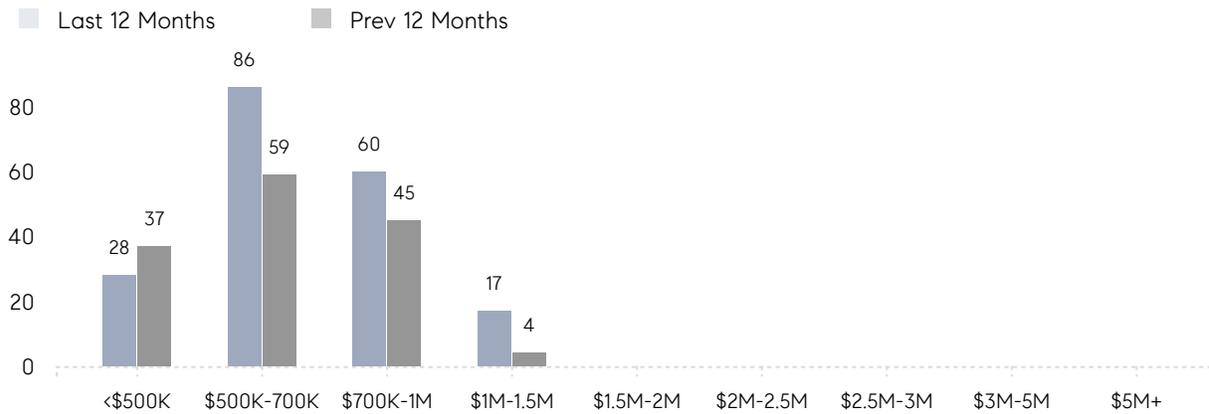
River Vale

SEPTEMBER 2021

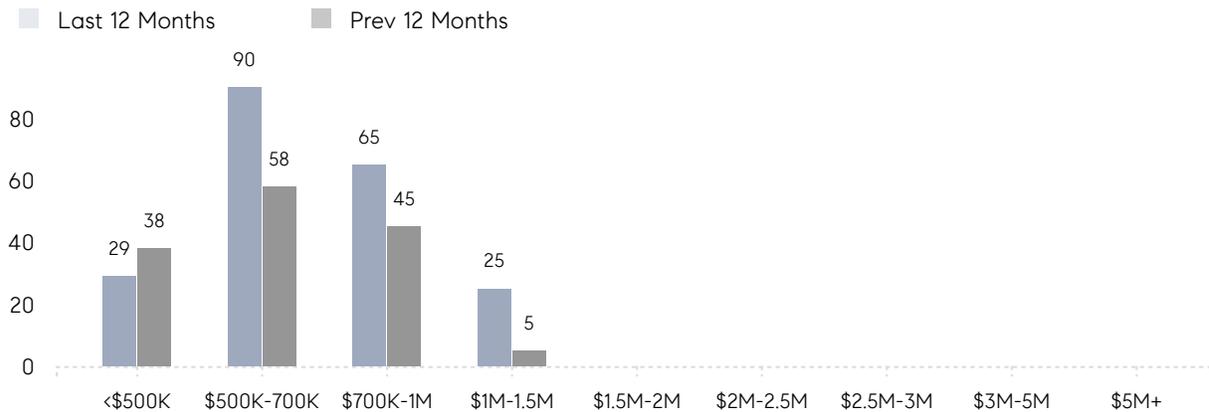
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Rochelle Park

SEPTEMBER 2021

UNDER CONTRACT

3
Total
Properties

\$429K
Average
Price

\$429K
Median
Price

-70%
Decrease From
Sep 2020

-6%
Decrease From
Sep 2020

11%
Increase From
Sep 2020

UNITS SOLD

2
Total
Properties

\$410K
Average
Price

\$410K
Median
Price

-86%
Decrease From
Sep 2020

-2%
Decrease From
Sep 2020

1%
Increase From
Sep 2020

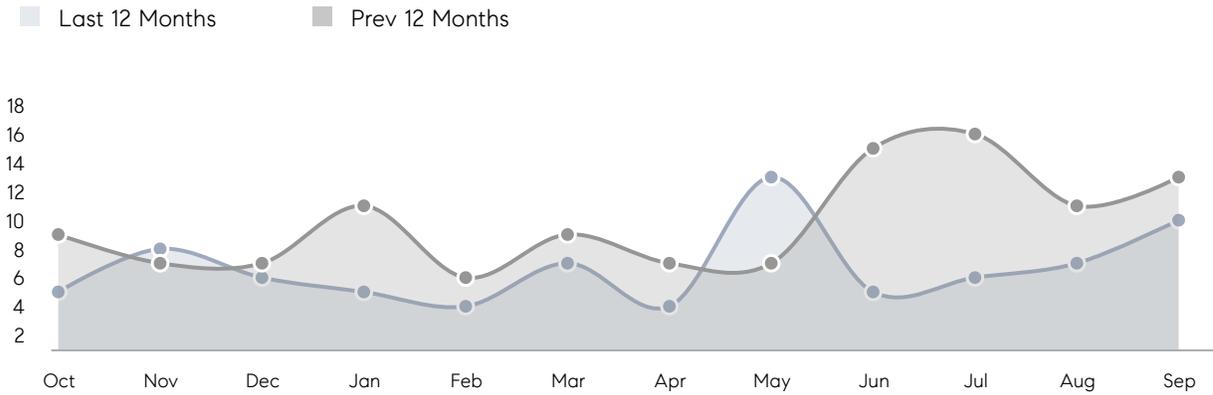
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 35 | -31% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$410,000 | \$416,750 | -1.6% |
| | # OF CONTRACTS | 3 | 10 | -70.0% |
| | NEW LISTINGS | 7 | 12 | -42% |
| Houses | AVERAGE DOM | 24 | 35 | -31% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$410,000 | \$422,346 | -3% |
| | # OF CONTRACTS | 3 | 9 | -67% |
| | NEW LISTINGS | 7 | 11 | -36% |
| Condo/Co-op/TH | AVERAGE DOM | - | 34 | - |
| | % OF ASKING PRICE | - | 93% | |
| | AVERAGE SOLD PRICE | - | \$344,000 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

Rochelle Park

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Rockaway

SEPTEMBER 2021

UNDER CONTRACT

48
Total
Properties

\$387K
Average
Price

\$382K
Median
Price

37%
Increase From
Sep 2020

-15%
Decrease From
Sep 2020

-10%
Decrease From
Sep 2020

UNITS SOLD

32
Total
Properties

\$465K
Average
Price

\$421K
Median
Price

-45%
Decrease From
Sep 2020

15%
Increase From
Sep 2020

13%
Increase From
Sep 2020

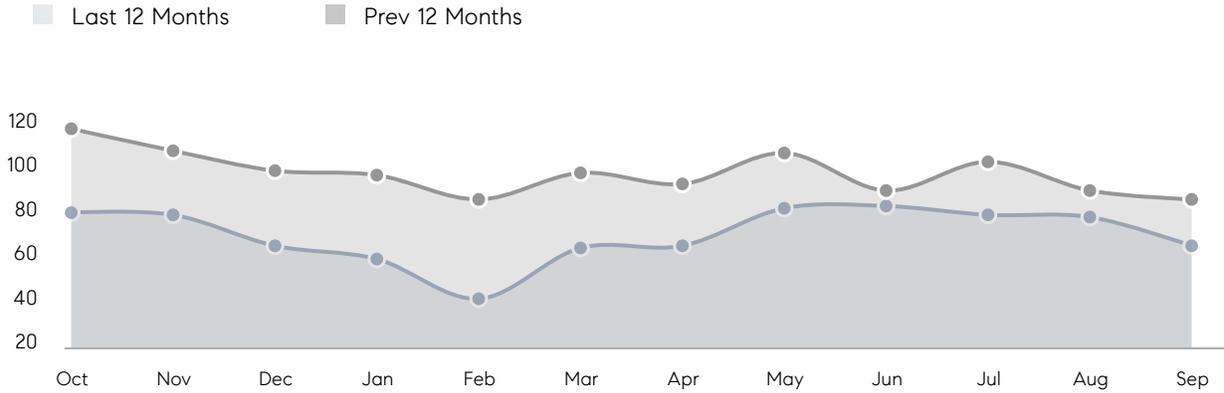
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 54 | -41% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$465,102 | \$406,026 | 14.5% |
| | # OF CONTRACTS | 48 | 35 | 37.1% |
| | NEW LISTINGS | 47 | 42 | 12% |
| Houses | AVERAGE DOM | 27 | 55 | -51% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$490,070 | \$433,424 | 13% |
| | # OF CONTRACTS | 33 | 26 | 27% |
| | NEW LISTINGS | 36 | 29 | 24% |
| Condo/Co-op/TH | AVERAGE DOM | 51 | 50 | 2% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$375,929 | \$301,000 | 25% |
| | # OF CONTRACTS | 15 | 9 | 67% |
| | NEW LISTINGS | 11 | 13 | -15% |

Rockaway

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Roseland

SEPTEMBER 2021

UNDER CONTRACT

7
Total
Properties

\$670K
Average
Price

\$595K
Median
Price

-30%
Decrease From
Sep 2020

-2%
Decrease From
Sep 2020

0%
Change From
Sep 2020

UNITS SOLD

4
Total
Properties

\$609K
Average
Price

\$543K
Median
Price

-71%
Decrease From
Sep 2020

16%
Increase From
Sep 2020

-9%
Decrease From
Sep 2020

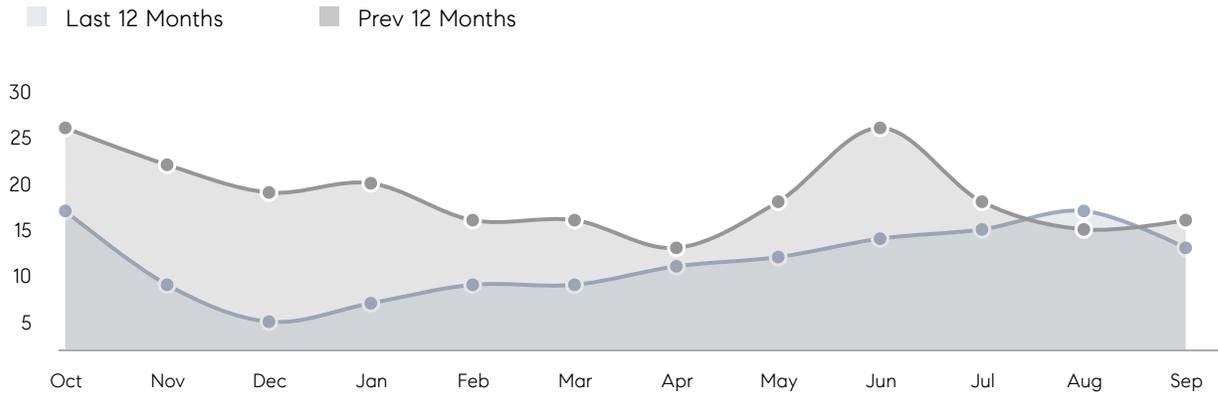
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 73 | 47 | 55% |
| | % OF ASKING PRICE | 99% | 94% | |
| | AVERAGE SOLD PRICE | \$609,000 | \$524,759 | 16.1% |
| | # OF CONTRACTS | 7 | 10 | -30.0% |
| | NEW LISTINGS | 6 | 14 | -57% |
| Houses | AVERAGE DOM | 95 | 57 | 67% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$625,000 | \$542,402 | 15% |
| | # OF CONTRACTS | 5 | 8 | -37% |
| | NEW LISTINGS | 5 | 11 | -55% |
| Condo/Co-op/TH | AVERAGE DOM | 6 | 30 | -80% |
| | % OF ASKING PRICE | 106% | 84% | |
| | AVERAGE SOLD PRICE | \$561,000 | \$493,000 | 14% |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 1 | 3 | -67% |

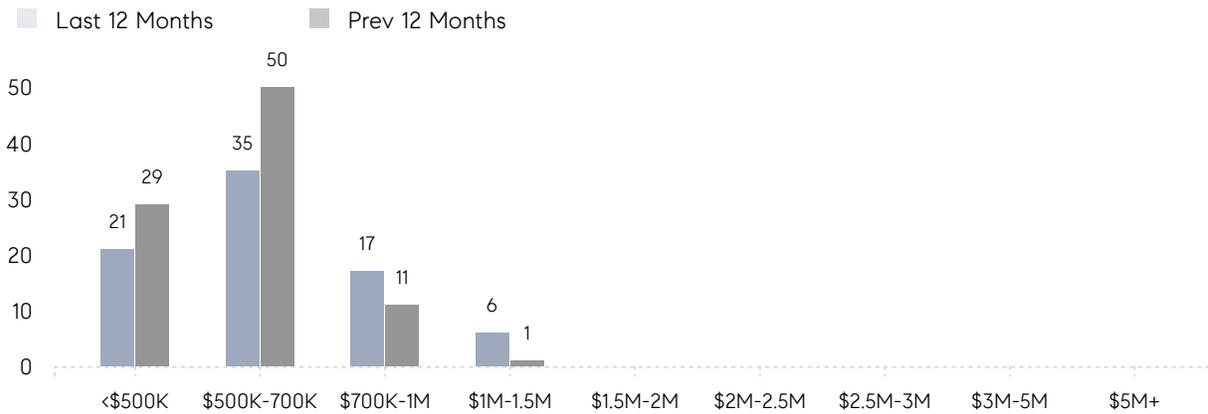
Roseland

SEPTEMBER 2021

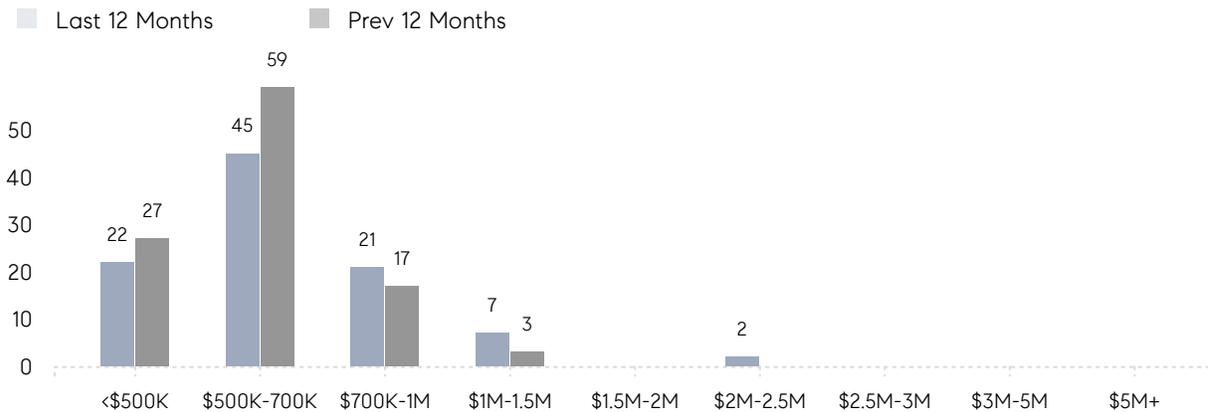
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Rutherford

SEPTEMBER 2021

UNDER CONTRACT

34
Total
Properties

\$443K
Average
Price

\$410K
Median
Price

3%
Increase From
Sep 2020

1%
Increase From
Sep 2020

-14%
Decrease From
Sep 2020

UNITS SOLD

27
Total
Properties

\$491K
Average
Price

\$517K
Median
Price

29%
Increase From
Sep 2020

0%
Change From
Sep 2020

-4%
Decrease From
Sep 2020

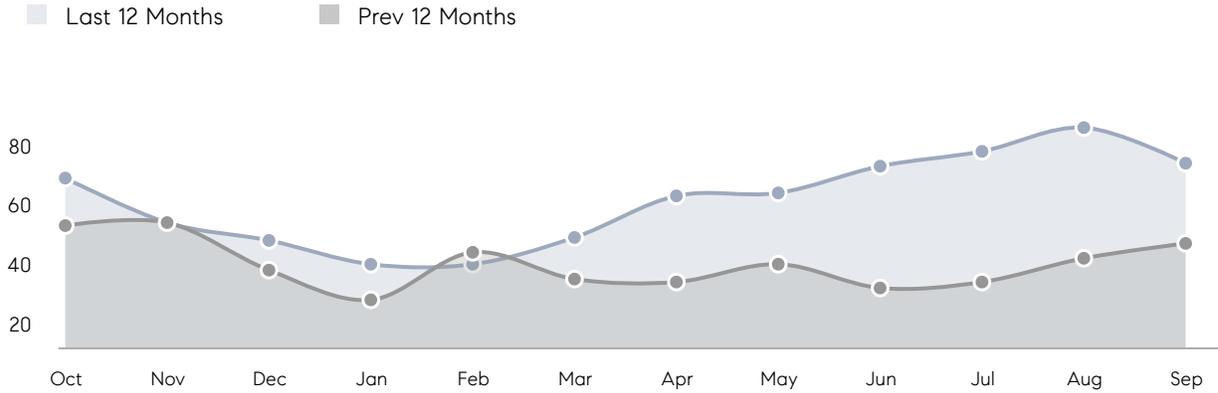
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 41 | -10% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$490,607 | \$491,786 | -0.2% |
| | # OF CONTRACTS | 34 | 33 | 3.0% |
| | NEW LISTINGS | 31 | 37 | -16% |
| Houses | AVERAGE DOM | 26 | 49 | -47% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$565,395 | \$584,833 | -3% |
| | # OF CONTRACTS | 19 | 21 | -10% |
| | NEW LISTINGS | 26 | 28 | -7% |
| Condo/Co-op/TH | AVERAGE DOM | 63 | 19 | 232% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$312,988 | \$259,166 | 21% |
| | # OF CONTRACTS | 15 | 12 | 25% |
| | NEW LISTINGS | 5 | 9 | -44% |

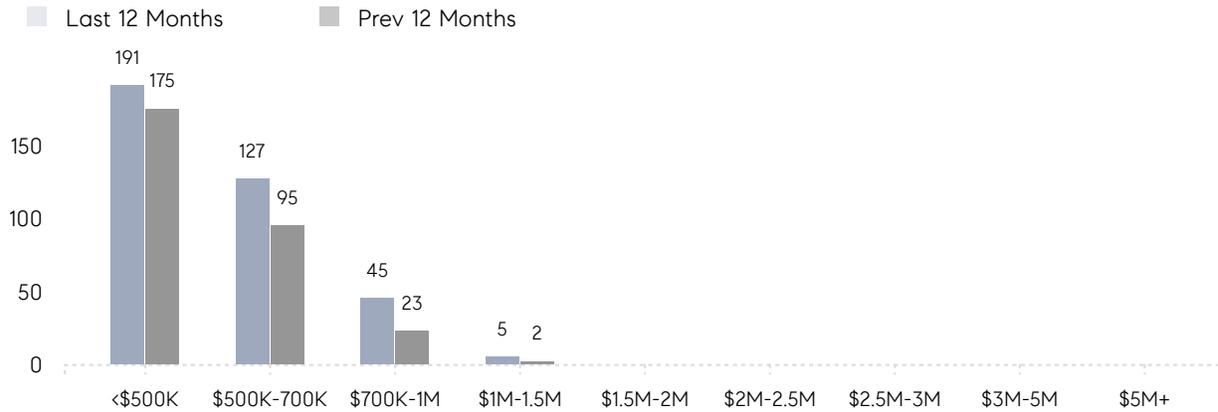
Rutherford

SEPTEMBER 2021

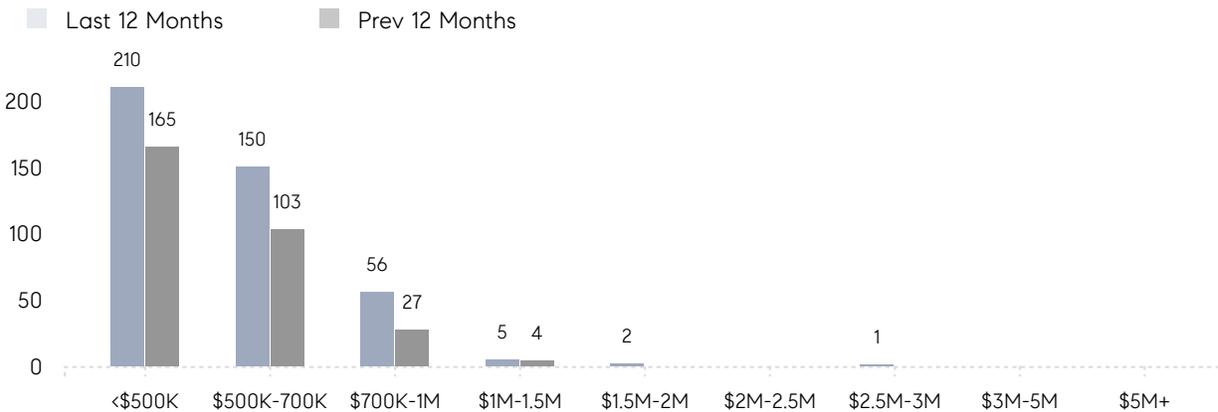
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Saddle Brook

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$505K | \$445K |
| Total Properties | Average Price | Median Price |
| -76% | 7% | 1% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$437K | \$423K |
| Total Properties | Average Price | Median Price |
| 43% | -21% | -22% |
| Increase From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

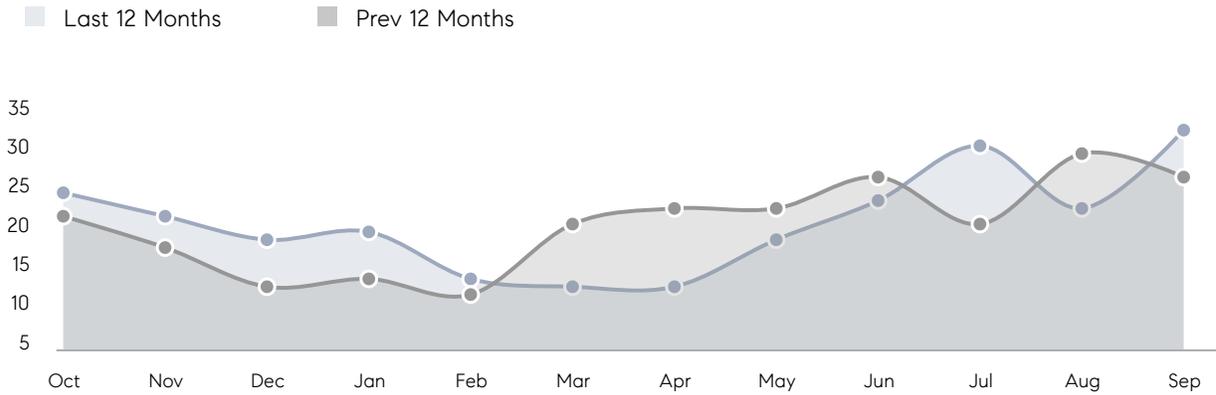
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 38 | -50% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$436,850 | \$550,571 | -20.7% |
| | # OF CONTRACTS | 5 | 21 | -76.2% |
| | NEW LISTINGS | 17 | 18 | -6% |
| Houses | AVERAGE DOM | 21 | 38 | -45% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$466,429 | \$550,571 | -15% |
| | # OF CONTRACTS | 5 | 20 | -75% |
| | NEW LISTINGS | 17 | 15 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | 13 | - | - |
| | % OF ASKING PRICE | 106% | - | |
| | AVERAGE SOLD PRICE | \$367,833 | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 3 | 0% |

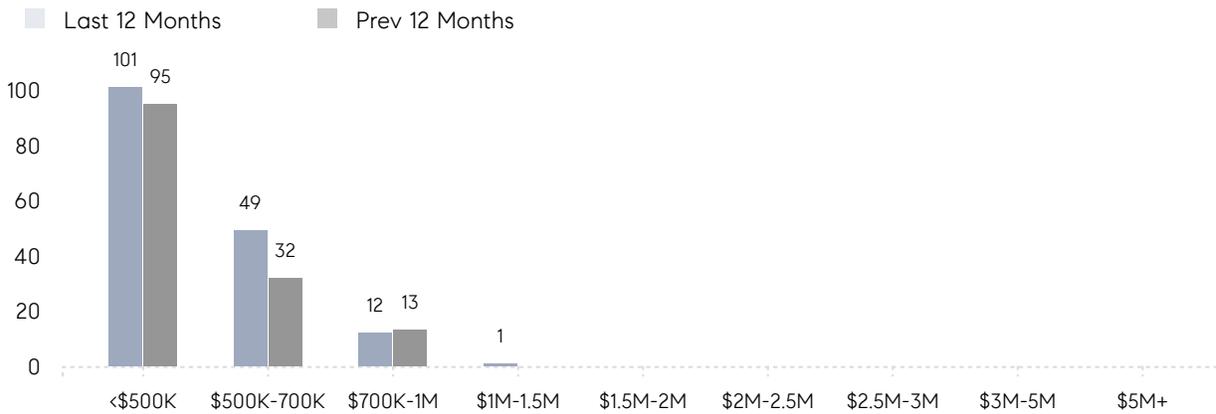
Saddle Brook

SEPTEMBER 2021

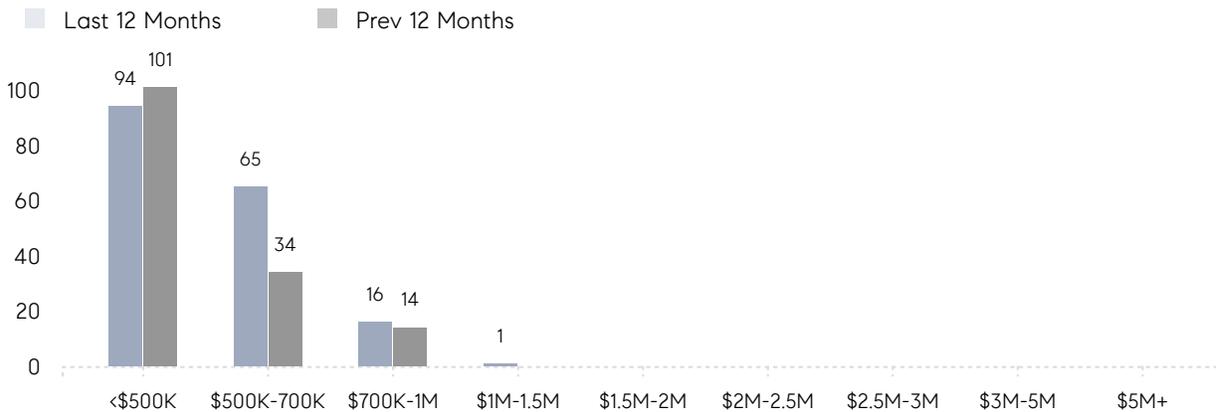
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Saddle River

SEPTEMBER 2021

UNDER CONTRACT

8
Total
Properties

\$2.6M
Average
Price

\$2.4M
Median
Price

-33%
Decrease From
Sep 2020

36%
Increase From
Sep 2020

61%
Increase From
Sep 2020

UNITS SOLD

11
Total
Properties

\$2.2M
Average
Price

\$1.6M
Median
Price

38%
Increase From
Sep 2020

40%
Increase From
Sep 2020

0%
Change From
Sep 2020

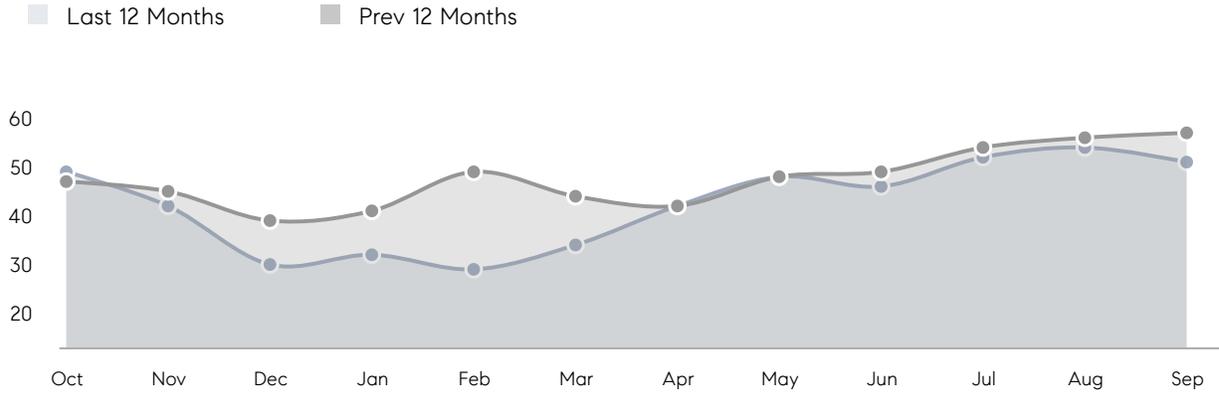
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 86 | 198 | -57% |
| | % OF ASKING PRICE | 97% | 92% | |
| | AVERAGE SOLD PRICE | \$2,159,091 | \$1,541,438 | 40.1% |
| | # OF CONTRACTS | 8 | 12 | -33.3% |
| | NEW LISTINGS | 7 | 15 | -53% |
| Houses | AVERAGE DOM | 86 | 224 | -62% |
| | % OF ASKING PRICE | 97% | 92% | |
| | AVERAGE SOLD PRICE | \$2,159,091 | \$1,659,143 | 30% |
| | # OF CONTRACTS | 8 | 12 | -33% |
| | NEW LISTINGS | 7 | 14 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | 14 | - |
| | % OF ASKING PRICE | - | 97% | |
| | AVERAGE SOLD PRICE | - | \$717,500 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

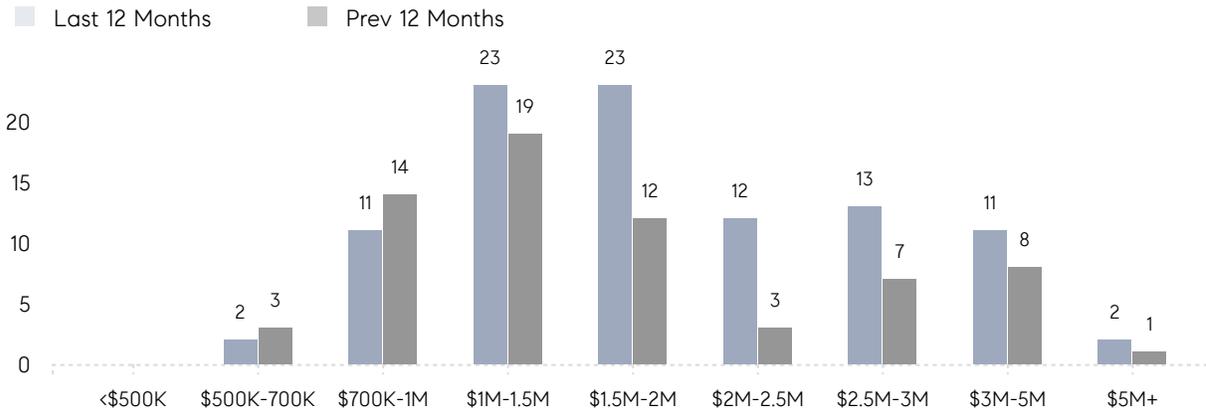
Saddle River

SEPTEMBER 2021

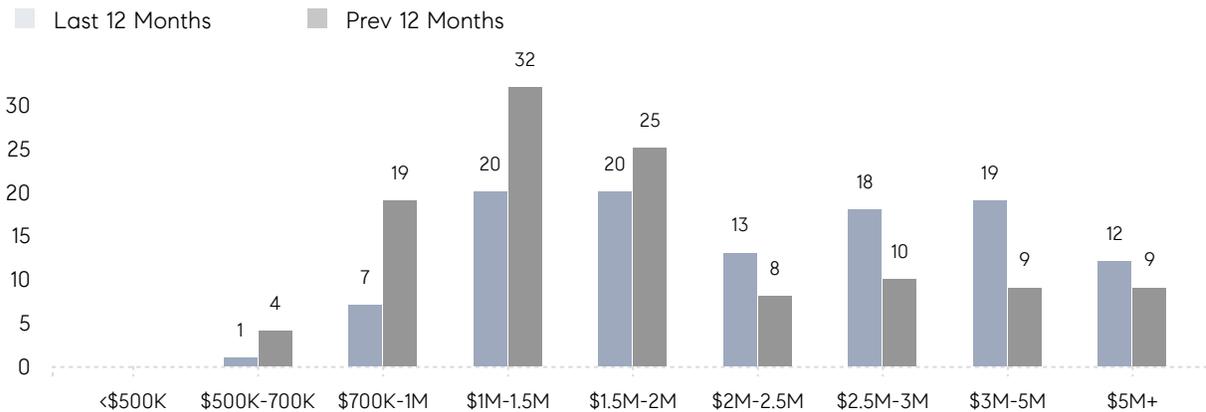
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Scotch Plains

SEPTEMBER 2021

UNDER CONTRACT

25
Total
Properties

\$732K
Average
Price

\$629K
Median
Price

-11%
Decrease From
Sep 2020

16%
Increase From
Sep 2020

9%
Increase From
Sep 2020

UNITS SOLD

32
Total
Properties

\$697K
Average
Price

\$557K
Median
Price

-33%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

-4%
Decrease From
Sep 2020

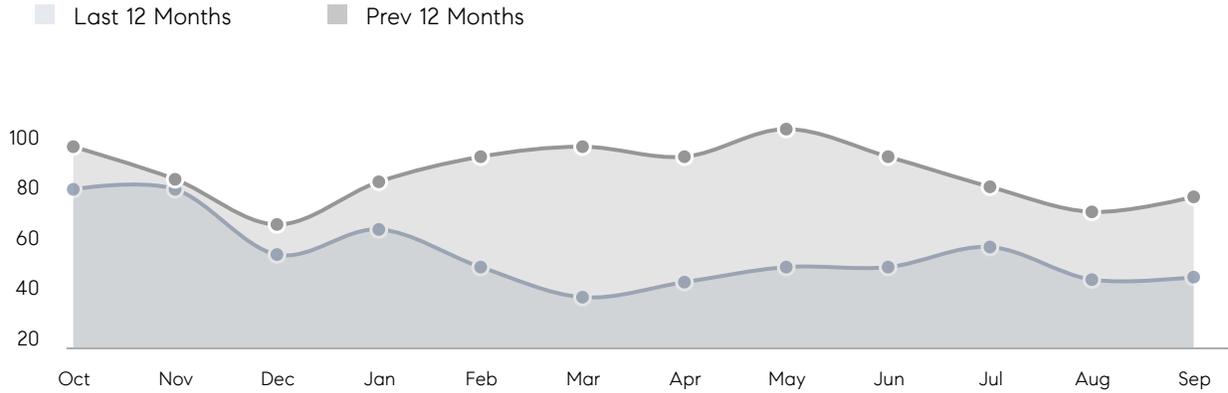
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 42 | -36% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$696,509 | \$654,720 | 6.4% |
| | # OF CONTRACTS | 25 | 28 | -10.7% |
| | NEW LISTINGS | 36 | 43 | -16% |
| Houses | AVERAGE DOM | 23 | 45 | -49% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$742,711 | \$695,477 | 7% |
| | # OF CONTRACTS | 23 | 25 | -8% |
| | NEW LISTINGS | 31 | 37 | -16% |
| Condo/Co-op/TH | AVERAGE DOM | 51 | 20 | 155% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$373,100 | \$369,417 | 1% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 5 | 6 | -17% |

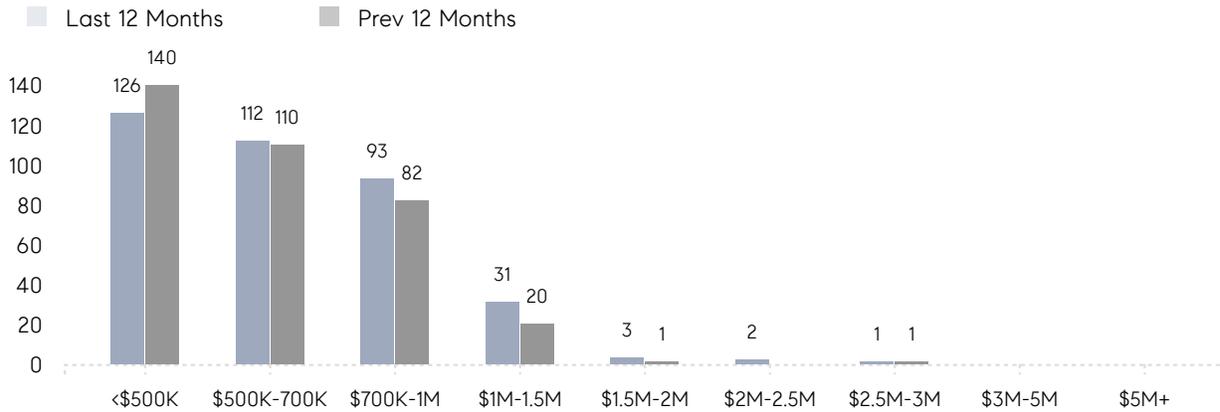
Scotch Plains

SEPTEMBER 2021

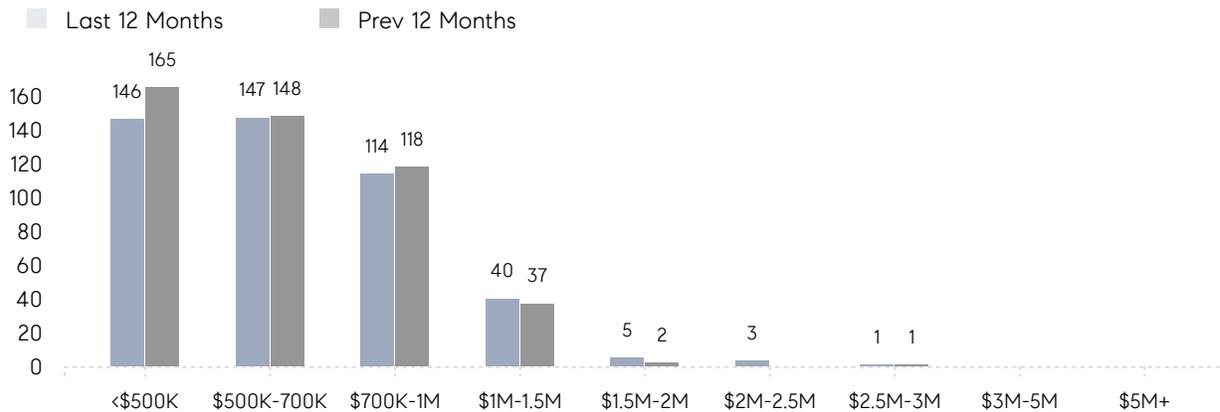
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Secaucus

SEPTEMBER 2021

UNDER CONTRACT

18
Total
Properties

\$423K
Average
Price

\$394K
Median
Price

50%
Increase From
Sep 2020

-16%
Decrease From
Sep 2020

-17%
Decrease From
Sep 2020

UNITS SOLD

24
Total
Properties

\$422K
Average
Price

\$395K
Median
Price

-8%
Decrease From
Sep 2020

-4%
Decrease From
Sep 2020

-12%
Decrease From
Sep 2020

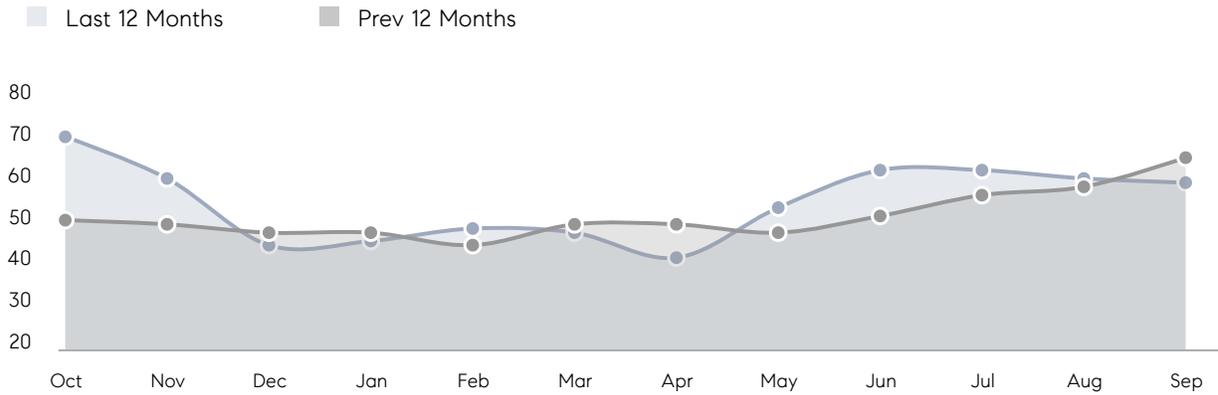
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 40 | -28% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$422,129 | \$438,034 | -3.6% |
| | # OF CONTRACTS | 18 | 12 | 50.0% |
| | NEW LISTINGS | 24 | 33 | -27% |
| Houses | AVERAGE DOM | 23 | 57 | -60% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$621,250 | \$521,000 | 19% |
| | # OF CONTRACTS | 4 | 2 | 100% |
| | NEW LISTINGS | 6 | 10 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 30 | 0% |
| | % OF ASKING PRICE | 94% | 99% | |
| | AVERAGE SOLD PRICE | \$375,276 | \$394,111 | -5% |
| | # OF CONTRACTS | 14 | 10 | 40% |
| | NEW LISTINGS | 18 | 23 | -22% |

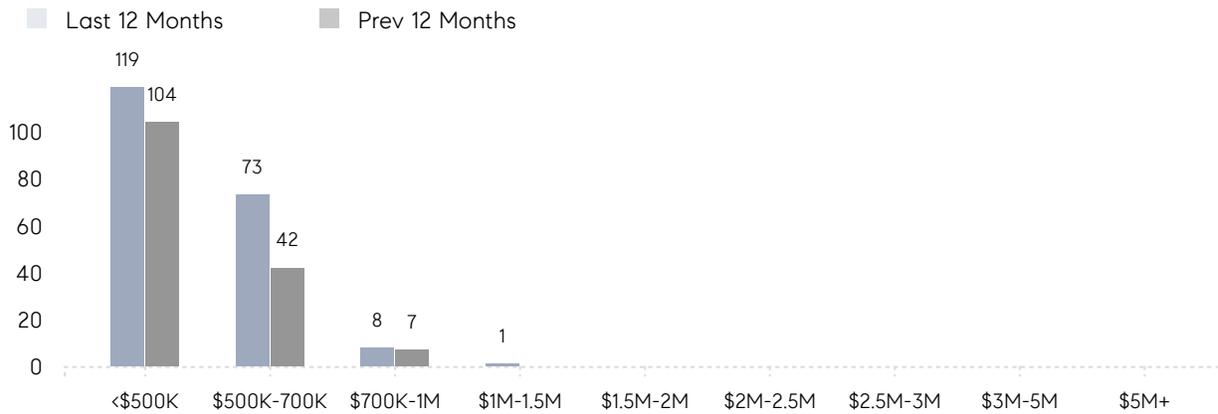
Secaucus

SEPTEMBER 2021

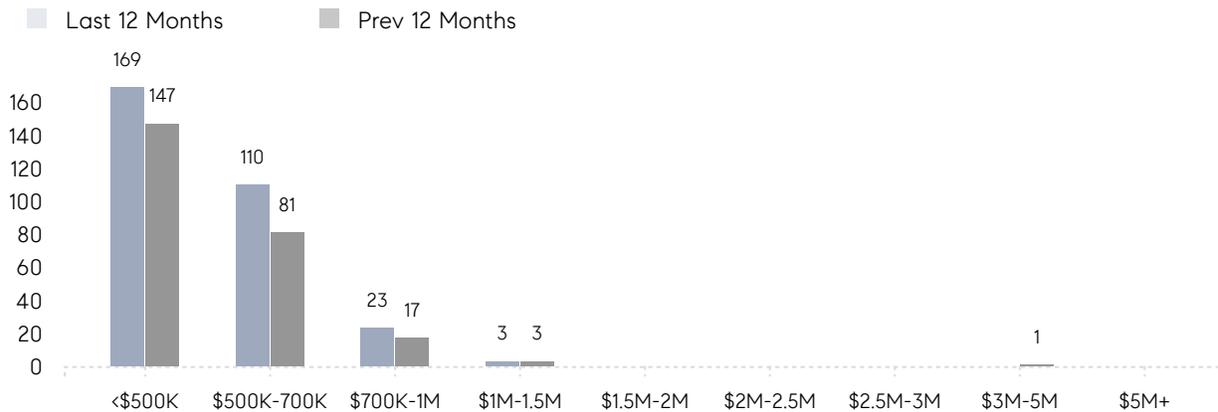
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Short Hills

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 12 | \$1.7M | \$1.5M |
| Total Properties | Average Price | Median Price |
| -52% | -11% | -12% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|----------------------|------------------------|
| 17 | \$1.5M | \$1.4M |
| Total Properties | Average Price | Median Price |
| -29% | 1% | -7% |
| Decrease From Sep 2020 | Change From Sep 2020 | Decrease From Sep 2020 |

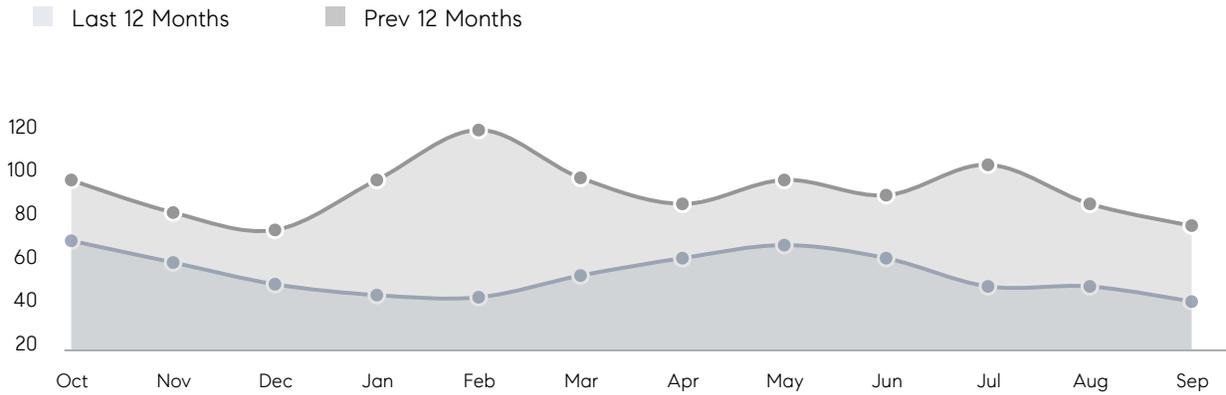
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 30 | 30 | 0% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$1,537,261 | \$1,524,754 | 0.8% |
| | # OF CONTRACTS | 12 | 25 | -52.0% |
| | NEW LISTINGS | 14 | 28 | -50% |
| Houses | AVERAGE DOM | 30 | 30 | 0% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$1,537,261 | \$1,524,754 | 1% |
| | # OF CONTRACTS | 12 | 25 | -52% |
| | NEW LISTINGS | 14 | 28 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

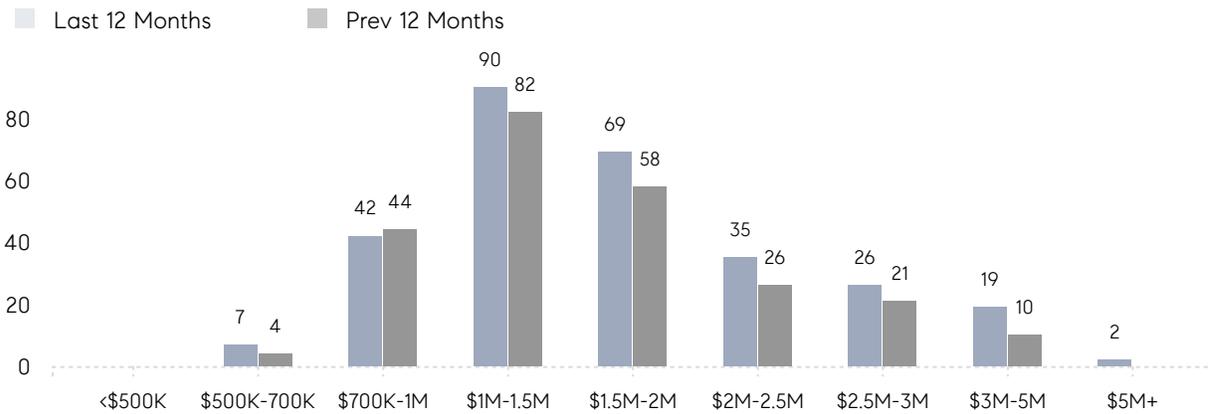
Short Hills

SEPTEMBER 2021

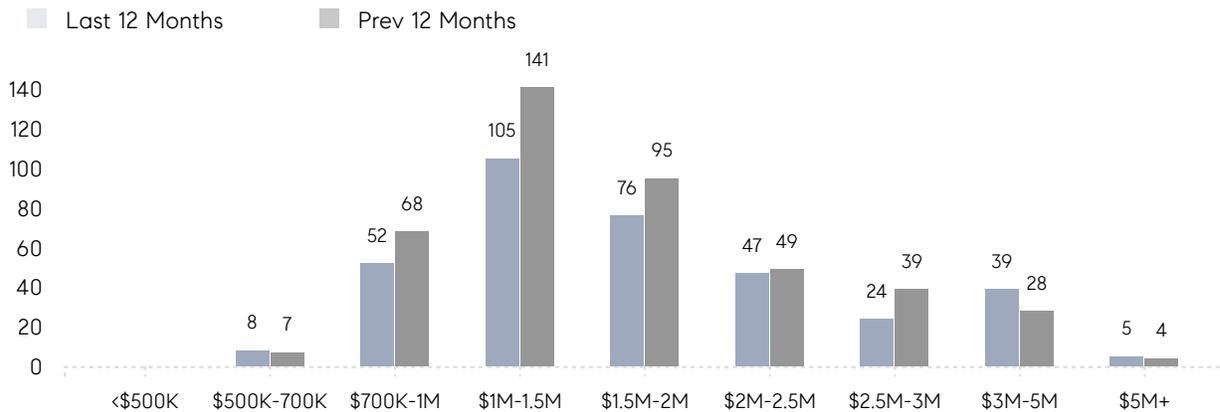
Monthly Inventory



Contracts By Price Range



Listings By Price Range



South Orange

SEPTEMBER 2021

UNDER CONTRACT

23
Total
Properties

\$735K
Average
Price

\$699K
Median
Price

-12%
Decrease From
Sep 2020

13%
Increase From
Sep 2020

16%
Increase From
Sep 2020

UNITS SOLD

16
Total
Properties

\$777K
Average
Price

\$683K
Median
Price

-38%
Decrease From
Sep 2020

14%
Increase From
Sep 2020

-2%
Decrease From
Sep 2020

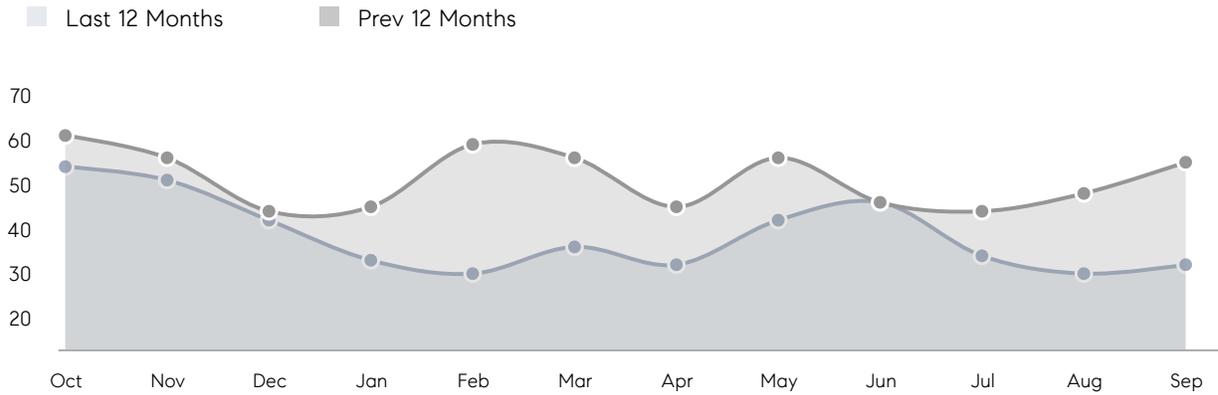
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 34 | -29% |
| | % OF ASKING PRICE | 102% | 104% | |
| | AVERAGE SOLD PRICE | \$776,719 | \$678,950 | 14.4% |
| | # OF CONTRACTS | 23 | 26 | -11.5% |
| | NEW LISTINGS | 27 | 37 | -27% |
| Houses | AVERAGE DOM | 24 | 25 | -4% |
| | % OF ASKING PRICE | 102% | 105% | |
| | AVERAGE SOLD PRICE | \$906,333 | \$696,880 | 30% |
| | # OF CONTRACTS | 22 | 23 | -4% |
| | NEW LISTINGS | 24 | 31 | -23% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | 146 | -84% |
| | % OF ASKING PRICE | 100% | 93% | |
| | AVERAGE SOLD PRICE | \$387,875 | \$463,800 | -16% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 3 | 6 | -50% |

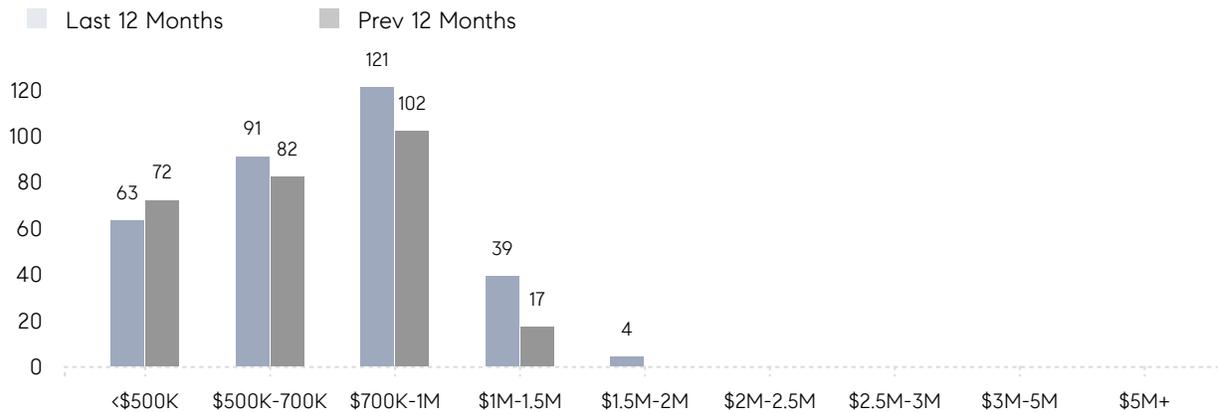
South Orange

SEPTEMBER 2021

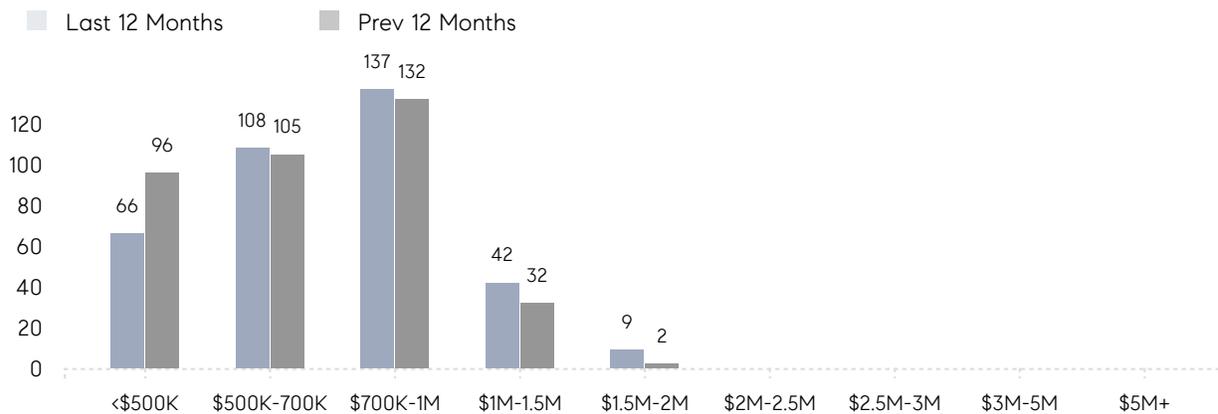
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Springfield

SEPTEMBER 2021

UNDER CONTRACT

14
Total
Properties

\$538K
Average
Price

\$569K
Median
Price

-39%
Decrease From
Sep 2020

7%
Increase From
Sep 2020

19%
Increase From
Sep 2020

UNITS SOLD

20
Total
Properties

\$507K
Average
Price

\$495K
Median
Price

-37%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

7%
Increase From
Sep 2020

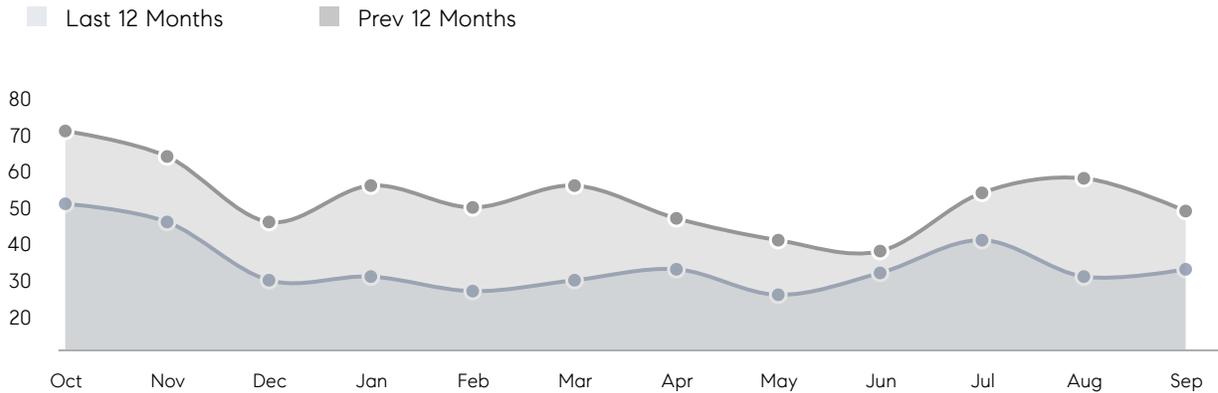
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 50 | -44% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$507,085 | \$477,073 | 6.3% |
| | # OF CONTRACTS | 14 | 23 | -39.1% |
| | NEW LISTINGS | 23 | 22 | 5% |
| Houses | AVERAGE DOM | 28 | 59 | -53% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$597,707 | \$558,080 | 7% |
| | # OF CONTRACTS | 10 | 18 | -44% |
| | NEW LISTINGS | 15 | 18 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | 28 | 26 | 8% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$295,633 | \$270,056 | 9% |
| | # OF CONTRACTS | 4 | 5 | -20% |
| | NEW LISTINGS | 8 | 4 | 100% |

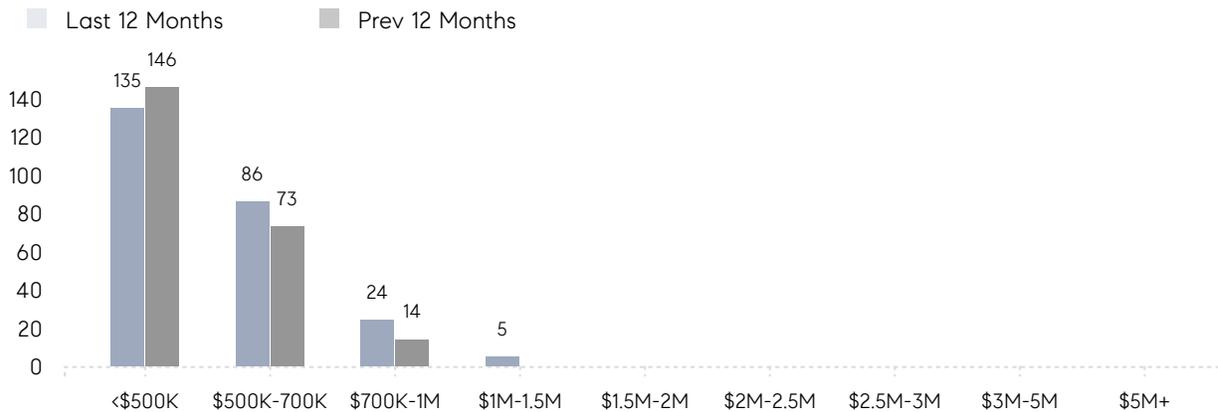
Springfield

SEPTEMBER 2021

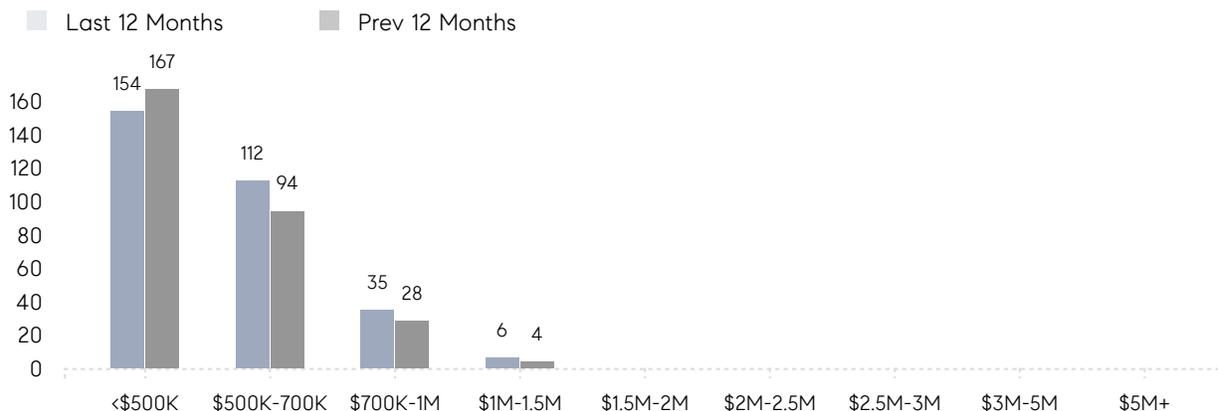
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Summit

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 26 | \$1.3M | \$922K |
| Total Properties | Average Price | Median Price |
| -28% | -1% | -17% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 30 | \$1.1M | \$813K |
| Total Properties | Average Price | Median Price |
| -27% | -8% | -13% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

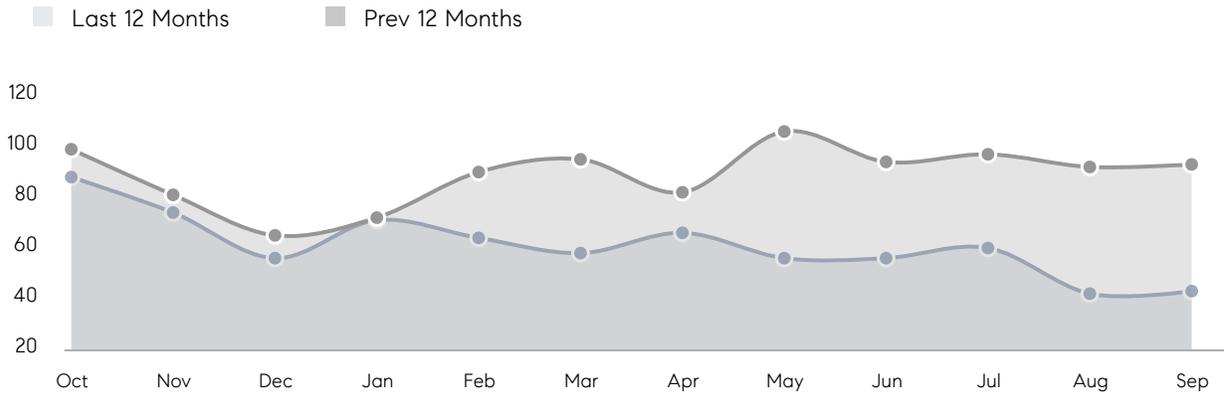
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 28 | 23 | 22% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$1,095,737 | \$1,187,826 | -7.8% |
| | # OF CONTRACTS | 26 | 36 | -27.8% |
| | NEW LISTINGS | 37 | 53 | -30% |
| Houses | AVERAGE DOM | 23 | 20 | 15% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$1,277,300 | \$1,324,702 | -4% |
| | # OF CONTRACTS | 21 | 31 | -32% |
| | NEW LISTINGS | 30 | 43 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | 42 | 39 | 8% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$596,438 | \$523,000 | 14% |
| | # OF CONTRACTS | 5 | 5 | 0% |
| | NEW LISTINGS | 7 | 10 | -30% |

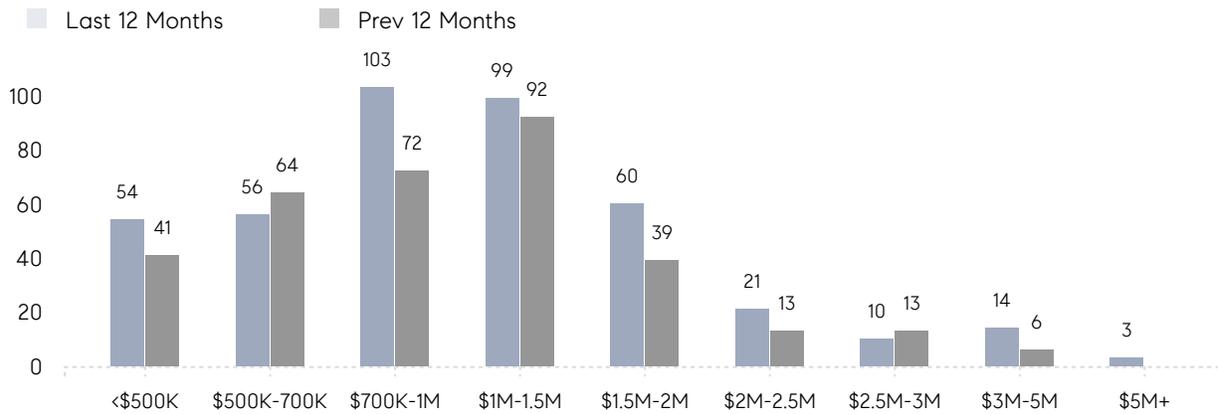
Summit

SEPTEMBER 2021

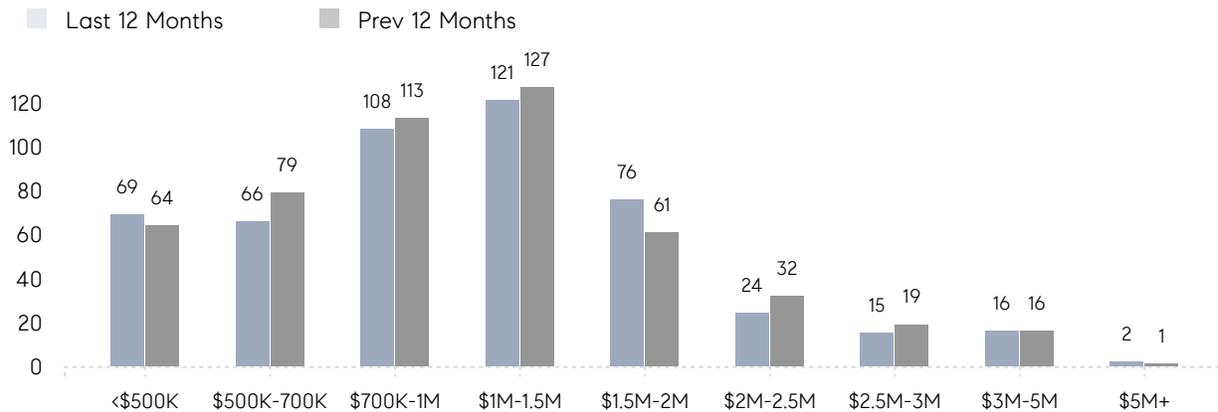
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Teaneck

SEPTEMBER 2021

UNDER CONTRACT

40
Total
Properties

\$444K
Average
Price

\$453K
Median
Price

-22%
Decrease From
Sep 2020

-16%
Decrease From
Sep 2020

-5%
Decrease From
Sep 2020

UNITS SOLD

34
Total
Properties

\$525K
Average
Price

\$509K
Median
Price

-6%
Decrease From
Sep 2020

6%
Increase From
Sep 2020

11%
Increase From
Sep 2020

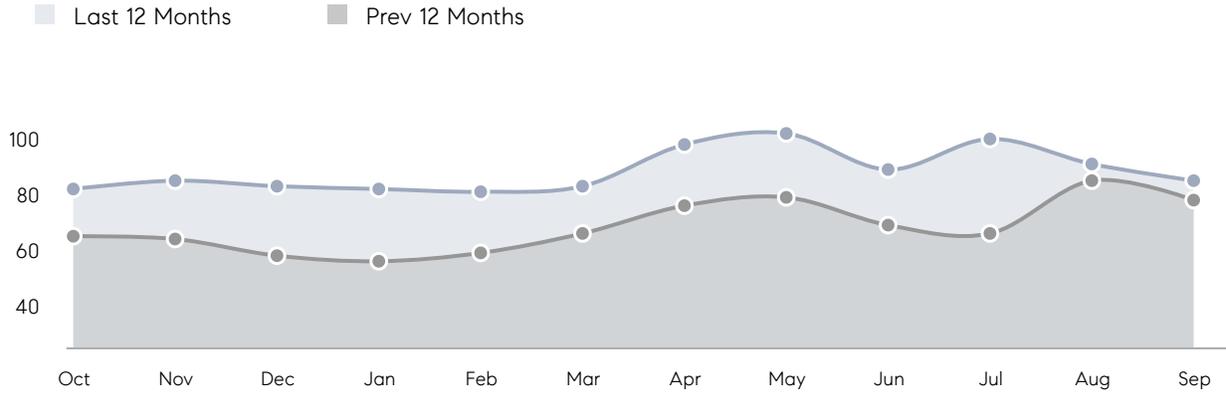
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 50 | -32% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$525,176 | \$497,208 | 5.6% |
| | # OF CONTRACTS | 40 | 51 | -21.6% |
| | NEW LISTINGS | 34 | 45 | -24% |
| Houses | AVERAGE DOM | 34 | 47 | -28% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$537,063 | \$516,045 | 4% |
| | # OF CONTRACTS | 34 | 48 | -29% |
| | NEW LISTINGS | 28 | 39 | -28% |
| Condo/Co-op/TH | AVERAGE DOM | 43 | 83 | -48% |
| | % OF ASKING PRICE | 103% | 91% | |
| | AVERAGE SOLD PRICE | \$335,000 | \$290,000 | 16% |
| | # OF CONTRACTS | 6 | 3 | 100% |
| | NEW LISTINGS | 6 | 6 | 0% |

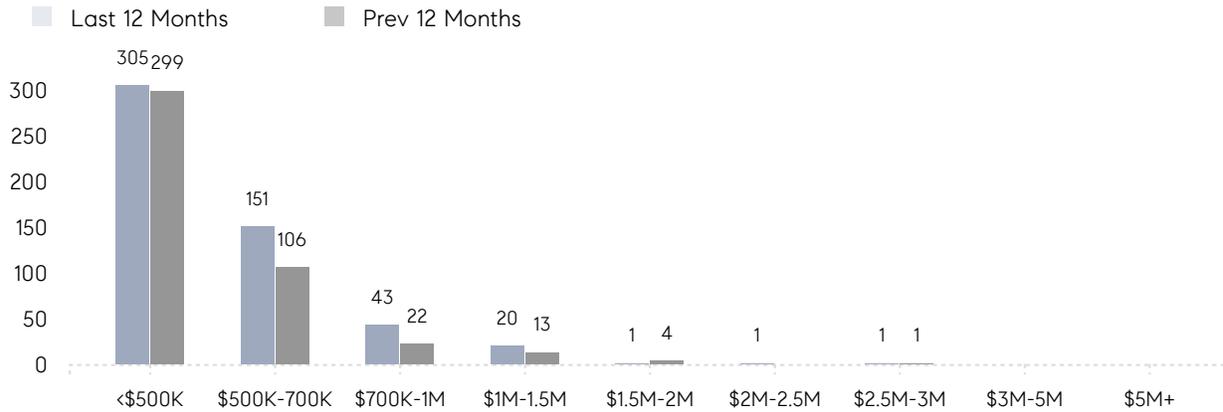
Teaneck

SEPTEMBER 2021

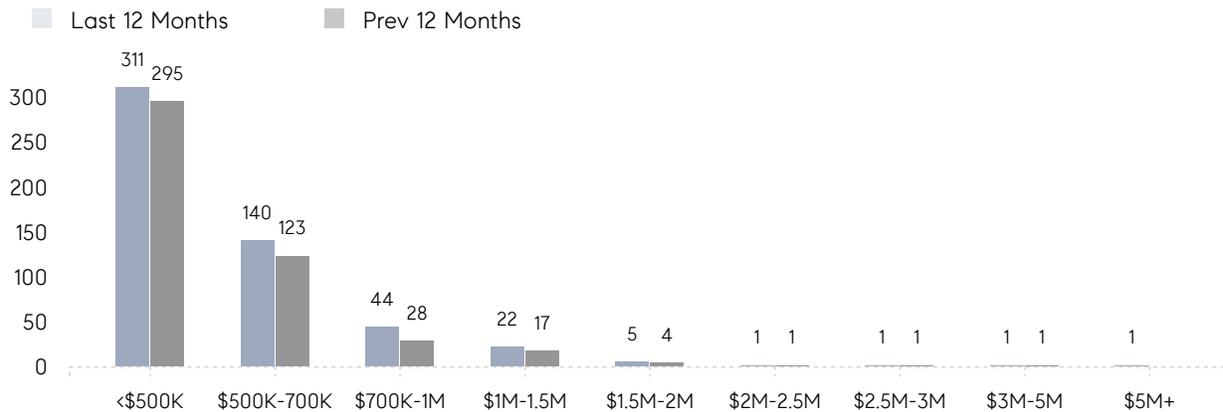
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Tenafly

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|----------------------|------------------------|
| 13 | \$998K | \$799K |
| Total Properties | Average Price | Median Price |
| -35% | 0% | -16% |
| Decrease From Sep 2020 | Change From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$1.6M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -5% | 65% | 37% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

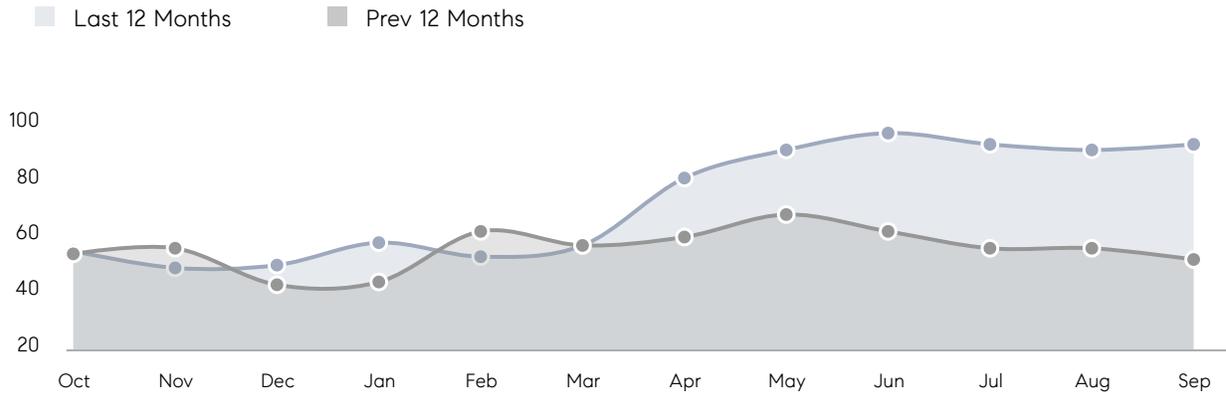
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 87 | 48 | 81% |
| | % OF ASKING PRICE | 97% | 96% | |
| | AVERAGE SOLD PRICE | \$1,625,056 | \$983,159 | 65.3% |
| | # OF CONTRACTS | 13 | 20 | -35.0% |
| | NEW LISTINGS | 16 | 16 | 0% |
| Houses | AVERAGE DOM | 90 | 36 | 150% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$1,835,733 | \$994,126 | 85% |
| | # OF CONTRACTS | 10 | 17 | -41% |
| | NEW LISTINGS | 15 | 15 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 73 | 113 | -35% |
| | % OF ASKING PRICE | 97% | 95% | |
| | AVERAGE SOLD PRICE | \$571,667 | \$924,667 | -38% |
| | # OF CONTRACTS | 3 | 3 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |

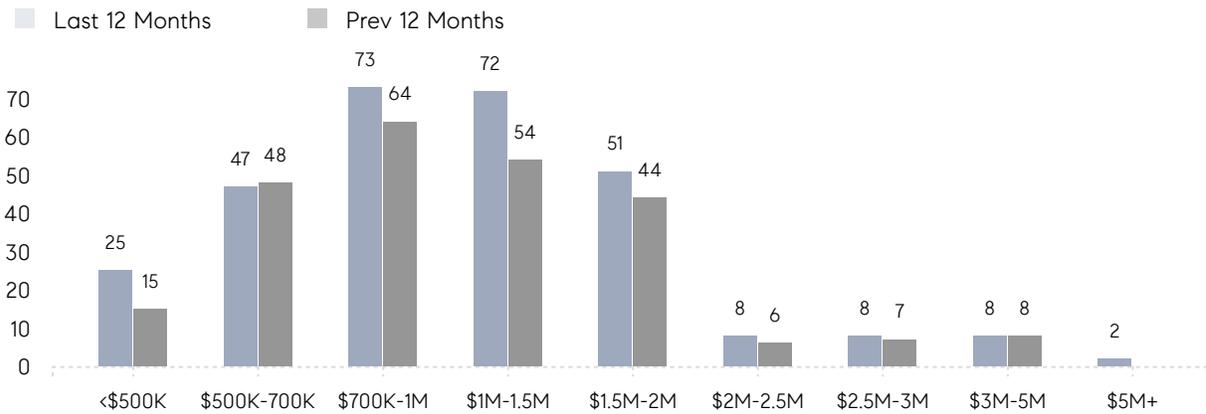
Tenaflly

SEPTEMBER 2021

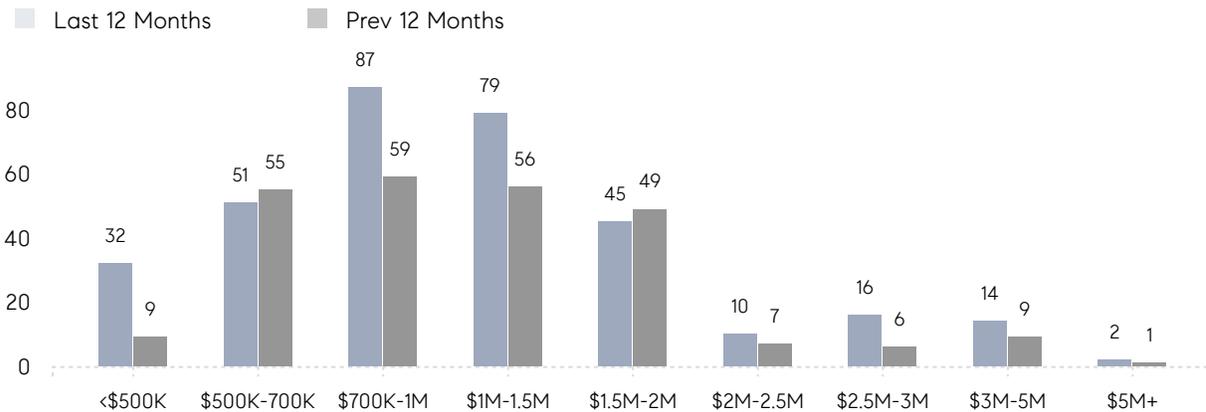
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Union City

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 28 | \$349K | \$325K |
| Total Properties | Average Price | Median Price |
| -3% | -22% | -24% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 27 | \$405K | \$335K |
| Total Properties | Average Price | Median Price |
| -10% | 18% | 2% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

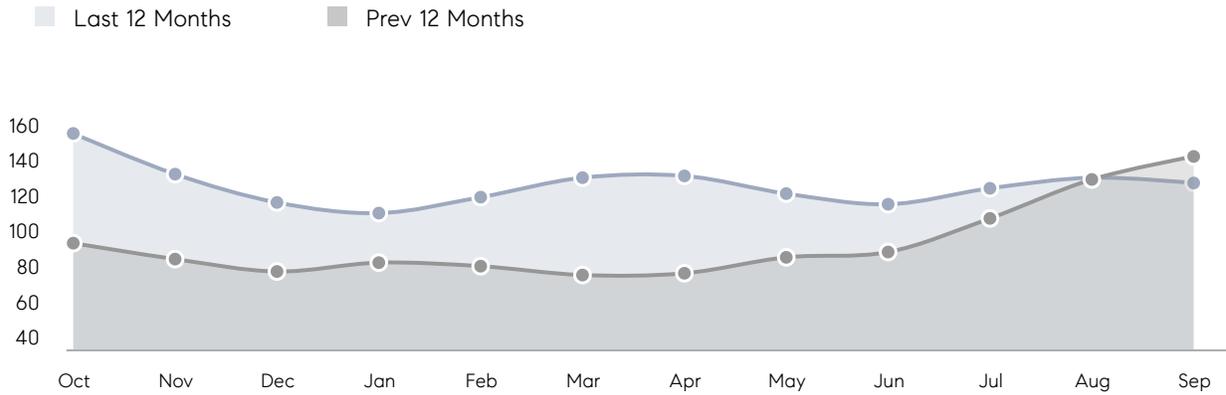
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 56 | 36 | 56% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$404,574 | \$342,667 | 18.1% |
| | # OF CONTRACTS | 28 | 29 | -3.4% |
| | NEW LISTINGS | 38 | 61 | -38% |
| Houses | AVERAGE DOM | 33 | 44 | -25% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$652,250 | \$499,000 | 31% |
| | # OF CONTRACTS | 3 | 5 | -40% |
| | NEW LISTINGS | 5 | 5 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 61 | 36 | 69% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$338,527 | \$337,276 | 0% |
| | # OF CONTRACTS | 25 | 24 | 4% |
| | NEW LISTINGS | 33 | 56 | -41% |

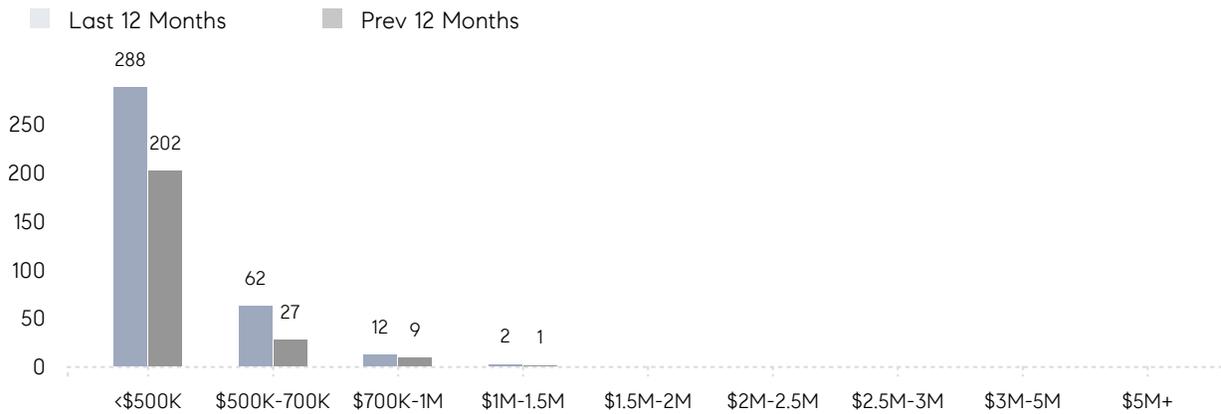
Union City

SEPTEMBER 2021

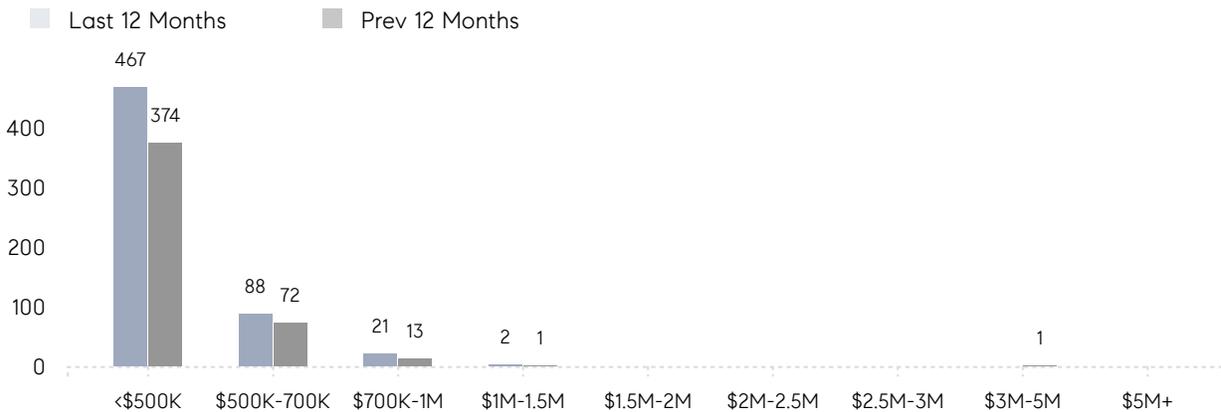
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Upper Saddle River

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 14 | \$1.2M | \$1.1M |
| Total Properties | Average Price | Median Price |
| -36% | 8% | 17% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 22 | \$1.1M | \$1.0M |
| Total Properties | Average Price | Median Price |
| 10% | 32% | 25% |
| Increase From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

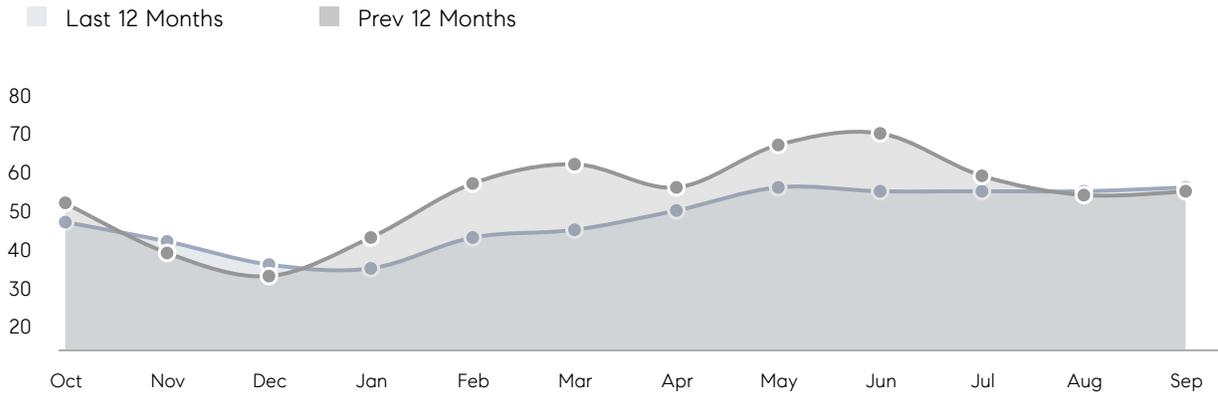
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 65 | -60% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$1,079,772 | \$817,490 | 32.1% |
| | # OF CONTRACTS | 14 | 22 | -36.4% |
| | NEW LISTINGS | 16 | 29 | -45% |
| Houses | AVERAGE DOM | 26 | 65 | -60% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$1,079,772 | \$817,490 | 32% |
| | # OF CONTRACTS | 9 | 20 | -55% |
| | NEW LISTINGS | 11 | 29 | -62% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 5 | 2 | 150% |
| | NEW LISTINGS | 5 | 0 | 0% |

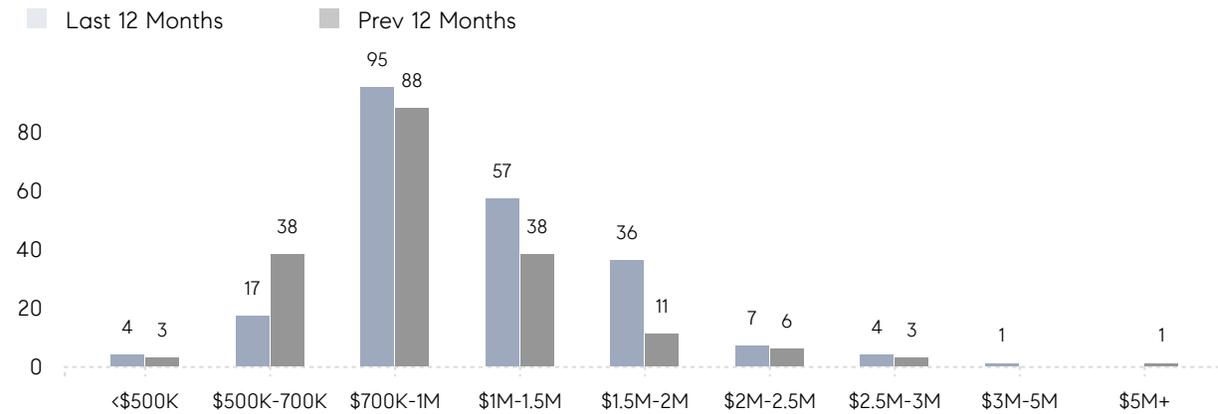
Upper Saddle River

SEPTEMBER 2021

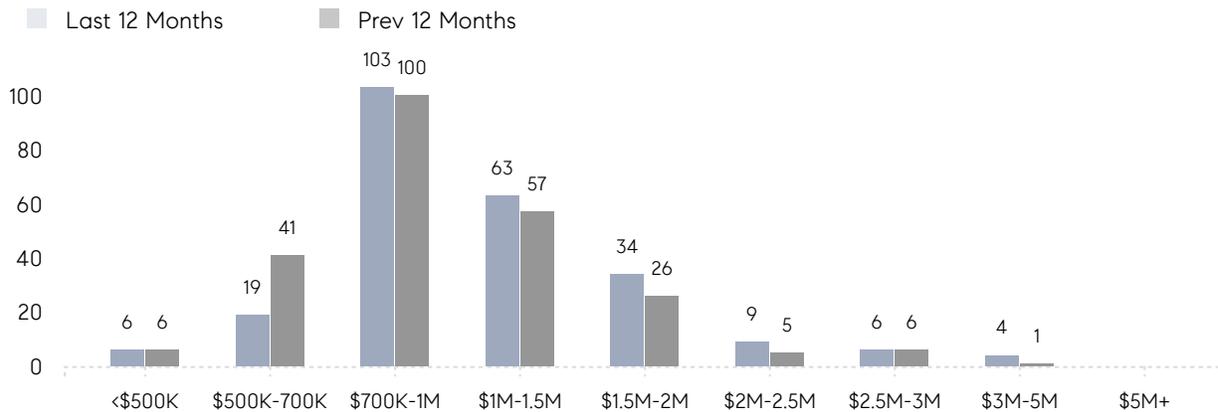
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Verona

SEPTEMBER 2021

UNDER CONTRACT

26
Total
Properties

\$477K
Average
Price

\$409K
Median
Price

24%
Increase From
Sep 2020

8%
Increase From
Sep 2020

-7%
Decrease From
Sep 2020

UNITS SOLD

27
Total
Properties

\$554K
Average
Price

\$545K
Median
Price

29%
Increase From
Sep 2020

36%
Increase From
Sep 2020

23%
Increase From
Sep 2020

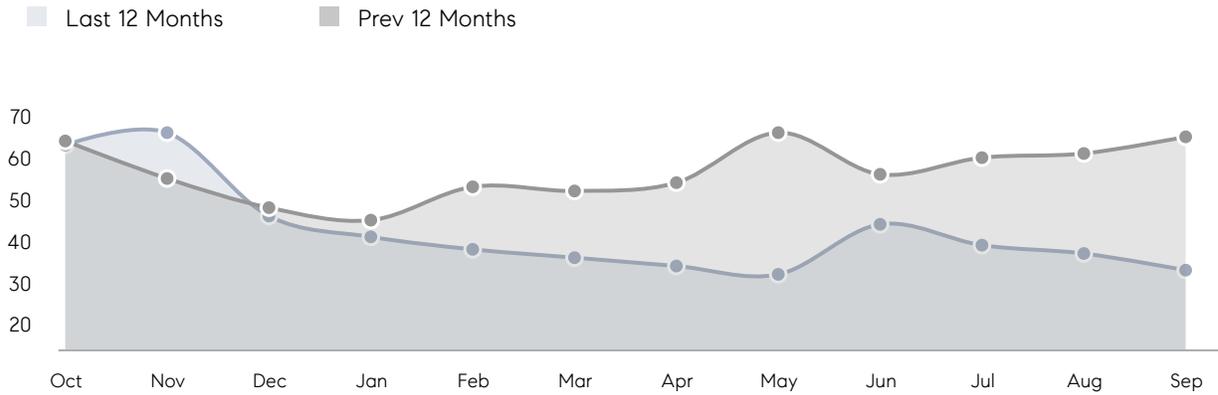
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 43 | -40% |
| | % OF ASKING PRICE | 107% | 99% | |
| | AVERAGE SOLD PRICE | \$553,796 | \$408,503 | 35.6% |
| | # OF CONTRACTS | 26 | 21 | 23.8% |
| | NEW LISTINGS | 26 | 39 | -33% |
| Houses | AVERAGE DOM | 13 | 49 | -73% |
| | % OF ASKING PRICE | 112% | 100% | |
| | AVERAGE SOLD PRICE | \$732,567 | \$538,694 | 36% |
| | # OF CONTRACTS | 13 | 11 | 18% |
| | NEW LISTINGS | 15 | 26 | -42% |
| Condo/Co-op/TH | AVERAGE DOM | 42 | 39 | 8% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$330,333 | \$310,860 | 6% |
| | # OF CONTRACTS | 13 | 10 | 30% |
| | NEW LISTINGS | 11 | 13 | -15% |

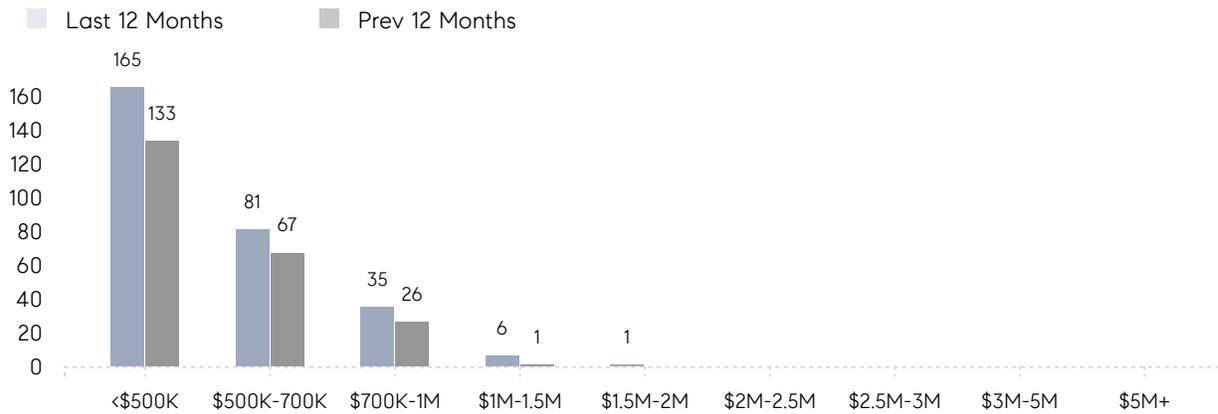
Verona

SEPTEMBER 2021

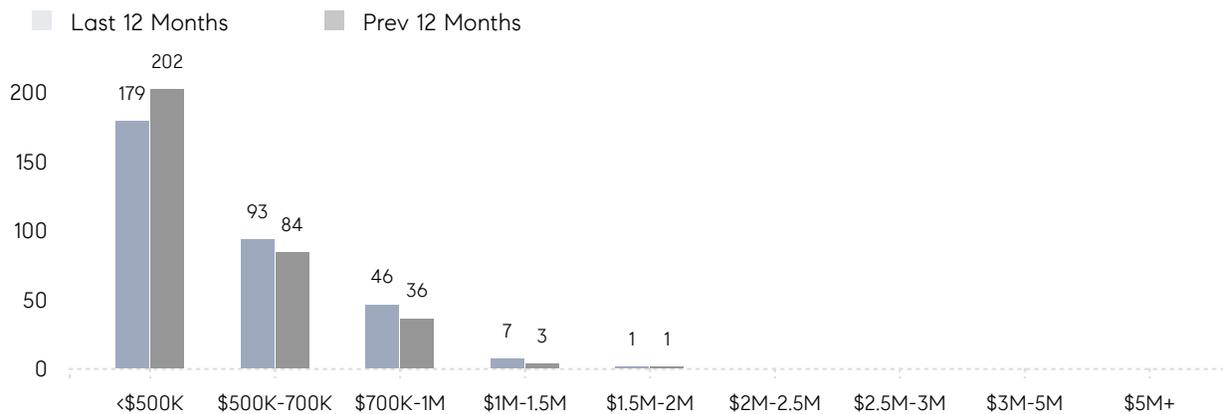
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Waldwick

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 16 | \$481K | \$467K |
| Total Properties | Average Price | Median Price |
| -30% | -15% | -10% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 23 | \$515K | \$510K |
| Total Properties | Average Price | Median Price |
| 28% | -5% | -5% |
| Increase From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

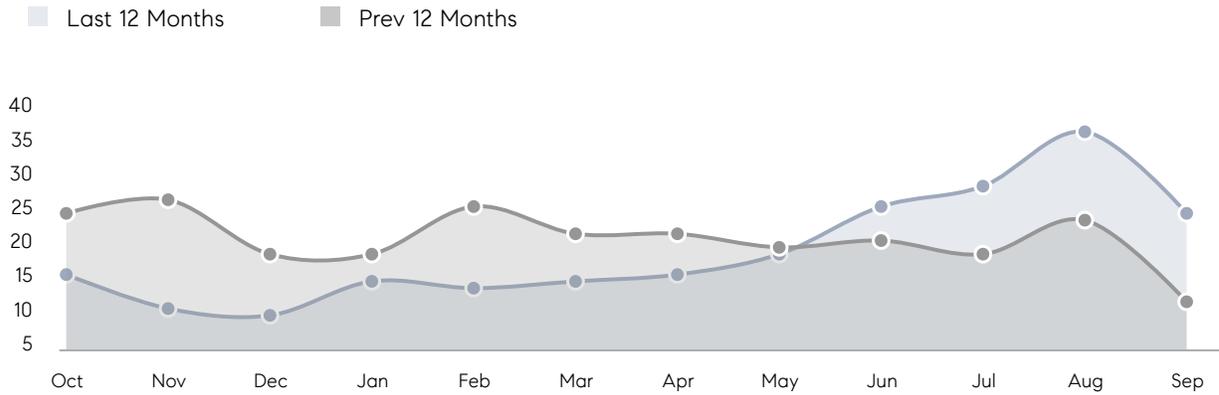
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 17 | 29 | -41% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$515,076 | \$541,860 | -4.9% |
| | # OF CONTRACTS | 16 | 23 | -30.4% |
| | NEW LISTINGS | 7 | 12 | -42% |
| Houses | AVERAGE DOM | 19 | 29 | -34% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$511,062 | \$541,860 | -6% |
| | # OF CONTRACTS | 16 | 19 | -16% |
| | NEW LISTINGS | 7 | 9 | -22% |
| Condo/Co-op/TH | AVERAGE DOM | 6 | - | - |
| | % OF ASKING PRICE | 101% | - | |
| | AVERAGE SOLD PRICE | \$541,833 | - | - |
| | # OF CONTRACTS | 0 | 4 | 0% |
| | NEW LISTINGS | 0 | 3 | 0% |

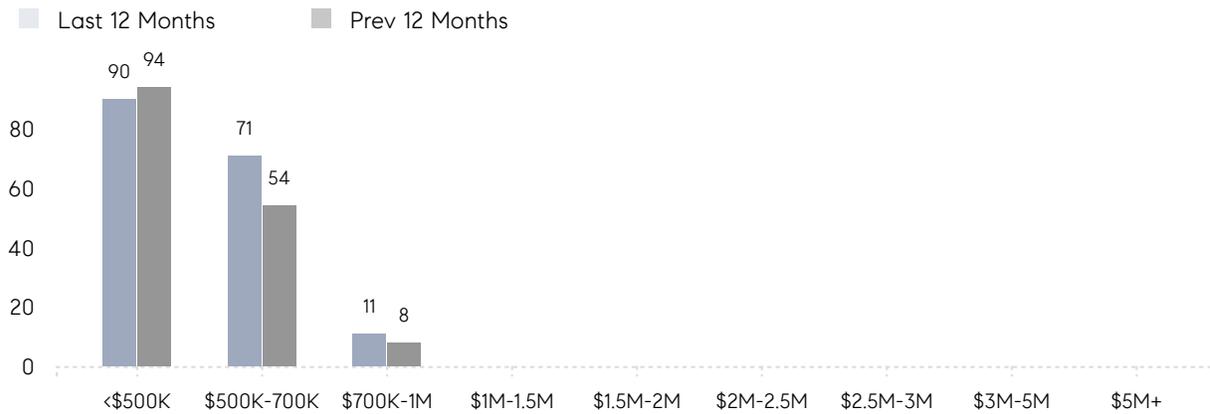
Waldwick

SEPTEMBER 2021

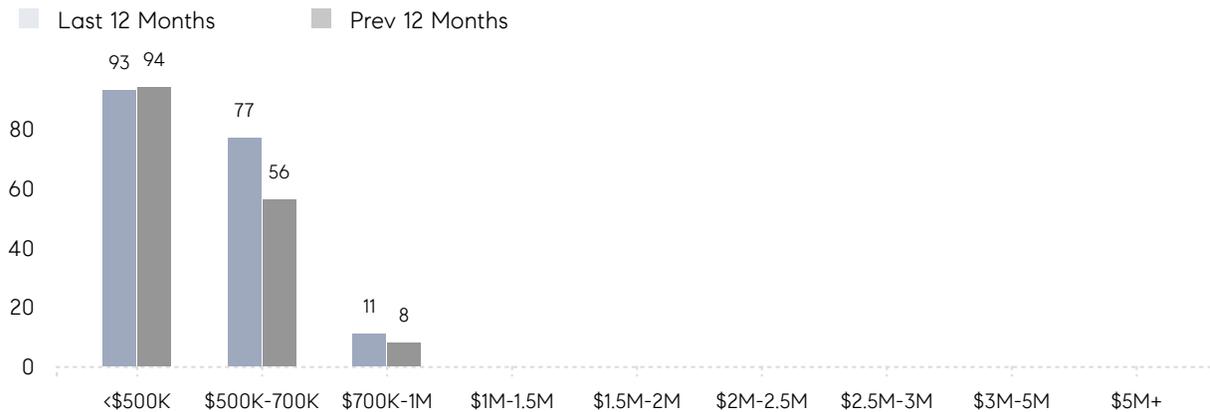
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Wallington

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$462K | \$449K |
| Total Properties | Average Price | Median Price |
| -33% | -15% | -18% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$670K | \$670K |
| Total Properties | Average Price | Median Price |
| -60% | 129% | 86% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

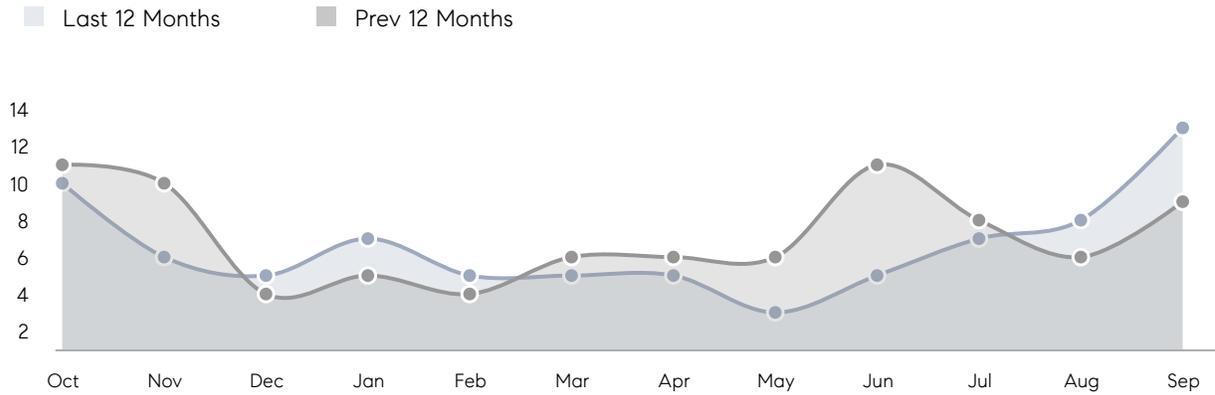
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 21 | 78 | -73% |
| | % OF ASKING PRICE | 101% | 96% | |
| | AVERAGE SOLD PRICE | \$670,000 | \$292,800 | 128.8% |
| | # OF CONTRACTS | 4 | 6 | -33.3% |
| | NEW LISTINGS | 10 | 8 | 25% |
| Houses | AVERAGE DOM | 21 | 94 | -78% |
| | % OF ASKING PRICE | 101% | 95% | |
| | AVERAGE SOLD PRICE | \$670,000 | \$276,000 | 143% |
| | # OF CONTRACTS | 4 | 6 | -33% |
| | NEW LISTINGS | 10 | 8 | 25% |
| Condo/Co-op/TH | AVERAGE DOM | - | 16 | - |
| | % OF ASKING PRICE | - | 103% | |
| | AVERAGE SOLD PRICE | - | \$360,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Wallington

SEPTEMBER 2021

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Warren

SEPTEMBER 2021

UNDER CONTRACT

21
Total
Properties

\$769K
Average
Price

\$669K
Median
Price

-9%
Decrease From
Sep 2020

-15%
Decrease From
Sep 2020

-21%
Decrease From
Sep 2020

UNITS SOLD

19
Total
Properties

\$1.0M
Average
Price

\$1.1M
Median
Price

27%
Increase From
Sep 2020

16%
Increase From
Sep 2020

40%
Increase From
Sep 2020

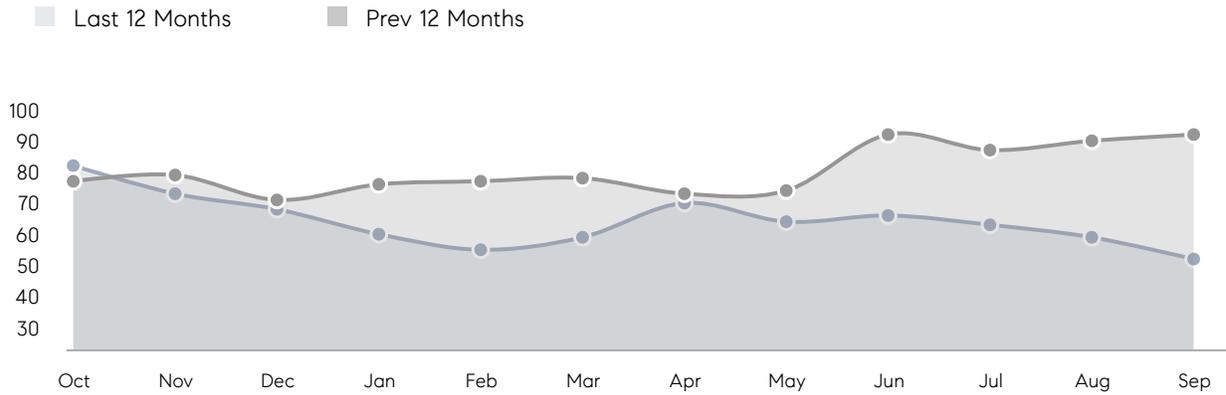
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 54 | -46% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$1,003,114 | \$865,236 | 15.9% |
| | # OF CONTRACTS | 21 | 23 | -8.7% |
| | NEW LISTINGS | 21 | 36 | -42% |
| Houses | AVERAGE DOM | 30 | 54 | -44% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$992,176 | \$865,236 | 15% |
| | # OF CONTRACTS | 21 | 20 | 5% |
| | NEW LISTINGS | 21 | 35 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 14 | - | - |
| | % OF ASKING PRICE | 96% | - | |
| | AVERAGE SOLD PRICE | \$1,200,000 | - | - |
| | # OF CONTRACTS | 0 | 3 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

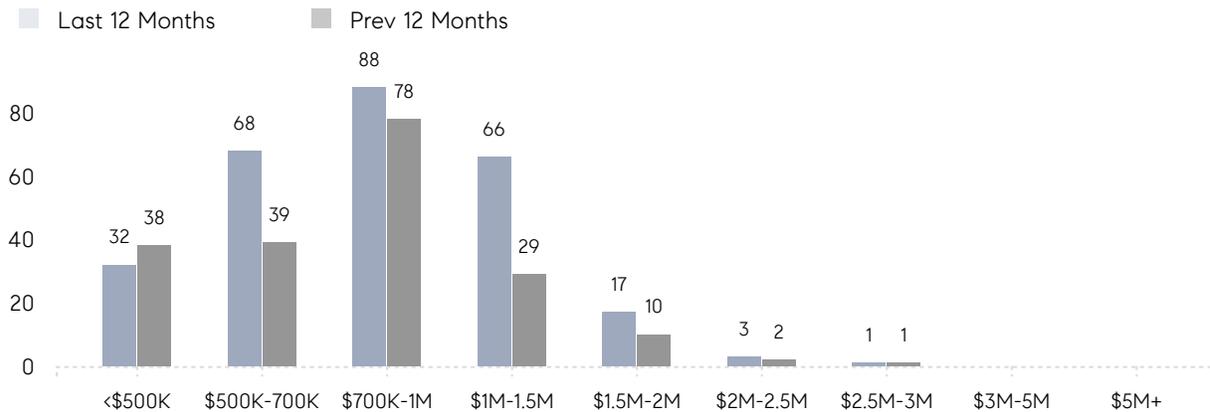
Warren

SEPTEMBER 2021

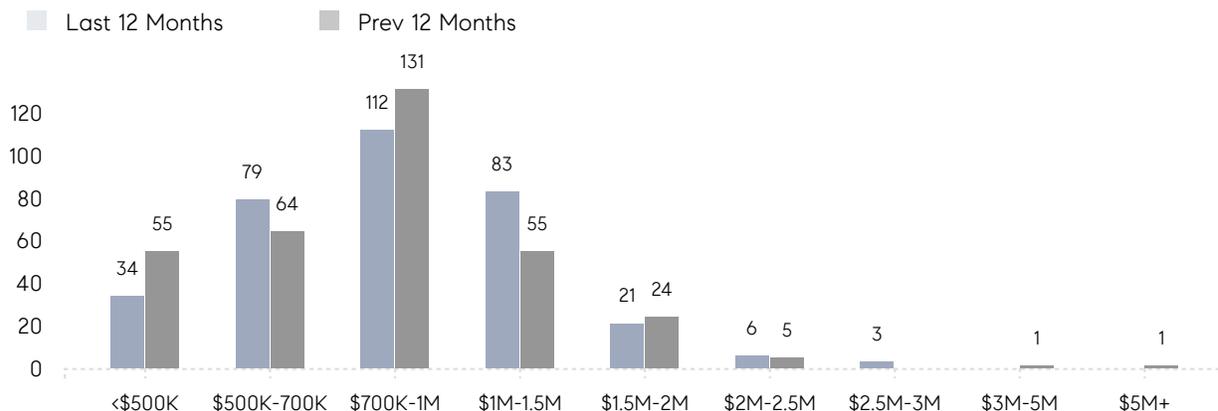
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Washington Township

SEPTEMBER 2021

UNDER CONTRACT

17
Total
Properties

\$660K
Average
Price

\$609K
Median
Price

13%
Increase From
Sep 2020

6%
Increase From
Sep 2020

27%
Increase From
Sep 2020

UNITS SOLD

16
Total
Properties

\$675K
Average
Price

\$603K
Median
Price

0%
Change From
Sep 2020

10%
Increase From
Sep 2020

9%
Increase From
Sep 2020

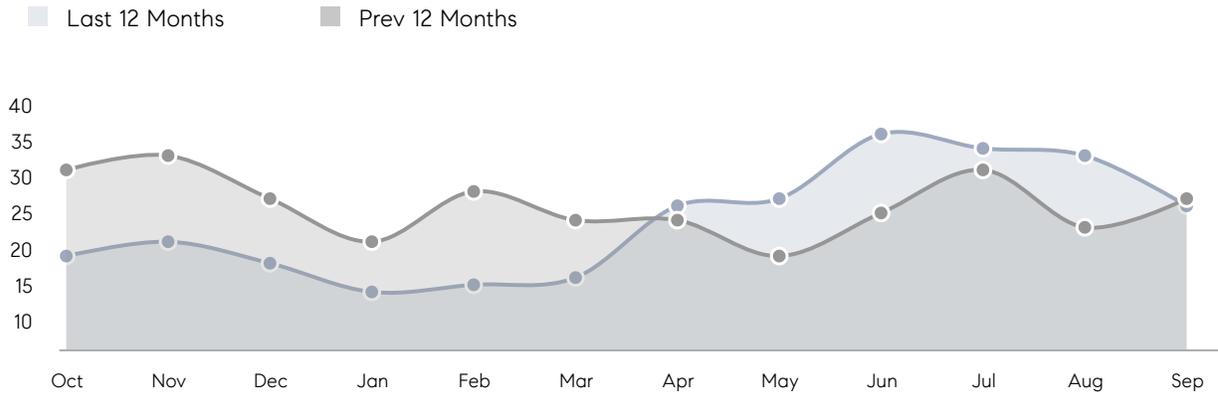
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 43 | -33% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$674,531 | \$614,219 | 9.8% |
| | # OF CONTRACTS | 17 | 15 | 13.3% |
| | NEW LISTINGS | 12 | 20 | -40% |
| Houses | AVERAGE DOM | 31 | 44 | -30% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$679,833 | \$651,875 | 4% |
| | # OF CONTRACTS | 14 | 13 | 8% |
| | NEW LISTINGS | 8 | 15 | -47% |
| Condo/Co-op/TH | AVERAGE DOM | 0 | 40 | - |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$595,000 | \$501,250 | 19% |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 4 | 5 | -20% |

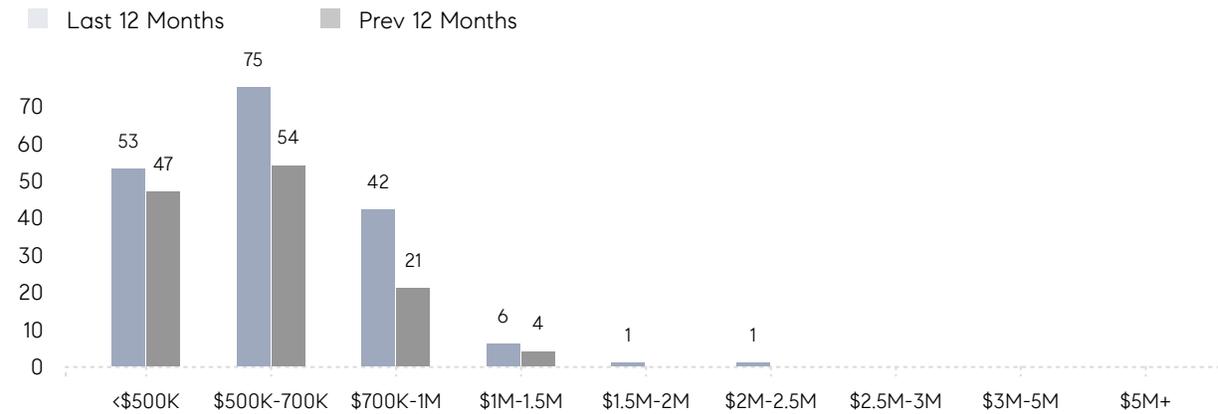
Washington Township

SEPTEMBER 2021

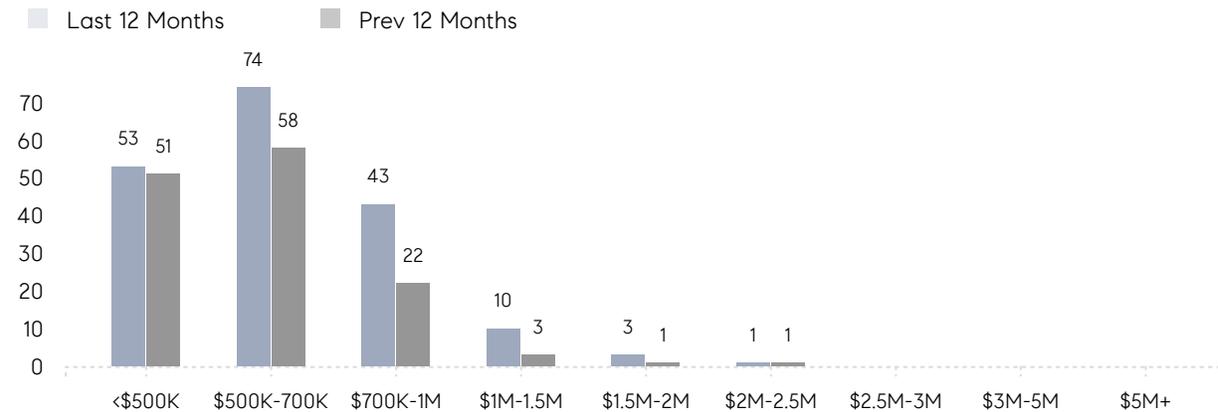
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Watchung

SEPTEMBER 2021

UNDER CONTRACT

14
Total
Properties

\$749K
Average
Price

\$700K
Median
Price

40%
Increase From
Sep 2020

-3%
Decrease From
Sep 2020

-2%
Decrease From
Sep 2020

UNITS SOLD

4
Total
Properties

\$1.2M
Average
Price

\$1.2M
Median
Price

-64%
Decrease From
Sep 2020

27%
Increase From
Sep 2020

86%
Increase From
Sep 2020

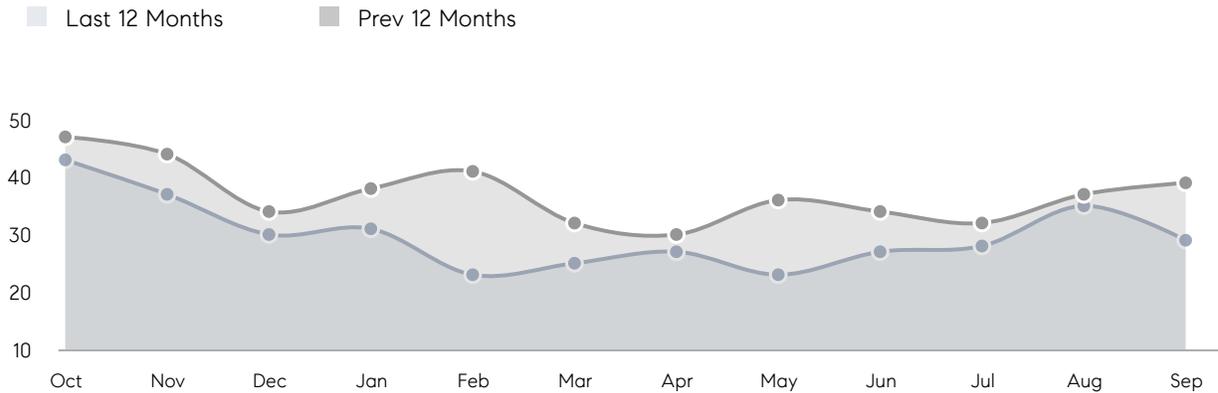
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 43 | 0% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$1,177,000 | \$923,366 | 27.5% |
| | # OF CONTRACTS | 14 | 10 | 40.0% |
| | NEW LISTINGS | 13 | 15 | -13% |
| Houses | AVERAGE DOM | 43 | 43 | 0% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$1,177,000 | \$923,366 | 27% |
| | # OF CONTRACTS | 13 | 9 | 44% |
| | NEW LISTINGS | 12 | 13 | -8% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

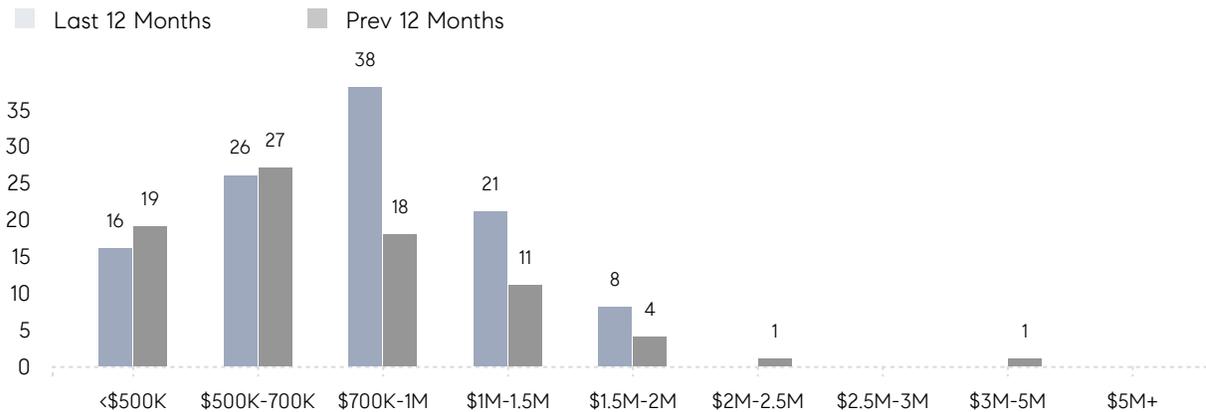
Watchung

SEPTEMBER 2021

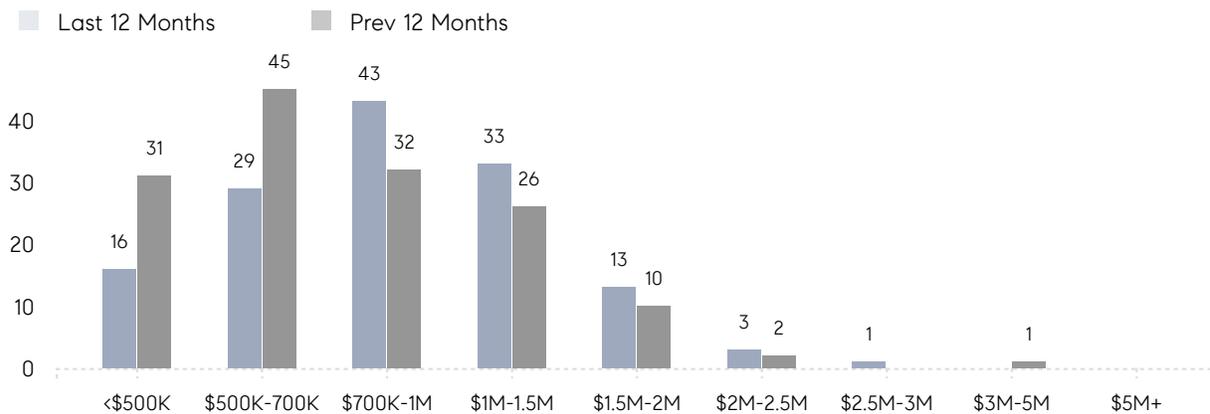
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Weehawken

SEPTEMBER 2021

UNDER CONTRACT

25 **\$1.3M** **\$1.1M**

Total
Properties

Average
Price

Median
Price

14%

Increase From
Sep 2020

40%

Increase From
Sep 2020

50%

Increase From
Sep 2020

UNITS SOLD

19 **\$885K** **\$730K**

Total
Properties

Average
Price

Median
Price

-17%

Decrease From
Sep 2020

-17%

Decrease From
Sep 2020

-12%

Decrease From
Sep 2020

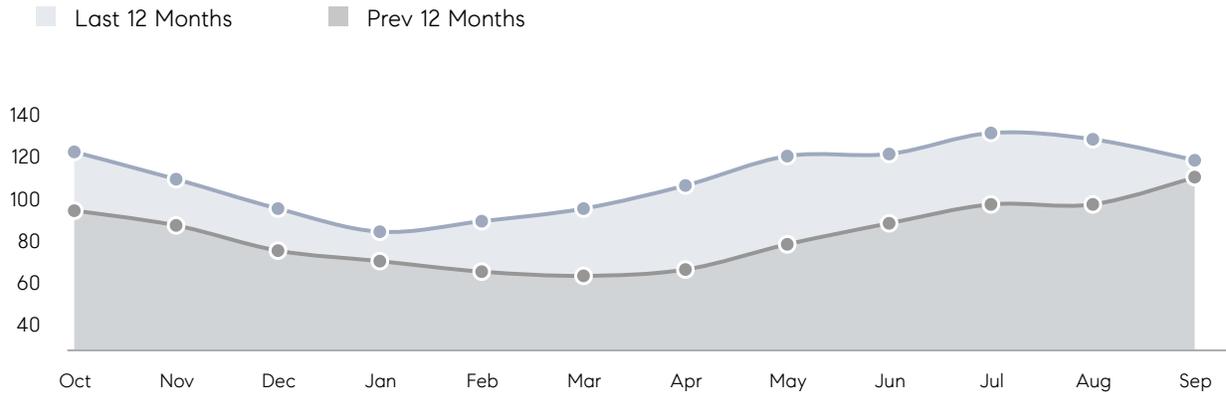
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 72 | 99 | -27% |
| | % OF ASKING PRICE | 98% | 93% | |
| | AVERAGE SOLD PRICE | \$884,618 | \$1,069,952 | -17.3% |
| | # OF CONTRACTS | 25 | 22 | 13.6% |
| | NEW LISTINGS | 36 | 43 | -16% |
| Houses | AVERAGE DOM | 113 | 228 | -50% |
| | % OF ASKING PRICE | 99% | 87% | |
| | AVERAGE SOLD PRICE | \$1,250,750 | \$1,766,333 | -29% |
| | # OF CONTRACTS | 3 | 6 | -50% |
| | NEW LISTINGS | 4 | 8 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 58 | 80 | -28% |
| | % OF ASKING PRICE | 97% | 94% | |
| | AVERAGE SOLD PRICE | \$771,962 | \$965,494 | -20% |
| | # OF CONTRACTS | 22 | 16 | 38% |
| | NEW LISTINGS | 32 | 35 | -9% |

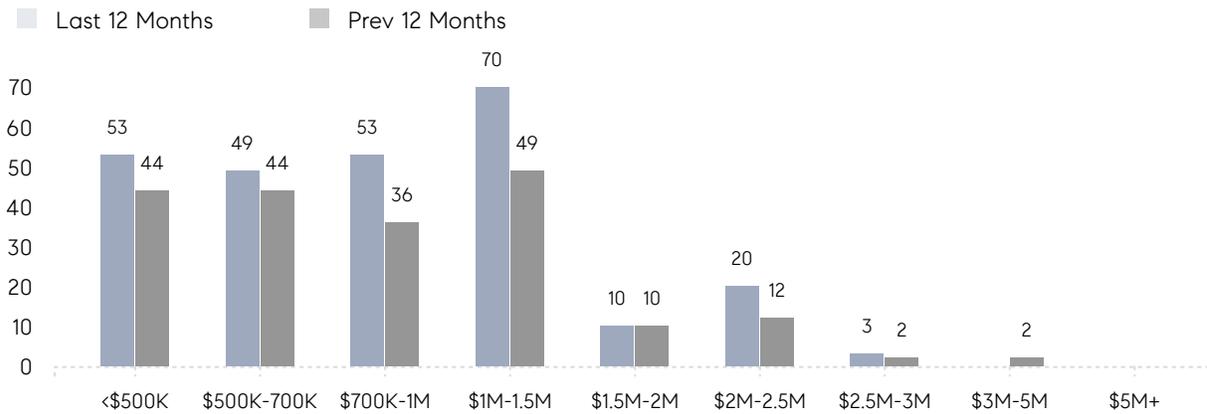
Weehawken

SEPTEMBER 2021

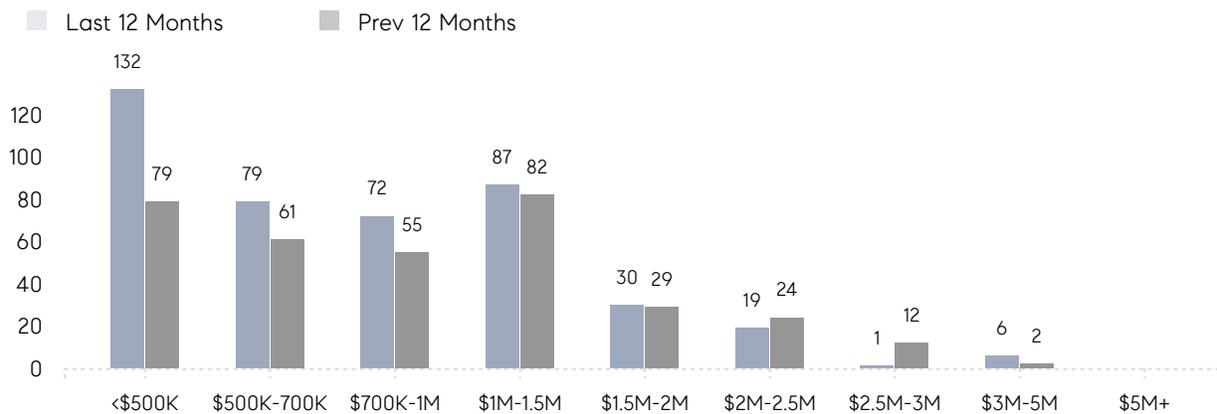
Monthly Inventory



Contracts By Price Range



Listings By Price Range



West Caldwell

SEPTEMBER 2021

UNDER CONTRACT

10
Total
Properties

\$557K
Average
Price

\$555K
Median
Price

-33%
Decrease From
Sep 2020

2%
Increase From
Sep 2020

6%
Increase From
Sep 2020

UNITS SOLD

13
Total
Properties

\$618K
Average
Price

\$588K
Median
Price

-28%
Decrease From
Sep 2020

17%
Increase From
Sep 2020

13%
Increase From
Sep 2020

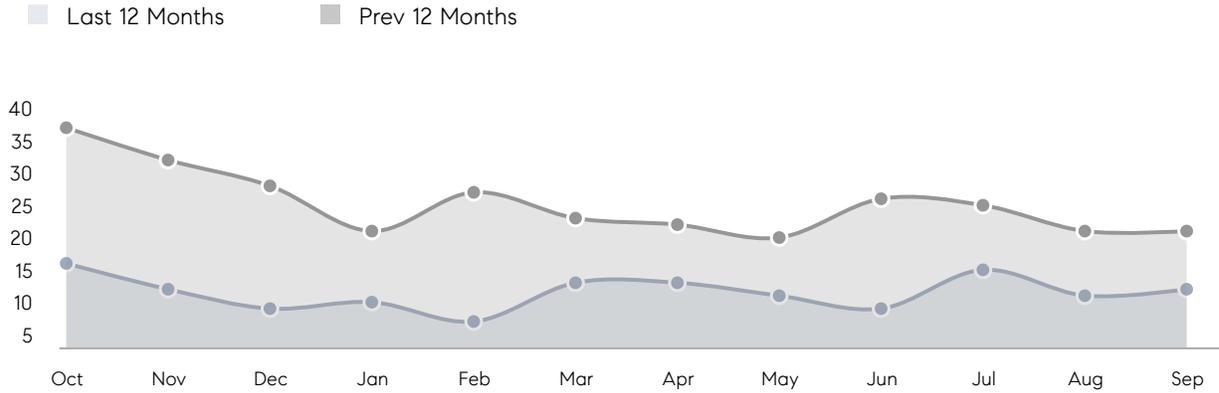
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 31 | -29% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$617,762 | \$529,139 | 16.7% |
| | # OF CONTRACTS | 10 | 15 | -33.3% |
| | NEW LISTINGS | 12 | 17 | -29% |
| Houses | AVERAGE DOM | 22 | 33 | -33% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$617,762 | \$566,688 | 9% |
| | # OF CONTRACTS | 10 | 13 | -23% |
| | NEW LISTINGS | 12 | 16 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | - | 13 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$228,750 | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

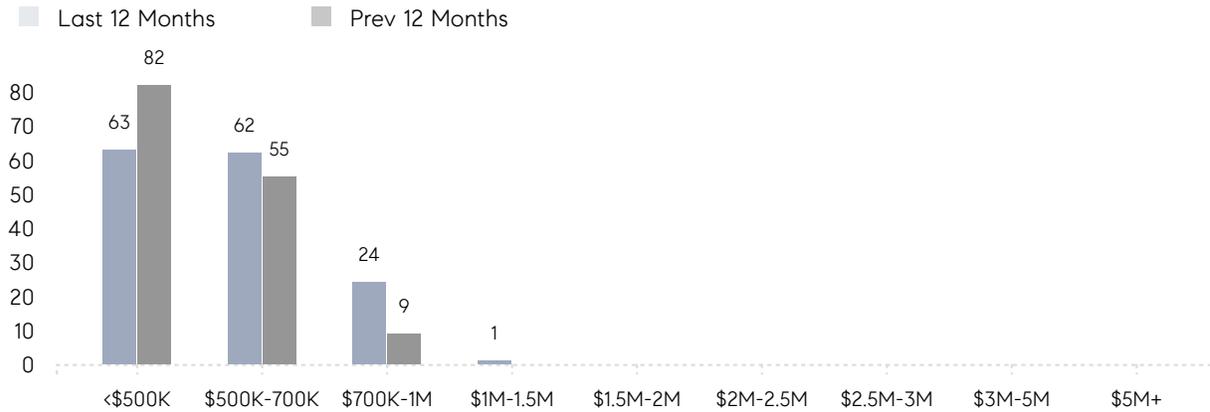
West Caldwell

SEPTEMBER 2021

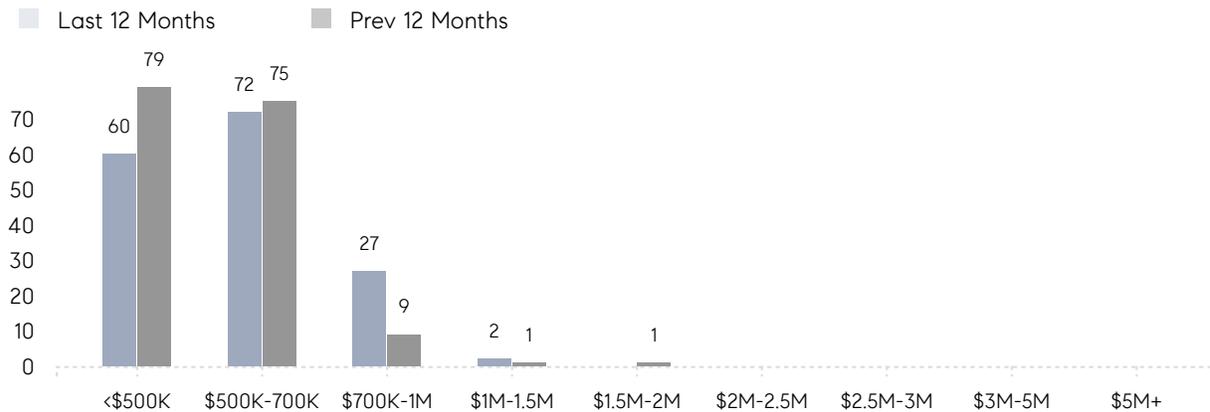
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Westfield

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 28 | \$785K | \$750K |
| Total Properties | Average Price | Median Price |
| -3% | -15% | -14% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 27 | \$1.1M | \$001M |
| Total Properties | Average Price | Median Price |
| -57% | 21% | 22% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

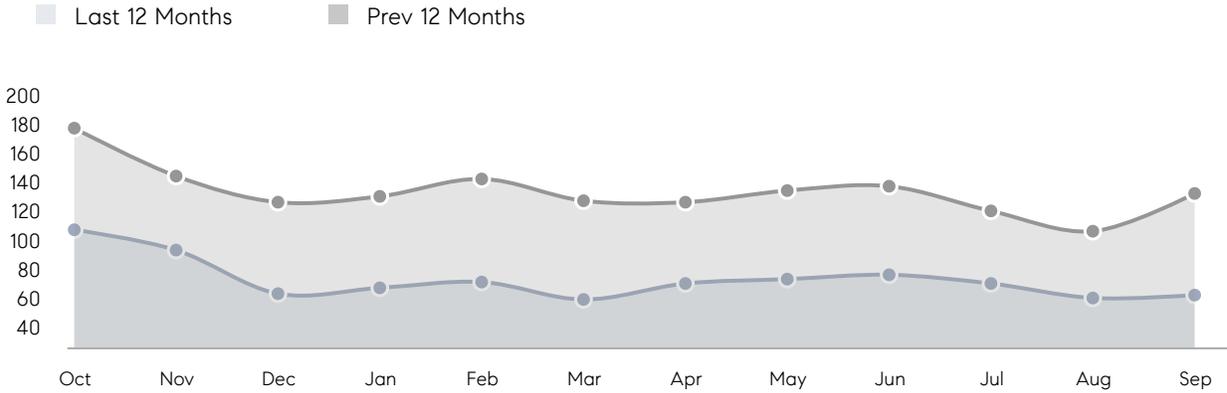
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 16 | 37 | -57% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$1,051,811 | \$870,005 | 20.9% |
| | # OF CONTRACTS | 28 | 29 | -3.4% |
| | NEW LISTINGS | 49 | 66 | -26% |
| Houses | AVERAGE DOM | 16 | 37 | -57% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$1,106,892 | \$896,672 | 23% |
| | # OF CONTRACTS | 24 | 29 | -17% |
| | NEW LISTINGS | 45 | 61 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 16 | 51 | -69% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$611,163 | \$336,667 | 82% |
| | # OF CONTRACTS | 4 | 0 | 0% |
| | NEW LISTINGS | 4 | 5 | -20% |

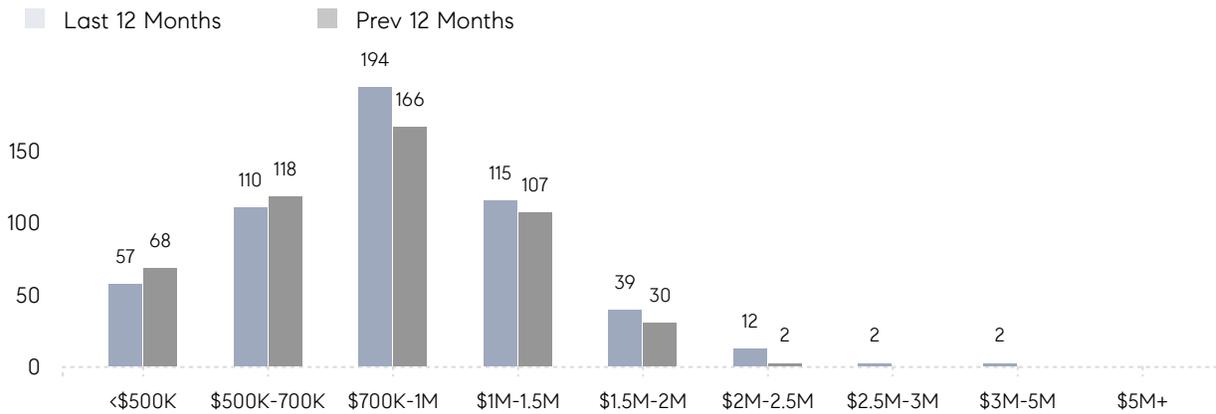
Westfield

SEPTEMBER 2021

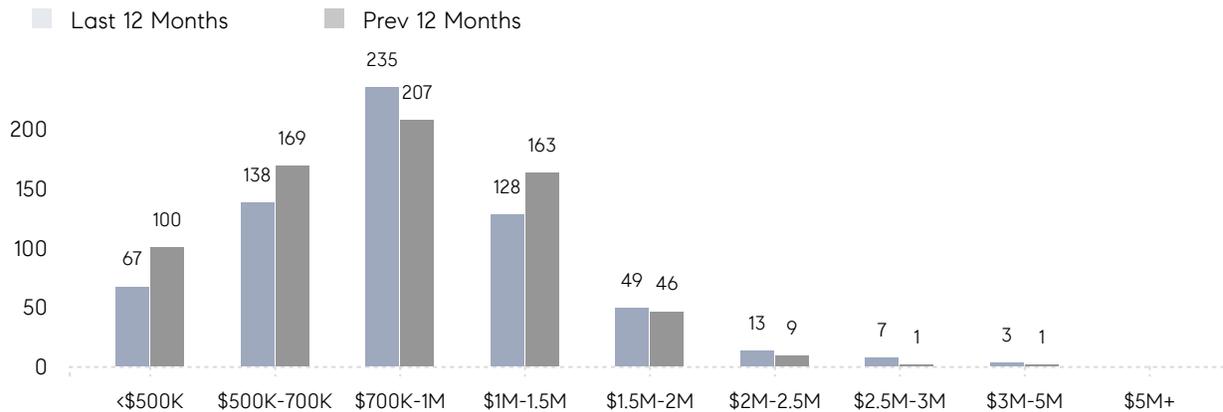
Monthly Inventory



Contracts By Price Range



Listings By Price Range



West New York

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 15 | \$427K | \$320K |
| Total Properties | Average Price | Median Price |
| -17% | -1% | -12% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 23 | \$453K | \$402K |
| Total Properties | Average Price | Median Price |
| 35% | 19% | 30% |
| Increase From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

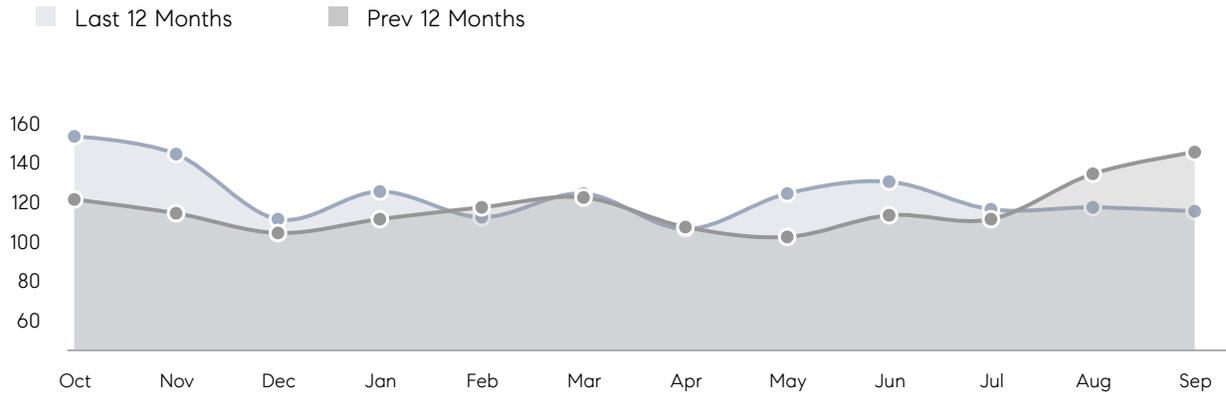
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 36 | 11% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$452,556 | \$381,750 | 18.5% |
| | # OF CONTRACTS | 15 | 18 | -16.7% |
| | NEW LISTINGS | 30 | 52 | -42% |
| Houses | AVERAGE DOM | 72 | 22 | 227% |
| | % OF ASKING PRICE | 0.0% | 99% | |
| | AVERAGE SOLD PRICE | \$0 | \$886,000 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 36 | 8% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$452,556 | \$348,133 | 30% |
| | # OF CONTRACTS | 15 | 17 | -12% |
| | NEW LISTINGS | 30 | 52 | -42% |

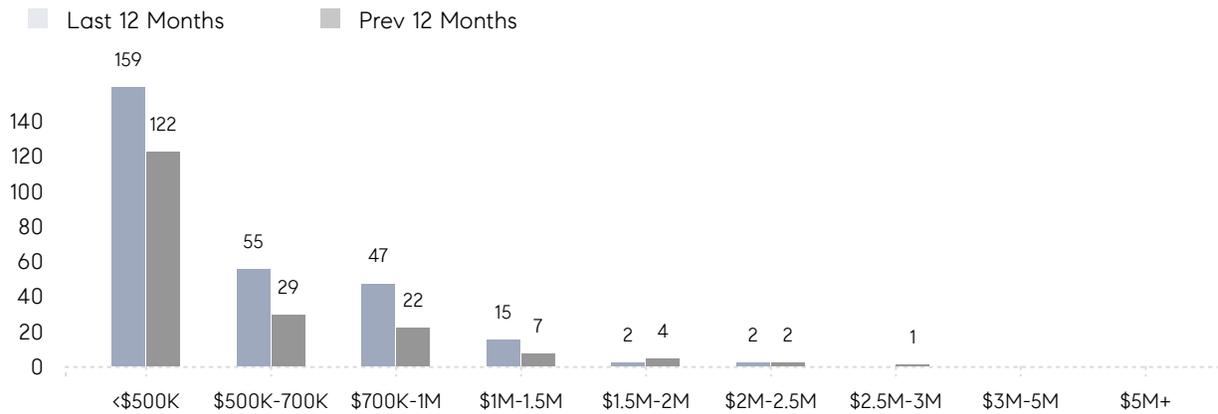
West New York

SEPTEMBER 2021

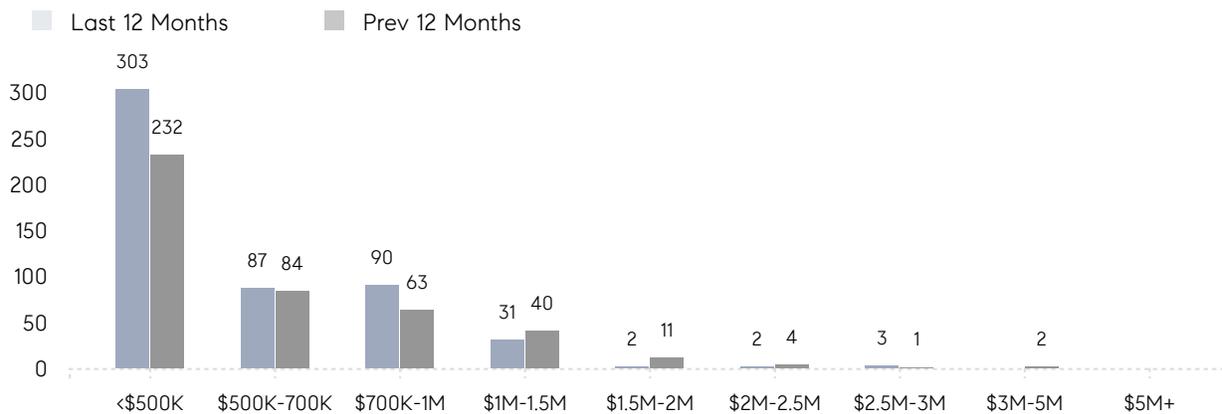
Monthly Inventory



Contracts By Price Range



Listings By Price Range



West Orange

SEPTEMBER 2021

UNDER CONTRACT

66
Total Properties

\$473K
Average Price

\$450K
Median Price

-37%
Decrease From Sep 2020

3%
Increase From Sep 2020

0%
Change From Sep 2020

UNITS SOLD

63
Total Properties

\$523K
Average Price

\$530K
Median Price

-36%
Decrease From Sep 2020

16%
Increase From Sep 2020

18%
Increase From Sep 2020

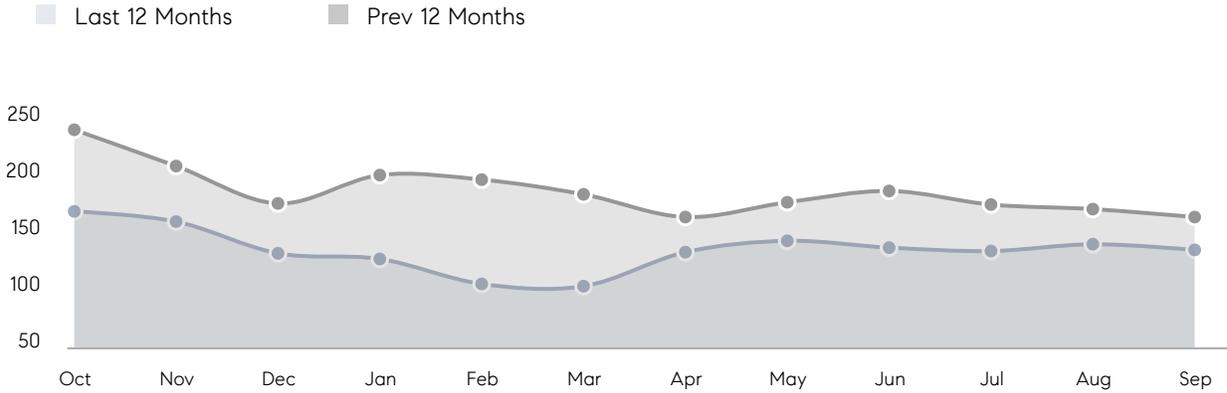
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 36 | -25% |
| | % OF ASKING PRICE | 106% | 103% | |
| | AVERAGE SOLD PRICE | \$523,117 | \$452,856 | 15.5% |
| | # OF CONTRACTS | 66 | 105 | -37.1% |
| | NEW LISTINGS | 93 | 108 | -14% |
| Houses | AVERAGE DOM | 18 | 36 | -50% |
| | % OF ASKING PRICE | 108% | 104% | |
| | AVERAGE SOLD PRICE | \$580,803 | \$482,531 | 20% |
| | # OF CONTRACTS | 44 | 74 | -41% |
| | NEW LISTINGS | 63 | 76 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 34 | 38% |
| | % OF ASKING PRICE | 103% | 98% | |
| | AVERAGE SOLD PRICE | \$389,526 | \$362,594 | 7% |
| | # OF CONTRACTS | 22 | 31 | -29% |
| | NEW LISTINGS | 30 | 32 | -6% |

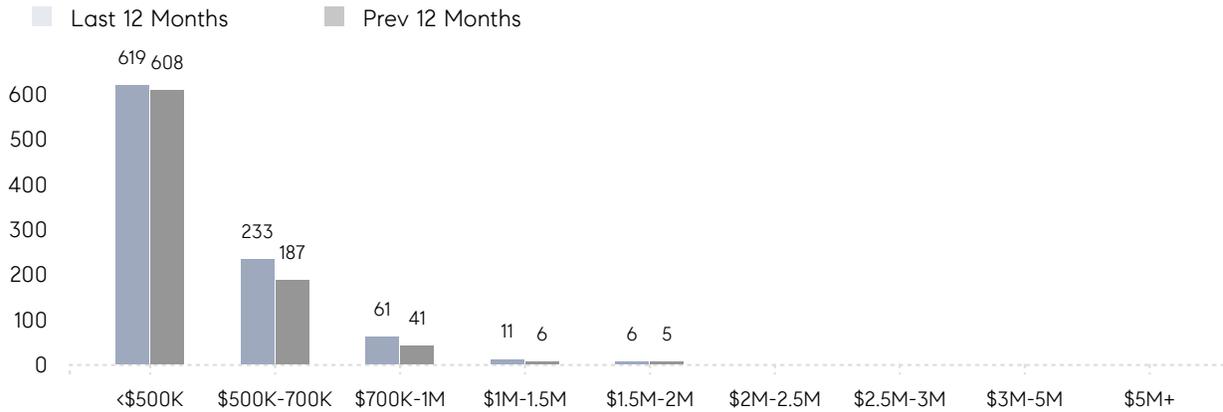
West Orange

SEPTEMBER 2021

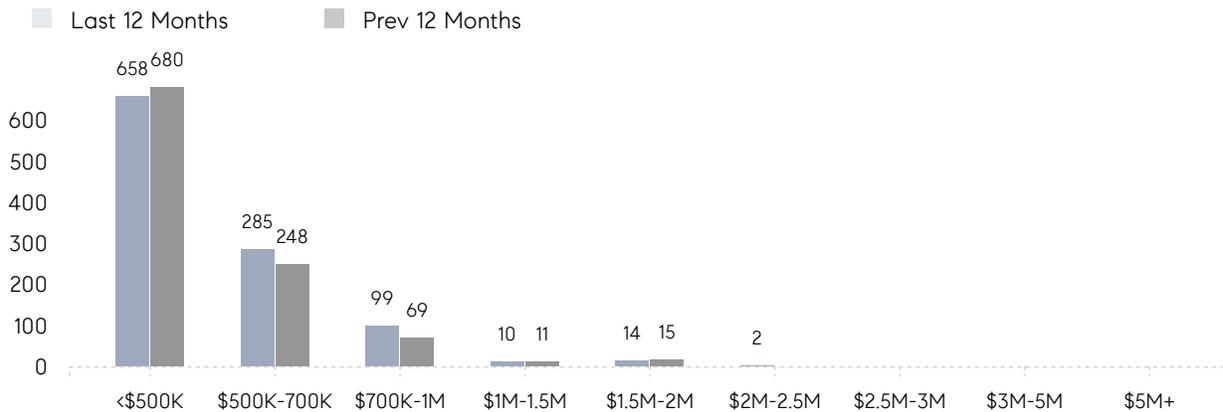
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Westwood

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 21 | \$551K | \$489K |
| Total Properties | Average Price | Median Price |
| -19% | 6% | -7% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$541K | \$551K |
| Total Properties | Average Price | Median Price |
| 11% | 2% | 2% |
| Increase From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

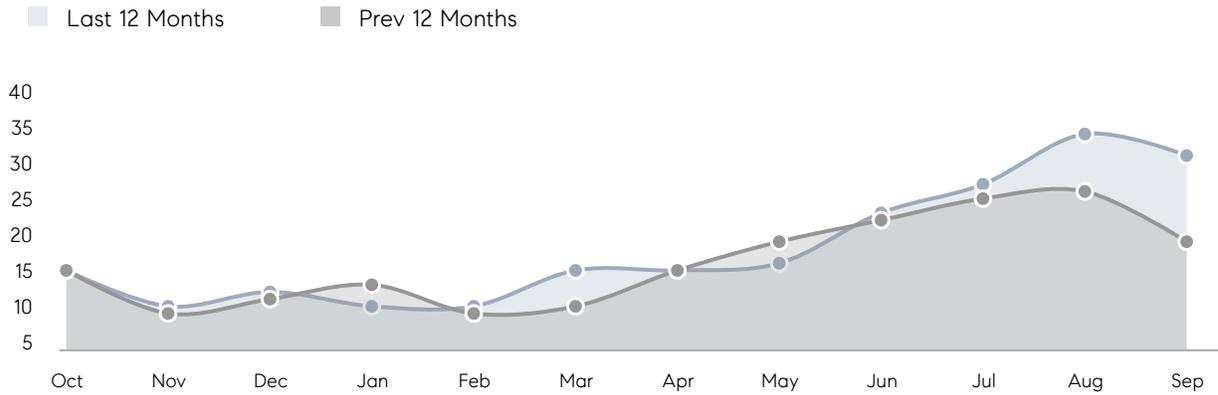
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 26 | 8% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$540,606 | \$528,986 | 2.2% |
| | # OF CONTRACTS | 21 | 26 | -19.2% |
| | NEW LISTINGS | 15 | 18 | -17% |
| Houses | AVERAGE DOM | 29 | 26 | 12% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$575,396 | \$528,986 | 9% |
| | # OF CONTRACTS | 18 | 25 | -28% |
| | NEW LISTINGS | 13 | 17 | -24% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | - | - |
| | % OF ASKING PRICE | 97% | - | |
| | AVERAGE SOLD PRICE | \$227,500 | - | - |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 2 | 1 | 100% |

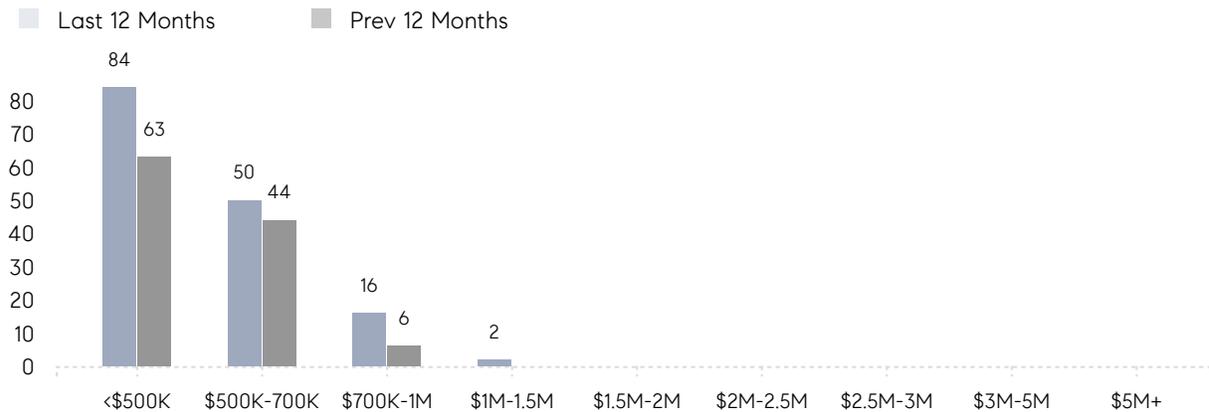
Westwood

SEPTEMBER 2021

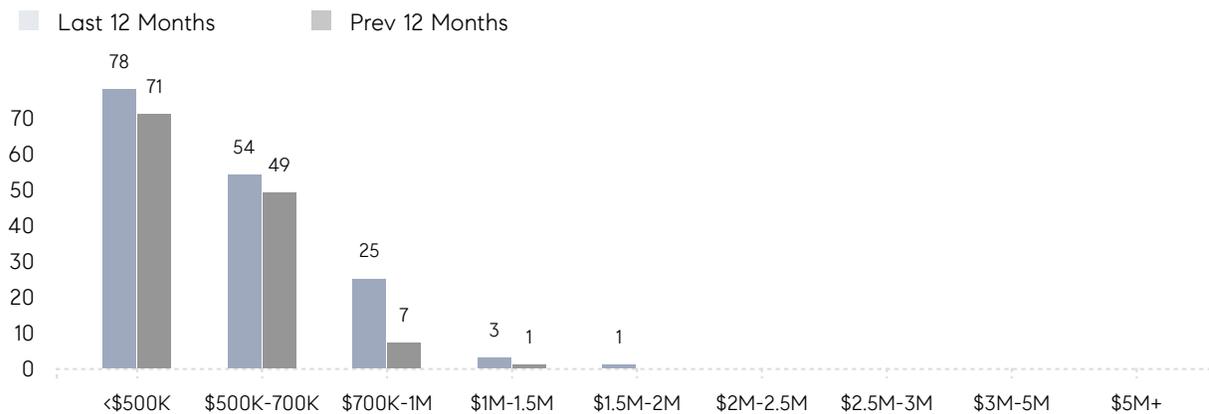
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Whippany

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$501K | \$479K |
| Total Properties | Average Price | Median Price |
| 38% | -4% | -4% |
| Increase From Sep 2020 | Decrease From Sep 2020 | Decrease From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$600K | \$541K |
| Total Properties | Average Price | Median Price |
| -41% | 18% | 16% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

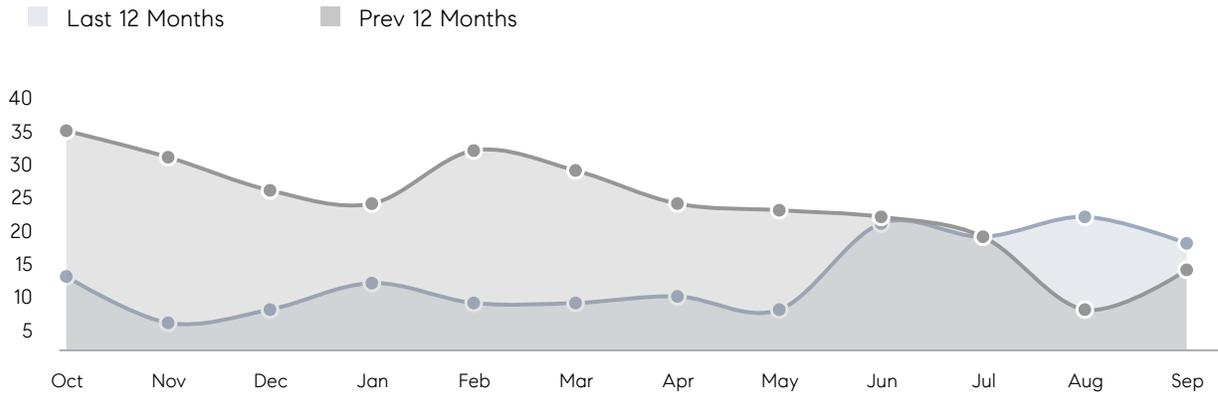
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 30 | 27% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$599,850 | \$510,118 | 17.6% |
| | # OF CONTRACTS | 11 | 8 | 37.5% |
| | NEW LISTINGS | 13 | 15 | -13% |
| Houses | AVERAGE DOM | 54 | 26 | 108% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$599,833 | \$562,667 | 7% |
| | # OF CONTRACTS | 5 | 5 | 0% |
| | NEW LISTINGS | 9 | 10 | -10% |
| Condo/Co-op/TH | AVERAGE DOM | 15 | 39 | -62% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$599,875 | \$384,000 | 56% |
| | # OF CONTRACTS | 6 | 3 | 100% |
| | NEW LISTINGS | 4 | 5 | -20% |

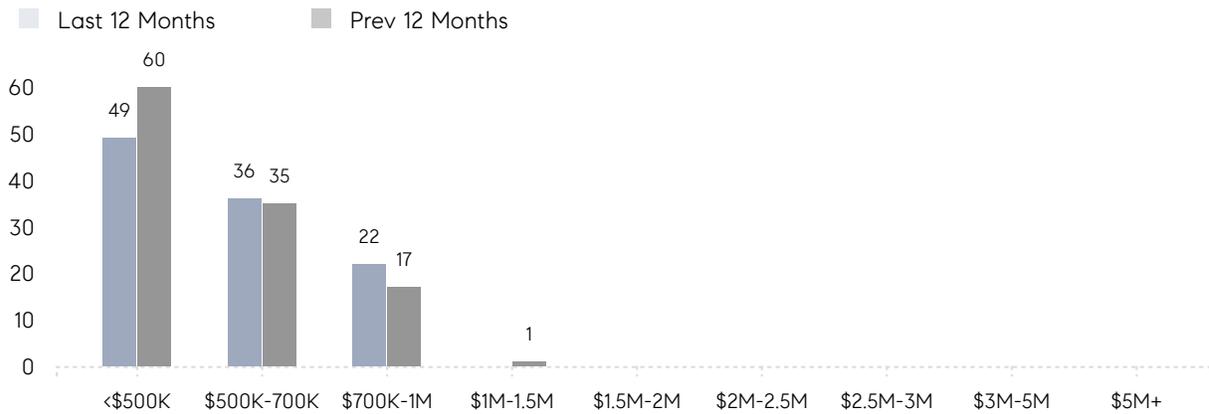
Whippany

SEPTEMBER 2021

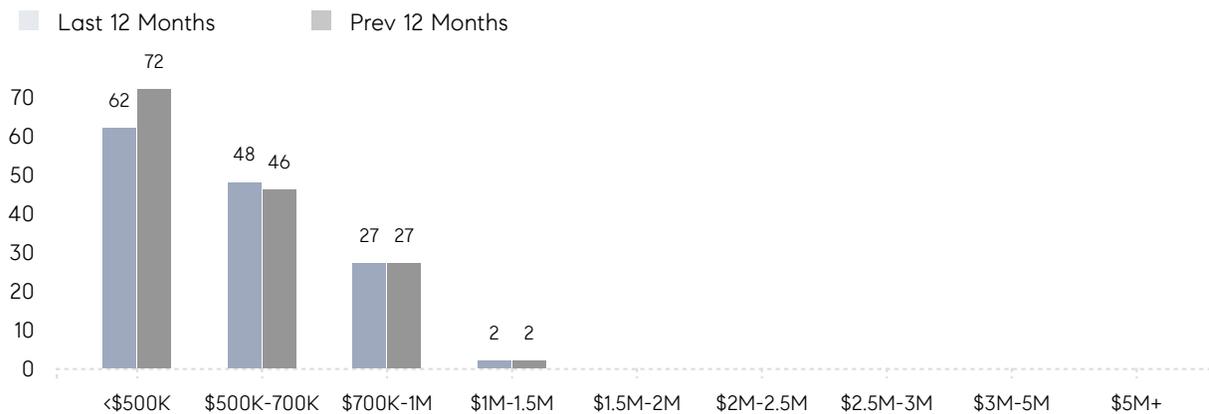
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Wood-Ridge

SEPTEMBER 2021

UNDER CONTRACT

16
Total
Properties

\$519K
Average
Price

\$544K
Median
Price

0%
Change From
Sep 2020

5%
Increase From
Sep 2020

9%
Increase From
Sep 2020

UNITS SOLD

10
Total
Properties

\$553K
Average
Price

\$515K
Median
Price

-41%
Decrease From
Sep 2020

17%
Increase From
Sep 2020

6%
Increase From
Sep 2020

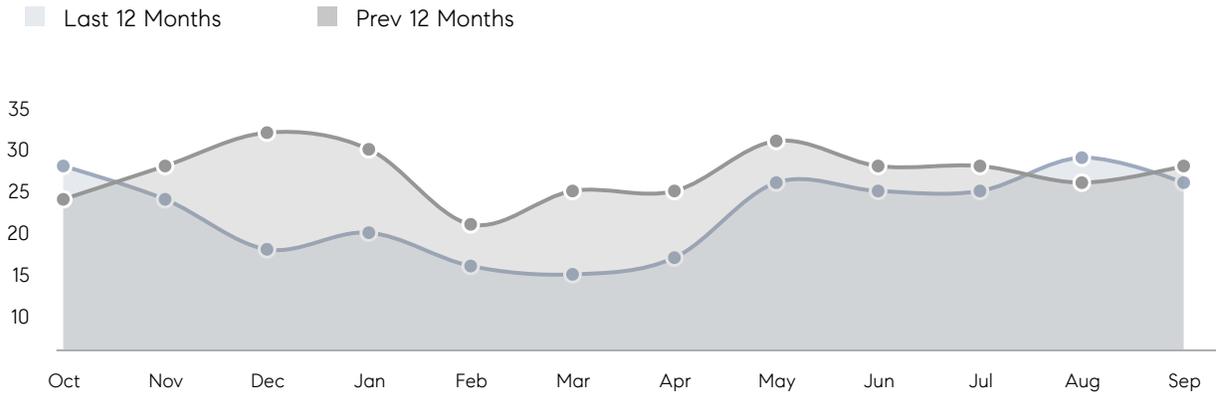
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 63 | -63% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$553,450 | \$471,827 | 17.3% |
| | # OF CONTRACTS | 16 | 16 | 0.0% |
| | NEW LISTINGS | 15 | 18 | -17% |
| Houses | AVERAGE DOM | 18 | 30 | -40% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$508,000 | \$444,069 | 14% |
| | # OF CONTRACTS | 8 | 11 | -27% |
| | NEW LISTINGS | 10 | 12 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | 28 | 92 | -70% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$598,900 | \$496,500 | 21% |
| | # OF CONTRACTS | 8 | 5 | 60% |
| | NEW LISTINGS | 5 | 6 | -17% |

Wood-Ridge

SEPTEMBER 2021

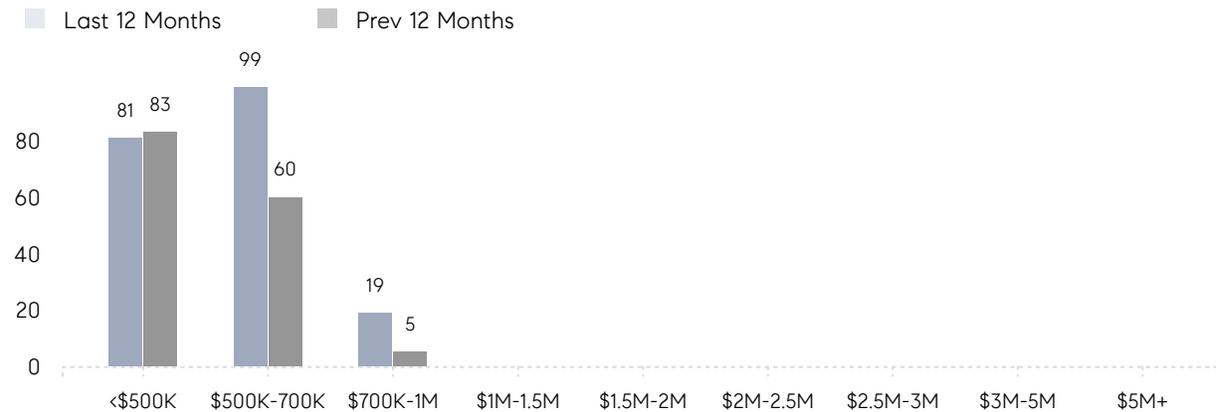
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Woodcliff Lake

SEPTEMBER 2021

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$893K | \$809K |
| Total Properties | Average Price | Median Price |
| -37% | 10% | 16% |
| Decrease From Sep 2020 | Increase From Sep 2020 | Increase From Sep 2020 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$906K | \$922K |
| Total Properties | Average Price | Median Price |
| -11% | -3% | 18% |
| Decrease From Sep 2020 | Decrease From Sep 2020 | Increase From Sep 2020 |

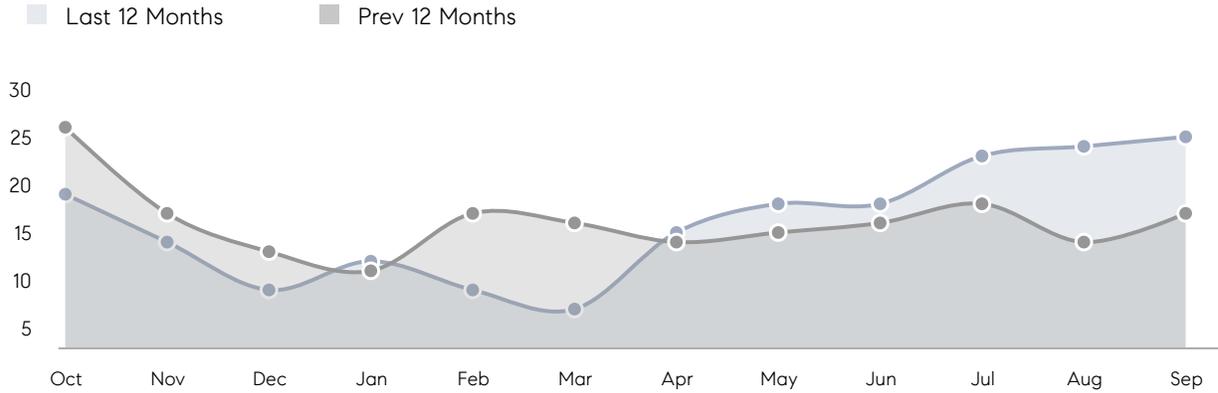
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 17 | 12% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$906,311 | \$930,322 | -2.6% |
| | # OF CONTRACTS | 5 | 8 | -37.5% |
| | NEW LISTINGS | 6 | 11 | -45% |
| Houses | AVERAGE DOM | 21 | 17 | 24% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$917,082 | \$930,322 | -1% |
| | # OF CONTRACTS | 5 | 6 | -17% |
| | NEW LISTINGS | 6 | 10 | -40% |
| Condo/Co-op/TH | AVERAGE DOM | 13 | - | - |
| | % OF ASKING PRICE | 103% | - | |
| | AVERAGE SOLD PRICE | \$874,000 | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

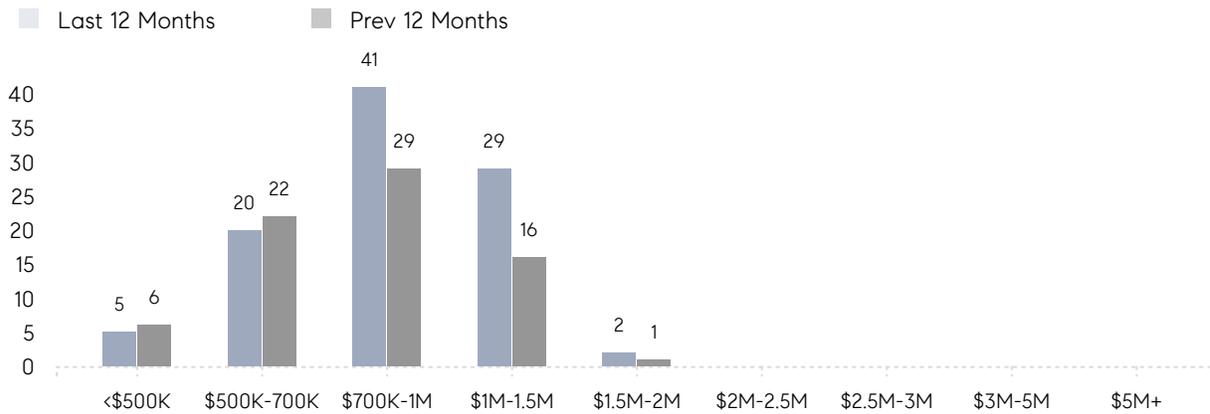
Woodcliff Lake

SEPTEMBER 2021

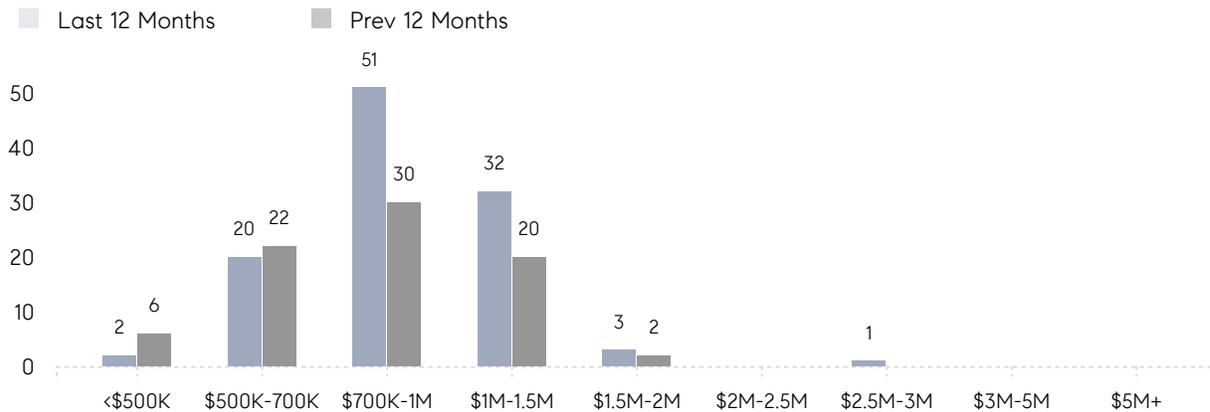
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Wyckoff

SEPTEMBER 2021

UNDER CONTRACT

21
Total
Properties

\$902K
Average
Price

\$825K
Median
Price

-45%
Decrease From
Sep 2020

15%
Increase From
Sep 2020

18%
Increase From
Sep 2020

UNITS SOLD

27
Total
Properties

\$938K
Average
Price

\$860K
Median
Price

-39%
Decrease From
Sep 2020

16%
Increase From
Sep 2020

19%
Increase From
Sep 2020

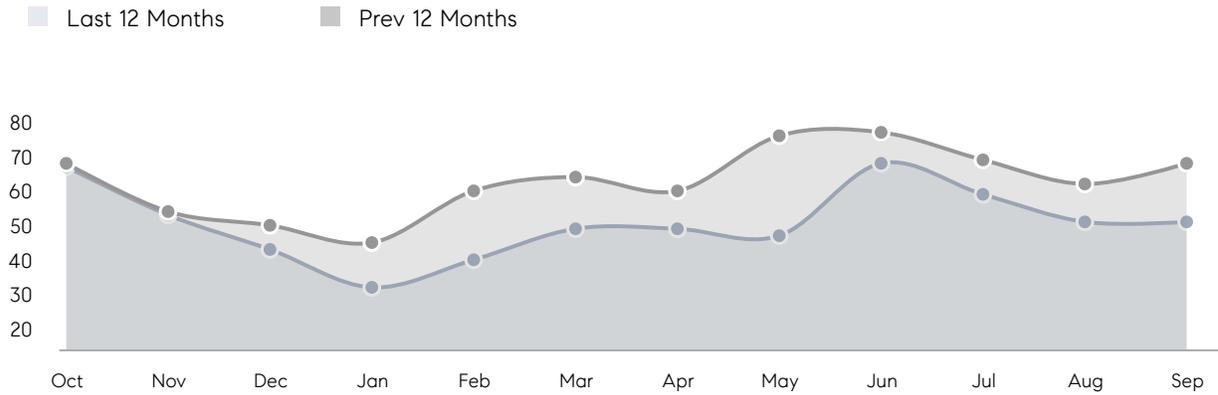
Property Statistics

| | | Sep 2021 | Sep 2020 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 46 | -26% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$938,400 | \$807,143 | 16.3% |
| | # OF CONTRACTS | 21 | 38 | -44.7% |
| | NEW LISTINGS | 17 | 45 | -62% |
| Houses | AVERAGE DOM | 26 | 47 | -45% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$990,132 | \$832,290 | 19% |
| | # OF CONTRACTS | 20 | 36 | -44% |
| | NEW LISTINGS | 16 | 35 | -54% |
| Condo/Co-op/TH | AVERAGE DOM | 66 | 43 | 53% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$710,780 | \$611,000 | 16% |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 1 | 10 | -90% |

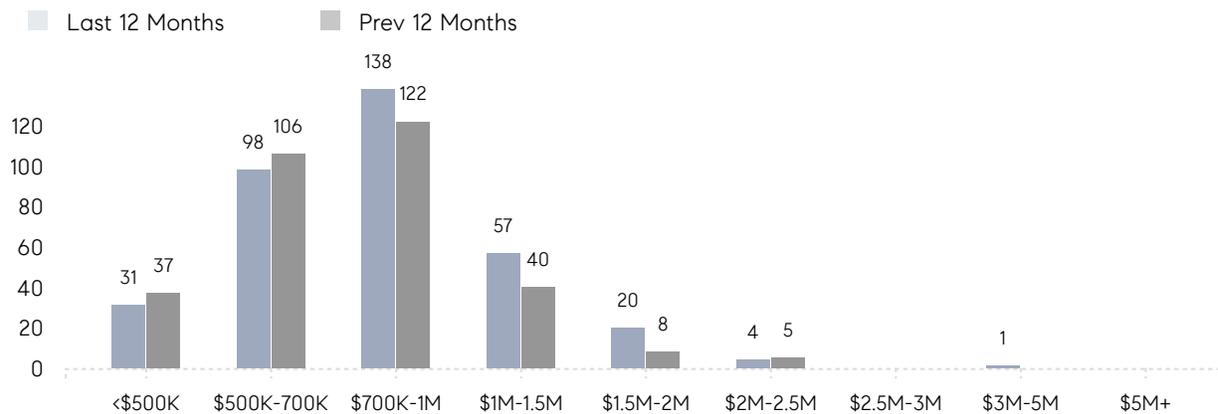
Wyckoff

SEPTEMBER 2021

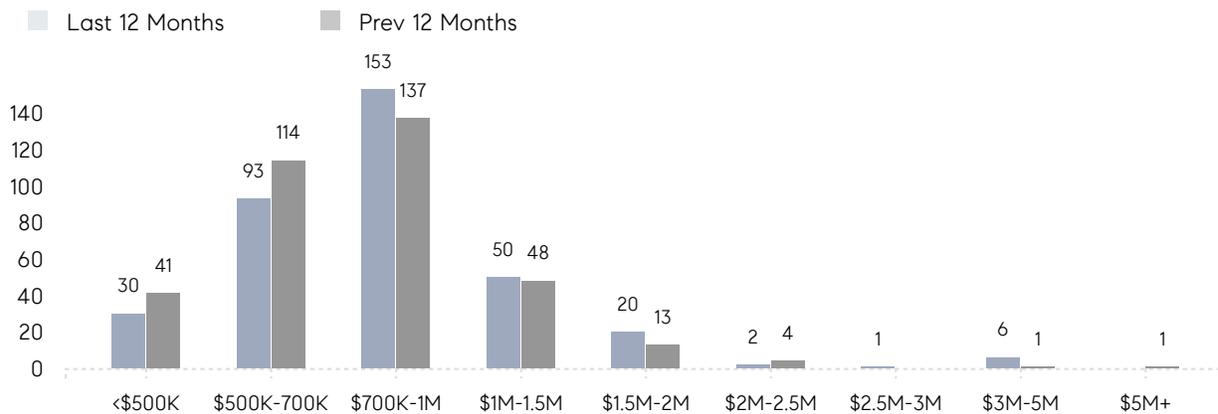
Monthly Inventory

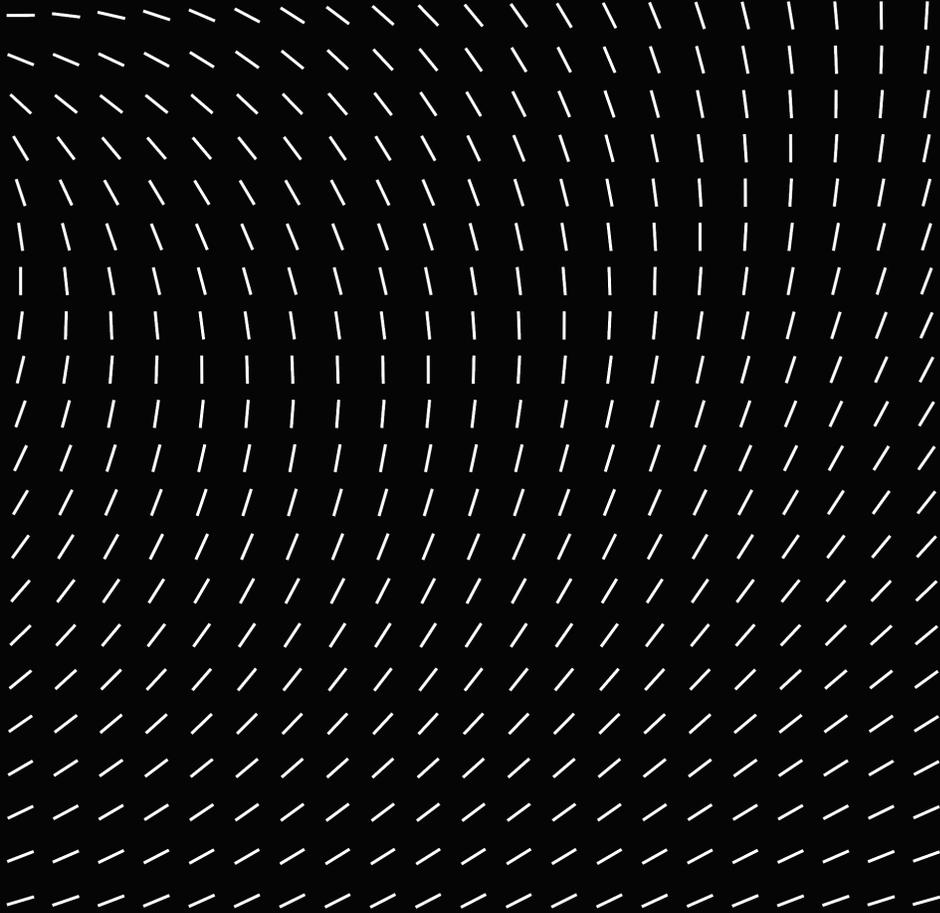


Contracts By Price Range



Listings By Price Range





COMPASS

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